

**306 Bellin Health Oconto Hospital**  
 820 Arbutus Avenue  
 Oconto, WI 54153  
 920-835-1100

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Oconto  
 Analysis Area: Northeastern (4)  
 Volume Group: 5

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	9.7%	52.4%	0.19	50.1%	0.19	44.9%	0.22	9.5%	1.03
Obstetrics	0.0%	36.2%	N/A	30.3%	N/A	25.5%	N/A	0.0%	N/A
Pediatrics	0.0%	53.2%	N/A	19.9%	N/A	98.6%	N/A	0.0%	N/A
Total Hospital	9.7%	53.9%	0.18	46.7%	0.21	52.8%	0.18	9.5%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.0	25.5	0.04	23.5	0.04	15.7	0.06	0.9	1.03
Obstetrics	0.0	4.7	N/A	3.8	N/A	2.3	N/A	0.0	N/A
Pediatrics	0.0	1.1	N/A	0.5	N/A	4.7	N/A	0.0	N/A
Total Hospital	1.0	47.4	0.02	41.3	0.02	36.1	0.03	0.9	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.0	4.3	0.70	4.0	0.75	3.7	0.82	2.7	1.10
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.0	N/A	3.6	N/A	0.0	N/A
Total Hospital	3.0	4.7	0.65	4.1	0.74	4.4	0.68	2.7	1.11
<b>Surgical Operations</b>									
Inpatient	17	1,280	0.01	912	0.02	711	0.02	17	1.00
Outpatient	751	4,115	0.18	4,561	0.16	2,960	0.25	381	1.97
Inpatient as % of All Surgeries	2.2%	23.7%	0.09	16.7%	0.13	19.4%	0.11	4.3%	0.52
<b>Outpatient Visits</b>									
Non-Emergency Visits	18,698	127,898	0.15	178,054	0.11	117,985	0.16	16,844	1.11
Emergency Visits	2,216	15,799	0.14	16,398	0.14	14,651	0.15	2,165	1.02
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	20.3	0.20	15.2	0.26	17.3	0.23	7.1	0.56
Nurses, Licensed	115.4	255.1	0.45	279.4	0.41	217.2	0.53	100.5	1.15
Ancillary Nursing Personnel	1.8	42.6	0.04	41.9	0.04	30.0	0.06	3.6	0.49
All Other Personnel	148.7	501.2	0.30	501.4	0.30	363.9	0.41	154.9	0.96
Total FTEs	269.8	819.2	0.33	837.9	0.32	628.4	0.43	266.1	1.01
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	5.6	15.7	0.36	9.9	0.57	16.4	0.34	10.7	0.53
Nurses, Licensed	161.3	197.1	0.82	181.6	0.89	206.1	0.78	150.6	1.07
Ancillary Nursing Personnel	2.5	33.0	0.07	27.2	0.09	28.5	0.09	5.4	0.46
All Other Personnel	207.9	387.2	0.54	325.9	0.64	345.3	0.60	232.2	0.90
Total FTEs	377.3	633.0	0.60	544.7	0.69	596.3	0.63	398.9	0.95

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	10	Health Maintenance Organization (HMO)	Yes	Average Beds Used	3	Bassinets	0
Discharges	118	Preferred Provider Organization (PPO)	Yes	Discharges	25	Total Births	0
Inpatient Days	356			Inpatient Days	291	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	10	118	356	9.7%	1.0	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	3	5	4.4
Physicians & Dentists	11	23	15.9	Radiological Services Personnel	11	7	13.5
Medical & Dental Residents	0	0	0.0	Sonographers	5	1	5.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	48	33	59.5	Occupational Therapists	0	4	0.4
Certified Nurse Midwives	0	1	0.3	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	33	8	37.9	Physical Therapists	0	5	0.8
Ancillary Nursing Personnel	1	2	1.8	Physical Therapy Assistants/Aides	0	2	0.3
Medical Assistants	18	9	21.9	Recreational Therapists	0	0	0.0
Physician Assistants	8	4	9.3	Dietitians & Nutritionists	0	4	1.1
Nurse Practitioners	14	13	16.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	2	1	2.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	12	10	15.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	43	13	46.6
Pharmacy Personnel	2	1	2.1				
Clinical Laboratory Personnel	7	6	9.2				
				<b>Total</b>	<b>223</b>	<b>152</b>	<b>269.8</b>

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$55,374,049	43.4%	46.6%	0.93	47.2%	0.92	41.7%	1.04	46.2%	0.94
Medical Assistance	\$15,534,378	12.2%	13.8%	0.89	11.7%	1.04	18.4%	0.66	14.9%	0.82
Commercial	\$53,389,683	41.9%	34.5%	1.21	36.7%	1.14	36.0%	1.16	38.0%	1.10
All Other	\$3,225,472	2.5%	5.1%	0.49	4.4%	0.57	4.0%	0.63	0.8%	3.07
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$35,702,931	28.0%	35.0%	0.80	36.0%	0.78	30.1%	0.93	25.9%	1.08
Medical Assistance	\$8,503,785	6.7%	10.4%	0.64	9.0%	0.74	12.3%	0.54	10.2%	0.65
Commercial	\$15,329,481	12.0%	14.5%	0.83	15.2%	0.79	12.1%	1.00	12.3%	0.98
Charity Care	\$1,277,030	1.0%	1.0%	1.04	0.8%	1.32	0.8%	1.22	1.0%	0.99
Bad Debt	\$1,851,124	1.5%	1.2%	1.24	1.1%	1.32	1.1%	1.31	1.7%	0.84
All Other	\$1,197,041	0.9%	2.6%	0.37	2.7%	0.35	2.3%	0.40	0.3%	2.70
Total Deductions	\$63,861,392	50.1%	64.6%	0.77	64.6%	0.77	58.8%	0.85	51.5%	0.97
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.3%	8.4%	0.51	6.6%	0.66	6.4%	0.68	1.8%	2.43
Net Gains/Losses as % of Net Income		0.0%	13.8%	0.00	12.8%	0.00	N/A	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$28,229,551	44.1%	43.5%	1.01	45.2%	0.97	41.7%	1.06	45.1%	0.98
Supplies & Services	\$25,125,005	39.2%	49.9%	0.79	47.8%	0.82	50.0%	0.78	37.3%	1.05
Capital Component	\$10,670,821	16.7%	6.6%	2.54	7.0%	2.39	8.3%	2.01	17.6%	0.95
<b>Fiscal Statistics</b>										
Operating Margin (%)		3.8%	7.5%	0.50	7.5%	0.51	6.6%	0.57	-8.6%	N/A
Total Hospital Net Income (%)		3.8%	8.6%	0.44	8.5%	0.45	6.2%	0.61	-8.6%	N/A
Return on Equity (%)		5.6%	4.1%	1.36	5.4%	1.04	3.0%	1.87	-11.1%	N/A
Current Ratio		2.0	3.9	0.51	3.5	0.57	3.4	0.59	4.5	0.45
Days in Net Patient Accounts Receivable		51.0	71.5	0.71	54.3	0.94	48.8	1.05	47.5	1.07
Average Payment Period		54.2	90.1	0.60	79.8	0.68	63.5	0.85	18.2	2.98
Equity Financing (%)		0.0%	63.6%	N/A	71.2%	N/A	75.1%	N/A	0.0%	0.29
Long-Term Debt to Equity Ratio		-32.0	0.3	N/A	0.2	N/A	0.2	N/A	-11.2	2.85
Times Interest Earned		2.2	12.2	0.18	11.3	0.19	7.4	0.29	-1.5	N/A
Total Asset Turnover		1.5	0.5	3.15	0.6	2.35	0.5	3.07	1.3	1.15
Average Age of Plant (Years)		5.7	14.1	0.41	10.9	0.53	9.8	0.58	4.6	1.25
Increase (Decrease) Total Net Patient Revenue		17.7%	-2.2%	N/A	-1.9%	N/A	-5.0%	N/A	25.3%	0.70
Outpatient Gross Revenue (% of Total GPR)		98.6%	63.0%	1.57	72.6%	1.36	64.9%	1.52	98.5%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$15,400		\$17,652	0.87	\$14,359	1.07	\$18,057	0.85	\$13,465	1.14
Inpatient Net Revenue per Day	\$3,422		\$3,704	0.92	\$3,457	0.99	\$3,961	0.86	\$3,401	1.01
Outpatient Net Revenue per Visit	\$3,026		\$780	3.88	\$649	4.66	\$669	4.53	\$2,843	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$127,523,581	Cash & Cash Equivalents	\$3,180,625	Current Liabilities	\$8,931,314
Less Deductions	\$63,861,392	Net Patient Receivables	\$8,872,545	Long-Term Debt	\$36,161,450
Net Patient Revenue	\$63,662,189	Other Receivables	\$4,476,851	Other Liabilities	\$776,479
Plus Other Revenue	\$2,877,211			Subtotal	\$45,869,243
Total Revenue	\$66,539,398	Land, Buildings & Equipment (Net)	\$25,908,806	Unrestricted Fund Balance	-\$1,128,688
Less Expenses	\$64,025,377	Other Assets	\$2,301,728	Restricted Fund Balance	\$773,438
Non-Operating Gains/Losses	\$572			Total Liabilities & Fund Balance	\$44,740,555
Net Income	\$2,514,593	Total Assets	\$44,740,555		