

010 Marshfield Medical Center – Beaver Dam
 707 South University Avenue
 Beaver Dam, WI 53916
 920-887-7181

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dodge
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	26.5%	57.9%	0.46	58.2%	0.46	36.8%	0.72	23.8%	1.11
Obstetrics	25.1%	36.8%	0.68	41.0%	0.04	23.3%	1.08	29.3%	0.86
Pediatrics	0.0%	59.6%	N/A	55.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.7%	58.7%	0.44	62.3%	0.41	42.9%	0.60	23.3%	1.10
Average Census (Patients)									
Adult Medical-Surgical	9.6	26.8	0.36	25.0	0.38	7.2	1.32	8.6	1.11
Obstetrics	1.5	4.8	0.31	4.5	0.33	0.9	1.64	1.8	0.86
Pediatrics	0.0	1.5	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	12.3	49.8	0.25	53.8	0.23	10.9	1.13	11.2	1.10
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.6	0.74	4.5	0.75	3.5	0.98	2.9	1.16
Obstetrics	2.4	2.4	0.96	2.5	0.92	2.1	1.14	2.4	0.97
Pediatrics	0.0	3.8	N/A	4.5	N/A	1.8	N/A	0.0	N/A
Total Hospital	3.5	4.9	0.72	4.5	0.78	3.8	0.94	3.1	1.14
Surgical Operations									
Inpatient	303	1,037	0.29	947	0.32	234	1.30	321	0.94
Outpatient	1,453	3,865	0.38	3,798	0.38	1,718	0.85	1,439	1.01
Inpatient as % of All Surgeries	17.3%	21.2%	0.82	20.0%	0.86	12.0%	1.44	18.2%	0.95
Outpatient Visits									
Non-Emergency Visits	65,454	145,246	0.45	172,458	0.38	77,301	0.85	64,951	1.01
Emergency Visits	12,781	16,058	0.80	16,037	0.80	9,586	1.33	13,978	0.91
Full-Time Equivalents (FTEs)									
Administrators	5.0	19.0	0.26	20.3	0.25	11.2	0.44	0.9	5.88
Nurses, Licensed	88.9	247.5	0.36	270.6	0.33	81.2	1.10	99.1	0.90
Ancillary Nursing Personnel	18.8	40.3	0.47	38.3	0.49	13.2	1.42	31.4	0.60
All Other Personnel	381.7	496.2	0.77	620.2	0.62	206.7	1.85	345.9	1.10
Total FTEs	494.4	803.0	0.62	949.5	0.52	312.3	1.58	477.3	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.6	13.0	0.66	12.6	0.68	20.5	0.42	1.4	6.05
Nurses, Licensed	153.2	168.4	0.91	168.2	0.91	148.3	1.03	165.9	0.92
Ancillary Nursing Personnel	32.4	27.4	1.18	23.8	1.36	24.2	1.34	52.6	0.62
All Other Personnel	657.4	337.6	1.95	385.4	1.71	377.6	1.74	579.1	1.14
Total FTEs	851.6	546.4	1.56	590.0	1.44	570.6	1.49	799.0	1.07

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	48	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	8
Discharges	1,280	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	231
Inpatient Days	4,502			Inpatient Days	0	Newborn Days	425

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	36	1,023	3,486	26.5%	9.6	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	234	550	25.1%	1.5	2.4
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	75	466	21.3%	1.3	6.2
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	3	2	3.7
Physicians & Dentists	11	4	11.8	Radiological Services Personnel	11	14	17.3
Medical & Dental Residents	0	0	0.0	Sonographers	1	3	2.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	4	6.2
Registered Nurses	44	71	76.6	Occupational Therapists	1	4	3.3
Certified Nurse Midwives	1	1	1.8	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	3	2	4.5	Physical Therapists	8	6	9.8
Ancillary Nursing Personnel	14	10	18.8	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	12	3	12.9	Recreational Therapists	0	0	0.0
Physician Assistants	4	1	4.6	Dietitians & Nutritionists	2	1	2.6
Nurse Practitioners	5	2	6.1	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	74	34	88.9
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	158	71	190.7
Pharmacy Personnel	8	1	8.6				
Clinical Laboratory Personnel	14	3	16.0				
				Total	386	238	494.4

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value ¹	Ratio	Value ³	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$111,154,077	45.5%	46.6%	0.98	42.1%	1.08	47.0%	0.97	43.2%	1.05
Medical Assistance	\$34,660,029	14.2%	14.4%	0.98	12.0%	1.18	13.0%	1.09	12.1%	1.18
Commercial	\$86,571,197	35.4%	33.9%	1.05	37.4%	0.95	36.1%	0.98	39.6%	0.90
All Other	\$11,822,530	4.8%	5.1%	0.96	8.4%	0.57	3.8%	1.27	5.1%	0.95
Deductions as % of Total Gross Patient Revenue										
Medicare	\$87,179,204	35.7%	35.2%	1.01	31.8%	1.12	32.5%	1.10	34.1%	1.05
Medical Assistance	\$29,909,667	12.2%	11.1%	1.11	9.3%	1.32	9.9%	1.24	10.1%	1.21
Commercial	\$44,387,036	18.2%	14.9%	1.22	19.0%	0.96	14.1%	1.29	18.0%	1.01
Charity Care	\$1,380,662	0.6%	0.7%	0.79	0.5%	1.06	0.7%	0.85	1.3%	0.43
Bad Debt	\$4,109,136	1.7%	1.0%	1.65	1.0%	1.63	1.5%	1.12	1.7%	0.98
All Other	\$621,648	0.3%	2.8%	0.09	4.5%	0.06	1.8%	0.14	0.6%	0.42
Total Deductions	\$167,587,353	68.6%	65.8%	1.04	66.2%	1.04	60.4%	1.14	65.8%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	10.8%	6.5%	1.67	6.8%	1.60	7.5%	1.44	14.8%	0.73	
Net Gains/Losses as % of Net Income	259.2%	29.4%	8.83	49.6%	5.22	42.4%	6.12	220.5%	1.18	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$40,557,048	44.9%	42.4%	1.06	44.5%	1.01	50.4%	0.89	47.6%	0.94
Supplies & Services	\$40,791,597	45.2%	51.3%	0.88	48.9%	0.92	42.2%	1.07	41.4%	1.09
Capital Component	\$8,959,816	9.9%	6.2%	1.59	6.6%	1.49	7.5%	1.33	11.0%	0.90
Fiscal Statistics										
Operating Margin (%)	-5.1%	10.4%	N/A	8.0%	N/A	8.9%	N/A	-3.2%	1.60	
Total Hospital Net Income (%)	3.0%	14.1%	0.21	14.8%	0.20	14.5%	0.20	2.5%	1.19	
Return on Equity (%)	1.5%	6.3%	0.25	10.2%	0.15	11.3%	0.14	1.4%	1.13	
Current Ratio	3.1	4.1	0.76	2.7	1.18	5.3	0.59	2.3	1.35	
Days in Net Patient Accounts Receivable	58.5	87.5	0.67	50.7	1.15	49.1	1.19	50.5	1.16	
Average Payment Period	36.2	89.9	0.40	78.2	0.46	43.7	0.83	54.0	0.67	
Equity Financing (%)	66.4%	64.7%	1.03	59.6%	1.11	76.8%	0.86	57.6%	1.15	
Long-Term Debt to Equity Ratio	0.4	0.3	1.23	0.3	1.59	0.2	2.17	0.5	0.82	
Times Interest Earned	4.0	21.0	0.19	18.0	0.22	19.8	0.20	3.6	1.10	
Total Asset Turnover	0.5	0.4	1.13	0.6	0.76	0.7	0.66	0.5	0.93	
Average Age of Plant (Years)	18.4	17.1	1.08	12.6	1.47	10.5	1.75	14.1	1.31	
Increase (Decrease) Total Net Patient Revenue	0.0%	12.7%	0.00	11.3%	0.00	11.8%	0.00	-6.7%	N/A	
Outpatient Gross Revenue (% of Total GPR)	79.2%	64.9%	1.22	61.9%	1.28	79.7%	0.99	81.3%	0.97	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,303	\$18,658	0.77	\$18,949	0.75	\$14,182	1.01	\$11,732	1.22	
Inpatient Net Revenue per Day	\$4,159	\$3,656	1.14	\$3,664	1.13	\$3,541	1.17	\$3,790	1.10	
Outpatient Net Revenue per Visit	\$798	\$781	1.02	\$753	1.06	\$602	1.33	\$823	0.97	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$244,207,831	Cash & Cash Equivalents	\$9,219,152	Current Liabilities	\$8,283,894
Less Deductions	\$167,587,353	Net Patient Receivables	\$12,274,822	Long-Term Debt	\$47,684,047
Net Patient Revenue	\$76,620,478	Other Receivables	\$1,137,047	Other Liabilities	\$3,793,056
Plus Other Revenue	\$9,304,156			Subtotal	\$59,760,997
Total Revenue	\$85,924,634	Land, Buildings & Equipment (Net)	\$53,556,711	Unrestricted Fund Balance	\$118,175,714
Less Expenses	\$90,308,461	Other Assets	\$101,748,980	Restricted Fund Balance	\$4,160,199
Non-Operating Gains/Losses	\$7,137,123			Total Liabilities & Fund Balance	\$177,936,711
Net Income	\$2,753,296	Total Assets	\$177,936,712		