

009 Mayo Clinic Health System - Northland in Barron
 1222 E Woodland Avenue
 Barron, WI 54812
 715-537-3186

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Barron
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	42.4%	57.9%	0.73	49.7%	0.85	42.2%	1.00	33.1%	1.28
Obstetrics	20.1%	36.8%	0.55	28.0%	0.03	19.9%	1.01	15.4%	1.31
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	38.1%	58.7%	0.65	50.3%	0.76	42.0%	0.91	30.1%	1.27
Average Census (Patients)									
Adult Medical-Surgical	7.2	26.8	0.27	11.9	0.61	12.3	0.59	6.6	1.09
Obstetrics	0.8	4.8	0.17	2.0	0.41	1.4	0.58	0.6	1.31
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.0	49.8	0.16	18.8	0.43	19.1	0.42	7.2	1.11
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.6	0.75	4.2	0.82	3.8	0.91	3.5	0.99
Obstetrics	1.9	2.4	0.78	2.2	0.87	2.1	0.92	1.9	1.00
Pediatrics	0.0	3.8	N/A	0.0	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.2	4.9	0.65	4.4	0.72	4.0	0.79	3.3	0.98
Surgical Operations									
Inpatient	70	1,037	0.07	390	0.18	334	0.21	89	0.79
Outpatient	685	3,865	0.18	2,637	0.26	2,451	0.28	515	1.33
Inpatient as % of All Surgeries	9.3%	21.2%	0.44	12.9%	0.72	12.0%	0.77	14.7%	0.63
Outpatient Visits									
Non-Emergency Visits	61,150	145,246	0.42	85,077	0.72	76,359	0.80	55,122	1.11
Emergency Visits	10,346	16,058	0.64	8,132	1.27	11,733	0.88	8,204	1.26
Full-Time Equivalents (FTEs)									
Administrators	1.0	19.0	0.05	10.7	0.09	12.6	0.08	1.0	1.00
Nurses, Licensed	97.7	247.5	0.39	127.1	0.77	121.7	0.80	95.3	1.03
Ancillary Nursing Personnel	11.1	40.3	0.27	20.5	0.54	21.5	0.52	8.6	1.28
All Other Personnel	140.1	496.2	0.28	291.6	0.48	244.0	0.57	150.7	0.93
Total FTEs	249.9	803.0	0.31	450.0	0.56	399.8	0.62	255.6	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.9	13.0	0.15	14.3	0.13	14.8	0.13	2.5	0.77
Nurses, Licensed	186.1	168.4	1.10	169.5	1.10	143.7	1.30	236.7	0.79
Ancillary Nursing Personnel	21.1	27.4	0.77	27.3	0.77	25.4	0.83	21.4	0.98
All Other Personnel	266.6	337.6	0.79	388.8	0.69	288.0	0.93	374.6	0.71
Total FTEs	475.7	546.4	0.87	599.9	0.79	471.8	1.01	635.3	0.75

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	21	Health Maintenance		Average Beds Used	7	Bassinets	4
Discharges	919	Organization (HMO)	Yes	Discharges	212	Total Births	148
Inpatient Days	2,923	Preferred Provider		Inpatient Days	2,445	Newborn Days	222
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	765	2,630	42.4%	7.2	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	154	293	20.1%	0.8	1.9
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	1	4	3.5
Physicians & Dentists	17	4	19.0	Radiological Services Personnel	10	8	16.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	6	5.6
Registered Nurses	25	80	84.2	Occupational Therapists	2	2	3.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.7
Licensed Practical Nurses	1	5	4.9	Physical Therapists	7	3	9.1
Ancillary Nursing Personnel	1	16	11.1	Physical Therapy Assistants/Aides	3	2	4.2
Medical Assistants	5	16	17.2	Recreational Therapists	0	0	0.0
Physician Assistants	11	2	12.2	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	5	1	5.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	13	3	14.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	11	4	13.7
Pharmacy Personnel	6	1	6.8				
Clinical Laboratory Personnel	8	5	12.0				
				Total	134	163	249.9

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$104,864,331	53.8%	46.6%	1.15	50.7%	1.06	49.5%	1.09	53.8%	1.00
Medical Assistance	\$25,331,527	13.0%	14.4%	0.90	12.0%	1.08	13.2%	0.99	13.6%	0.96
Commercial	\$56,348,598	28.9%	33.9%	0.85	32.9%	0.88	33.6%	0.86	29.8%	0.97
All Other	\$8,365,629	4.3%	5.1%	0.85	4.5%	0.96	3.7%	1.15	2.8%	1.51
Deductions as % of Total Gross Patient Revenue										
Medicare	\$62,498,324	32.1%	35.2%	0.91	33.4%	0.96	35.9%	0.89	31.8%	1.01
Medical Assistance	\$17,830,506	9.1%	11.1%	0.83	8.6%	1.06	10.4%	0.88	9.4%	0.97
Commercial	\$14,638,499	7.5%	14.9%	0.50	10.0%	0.75	13.9%	0.54	7.1%	1.06
Charity Care	\$1,861,938	1.0%	0.7%	1.34	0.6%	1.64	0.8%	1.26	1.6%	0.61
Bad Debt	\$3,982,083	2.0%	1.0%	2.01	1.1%	1.79	1.3%	1.58	1.7%	1.19
All Other	\$3,828,162	2.0%	2.8%	0.70	2.7%	0.74	2.3%	0.85	1.0%	2.05
Total Deductions	\$104,639,512	53.7%	65.8%	0.82	56.4%	0.95	64.5%	0.83	52.6%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.7%	6.5%	0.26	5.6%	0.30	7.3%	0.23	2.7%	0.63
Net Gains/Losses as % of Net Income		0.0%	29.4%	0.00	37.6%	0.00	21.5%	0.00	0.0%	0.01
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$37,470,014	46.8%	42.4%	1.10	50.5%	0.93	44.5%	1.05	48.6%	0.96
Supplies & Services	\$38,122,756	47.7%	51.3%	0.93	44.3%	1.07	48.6%	0.98	45.0%	1.06
Capital Component	\$4,393,702	5.5%	6.2%	0.88	5.1%	1.07	6.9%	0.80	6.4%	0.86
Fiscal Statistics										
Operating Margin (%)		12.9%	10.4%	1.24	9.6%	1.35	13.9%	0.93	6.3%	2.06
Total Hospital Net Income (%)		12.9%	14.1%	0.91	14.5%	0.89	17.0%	0.76	6.3%	2.06
Return on Equity (%)		20.4%	6.3%	3.22	2.4%	8.48	13.1%	1.55	8.5%	2.38
Current Ratio		6.1	4.1	1.48	2.7	2.25	4.4	1.37	11.1	0.55
Days in Net Patient Accounts Receivable		46.0	87.5	0.53	250.3	0.18	43.9	1.05	47.8	0.96
Average Payment Period		26.6	89.9	0.30	256.1	0.10	61.1	0.43	15.4	1.73
Equity Financing (%)		74.0%	64.7%	1.14	51.4%	1.44	78.9%	0.94	69.0%	1.07
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.7	N/A	0.1	N/A	0.0	N/A
Times Interest Earned		3,036.9	21.0	144.43	45.6	66.55	25.9	117.14	813.9	3.73
Total Asset Turnover		1.6	0.4	3.68	0.2	10.09	0.7	2.12	1.4	1.16
Average Age of Plant (Years)		9.6	17.1	0.56	51.5	0.19	10.3	0.93	8.8	1.09
Increase (Decrease) Total Net Patient Revenue		25.7%	12.7%	2.01	13.4%	1.91	14.2%	1.81	-2.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		84.6%	64.9%	1.30	75.1%	1.13	76.7%	1.10	81.9%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$18,121		\$18,658	0.97	\$16,496	1.10	\$12,297	1.47	\$17,653	1.03
Inpatient Net Revenue per Day	\$3,642		\$3,656	1.00	\$3,511	1.04	\$2,830	1.29	\$3,344	1.09
Outpatient Net Revenue per Visit	\$1,023		\$781	1.31	\$874	1.17	\$806	1.27	\$879	1.16

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$194,910,085	Cash & Cash Equivalents	\$38,218	Current Liabilities	\$5,575,750
Less Deductions	\$104,639,512	Net Patient Receivables	\$11,364,340	Long-Term Debt	\$0
Net Patient Revenue	\$90,270,573	Other Receivables	\$38,293	Other Liabilities	\$9,549,360
Plus Other Revenue	\$1,562,101			Subtotal	\$15,125,110
Total Revenue	\$91,832,674	Land, Buildings & Equipment (Net)	\$20,050,766	Unrestricted Fund Balance	\$43,052,292
Less Expenses	\$79,986,474	Other Assets	\$26,685,785	Restricted Fund Balance	\$55,478
Non-Operating Gains/Losses	\$4	Total Assets	\$58,177,402	Total Liabilities & Fund Balance	\$58,177,402
Net Income	\$11,846,204				