

**011 Beloit Health System**  
 1969 West Hart Road  
 Beloit, WI 53511  
 608-324-5011

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Rock  
 Analysis Area: Southern (1)  
 Volume Group: 6

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	60.1%	57.9%	1.04	58.2%	1.03	58.1%	1.03	55.3%	1.09
Obstetrics	19.2%	36.8%	0.52	41.0%	0.07	31.4%	0.61	19.5%	0.98
Pediatrics	4.2%	59.6%	0.07	55.7%	0.08	77.0%	0.06	6.1%	0.69
Total Hospital	48.6%	58.7%	0.83	62.3%	0.78	55.7%	0.87	46.0%	1.06
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	14.4	26.8	0.54	25.0	0.58	31.3	0.46	13.3	1.09
Obstetrics	2.9	4.8	0.59	4.5	0.63	4.8	0.59	2.9	0.98
Pediatrics	0.1	1.5	0.06	2.2	0.04	4.0	0.06	0.1	0.69
Total Hospital	47.2	49.8	0.95	53.8	0.88	61.6	0.77	44.7	1.06
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.7	4.6	1.02	4.5	1.03	4.4	1.06	4.4	1.06
Obstetrics	2.2	2.4	0.92	2.5	0.88	2.4	0.95	2.3	0.97
Pediatrics	1.6	3.8	0.43	4.5	0.36	3.5	0.47	2.0	0.80
Total Hospital	4.4	4.9	0.90	4.5	0.97	4.6	0.94	4.3	1.02
<b>Surgical Operations</b>									
Inpatient	991	1,037	0.96	947	1.05	1,302	0.76	979	1.01
Outpatient	3,666	3,865	0.95	3,798	0.97	5,418	0.68	3,613	1.01
Inpatient as % of All Surgeries	21.3%	21.2%	1.01	20.0%	1.07	19.4%	1.10	21.3%	1.00
<b>Outpatient Visits</b>									
Non-Emergency Visits	364,325	145,246	2.51	172,458	2.11	219,131	1.66	281,669	1.29
Emergency Visits	27,534	16,058	1.71	16,037	1.72	24,739	1.11	25,977	1.06
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	19.0	0.21	20.3	0.20	20.7	0.19	5.0	0.80
Nurses, Licensed	319.5	247.5	1.29	270.6	1.18	342.9	0.93	383.1	0.83
Ancillary Nursing Personnel	38.8	40.3	0.96	38.3	1.01	54.5	0.71	43.5	0.89
All Other Personnel	859.6	496.2	1.73	620.2	1.39	656.1	1.31	863.7	1.00
Total FTEs	1,221.8	803.0	1.52	949.5	1.29	1,074.1	1.14	1,295.3	0.94
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	2.1	13.0	0.16	12.6	0.16	10.1	0.20	2.8	0.74
Nurses, Licensed	164.6	168.4	0.98	168.2	0.98	168.5	0.98	212.2	0.78
Ancillary Nursing Personnel	20.0	27.4	0.73	23.8	0.84	26.8	0.75	24.1	0.83
All Other Personnel	442.9	337.6	1.31	385.4	1.15	322.3	1.37	478.4	0.93
Total FTEs	629.6	546.4	1.15	590.0	1.07	527.7	1.19	717.4	0.88

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	97	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	3,931	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	361
Inpatient Days	17,217			Inpatient Days	0	Newborn Days	695

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	24	1,125	5,265	60.1%	14.4	4.7
Orthopedic	1	8	164	649	22.2%	1.8	4.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	7	356	1,753	0.0%	4.8	4.9
<b>Pediatric, acute</b>	2	2	19	31	4.2%	0.1	1.6
<b>Obstetrics</b>	1	15	468	1,050	19.2%	2.9	2.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	8	224	957	32.8%	2.6	4.3
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	227	1,614	44.2%	4.4	7.1
Step-Down (Special Care)	1	23	1,348	5,898	70.3%	16.2	4.4
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	4	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	6	4	8.3
Physicians & Dentists	80	11	87.0	Radiological Services Personnel	33	37	47.2
Medical & Dental Residents	0	0	0.0	Sonographers	2	7	4.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	13	10.2
Registered Nurses	204	150	297.8	Occupational Therapists	3	3	4.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	5	3	6.2	Physical Therapists	12	4	14.0
Ancillary Nursing Personnel	17	84	38.8	Physical Therapy Assistants/Aides	11	3	13.1
Medical Assistants	37	17	41.8	Recreational Therapists	0	0	0.0
Physician Assistants	9	0	9.0	Dietitians & Nutritionists	2	6	2.6
Nurse Practitioners	15	1	15.5	Psychologists	2	0	2.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	10	5	13.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	63	39	81.7
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	406	128	477.0
Pharmacy Personnel	12	8	14.5				
Clinical Laboratory Personnel	18	18	27.9	<b>Total</b>	<b>958</b>	<b>542</b>	<b>1,221.8</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$529,707,248	50.4%	46.6%	1.08	42.1%	1.20	43.4%	1.16	52.2%	0.97
Medical Assistance	\$192,138,938	18.3%	14.4%	1.27	12.0%	1.52	18.4%	0.99	17.1%	1.07
Commercial	\$312,948,737	29.8%	33.9%	0.88	37.4%	0.80	33.8%	0.88	29.0%	1.03
All Other	\$15,940,634	1.5%	5.1%	0.30	8.4%	0.18	4.3%	0.35	1.7%	0.91
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$436,264,780	41.5%	35.2%	1.18	31.8%	1.30	33.7%	1.23	43.7%	0.95
Medical Assistance	\$165,543,662	15.8%	11.1%	1.42	9.3%	1.70	14.1%	1.12	14.2%	1.11
Commercial	\$166,338,881	15.8%	14.9%	1.06	19.0%	0.84	13.7%	1.16	15.0%	1.06
Charity Care	\$260,204	0.0%	0.7%	0.03	0.5%	0.05	0.7%	0.04	0.0%	1.70
Bad Debt	\$20,381,123	1.9%	1.0%	1.90	1.0%	1.88	1.3%	1.55	2.2%	0.90
All Other	\$11,158,444	1.1%	2.8%	0.38	4.5%	0.23	2.7%	0.40	1.2%	0.91
Total Deductions	\$799,947,094	76.1%	65.8%	1.16	66.2%	1.15	66.0%	1.15	76.2%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.7%	6.5%	0.42	6.8%	0.40	6.7%	0.40	2.9%	0.94
Net Gains/Losses as % of Net Income		83.6%	29.4%	2.85	49.6%	1.68	20.9%	4.00	213.4%	0.39
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$137,028,580	53.6%	42.4%	1.26	44.5%	1.21	43.3%	1.24	54.4%	0.99
Supplies & Services	\$100,842,423	39.5%	51.3%	0.77	48.9%	0.81	49.2%	0.80	38.2%	1.03
Capital Component	\$17,612,235	6.9%	6.2%	1.11	6.6%	1.04	7.4%	0.93	7.4%	0.93
<b>Fiscal Statistics</b>										
Operating Margin (%)		0.9%	10.4%	0.09	8.0%	0.11	12.2%	0.07	-4.5%	N/A
Total Hospital Net Income (%)		5.3%	14.1%	0.37	14.8%	0.35	15.0%	0.35	3.7%	1.43
Return on Equity (%)		4.5%	6.3%	0.71	10.2%	0.44	3.8%	1.19	2.9%	1.55
Current Ratio		1.8	4.1	0.43	2.7	0.66	4.0	0.44	1.7	1.05
Days in Net Patient Accounts Receivable		60.2	87.5	0.69	50.7	1.19	139.1	0.43	63.8	0.94
Average Payment Period		84.7	89.9	0.94	78.2	1.08	140.8	0.60	104.8	0.81
Equity Financing (%)		54.7%	64.7%	0.85	59.6%	0.92	62.1%	0.88	47.5%	1.15
Long-Term Debt to Equity Ratio		0.4	0.3	1.20	0.3	1.55	0.4	0.94	0.5	0.83
Times Interest Earned		5.4	21.0	0.26	18.0	0.30	15.1	0.36	3.4	1.58
Total Asset Turnover		0.8	0.4	1.89	0.6	1.28	0.2	3.35	0.7	1.13
Average Age of Plant (Years)		14.0	17.1	0.82	12.6	1.11	23.5	0.59	12.8	1.09
Increase (Decrease) Total Net Patient Revenue		11.7%	12.7%	0.92	11.3%	1.04	18.6%	0.63	-7.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		75.7%	64.9%	1.17	61.9%	1.22	69.2%	1.09	75.2%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$15,442		\$18,658	0.83	\$18,949	0.81	\$18,023	0.86	\$14,327	1.08
Inpatient Net Revenue per Day	\$3,526		\$3,656	0.96	\$3,664	0.96	\$3,813	0.92	\$3,334	1.06
Outpatient Net Revenue per Visit	\$537		\$781	0.69	\$753	0.71	\$729	0.74	\$619	0.87

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,050,735,557	Cash & Cash Equivalents	\$48,128,501	Current Liabilities	\$56,524,986
Less Deductions	\$799,947,094	Net Patient Receivables	\$41,345,261	Long-Term Debt	\$68,462,339
Net Patient Revenue	\$250,788,463	Other Receivables	\$1,544,758	Other Liabilities	\$18,742,308
Plus Other Revenue	\$7,017,727			Subtotal	\$143,729,633
Total Revenue	\$257,806,190	Land, Buildings & Equipment (Net)	\$120,599,025	Unrestricted Fund Balance	\$173,877,819
Less Expenses	\$255,483,238	Other Assets	\$105,989,907	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$11,843,121			Total Liabilities & Fund Balance	\$317,607,452
Net Income	\$14,166,073	Total Assets	\$317,607,452		