

**319 Rogers Memorial Hospital - Brown Deer**  
 4600 West Schroeder Drive  
 Brown Deer, WI 53223  
 414-865-2500

Fiscal Year: 08/01 to 07/31  
 Type: Psychiatric

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group:

Control: Other Not-For-Profit

Selected Utilization Statistics	FY 2020	All PSYCH Hospitals		FY 2020 vs. 2019	
		Value	Ratio	FY 2019	Ratio
<b>Occupancy Rate (%)</b>					
Psychiatric	80.8%	70.4%	1.15	82.8%	0.98
Alcoholism/Chemical Dependency	86.7%	75.1%	1.16	0.0%	N/A
Total Hospital	82.0%	71.2%	1.15	82.8%	0.99
<b>Average Census (Patients)</b>					
Psychiatric	36.4	28.5	1.28	46.4	0.78
Alcoholism/Chemical Dependency	9.5	5.2	1.85	0.0	N/A
Total Hospital	45.9	33.2	1.38	46.4	0.99
<b>Average Length of Stay (Days)</b>					
Psychiatric	6.5	6.7	0.97	6.0	1.09
Alcoholism/Chemical Dependency	4.7	4.0	1.19	0.0	N/A
Total Hospital	6.0	6.4	0.95	6.0	1.01
<b>Outpatient Visits</b>					
Non-Emergency Visits	27,450	47,924	0.57	27,466	1.00
Emergency Visits	0	1,327	N/A	0	N/A
<b>Full-Time Equivalents (FTEs)</b>					
Administrators	4.2	8.2	0.51	8.0	0.52
Nurses, Licensed	59.7	52.1	1.14	47.5	1.26
Psychologists	3.1	11.1	0.28	3.8	0.82
Social Workers	48.9	28.1	1.74	42.4	1.15
All Other Personnel	222.1	190.9	1.16	160.4	1.38
Total FTEs	337.9	290.4	1.16	262.1	1.29
<b>FTEs per 100 Patient Census (Adjusted)</b>					
Administrators	6.5	12.2	0.53	12.4	0.52
Nurses, Licensed	93.0	77.5	1.20	73.8	1.26
Psychologists	4.8	16.5	0.29	5.9	0.82
Social Workers	76.2	41.9	1.82	66.0	1.15
All Other Personnel	346.3	283.9	1.22	249.6	1.39
Total FTEs	526.9	431.9	1.22	407.8	1.29

**Total Hospital:**

Beds Set Up & Staffed 56  
 Discharges 2,790  
 Inpatient Days 16,807

**Contract with:**

Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 07/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	1	45	2,051	13,315	80.8%	36.4	6.5
<b>Alcoholism/chemical dependency</b>	2	11	739	3,492	86.7%	9.5	4.7
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.2	Surgical Personnel	0	0	0.0
Physicians & Dentists	8	3	8.6	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	36	28	52.6	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	21	39	39.1	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	6	7	10.8
Physician Assistants	6	1	6.8	Dietitians & Nutritionists	9	2	10.0
Nurse Practitioners	4	2	4.1	Psychologists	2	2	3.1
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	43	18	48.9
Clinical Nurse Specialists	1	1	2.0	All Other Health Professionals	46	23	57.9
Health Info Mgmt-Administrators/Technicians	4	1	4.3	All Other Personnel	71	30	82.4
Pharmacy Personnel	2	1	2.3				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>264</b>	<b>158</b>	<b>337.9</b>

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Selected Financial Statistics	FY 2020		All PSYCH Hospitals		FY 2020 vs. 2019	
			Value	Ratio	FY 2019	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>						
Medicare	\$6,478,102	7.8%	10.2%	0.77	8.4%	0.94
Medical Assistance	\$37,340,169	45.2%	41.5%	1.09	46.3%	0.98
Commercial	\$38,373,879	46.4%	42.6%	1.09	45.0%	1.03
All Other	\$497,244	0.6%	5.8%	0.10	0.4%	1.60
<b>Deductions as % of Total Gross Patient Revenue</b>						
Medicare	\$4,818,689	5.8%	6.6%	0.88	6.0%	0.97
Medical Assistance	\$25,454,881	30.8%	19.1%	1.61	31.5%	0.98
Commercial	\$17,806,994	21.5%	16.4%	1.31	21.0%	1.03
Charity Care	\$1,208,232	1.5%	2.1%	0.70	1.4%	1.08
Bad Debt	\$920,379	1.1%	0.6%	1.77	1.8%	0.60
All Other	\$256,535	0.3%	2.2%	0.14	0.6%	0.55
Total Deductions	\$50,465,710	61.0%	47.1%	1.30	62.2%	0.98
<b>Other Revenue &amp; Net Gains or Losses</b>						
Other Revenue as % of Total Revenue		1.1%	23.0%	0.05	0.2%	5.73
Net Gains/Losses as % of Net Income		N/A	26.5%	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>						
Salary/Fringe Benefits	\$23,238,953	68.6%	48.7%	1.41	67.6%	1.01
Supplies & Services	\$8,410,294	24.8%	47.1%	0.53	26.2%	0.95
Capital Component	\$2,236,537	6.6%	4.2%	1.58	6.2%	1.07
<b>Fiscal Statistics</b>						
Operating Margin (%)		-4.0%	4.7%	N/A	-4.6%	0.87
Total Hospital Net Income (%)		-1.0%	6.3%	N/A	-2.3%	0.43
Return on Equity (%)		-0.5%	5.7%	N/A	-1.9%	0.26
Current Ratio		2.16	2.3	0.92	2.28	0.95
Days in Net Patient Accounts Receivable		56.46	55.8	1.01	56.07	1.01
Average Payment Period		113.75	69.4	1.64	59.18	1.92
Equity Financing (%)		54.3%	52.8%	1.03	1.6%	33.09
Long-Term Debt to Equity Ratio		0.44	0.4	1.20	14.39	0.03
Times Interest Earned		0.27	10.6	0.03	-1.22	N/A
Total Asset Turnover		0.48	0.9	0.54	0.80	0.61
Average Age of Plant (Years)		7.37	9.5	0.78	3.90	1.89
Increase (Decrease) Total Net Patient Revenue		6.3%	10.3%	0.62	2.9%	2.16
Outpatient Gross Revenue (% of Total GPR)		28.5%	51.6%	0.55	28.2%	1.01
<b>Net Revenue Statistics</b>						
Inpatient Net Revenue per Discharge		\$7,885	\$7,661	1.03	\$7,495	1.05
Inpatient Net Revenue per Day		\$1,311	\$1,228	1.07	\$1,257	1.04
Outpatient Net Revenue per Visit		\$406	\$746	0.54	\$386	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$82,689,394	Cash & Cash Equivalents	\$16,323,440	Current Liabilities	\$10,036,108
Less Deductions	\$50,465,710	Net Patient Receivables	\$4,971,125	Long-Term Debt	\$16,210,124
Net Patient Revenue	\$32,223,684	Other Receivables	\$17,566	Other Liabilities	\$4,598,507
Plus Other Revenue	\$363,961			Subtotal	\$30,844,739
Total Revenue	\$32,587,645	Land, Buildings & Equipment (Net)	\$22,761,642	Unrestricted Fund Balance	\$36,595,087
Less Expenses	\$33,885,784	Other Assets	\$23,366,053	Restricted Fund Balance	\$5,171,593
Non-Operating Gains/Losses	\$970,589			Total Liabilities & Fund Balance	\$67,439,826
Net Income	-\$327,552	Total Assets	\$67,439,826		