

308 Marshfield Medical Center-Weston
 3400 Ministry Parkway
 Weston, WI 54476
 715-393-3000

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Marathon
 Analysis Area: North Central (6)
 Volume Group: 4

Selected Utilization Statistics	FY 2020	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2020 vs. 2019	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	250.0%	52.4%	4.77	47.5%	5.27	40.5%	6.18	91.2%	2.74
Obstetrics	298.4%	36.2%	8.23	52.9%	0.06	24.6%	12.14	53.3%	5.60
Pediatrics	0.0%	53.2%	N/A	78.6%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	146.8%	53.9%	2.72	55.7%	2.63	42.0%	3.50	96.7%	1.52
Average Census (Patients)									
Adult Medical-Surgical	12.5	25.5	0.49	18.9	0.66	10.2	1.23	19.2	0.65
Obstetrics	3.0	4.7	0.63	3.6	0.84	1.7	1.75	3.2	0.93
Pediatrics	0.0	1.1	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	41.1	47.4	0.87	36.1	1.14	17.9	2.29	47.4	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.3	0.78	3.9	0.87	3.3	1.02	3.3	1.02
Obstetrics	2.2	2.4	0.92	2.6	0.86	2.2	1.02	2.2	1.00
Pediatrics	0.0	3.5	N/A	2.5	N/A	2.4	N/A	0.0	N/A
Total Hospital	3.7	4.7	0.80	4.2	0.89	3.5	1.08	3.7	1.01
Surgical Operations									
Inpatient	1,635	1,280	1.28	1,491	1.10	482	3.39	1,476	1.11
Outpatient	1,377	4,115	0.33	3,438	0.40	1,905	0.72	1,234	1.12
Inpatient as % of All Surgeries	54.3%	23.7%	2.29	30.3%	1.79	20.2%	2.69	54.5%	1.00
Outpatient Visits									
Non-Emergency Visits	10,118	127,898	0.08	103,283	0.10	69,880	0.14	11,898	0.85
Emergency Visits	12,245	15,799	0.78	11,943	1.03	11,349	1.08	12,631	0.97
Full-Time Equivalents (FTEs)									
Administrators	5.0	20.3	0.25	22.1	0.23	14.9	0.33	9.0	0.56
Nurses, Licensed	140.5	255.1	0.55	178.4	0.79	112.6	1.25	163.9	0.86
Ancillary Nursing Personnel	12.8	42.6	0.30	23.0	0.56	19.7	0.65	13.2	0.97
All Other Personnel	62.5	501.2	0.12	456.9	0.14	239.6	0.26	112.9	0.55
Total FTEs	220.8	819.2	0.27	680.4	0.32	386.8	0.57	299.0	0.74
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.2	15.7	0.46	20.6	0.35	21.9	0.33	10.4	0.69
Nurses, Licensed	202.0	197.1	1.02	166.5	1.21	165.1	1.22	190.1	1.06
Ancillary Nursing Personnel	18.3	33.0	0.56	21.4	0.86	28.9	0.63	15.3	1.20
All Other Personnel	90.0	387.2	0.23	426.5	0.21	351.3	0.26	131.0	0.69
Total FTEs	317.5	633.0	0.50	635.1	0.50	567.2	0.56	346.9	0.92

Total Hospital:
 Beds Set Up & Staffed 28
 Discharges 4,020
 Inpatient Days 15,049

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 2
 Total Births 402
 Newborn Days 723

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	5	1,362	4,575	250.0%	12.5	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	1	494	1,092	298.4%	3.0	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	7	410	2,632	102.7%	7.2	6.4
Step-Down (Special Care)	1	15	1,754	6,750	123.0%	18.4	3.8
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	13	1	13.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	13	8	13.6
Registered Nurses	121	58	140.5	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	8	12	12.8	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	16	15	16.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	2	4	2.9
Pharmacy Personnel	16	0	16.0	Total	194	98	220.8
Clinical Laboratory Personnel	0	0	0.0				

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Selected Financial Statistics	FY 2020	All GMS Hospitals		Analysis Area		Volume Group		FY 2020 vs. 2019		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2019	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$134,982,622	61.1%	46.6%	1.31	51.5%	1.19	49.5%	1.23	60.6%	1.01
Medical Assistance	\$23,978,253	10.8%	13.8%	0.79	12.9%	0.84	11.6%	0.94	10.9%	0.99
Commercial	\$44,407,688	20.1%	34.5%	0.58	30.6%	0.66	34.7%	0.58	23.2%	0.86
All Other	\$17,689,233	8.0%	5.1%	1.56	5.0%	1.60	4.2%	1.91	5.3%	1.52
Deductions as % of Total Gross Patient Revenue										
Medicare	\$94,710,658	42.8%	35.0%	1.22	36.8%	1.16	36.2%	1.18	41.4%	1.04
Medical Assistance	\$15,597,247	7.1%	10.4%	0.68	9.7%	0.73	8.8%	0.80	7.4%	0.95
Commercial	\$7,563,647	3.4%	14.5%	0.24	9.1%	0.38	13.9%	0.25	4.7%	0.73
Charity Care	\$2,241,467	1.0%	1.0%	1.06	1.0%	1.03	0.9%	1.16	0.6%	1.75
Bad Debt	\$2,809,217	1.3%	1.2%	1.08	0.9%	1.46	1.5%	0.86	1.8%	0.72
All Other	\$13,450,272	6.1%	2.6%	2.38	2.8%	2.14	2.2%	2.76	3.7%	1.65
Total Deductions	\$136,372,508	61.7%	64.6%	0.95	60.3%	1.02	63.5%	0.97	59.5%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.2%	8.4%	0.14	5.2%	0.23	7.3%	0.16	1.9%	0.62
Net Gains/Losses as % of Net Income		41.9%	13.8%	3.03	N/A	N/A	12.9%	3.25	0.3%	120.98
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$26,930,404	24.9%	43.5%	0.57	43.5%	0.57	45.1%	0.55	25.3%	0.98
Supplies & Services	\$75,988,362	70.1%	49.9%	1.41	51.3%	1.37	46.8%	1.50	66.8%	1.05
Capital Component	\$5,405,983	5.0%	6.6%	0.76	5.3%	0.95	8.1%	0.62	7.9%	0.63
Fiscal Statistics										
Operating Margin (%)		-26.4%	7.5%	N/A	8.6%	N/A	3.1%	N/A	-23.2%	1.14
Total Hospital Net Income (%)		-56.1%	8.6%	N/A	8.2%	N/A	3.5%	N/A	-23.3%	2.41
Return on Equity (%)		-37.4%	4.1%	N/A	3.5%	N/A	2.0%	N/A	-18.2%	2.05
Current Ratio		9.1	3.9	2.34	2.4	3.78	4.6	1.99	1.6	5.65
Days in Net Patient Accounts Receivable		44.6	71.5	0.62	82.7	0.54	47.2	0.94	59.4	0.75
Average Payment Period		40.2	90.1	0.45	127.5	0.32	73.5	0.55	51.8	0.78
Equity Financing (%)		77.6%	63.6%	1.22	51.2%	1.51	66.1%	1.17	75.8%	1.02
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.6	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		-312.2	12.2	N/A	21.3	N/A	4.2	N/A	-142.8	2.19
Total Asset Turnover		0.8	0.5	1.74	0.4	1.90	0.6	1.47	0.8	1.05
Average Age of Plant (Years)		0.0	14.1	N/A	17.5	N/A	10.5	N/A	3.9	N/A
Increase (Decrease) Total Net Patient Revenue		-17.8%	-2.2%	7.99	-2.0%	9.00	-6.0%	2.94	-5.5%	3.25
Outpatient Gross Revenue (% of Total GPR)		41.3%	63.0%	0.66	66.3%	0.62	72.9%	0.57	45.2%	0.91
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,327		\$17,652	0.64	\$15,397	0.74	\$11,149	1.02	\$11,489	0.99
Inpatient Net Revenue per Day	\$3,048		\$3,704	0.82	\$3,651	0.83	\$3,062	1.00	\$3,121	0.98
Outpatient Net Revenue per Visit	\$1,876		\$780	2.40	\$850	2.21	\$705	2.66	\$2,188	0.86

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$221,057,796	Cash & Cash Equivalents	\$2,200	Current Liabilities	\$11,397,653
Less Deductions	\$136,372,508	Net Patient Receivables	\$10,310,729	Long-Term Debt	\$0
Net Patient Revenue	\$84,685,288	Other Receivables	\$1,930,395	Other Liabilities	\$11,981,244
Plus Other Revenue	\$1,008,900			Subtotal	\$23,378,897
Total Revenue	\$85,694,188	Land, Buildings & Equipment (Net)	\$0	Unrestricted Fund Balance	\$80,802,594
Less Expenses	\$108,324,749	Other Assets	\$91,938,167	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$16,311,918			Total Liabilities & Fund Balance	\$104,181,491
Net Income	-\$38,942,479	Total Assets	\$104,181,491		