

026 Upland Hills Health Inc
 800 Compassion Way, PO Box 800
 Dodgeville, WI 53533
 608-930-8000

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Iowa
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	39.3%	57.9%	0.68	58.2%	0.68	36.8%	1.07	39.5%	1.00
Obstetrics	29.2%	36.8%	0.79	41.0%	0.04	23.3%	1.25	19.9%	1.46
Pediatrics	0.0%	59.6%	N/A	55.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	36.7%	58.7%	0.62	62.3%	0.59	42.9%	0.86	32.6%	1.13
Average Census (Patients)									
Adult Medical-Surgical	6.7	26.8	0.25	25.0	0.27	7.2	0.93	5.9	1.13
Obstetrics	1.5	4.8	0.30	4.5	0.32	0.9	1.58	1.4	1.05
Pediatrics	0.1	1.5	0.04	2.2	0.03	0.0	0.04	0.0	1.92
Total Hospital	9.2	49.8	0.18	53.8	0.17	10.9	0.84	8.1	1.13
Average Length of Stay (Days)									
Adult Medical-Surgical	4.4	4.6	0.97	4.5	0.98	3.5	1.28	4.3	1.04
Obstetrics	2.1	2.4	0.87	2.5	0.83	2.1	1.03	2.2	0.96
Pediatrics	1.8	3.8	0.46	4.5	0.40	1.8	1.00	2.4	0.74
Total Hospital	3.7	4.9	0.75	4.5	0.81	3.8	0.98	3.3	1.12
Surgical Operations									
Inpatient	167	1,037	0.16	947	0.18	234	0.72	124	1.35
Outpatient	2,357	3,865	0.61	3,798	0.62	1,718	1.37	1,133	2.08
Inpatient as % of All Surgeries	6.6%	21.2%	0.31	20.0%	0.33	12.0%	0.55	9.9%	0.67
Outpatient Visits									
Non-Emergency Visits	75,214	145,246	0.52	172,458	0.44	77,301	0.97	42,655	1.76
Emergency Visits	6,774	16,058	0.42	16,037	0.42	9,586	0.71	6,107	1.11
Full-Time Equivalents (FTEs)									
Administrators	4.0	19.0	0.21	20.3	0.20	11.2	0.36	4.0	1.00
Nurses, Licensed	86.5	247.5	0.35	270.6	0.32	81.2	1.07	84.3	1.03
Ancillary Nursing Personnel	13.0	40.3	0.32	38.3	0.34	13.2	0.98	11.1	1.17
All Other Personnel	254.2	496.2	0.51	620.2	0.41	206.7	1.23	247.2	1.03
Total FTEs	357.6	803.0	0.45	949.5	0.38	312.3	1.15	346.6	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.9	13.0	0.53	12.6	0.55	20.5	0.34	7.8	0.89
Nurses, Licensed	149.6	168.4	0.89	168.2	0.89	148.3	1.01	164.4	0.91
Ancillary Nursing Personnel	22.5	27.4	0.82	23.8	0.94	24.2	0.93	21.6	1.04
All Other Personnel	439.8	337.6	1.30	385.4	1.14	377.6	1.16	481.9	0.91
Total FTEs	618.9	546.4	1.13	590.0	1.05	570.6	1.08	675.7	0.92

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 913
 Inpatient Days 3,348

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 27
 Inpatient Days 215

Newborn Nursery:
 Bassinets 5
 Total Births 244
 Newborn Days 424

026 Upland Hills Health Inc
Dodgeville, WI 53533

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	550	2,440	39.3%	6.7	4.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	9	43	0.0%	0.1	4.8
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	13	23	0.0%	0.1	1.8
Obstetrics	1	5	251	532	29.2%	1.5	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	68	310	28.3%	0.8	4.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	14	2	15.0	Radiological Services Personnel	4	4	6.4
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	6	6.8
Registered Nurses	42	44	69.4	Occupational Therapists	4	1	4.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	3	2.0
Licensed Practical Nurses	4	6	8.3	Physical Therapists	7	5	10.5
Ancillary Nursing Personnel	2	21	13.0	Physical Therapy Assistants/Aides	2	2	2.8
Medical Assistants	11	6	15.7	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	0	3	1.4
Nurse Practitioners	6	1	6.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	10	11	17.1
Health Info Mgmt-Administrators/Technicians	10	2	10.9	All Other Personnel	92	66	130.2
Pharmacy Personnel	5	3	6.9				
Clinical Laboratory Personnel	12	5	15.2				
				Total	242	193	357.6

026 Upland Hills Health Inc
Dodgeville, WI 53533

Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value ¹	Ratio	Value ³	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$54,131,768	32.0%	46.6%	0.69	42.1%	0.76	47.0%	0.68	35.6%	0.90
Medical Assistance	\$19,849,714	11.7%	14.4%	0.81	12.0%	0.97	13.0%	0.90	9.9%	1.19
Commercial	\$90,510,616	53.4%	33.9%	1.58	37.4%	1.43	36.1%	1.48	51.8%	1.03
All Other	\$4,860,378	2.9%	5.1%	0.57	8.4%	0.34	3.8%	0.75	2.7%	1.06
Deductions as % of Total Gross Patient Revenue										
Medicare	\$40,061,285	23.7%	35.2%	0.67	31.8%	0.74	32.5%	0.73	22.9%	1.03
Medical Assistance	\$15,232,107	9.0%	11.1%	0.81	9.3%	0.97	9.9%	0.91	7.9%	1.13
Commercial	\$39,099,316	23.1%	14.9%	1.55	19.0%	1.22	14.1%	1.63	23.3%	0.99
Charity Care	\$604,271	0.4%	0.7%	0.50	0.5%	0.67	0.7%	0.54	0.9%	0.41
Bad Debt	\$1,528,289	0.9%	1.0%	0.89	1.0%	0.87	1.5%	0.60	1.1%	0.81
All Other	\$3,457,124	2.0%	2.8%	0.73	4.5%	0.45	1.8%	1.15	1.5%	1.33
Total Deductions	\$99,982,392	59.0%	65.8%	0.90	66.2%	0.89	60.4%	0.98	57.7%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.0%	6.5%	0.47	6.8%	0.45	7.5%	0.41	9.5%	0.32
Net Gains/Losses as % of Net Income		34.4%	29.4%	1.17	49.6%	0.69	42.4%	0.81	20.1%	1.71
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$36,085,379	56.4%	42.4%	1.33	44.5%	1.27	50.4%	1.12	58.0%	0.97
Supplies & Services	\$20,677,073	32.3%	51.3%	0.63	48.9%	0.66	42.2%	0.77	29.9%	1.08
Capital Component	\$7,259,346	11.3%	6.2%	1.82	6.6%	1.71	7.5%	1.52	12.2%	0.93
Fiscal Statistics										
Operating Margin (%)		10.5%	10.4%	1.01	8.0%	1.31	8.9%	1.18	8.8%	1.19
Total Hospital Net Income (%)		15.2%	14.1%	1.08	14.8%	1.03	14.5%	1.05	10.8%	1.41
Return on Equity (%)		8.5%	6.3%	1.34	10.2%	0.83	11.3%	0.75	5.3%	1.59
Current Ratio		3.3	4.1	0.80	2.7	1.24	5.3	0.62	2.2	1.53
Days in Net Patient Accounts Receivable		37.3	87.5	0.43	50.7	0.74	49.1	0.76	43.5	0.86
Average Payment Period		71.1	89.9	0.79	78.2	0.91	43.7	1.63	108.1	0.66
Equity Financing (%)		72.1%	64.7%	1.12	59.6%	1.21	76.8%	0.94	65.4%	1.10
Long-Term Debt to Equity Ratio		0.3	0.3	0.99	0.3	1.29	0.2	1.76	0.4	0.88
Times Interest Earned		13.7	21.0	0.65	18.0	0.76	19.8	0.69	13.6	1.01
Total Asset Turnover		0.5	0.4	1.23	0.6	0.83	0.7	0.72	0.5	1.09
Average Age of Plant (Years)		9.0	17.1	0.53	12.6	0.71	10.5	0.85	7.7	1.16
Increase (Decrease) Total Net Patient Revenue		18.4%	12.7%	1.44	11.3%	1.63	11.8%	1.55	3.9%	4.68
Outpatient Gross Revenue (% of Total GPR)		84.2%	64.9%	1.30	61.9%	1.36	79.7%	1.06	84.9%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,724		\$18,658	0.90	\$18,949	0.88	\$14,182	1.18	\$14,322	1.17
Inpatient Net Revenue per Day	\$4,414		\$3,656	1.21	\$3,664	1.20	\$3,541	1.25	\$4,117	1.07
Outpatient Net Revenue per Visit	\$672		\$781	0.86	\$753	0.89	\$602	1.12	\$950	0.71

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$169,352,476	Cash & Cash Equivalents	\$26,578,067	Current Liabilities	\$11,331,822
Less Deductions	\$99,982,392	Net Patient Receivables	\$7,094,483	Long-Term Debt	\$31,974,364
Net Patient Revenue	\$69,370,084	Other Receivables	\$436,636	Other Liabilities	\$0
Plus Other Revenue	\$2,180,174			Subtotal	\$43,306,186
Total Revenue	\$71,550,258	Land, Buildings & Equipment (Net)	\$52,215,712	Unrestricted Fund Balance	\$97,742,630
Less Expenses	\$64,021,798	Other Assets	\$49,149,022	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,946,925			Total Liabilities & Fund Balance	\$141,048,816
Net Income	\$11,475,385	Total Assets	\$135,473,920		