

**168 Aurora Sinai Medical Center**  
 945 N 12th Street, PO Box 342  
 Milwaukee, WI 53233  
 414-219-2000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	56.5%	52.4%	1.08	66.4%	0.85	51.7%	1.09	39.9%	1.42
Obstetrics	18.4%	36.2%	0.51	43.0%	0.20	29.4%	0.62	47.7%	0.39
Pediatrics	0.0%	53.2%	N/A	98.6%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	43.3%	53.9%	0.80	66.2%	0.65	48.2%	0.90	49.7%	0.87
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	55.9	25.5	2.19	111.5	0.50	30.8	1.82	40.3	1.39
Obstetrics	8.4	4.7	1.79	16.3	0.52	5.1	1.64	21.9	0.39
Pediatrics	0.0	1.1	N/A	7.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	99.7	47.4	2.11	162.1	0.62	57.5	1.73	100.4	0.99
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	6.7	4.3	1.56	5.4	1.24	4.2	1.58	5.3	1.26
Obstetrics	1.3	2.4	0.53	2.4	0.53	2.1	0.60	2.9	0.43
Pediatrics	0.0	3.5	N/A	3.6	N/A	1.9	N/A	0.0	N/A
Total Hospital	5.1	4.7	1.11	5.8	0.88	4.3	1.21	5.2	1.00
<b>Surgical Operations</b>									
Inpatient	1,455	1,280	1.14	2,762	0.53	1,247	1.17	1,728	0.84
Outpatient	1,798	4,115	0.44	4,604	0.39	4,177	0.43	2,376	0.76
Inpatient as % of All Surgeries	44.7%	23.7%	1.88	37.5%	1.19	23.0%	1.95	42.1%	1.06
<b>Outpatient Visits</b>									
Non-Emergency Visits	134,473	127,898	1.05	235,708	0.57	195,436	0.69	177,433	0.76
Emergency Visits	47,689	15,799	3.02	39,022	1.22	26,485	1.80	56,044	0.85
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	36.0	20.3	1.78	58.5	0.62	24.9	1.45	36.0	1.00
Nurses, Licensed	573.0	255.1	2.25	773.0	0.74	338.1	1.69	531.0	1.08
Ancillary Nursing Personnel	168.7	42.6	3.96	167.4	1.01	60.0	2.81	114.3	1.48
All Other Personnel	1,196.4	501.2	2.39	1,237.1	0.97	661.2	1.81	1,216.1	0.98
Total FTEs	1,974.1	819.2	2.41	2,235.9	0.88	1,084.2	1.82	1,897.4	1.04
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	14.9	15.7	0.95	17.2	0.87	12.8	1.16	13.0	1.14
Nurses, Licensed	236.7	197.1	1.20	226.9	1.04	174.4	1.36	192.4	1.23
Ancillary Nursing Personnel	69.7	33.0	2.12	49.1	1.42	31.0	2.25	41.4	1.68
All Other Personnel	494.4	387.2	1.28	363.1	1.36	341.1	1.45	440.8	1.12
Total FTEs	815.7	633.0	1.29	656.3	1.24	559.3	1.46	687.7	1.19

**Total Hospital:**  
 Beds Set Up & Staffed 230  
 Discharges 7,090  
 Inpatient Days 36,482

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 35  
 Total Births 2,167  
 Newborn Days 3,512

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	99	3,058	20,469	56.5%	55.9	6.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	2	18	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	46	2,454	3,090	18.4%	8.4	1.3
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	24	342	3,705	42.2%	10.1	10.8
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	43	453	9,218	58.6%	25.2	20.3
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	4	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	36	0	36.0	Surgical Personnel	27	12	34.5
Physicians & Dentists	79	45	99.3	Radiological Services Personnel	33	20	44.6
Medical & Dental Residents	55	0	55.0	Sonographers	19	14	27.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	27	8	29.5
Registered Nurses	408	201	528.5	Occupational Therapists	7	10	12.1
Certified Nurse Midwives	10	3	11.3	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	1	2.8	Physical Therapists	22	17	29.8
Ancillary Nursing Personnel	78	141	168.7	Physical Therapy Assistants/Aides	6	9	8.4
Medical Assistants	37	6	38.8	Recreational Therapists	0	0	0.0
Physician Assistants	25	6	27.2	Dietitians & Nutritionists	6	7	10.1
Nurse Practitioners	22	2	23.4	Psychologists	3	1	3.6
Certified Registered Nurse Anesthetists	3	2	3.0	Social Workers	20	8	23.9
Clinical Nurse Specialists	4	0	4.0	All Other Health Professionals	181	76	215.3
Health Info Mgmt-Administrators/Technicians	20	2	21.2	All Other Personnel	344	84	394.4
Pharmacy Personnel	69	18	78.8				
Clinical Laboratory Personnel	30	16	41.6	<b>Total</b>	<b>1,574</b>	<b>709</b>	<b>1,974.1</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	2B Value	Ratio	6 Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$232,196,828	30.5%	46.6%	0.65	44.2%	0.69	47.1%	0.65	30.5%	1.00
Medical Assistance	\$359,801,538	47.3%	13.8%	3.44	20.8%	2.28	15.8%	2.99	45.0%	1.05
Commercial	\$144,008,258	18.9%	34.5%	0.55	31.0%	0.61	32.3%	0.59	20.2%	0.94
All Other	\$24,576,183	3.2%	5.1%	0.63	4.0%	0.80	4.8%	0.67	4.3%	0.76
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$191,321,201	25.2%	35.0%	0.72	35.0%	0.72	36.7%	0.69	26.2%	0.96
Medical Assistance	\$277,905,854	36.5%	10.4%	3.52	15.7%	2.33	12.3%	2.98	35.8%	1.02
Commercial	\$68,780,033	9.0%	14.5%	0.62	13.8%	0.65	13.5%	0.67	9.4%	0.97
Charity Care	\$14,662,537	1.9%	1.0%	2.01	1.3%	1.46	1.1%	1.81	3.1%	0.62
Bad Debt	\$10,713,321	1.4%	1.2%	1.20	1.0%	1.38	1.4%	1.03	1.2%	1.13
All Other	\$6,370,837	0.8%	2.6%	0.33	1.2%	0.69	2.6%	0.33	-0.3%	N/A
Total Deductions	\$569,753,783	74.9%	64.6%	1.16	68.0%	1.10	67.4%	1.11	75.5%	0.99
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		11.8%	8.4%	1.41	8.2%	1.43	10.8%	1.10	5.0%	2.37
Net Gains/Losses as % of Net Income		0.0%	13.8%	N/A	N/A	N/A	21.2%	N/A	0.8%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$94,644,421	43.8%	43.5%	1.01	35.4%	1.24	45.0%	0.97	44.0%	1.00
Supplies & Services	\$110,548,017	51.1%	49.9%	1.02	58.6%	0.87	48.5%	1.06	50.7%	1.01
Capital Component	\$11,049,997	5.1%	6.6%	0.78	6.0%	0.85	6.6%	0.78	5.4%	0.95
<b>Fiscal Statistics</b>										
Operating Margin (%)		0.1%	7.5%	0.01	10.3%	0.01	6.5%	0.01	-0.9%	N/A
Total Hospital Net Income (%)		0.1%	8.6%	0.01	9.9%	0.01	8.1%	0.01	-0.9%	N/A
Return on Equity (%)		0.0%	4.1%	N/A	6.2%	N/A	2.9%	N/A	0.0%	N/A
Current Ratio		0.0	3.9	N/A	6.7	N/A	3.6	N/A	0.0	N/A
Days in Net Patient Accounts Receivable		0.0	71.5	N/A	49.7	N/A	95.9	N/A	0.0	N/A
Average Payment Period		0.0	90.1	N/A	51.9	N/A	121.9	N/A	0.0	N/A
Equity Financing (%)		0.0%	63.6%	N/A	81.7%	N/A	60.0%	N/A	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		1.1	12.2	0.09	14.2	0.08	10.0	0.11	0.2	4.69
Total Asset Turnover		0.0	0.5	N/A	0.6	N/A	0.4	N/A	0.0	N/A
Average Age of Plant (Years)		0.0	14.1	N/A	11.0	N/A	17.7	N/A	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		-4.3%	-2.2%	1.95	-1.8%	2.45	-3.7%	1.17	2.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		55.7%	63.0%	0.88	51.0%	1.09	69.7%	0.80	59.7%	0.93
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,679		\$17,652	0.83	\$24,215	0.61	\$13,747	1.07	\$13,989	1.05
Inpatient Net Revenue per Day	\$2,650		\$3,704	0.72	\$4,018	0.66	\$3,163	0.84	\$2,444	1.08
Outpatient Net Revenue per Visit	\$535		\$780	0.69	\$850	0.63	\$688	0.78	\$472	1.13

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$760,582,808	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$569,753,783	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$190,829,025	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$25,556,934			Subtotal	\$0
Total Revenue	\$216,385,958	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$0
Less Expenses	\$216,242,435	Other Assets	\$0	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0	Total Assets	\$0	Total Liabilities & Fund Balance	\$0
Net Income	\$143,523				