

**155 Aspirus Riverview Hospital and Clinics, Inc**  
 410 Dewey Street, PO Box 8080  
 Wisconsin Rapids, WI 54495  
 715-423-6060

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Wood  
 Analysis Area: North Central (6)  
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	23.1%	52.4%	0.44	47.5%	0.49	51.7%	0.45	35.2%	0.66
Obstetrics	26.0%	36.2%	0.72	52.9%	0.05	29.4%	0.88	9.4%	2.78
Pediatrics	0.0%	53.2%	N/A	78.6%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	25.2%	53.9%	0.47	55.7%	0.45	48.2%	0.52	28.1%	0.90
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	18.0	25.5	0.70	18.9	0.95	30.8	0.58	19.0	0.95
Obstetrics	2.9	4.7	0.61	3.6	0.80	5.1	0.56	2.7	1.06
Pediatrics	0.1	1.1	0.12	0.6	0.25	0.0	0.12	0.2	0.86
Total Hospital	25.0	47.4	0.53	36.1	0.69	57.5	0.43	25.5	0.98
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	4.3	0.76	3.9	0.84	4.2	0.77	3.1	1.06
Obstetrics	2.0	2.4	0.82	2.6	0.77	2.1	0.93	2.0	0.98
Pediatrics	1.8	3.5	0.51	2.5	0.70	1.9	0.94	2.2	0.80
Total Hospital	3.3	4.7	0.70	4.2	0.78	4.3	0.77	3.1	1.04
<b>Surgical Operations</b>									
Inpatient	955	1,280	0.75	1,491	0.64	1,247	0.77	928	1.03
Outpatient	1,406	4,115	0.34	3,438	0.41	4,177	0.34	1,415	0.99
Inpatient as % of All Surgeries	40.4%	23.7%	1.70	30.3%	1.34	23.0%	1.76	39.6%	1.02
<b>Outpatient Visits</b>									
Non-Emergency Visits	27,487	127,898	0.21	103,283	0.27	195,436	0.14	29,419	0.93
Emergency Visits	19,540	15,799	1.24	11,943	1.64	26,485	0.74	20,546	0.95
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	31.1	20.3	1.53	22.1	1.41	24.9	1.25	37.8	0.82
Nurses, Licensed	164.8	255.1	0.65	178.4	0.92	338.1	0.49	151.5	1.09
Ancillary Nursing Personnel	8.9	42.6	0.21	23.0	0.39	60.0	0.15	18.7	0.48
All Other Personnel	348.6	501.2	0.70	456.9	0.76	661.2	0.53	348.2	1.00
Total FTEs	553.4	819.2	0.68	680.4	0.81	1,084.2	0.51	556.2	0.99
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	26.5	15.7	1.69	20.6	1.28	12.8	2.06	29.8	0.89
Nurses, Licensed	140.6	197.1	0.71	166.5	0.84	174.4	0.81	119.1	1.18
Ancillary Nursing Personnel	7.6	33.0	0.23	21.4	0.35	31.0	0.25	14.7	0.52
All Other Personnel	297.4	387.2	0.77	426.5	0.70	341.1	0.87	273.9	1.09
Total FTEs	472.1	633.0	0.75	635.1	0.74	559.3	0.84	437.5	1.08

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	99	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	22
Discharges	2,806	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	526
Inpatient Days	9,132			Inpatient Days	0	Newborn Days	873

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	78	2,025	6,587	23.1%	18.0	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	28	50	0.0%	0.1	1.8
<b>Obstetrics</b>	1	11	532	1,048	26.0%	2.9	2.0
<b>Psychiatric</b>	2	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	221	1,447	39.5%	4.0	6.5
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	1	31.1	Surgical Personnel	4	3	6.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	18	28	35.5
Medical & Dental Residents	0	0	0.0	Sonographers	2	9	10.0
Dental Hygienists	0	3	0.8	Respiratory Therapists	2	6	5.2
Registered Nurses	43	135	150.6	Occupational Therapists	2	3	4.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	4	2	5.3	Physical Therapists	4	6	9.1
Ancillary Nursing Personnel	3	21	8.9	Physical Therapy Assistants/Aides	2	3	4.8
Medical Assistants	41	20	55.4	Recreational Therapists	1	1	1.8
Physician Assistants	4	3	6.7	Dietitians & Nutritionists	1	3	2.9
Nurse Practitioners	7	3	8.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	22	31	44.3
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	81	82	125.2
Pharmacy Personnel	8	2	8.5				
Clinical Laboratory Personnel	19	10	26.3	<b>Total</b>	<b>299</b>	<b>375</b>	<b>553.4</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$171,234,091	48.7%	46.6%	1.04	51.5%	0.95	47.1%	1.03	47.2%	1.03
Medical Assistance	\$47,535,780	13.5%	13.8%	0.98	12.9%	1.05	15.8%	0.85	14.4%	0.94
Commercial	\$113,892,700	32.4%	34.5%	0.94	30.6%	1.06	32.3%	1.00	33.8%	0.96
All Other	\$19,270,848	5.5%	5.1%	1.07	5.0%	1.09	4.8%	1.14	4.6%	1.18
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$122,097,791	34.7%	35.0%	0.99	36.8%	0.94	36.7%	0.95	33.9%	1.02
Medical Assistance	\$35,369,587	10.1%	10.4%	0.97	9.7%	1.04	12.3%	0.82	10.8%	0.93
Commercial	\$36,220,263	10.3%	14.5%	0.71	9.1%	1.13	13.5%	0.76	9.3%	1.11
Charity Care	\$3,921,885	1.1%	1.0%	1.16	1.0%	1.13	1.1%	1.05	1.1%	0.99
Bad Debt	\$3,885,343	1.1%	1.2%	0.94	0.9%	1.27	1.4%	0.81	1.2%	0.93
All Other	\$5,266,913	1.5%	2.6%	0.59	2.8%	0.53	2.6%	0.59	1.2%	1.27
Total Deductions	\$206,761,781	58.8%	64.6%	0.91	60.3%	0.97	67.4%	0.87	57.5%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.1%	8.4%	0.48	5.2%	0.78	10.8%	0.38	1.1%	3.53
Net Gains/Losses as % of Net Income		6.5%	13.8%	0.47	N/A	N/A	21.2%	0.31	18.3%	0.35
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$58,680,770	45.0%	43.5%	1.03	43.5%	1.04	45.0%	1.00	46.3%	0.97
Supplies & Services	\$62,632,223	48.1%	49.9%	0.96	51.3%	0.94	48.5%	0.99	47.2%	1.02
Capital Component	\$9,018,269	6.9%	6.6%	1.05	5.3%	1.32	6.6%	1.05	6.5%	1.07
<b>Fiscal Statistics</b>										
Operating Margin (%)		13.9%	7.5%	1.84	8.6%	1.62	6.5%	2.14	12.1%	1.15
Total Hospital Net Income (%)		14.7%	8.6%	1.70	8.2%	1.78	8.1%	1.81	14.4%	1.02
Return on Equity (%)		10.7%	4.1%	2.59	3.5%	3.01	2.9%	3.64	9.9%	1.08
Current Ratio		2.5	3.9	0.65	2.4	1.05	3.6	0.69	3.6	0.70
Days in Net Patient Accounts Receivable		46.9	71.5	0.66	82.7	0.57	95.9	0.49	50.9	0.92
Average Payment Period		70.6	90.1	0.78	127.5	0.55	121.9	0.58	39.6	1.78
Equity Financing (%)		63.1%	63.6%	0.99	51.2%	1.23	60.0%	1.05	68.6%	0.92
Long-Term Debt to Equity Ratio		0.3	0.3	0.97	0.6	0.49	0.4	0.76	0.3	1.10
Times Interest Earned		15.1	12.2	1.24	21.3	0.71	10.0	1.52	14.4	1.06
Total Asset Turnover		0.7	0.5	1.53	0.4	1.67	0.4	2.02	0.7	1.08
Average Age of Plant (Years)		13.8	14.1	0.98	17.5	0.79	17.7	0.78	15.0	0.92
Increase (Decrease) Total Net Patient Revenue		1.4%	-2.2%	N/A	-2.0%	N/A	-3.7%	N/A	6.2%	0.22
Outpatient Gross Revenue (% of Total GPR)		78.6%	63.0%	1.25	66.3%	1.19	69.7%	1.13	80.0%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,325		\$17,652	0.64	\$15,397	0.74	\$13,747	0.82	\$8,426	1.34
Inpatient Net Revenue per Day	\$3,457		\$3,704	0.93	\$3,651	0.95	\$3,163	1.09	\$2,713	1.27
Outpatient Net Revenue per Visit	\$2,494		\$780	3.20	\$850	2.93	\$688	3.62	\$2,442	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$351,933,421	Cash & Cash Equivalents	\$16,751,851	Current Liabilities	\$23,693,355
Less Deductions	\$206,761,781	Net Patient Receivables	\$18,619,674	Long-Term Debt	\$38,209,735
Net Patient Revenue	\$145,171,640	Other Receivables	\$20,556,005	Other Liabilities	\$15,510,776
Plus Other Revenue	\$6,139,086			Subtotal	\$77,413,866
Total Revenue	\$151,310,726	Land, Buildings & Equipment (Net)	\$79,630,246	Unrestricted Fund Balance	\$132,638,438
Less Expenses	\$130,331,262	Other Assets	\$74,494,529	Restricted Fund Balance	\$1,867,952
Non-Operating Gains/Losses	\$1,448,999			Total Liabilities & Fund Balance	\$210,052,304
Net Income	\$22,428,463	Total Assets	\$210,052,305		