

007 Western Wisconsin Health
 1100 Bergslien St
 Baldwin, WI 54002
 715-684-3311

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	36.6%	57.9%	0.63	49.7%	0.74	36.8%	1.00	25.1%	1.46
Obstetrics	30.5%	36.8%	0.83	28.0%	0.04	23.3%	1.31	26.6%	1.14
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	35.0%	58.7%	0.60	50.3%	0.70	42.9%	0.82	25.5%	1.37
Average Census (Patients)									
Adult Medical-Surgical	4.0	26.8	0.15	11.9	0.34	7.2	0.56	2.8	1.46
Obstetrics	1.2	4.8	0.25	2.0	0.62	0.9	1.32	1.1	1.14
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	5.2	49.8	0.11	18.8	0.28	10.9	0.48	3.8	1.37
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	4.6	0.91	4.2	1.00	3.5	1.21	2.1	2.01
Obstetrics	2.0	2.4	0.82	2.2	0.92	2.1	0.97	1.8	1.12
Pediatrics	0.0	3.8	N/A	0.0	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.6	4.9	0.74	4.4	0.81	3.8	0.95	2.9	1.24
Surgical Operations									
Inpatient	66	1,037	0.06	390	0.17	234	0.28	73	0.90
Outpatient	522	3,865	0.14	2,637	0.20	1,718	0.30	483	1.08
Inpatient as % of All Surgeries	11.2%	21.2%	0.53	12.9%	0.87	12.0%	0.94	13.1%	0.85
Outpatient Visits									
Non-Emergency Visits	69,637	145,246	0.48	85,077	0.82	77,301	0.90	60,821	1.14
Emergency Visits	4,203	16,058	0.26	8,132	0.52	9,586	0.44	4,360	0.96
Full-Time Equivalents (FTEs)									
Administrators	11.8	19.0	0.62	10.7	1.10	11.2	1.05	12.8	0.92
Nurses, Licensed	71.6	247.5	0.29	127.1	0.56	81.2	0.88	56.4	1.27
Ancillary Nursing Personnel	17.7	40.3	0.44	20.5	0.86	13.2	1.34	10.9	1.63
All Other Personnel	199.6	496.2	0.40	291.6	0.68	206.7	0.97	192.4	1.04
Total FTEs	300.7	803.0	0.37	450.0	0.67	312.3	0.96	272.6	1.10
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.5	13.0	2.28	14.3	2.06	20.5	1.44	61.8	0.48
Nurses, Licensed	178.2	168.4	1.06	169.5	1.05	148.3	1.20	271.8	0.66
Ancillary Nursing Personnel	44.1	27.4	1.61	27.3	1.61	24.2	1.82	52.3	0.84
All Other Personnel	496.9	337.6	1.47	388.8	1.28	377.6	1.32	926.6	0.54
Total FTEs	748.6	546.4	1.37	599.9	1.25	570.6	1.31	1,312.6	0.57

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	15	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	4
Discharges	535	Preferred Provider Organization (PPO)	No	Discharges	29	Total Births	226
Inpatient Days	1,916			Inpatient Days	501	Newborn Days	358

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	11	351	1,471	36.6%	4.0	4.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	222	445	30.5%	1.2	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	1	11.8	Surgical Personnel	3	2	4.4
Physicians & Dentists	15	7	19.7	Radiological Services Personnel	6	2	6.2
Medical & Dental Residents	0	0	0.0	Sonographers	1	6	2.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	4	2.0
Registered Nurses	24	65	61.6	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	3	2.4	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	1	3.5
Ancillary Nursing Personnel	9	18	17.7	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	24	7	30.0	Recreational Therapists	0	0	0.0
Physician Assistants	2	1	2.8	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	6	2	7.6	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	9	11.1
Health Info Mgmt-Administrators/Technicians	11	0	11.0	All Other Personnel	68	41	84.5
Pharmacy Personnel	2	1	2.7				
Clinical Laboratory Personnel	9	8	12.2				
				Total	210	178	300.7

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$33,683,737	38.1%	46.6%	0.82	50.7%	0.75	47.0%	0.81	39.7%	0.96
Medical Assistance	\$14,170,610	16.0%	14.4%	1.11	12.0%	1.34	13.0%	1.23	14.1%	1.13
Commercial	\$39,061,629	44.2%	33.9%	1.31	32.9%	1.35	36.1%	1.23	44.4%	1.00
All Other	\$1,392,332	1.6%	5.1%	0.31	4.5%	0.35	3.8%	0.41	1.7%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$11,365,292	12.9%	35.2%	0.37	33.4%	0.38	32.5%	0.40	13.6%	0.95
Medical Assistance	\$8,544,826	9.7%	11.1%	0.87	8.6%	1.12	9.9%	0.98	5.1%	1.90
Commercial	\$11,010,789	12.5%	14.9%	0.83	10.0%	1.25	14.1%	0.88	13.6%	0.91
Charity Care	\$512,841	0.6%	0.7%	0.81	0.6%	1.00	0.7%	0.88	0.8%	0.74
Bad Debt	\$898,166	1.0%	1.0%	1.00	1.1%	0.89	1.5%	0.68	1.2%	0.88
All Other	-\$329,700	-0.4%	2.8%	N/A	2.7%	N/A	1.8%	N/A	0.6%	N/A
Total Deductions	\$32,002,214	36.2%	65.8%	0.55	56.4%	0.64	60.4%	0.60	34.9%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.6%	6.5%	0.71	5.6%	0.82	7.5%	0.61	7.4%	0.62
Net Gains/Losses as % of Net Income		71.7%	29.4%	2.44	37.6%	1.91	42.4%	1.69	22.9%	3.13
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$31,220,218	54.8%	42.4%	1.29	50.5%	1.09	50.4%	1.09	53.7%	1.02
Supplies & Services	\$21,560,261	37.9%	51.3%	0.74	44.3%	0.85	42.2%	0.90	37.7%	1.00
Capital Component	\$4,171,345	7.3%	6.2%	1.18	5.1%	1.42	7.5%	0.98	8.6%	0.85
Fiscal Statistics										
Operating Margin (%)		3.5%	10.4%	0.34	9.6%	0.37	8.9%	0.39	3.7%	0.95
Total Hospital Net Income (%)		11.4%	14.1%	0.81	14.5%	0.78	14.5%	0.79	4.7%	2.41
Return on Equity (%)		10.0%	6.3%	1.58	2.4%	4.14	11.3%	0.88	3.5%	2.87
Current Ratio		4.2	4.1	1.02	2.7	1.55	5.3	0.79	2.7	1.56
Days in Net Patient Accounts Receivable		52.8	87.5	0.60	250.3	0.21	49.1	1.07	37.7	1.40
Average Payment Period		40.4	89.9	0.45	256.1	0.16	43.7	0.92	66.3	0.61
Equity Financing (%)		44.0%	64.7%	0.68	51.4%	0.86	76.8%	0.57	35.0%	1.26
Long-Term Debt to Equity Ratio		0.9	0.3	2.88	0.7	1.40	0.2	5.09	1.3	0.71
Times Interest Earned		9.4	21.0	0.45	45.6	0.21	19.8	0.47	3.8	2.48
Total Asset Turnover		0.8	0.4	1.87	0.2	5.14	0.7	1.10	0.7	1.11
Average Age of Plant (Years)		7.3	17.1	0.43	51.5	0.14	10.5	0.69	8.6	0.84
Increase (Decrease) Total Net Patient Revenue		17.3%	12.7%	1.36	13.4%	1.29	11.8%	1.46	12.1%	1.44
Outpatient Gross Revenue (% of Total GPR)		86.9%	64.9%	1.34	75.1%	1.16	79.7%	1.09	83.3%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$13,152	\$18,658	0.70	\$16,496	0.80	\$14,182	0.93	\$15,179	0.87
Inpatient Net Revenue per Day		\$3,025	\$3,656	0.83	\$3,511	0.86	\$3,541	0.85	\$4,589	0.66
Outpatient Net Revenue per Visit		\$674	\$781	0.86	\$874	0.77	\$602	1.12	\$625	1.08

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$88,308,308	Cash & Cash Equivalents	\$12,514,371	Current Liabilities	\$5,956,548
Less Deductions	\$32,002,214	Net Patient Receivables	\$8,138,347	Long-Term Debt	\$30,620,618
Net Patient Revenue	\$56,306,094	Other Receivables	\$822,205	Other Liabilities	\$4,595,090
Plus Other Revenue	\$2,712,102			Subtotal	\$41,172,256
Total Revenue	\$59,018,196	Land, Buildings & Equipment (Net)	\$35,870,806	Unrestricted Fund Balance	\$32,308,794
Less Expenses	\$56,951,824	Other Assets	\$16,135,321	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$5,247,732			Total Liabilities & Fund Balance	\$73,481,050
Net Income	\$7,314,104	Total Assets	\$73,481,050		