

303 Aurora Medical Center in Oshkosh
 855 N Westhaven Drive
 Oshkosh, WI 54904
 920-456-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Winnebago
 Analysis Area: Lake Winnebago (3)
 Volume Group: 6

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	49.6%	52.4%	0.95	46.3%	1.07	51.7%	0.96	49.2%	1.01
Obstetrics	30.1%	36.2%	0.83	29.1%	0.12	29.4%	1.02	35.8%	0.84
Pediatrics	0.0%	53.2%	N/A	14.0%	N/A	6.1%	N/A	0.0%	N/A
Total Hospital	48.9%	53.9%	0.91	45.8%	1.07	48.2%	1.01	45.2%	1.08
Average Census (Patients)									
Adult Medical-Surgical	28.3	25.5	1.11	21.6	1.31	30.8	0.92	25.6	1.11
Obstetrics	3.6	4.7	0.77	4.5	0.80	5.1	0.70	4.3	0.84
Pediatrics	0.0	1.1	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	41.1	47.4	0.87	35.1	1.17	57.5	0.72	35.7	1.15
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.3	0.80	3.8	0.89	4.2	0.81	3.3	1.05
Obstetrics	1.9	2.4	0.81	2.3	0.86	2.1	0.92	2.2	0.90
Pediatrics	0.0	3.5	N/A	2.6	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.6	4.7	0.78	4.1	0.88	4.3	0.86	3.1	1.16
Surgical Operations									
Inpatient	1,168	1,280	0.91	1,093	1.07	1,247	0.94	1,253	0.93
Outpatient	4,297	4,115	1.04	4,901	0.88	4,177	1.03	4,980	0.86
Inpatient as % of All Surgeries	21.4%	23.7%	0.90	18.2%	1.17	23.0%	0.93	20.1%	1.06
Outpatient Visits									
Non-Emergency Visits	121,982	127,898	0.95	75,740	1.61	195,436	0.62	141,242	0.86
Emergency Visits	21,345	15,799	1.35	13,956	1.53	26,485	0.81	23,226	0.92
Full-Time Equivalents (FTEs)									
Administrators	16.0	20.3	0.79	15.8	1.01	24.9	0.64	17.0	0.94
Nurses, Licensed	422.2	255.1	1.65	188.9	2.23	338.1	1.25	384.1	1.10
Ancillary Nursing Personnel	63.4	42.6	1.49	18.4	3.45	60.0	1.06	39.5	1.61
All Other Personnel	806.1	501.2	1.61	307.4	2.62	661.2	1.22	798.0	1.01
Total FTEs	1,307.7	819.2	1.60	530.5	2.47	1,084.2	1.21	1,238.6	1.06
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.7	15.7	0.62	14.2	0.69	12.8	0.76	10.4	0.94
Nurses, Licensed	257.0	197.1	1.30	169.9	1.51	174.4	1.47	234.0	1.10
Ancillary Nursing Personnel	38.6	33.0	1.17	16.5	2.34	31.0	1.25	24.0	1.60
All Other Personnel	490.7	387.2	1.27	276.5	1.77	341.1	1.44	486.0	1.01
Total FTEs	796.0	633.0	1.26	477.2	1.67	559.3	1.42	754.4	1.06

Total Hospital:
 Beds Set Up & Staffed 84
 Discharges 4,124
 Inpatient Days 15,040

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 12
 Total Births 673
 Newborn Days 1,764

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	57	3,019	10,347	49.6%	28.3	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	681	1,323	30.1%	3.6	1.9
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	297	2,605	89.0%	7.1	8.8
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	7	68	765	29.9%	2.1	11.3
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	0	16.0	Surgical Personnel	29	11	36.4
Physicians & Dentists	68	25	77.2	Radiological Services Personnel	33	36	53.8
Medical & Dental Residents	0	0	0.0	Sonographers	9	8	15.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	4	13.0
Registered Nurses	222	170	334.1	Occupational Therapists	7	6	10.6
Certified Nurse Midwives	5	0	5.0	Occupational Therapy Assistants/Aides	0	3	1.7
Licensed Practical Nurses	24	25	39.3	Physical Therapists	20	11	27.1
Ancillary Nursing Personnel	33	73	63.4	Physical Therapy Assistants/Aides	4	8	8.7
Medical Assistants	44	18	56.6	Recreational Therapists	0	0	0.0
Physician Assistants	10	2	11.8	Dietitians & Nutritionists	1	3	2.4
Nurse Practitioners	31	3	33.2	Psychologists	2	0	2.0
Certified Registered Nurse Anesthetists	9	9	10.7	Social Workers	6	6	7.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	72	31	89.0
Health Info Mgmt-Administrators/Technicians	42	4	45.4	All Other Personnel	226	99	282.8
Pharmacy Personnel	25	10	29.1				
Clinical Laboratory Personnel	27	12	36.0				
				Total	975	577	1,307.7

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$262,071,121	46.0%	46.6%	0.99	49.0%	0.94	47.1%	0.98	45.0%	1.02
Medical Assistance	\$69,137,114	12.1%	13.8%	0.88	10.8%	1.12	15.8%	0.77	11.4%	1.07
Commercial	\$211,064,314	37.0%	34.5%	1.07	37.1%	1.00	32.3%	1.15	39.4%	0.94
All Other	\$27,623,498	4.8%	5.1%	0.94	3.1%	1.58	4.8%	1.01	4.2%	1.15
Deductions as % of Total Gross Patient Revenue										
Medicare	\$205,874,420	36.1%	35.0%	1.03	34.7%	1.04	36.7%	0.99	35.7%	1.01
Medical Assistance	\$55,811,517	9.8%	10.4%	0.94	8.0%	1.22	12.3%	0.80	9.3%	1.05
Commercial	\$91,666,131	16.1%	14.5%	1.11	14.1%	1.14	13.5%	1.19	17.2%	0.93
Charity Care	\$5,388,284	0.9%	1.0%	0.98	0.7%	1.41	1.1%	0.89	1.3%	0.75
Bad Debt	\$6,171,378	1.1%	1.2%	0.92	1.5%	0.72	1.4%	0.79	1.3%	0.81
All Other	\$16,368,143	2.9%	2.6%	1.12	2.0%	1.45	2.6%	1.12	1.9%	1.49
Total Deductions	\$381,279,875	66.9%	64.6%	1.03	60.9%	1.10	67.4%	0.99	66.7%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	4.0%	8.4%	0.47	5.8%	0.68	10.8%	0.37	0.6%	6.32	
Net Gains/Losses as % of Net Income	0.0%	13.8%	0.00	15.0%	0.00	21.2%	0.00	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$51,910,953	32.3%	43.5%	0.74	40.0%	0.81	45.0%	0.72	35.6%	0.91
Supplies & Services	\$99,123,760	61.6%	49.9%	1.24	52.8%	1.17	48.5%	1.27	57.4%	1.07
Capital Component	\$9,832,616	6.1%	6.6%	0.93	7.2%	0.85	6.6%	0.93	7.0%	0.87
Fiscal Statistics										
Operating Margin (%)	18.1%	7.5%	2.40	11.9%	1.52	6.5%	2.79	21.8%	0.83	
Total Hospital Net Income (%)	18.1%	8.6%	2.09	13.7%	1.32	8.1%	2.23	21.8%	0.83	
Return on Equity (%)	8.8%	4.1%	2.14	11.6%	0.76	2.9%	3.01	11.5%	0.77	
Current Ratio	21.0	3.9	5.41	5.7	3.68	3.6	5.77	25.9	0.81	
Days in Net Patient Accounts Receivable	53.7	71.5	0.75	57.0	0.94	95.9	0.56	51.8	1.04	
Average Payment Period	35.3	90.1	0.39	36.6	0.97	121.9	0.29	26.6	1.33	
Equity Financing (%)	94.0%	63.6%	1.48	86.7%	1.09	60.0%	1.57	96.7%	0.97	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A	
Times Interest Earned	19.3	12.2	1.58	28.5	0.68	10.0	1.93	19.9	0.97	
Total Asset Turnover	0.5	0.5	1.03	0.8	0.59	0.4	1.37	0.5	0.93	
Average Age of Plant (Years)	8.4	14.1	0.60	6.8	1.24	17.7	0.48	7.4	1.13	
Increase (Decrease) Total Net Patient Revenue	1.5%	-2.2%	N/A	-4.6%	N/A	-3.7%	N/A	16.7%	0.09	
Outpatient Gross Revenue (% of Total GPR)	73.8%	63.0%	1.17	68.8%	1.07	69.7%	1.06	75.7%	0.97	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,642	\$17,652	0.83	\$12,208	1.20	\$13,747	1.07	\$13,007	1.13	
Inpatient Net Revenue per Day	\$3,834	\$3,704	1.04	\$2,930	1.31	\$3,163	1.21	\$3,706	1.03	
Outpatient Net Revenue per Visit	\$938	\$780	1.20	\$917	1.02	\$688	1.36	\$848	1.11	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$569,896,049	Cash & Cash Equivalents	\$277,793,391	Current Liabilities	\$14,828,102
Less Deductions	\$381,279,875	Net Patient Receivables	\$27,699,152	Long-Term Debt	\$0
Net Patient Revenue	\$188,616,174	Other Receivables	\$489,813	Other Liabilities	\$9,155,962
Plus Other Revenue	\$7,769,636			Subtotal	\$23,984,064
Total Revenue	\$196,385,809	Land, Buildings & Equipment (Net)	\$88,137,433	Unrestricted Fund Balance	\$378,377,604
Less Expenses	\$160,867,329	Other Assets	\$8,241,882	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$8,046			Total Liabilities & Fund Balance	\$402,361,668
Net Income	\$35,526,526	Total Assets	\$402,361,671		