

**312 ProHealth Rehabilitation Hospital of Wisconsin**  
 1625 Coldwater Creek Drive  
 Waukesha, WI 53188  
 262-521-8800

Fiscal Year: 01/01 to 12/31  
 Type: Rehabilitation  
 Control: Partnership

County: Waukesha  
 Analysis Area: Southeastern (2A)  
 Volume Group: N/A

Selected Utilization Statistics	FY 2020	FY 2020 vs. 2019	
		FY 2019	Ratio
<b>Occupancy Rate (%)</b>			
Rehabilitation & Physical Medicine	139.7%	80.9%	1.73
Total Hospital	139.7%	80.9%	1.73
<b>Average Census (Patients)</b>			
Rehabilitation & Physical Medicine	32.1	32.4	0.99
Total Hospital	32.1	32.4	0.99
<b>Average Length of Stay (Days)</b>			
Rehabilitation & Physical Medicine	12.8	12.8	1.00
Total Hospital	12.8	12.8	1.00
<b>Outpatient Visits</b>			
Non-Emergency Visits	6,389	6,789	0.94
Emergency Visits	0	0	N/A
<b>Full-Time Equivalents (FTEs)</b>			
Administrators	11.0	8.0	1.38
Nurses, Licensed	27.1	17.4	1.56
Physical Therapists	10.0	16.6	0.60
Occupational Therapists	7.2	13.7	0.53
All Other Personnel	53.1	49.2	1.08
Total FTEs	108.4	104.9	1.03
<b>FTEs per 100 Patient Census (Adjusted)</b>			
Administrators	31.5	23.3	1.35
Nurses, Licensed	77.6	50.5	1.54
Physical Therapists	28.5	48.3	0.59
Occupational Therapists	20.6	39.8	0.52
All Other Personnel	151.9	143.1	1.06
Total FTEs	310.1	305.1	1.02

**Total Hospital:**  
 Beds Set Up & Staffed 23  
 Discharges 919  
 Inpatient Days 11,759

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**312 ProHealth Rehabilitation Hospital of Wisconsin**  
Waukesha, WI 53188

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2020	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	23	919	11,759	139.7%	32.1	12.8
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	0	11.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	17	7	20.9	Occupational Therapists	3	19	7.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	5	2	6.2	Physical Therapists	7	21	10.0
Ancillary Nursing Personnel	2	31	21.2	Physical Therapy Assistants/Aides	0	2	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	2	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	18	41	26.2
Pharmacy Personnel	1	5	1.8				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>68</b>	<b>130</b>	<b>108.4</b>

**312 ProHealth Rehabilitation Hospital of Wisconsin**  
Waukesha, WI 53188

			FY 2020 vs. 2019	
Selected Financial Statistics	FY 2020		FY 2019	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>				
Medicare	\$24,359,545	76.3%	75.2%	1.01
Medical Assistance	\$2,020,539	6.3%	6.0%	1.05
Commercial	\$5,476,778	17.2%	18.4%	0.93
All Other	\$62,348	0.2%	0.3%	0.58
<b>Deductions as % of Total Gross Patient Revenue</b>				
Medicare	\$6,847,281	21.5%	22.2%	0.97
Medical Assistance	\$964,568	3.0%	3.5%	0.87
Commercial	\$1,439,219	4.5%	5.2%	0.86
Charity Care	\$79,094	0.2%	0.2%	1.01
Bad Debt	\$23,700	0.1%	0.0%	2.19
All Other	\$21	0.0%	0.0%	0.00
Total Deductions	\$9,353,883	29.3%	31.2%	0.94
<b>Other Revenue &amp; Net Gains or Losses</b>				
Other Revenue as % of Total Revenue		0.8%	0.1%	5.46
Net Gains/Losses as % of Net Income		0.0%	0.0%	N/A
<b>Expenses as % of Total Expenses</b>				
Salary/Fringe Benefits	\$9,505,738	63.6%	65.0%	0.98
Supplies & Services	\$3,848,166	25.7%	24.6%	1.04
Capital Component	\$1,602,891	10.7%	10.4%	1.03
<b>Fiscal Statistics</b>				
Operating Margin (%)		34.2%	30.7%	1.11
Total Hospital Net Income (%)		34.2%	30.7%	1.11
Return on Equity (%)		50.0%	69.8%	0.72
Current Ratio		1.3	3.0	0.44
Days in Net Patient Accounts Receivable		43.7	49.5	0.88
Average Payment Period		169.0	49.9	3.39
Equity Financing (%)		0.0%	0.0%	N/A
Long-Term Debt to Equity Ratio		0.0	0.0	N/A
Times Interest Earned		0.0	0.0	N/A
Total Asset Turnover		1.5	2.3	0.64
Average Age of Plant (Years)		10.6	10.8	0.98
Increase (Decrease) Total Net Patient Revenue		14.0%	10.0%	1.39
Outpatient Gross Revenue (% of Total GPR)		7.1%	7.3%	0.96
<b>Net Revenue Statistics</b>				
Inpatient Net Revenue per Discharge	\$23,677		\$22,752	1.04
Inpatient Net Revenue per Day	\$1,829		\$1,805	1.01
Outpatient Net Revenue per Visit	\$130		\$117	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$31,919,210	Cash & Cash Equivalents	\$6,015,109	Current Liabilities	\$6,797,323
Less Deductions	\$9,353,883	Net Patient Receivables	\$2,694,194	Long-Term Debt	\$2,253,710
Net Patient Revenue	\$22,565,327	Other Receivables	\$2,296	Other Liabilities	\$6,499,096
Plus Other Revenue	\$171,586			Subtotal	\$15,550,129
Total Revenue	\$22,736,912	Land, Buildings & Equipment (Net)	\$1,135,193	Unrestricted Fund Balance	\$0
Less Expenses	\$14,956,795	Other Assets	\$5,703,337	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$15,550,129
Net Income	\$7,780,117	Total Assets	\$15,550,129		