<b>029 Mayo Clinic Health System -</b> 1221 Whipple Street Eau Claire, WI 54703	Eau Claire		Fiscal Type:	GN	/01 to 12/31 MS eneral Medical &	& Surgical	County: Analysis A Volume G	rea: We	ı Claire st Central (5A)	)
715-838-3311			Contro	ol: Ot	her Not-For-Pro	ofit				
			All GMS Hospitals		Analysis Area 5A		Volume Group 7		FY 2021 vs. 2020	
Selected Utilization Statistics		FY 2021	Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)										
Adult Medical-Surgical		86.9%	57.9%	1.50	49.7%	1.75	72.0%	1.21	74.9%	1.16
Obstetrics		29.1%	36.8%	0.79	28.0%	0.24	46.8%	0.62	29.3%	0.99
Pediatrics		0.0%	59.6%	N/A	0.0%	N/A	51.3%	N/A	0.0%	N/A
Total Hospital		73.8%	58.7%	1.26	50.3%	1.47	68.8%	1.07	67.1%	1.10
Average Census (Patients)			00.0	0.47	44.0	7.04	400.4	0.00	05.4	4.00
Adult Medical-Surgical		93.0	26.8	3.47	11.9	7.84	108.1	0.86	85.4	1.09
Obstetrics		6.7	4.8	1.38	2.0	3.40	14.4	0.47	6.7	0.99
Pediatrics		0.0	1.5	N/A	0.0	N/A	5.0	N/A	0.0	N/A
Total Hospital		138.1	49.8	2.77	18.8	7.33	209.1	0.66	127.5	1.08
Average Length of Stay (Days)					4.0	4.00	5.0	0.00	4.0	4.00
Adult Medical-Surgical		4.5	4.6	0.98	4.2	1.08	5.0	0.89	4.2	1.08
Obstetrics		2.4	2.4	0.96	2.2	1.08	2.6	0.91	2.3	1.02
Pediatrics		0.0	3.8	N/A	0.0	N/A	4.1	N/A	0.0	N/A
Total Hospital		4.7	4.9	0.97	4.4	1.08	5.3	0.90	4.5	1.04
Surgical Operations		0.007	4 007	0.50	390	6.74	3,842	0.00	0 550	4.00
Inpatient		2,627	1,037	2.53	2,637	2.26	3,042 11,153	0.68	2,559	1.03
Outpatient		5,950	3,865	1.54	2,037 12.9%	2.20	25.6%	0.53	5,478	1.09
Inpatient as % of All Surgeries	5	30.6%	21.2%	1.45	12.9%	2.50	23.0%	1.20	31.8%	0.96
Outpatient Visits		404 664	145 246	2 70	85,077	4.76	450,554	0.90	264 120	1 11
Non-Emergency Visits Emergency Visits		404,664 34,959	145,246 16,058	2.79 2.18	8,132	4.30	40,709	0.90	364,139 30,980	1.11 1.13
			10,000	2.10	0,102			0.00	50,500	1.10
Full-Time Equivalents (FTEs) Administrators		61.2	19.0	3.21	10.7	5.69	63.3	0.97	66.1	0.93
Nurses, Licensed		886.8	247.5	3.58	127.1	6.97	921.1	0.97	1,009.8	0.93
Ancillary Nursing Personnel		156.5	40.3	3.88	20.5	7.63	153.6	1.02	113.8	1.37
All Other Personnel		2,403.7	496.2	4.84	291.6	8.24	1,865.1	1.29	1,723.3	1.39
Total FTEs		3,508.1	803.0	4.37	450.0	7.80	3,003.0	1.17	2,912.9	1.20
FTEs per 100 Patient Census (A	Adjusted)	5,000.1							2,012.0	1.20
Administrators	lujusteuj	15.5	13.0	1.19	14.3	1.08	11.7	1.32	18.8	0.82
Nurses, Licensed		224.1	168.4	1.33	169.5	1.32	170.7	1.31	287.0	0.78
Ancillary Nursing Personnel		39.5	27.4	1.44	27.3	1.45	28.5	1.39	32.3	1.22
All Other Personnel		607.5	337.6	1.80	388.8	1.56	345.6	1.76	489.8	1.24
Total FTEs		886.6	546.4	1.62	599.9	1.48	556.5	1.59	828.0	1.07
Total Hospital:		Contract with:		Medic	are-certified S	wina Beds:		Newborn	Nurserv:	
Beds Set Up & Staffed	187	Health Maintenance		Average Beds Used			0	Bassir		23
	10,632	Organization (HMC	)) Yes		schärges		0	Total E	Births	998
	50,403	Preferred Provider	,		patient Days		0			2,486
· ·		Organization (PPO	) Yes		-				-	
			/							

## **029 Mayo Clinic Health System - Eau Claire** Eau Claire, WI 54703

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
Inpatient Service Area	Service*	12/31/2021	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical								
Adult Medical-Surgical, Acute	1	107	7,540	33,932	86.9%	93.0	4.5	
Orthopedic	2	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0	
Hospice	2	0	0	0	0.0%	0.0	0.0	
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0	
Other Acute	2	0	0	0	0.0%	0.0	0.0	
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0	
Obstetrics	1	23	1,038	2,443	29.1%	6.7	2.4	
Psychiatric	1	16	1,093	4,259	72.9%	11.7	3.9	
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0	
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0	
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0	
Burn Care	5	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	1	17	301	5,149	83.0%	14.1	17.1	
Step-Down (Special Care)	1	12	497	3,770	86.1%	10.3	7.6	
Neonatal Intensive/Intermediate Care	1	12	163	850	19.4%	2.3	5.2	
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0	
Subacute care	3	0	0	0	0.0%	0.0	0.0	
Other inpatient	3	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. \*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	59	6	61.2	Surgical Personnel		29	47	62.9
Physicians & Dentists	216	31	233.7	Radiological Services Personnel		56	57	95.7
Medical & Dental Residents	19	0	19.0	Sonographers		9	19	22.7
Dental Hygienists	0	0	0.0	Respiratory Therapists		27	12	34.8
Registered Nurses	291	633	753.1	Occupational Therapists		10	7	15.0
Certified Nurse Midwives	6	1	6.7	Occupational Therapy Assistants/Aides		0	1	0.8
Licensed Practical Nurses	15	34	40.8	Physical Therapists		22	17	34.4
Ancillary Nursing Personnel	38	188	156.5	Physical Therapy Assistants/Aides		5	5	7.7
Medical Assistants	24	54	60.2	Recreational Therapists		6	1	6.5
Physician Assistants	33	9	40.1	Dietitians & Nutritionists		9	5	12.7
Nurse Practitioners	52	19	65.7	Psychologists		3	0	3.0
Certified Registered Nurse Anesthetists	13	12	18.9	Social Workers		34	25	51.0
Clinical Nurse Specialists	1	1	1.6	All Other Health Professionals		675	192	803.6
Health Info Mgmt-Administrators/Technicians	82	8	88.7	All Other Personnel		472	257	647.7
Pharmacy Personnel	74	49	104.6		Total	2,322	1,712	3,508.1
Clinical Laboratory Personnel	42	22	58.9			,	, –	-,

## 029 Mayo Clinic Health System - Eau Claire

<b>029 Mayo Clinic Health System - Eau Claire</b> Eau Claire, WI 54703 Selected Financial Statistics			All GMS Hospitals		Analysis Are	a	Volume Group		FY 2021 vs. 2020	
		FY 2021	Value	Ratio	5A Value	Ratio	7 Value	Ratio	FY 2020	Ratio
Gross Revenue as % of Total	Gross Patient Revenue									
Medicare	\$942,801,777	54.1%	46.6%	1.16	50.7%	1.07	46.9%	1.15	55.5%	0.97
Medical Assistance	\$181,721,660	10.4%	14.4%	0.72	12.0%	0.87	13.3%	0.79	9.7%	1.08
Commercial	\$564,955,005	32.4%	33.9%	0.96	32.9%	0.99	34.1%	0.95	32.2%	1.01
All Other	\$52,793,354	3.0%	5.1%	0.60	4.5%	0.68	5.7%	0.53	2.6%	1.16
Deductions as % of Total Gro										
Medicare	\$701,668,108	40.3%	35.2%	1.14	33.4%	1.20	36.2%	1.11	41.0%	0.98
Medical Assistance	\$139,585,536	8.0%	11.1%	0.72	8.6%	0.93	10.3%	0.78	7.1%	1.12
Commercial	\$176,477,015	10.1%	14.9%	0.68	10.0%	1.02	16.2%	0.62	9.2%	1.10
Charity Care	\$9,471,228	0.5%	0.7%	0.76	0.6%	0.93	0.7%	0.78	1.1%	0.50
Bad Debt	\$16,448,322	0.9%	1.0%	0.93	1.1%	0.83	0.8%	1.14	1.2%	0.76
All Other	\$27,294,301	1.6%	2.8%	0.56	2.7%	0.59	3.0%	0.51	1.0%	1.63
Total Deductions	\$1,070,944,510	61.5%	65.8%	0.93	56.4%	1.09	67.3%	0.91	60.7%	1.01
Other Revenue & Net Gains o										
Other Revenue as % of Tota	al Revenue	5.8%	6.5%	0.89	5.6%	1.04	6.7%	0.87	8.0%	0.72
Net Gains/Losses as % of N	let Income	17.2%	29.4%	0.59	37.6%	0.46	30.5%	0.57	15.5%	1.11
Expenses as % of Total Expen										
Salary/Fringe Benefits	\$434,653,111	62.5%	42.4%	1.47	50.5%	1.24	41.3%	1.52	63.1%	0.99
Supplies & Services	\$234,134,081	33.7%	51.3%	0.66	44.3%	0.76	53.3%	0.63	32.8%	1.03
Capital Component	\$26,410,579	3.8%	6.2%	0.61	5.1%	0.74	5.4%	0.70	4.1%	0.93
Fiscal Statistics										
Operating Margin (%)		2.4%	10.4%	0.23	9.6%	0.25	9.3%	0.26	2.2%	1.13
Total Hospital Net Income (%	%)	2.9%	14.1%	0.21	14.5%	0.20	12.9%	0.23	2.6%	1.15
Return on Equity (%)	- /	4.3%	6.3%	0.67	2.4%	1.77	8.9%	0.48	3.2%	1.33
Current Ratio		2.3	4.1	0.55	2.7	0.84	4.8	0.47	2.6	0.86
Days in Net Patient Account	s Receivable	45.4	87.5	0.52	250.3	0.18	61.8	0.73	42.6	1.07
Average Payment Period		57.8	89.9	0.64	256.1	0.23	62.8	0.92	58.8	0.98
Equity Financing (%)		52.7%	64.7%	0.81	51.4%	1.03	69.5%	0.76	54.5%	0.97
Long-Term Debt to Equity R	atio	0.0	0.3	N/A	0.7	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		282.5	21.0	13.43	45.6	6.19	24.3	11.62	62.0	4.55
Total Asset Turnover		1.4	0.4	3.37	0.2	9.23	0.7	2.18	1.3	1.15
Average Age of Plant (Years	5)	15.4	17.1	0.90	51.5	0.30	13.3	1.16	14.8	1.04
Increase (Decrease) Total N		14.5%	12.7%	1.14	13.4%	1.08	11.2%	1.29	-2.4%	N/A
Outpatient Gross Revenue (		65.5%	64.9%	1.01	75.1%	0.87	59.3%	1.10	63.5%	1.03
Net Revenue Statistics			07.070							
Inpatient Net Revenue per D	Discharge	\$21,160	\$18,658	1.13	\$16,496	1.28	\$21,058	1.00	\$20,110	1.05
Inpatient Net Revenue per D		\$4,510	\$3,656	1.23	\$3,511	1.28	\$3,785	1.19	\$4,404	1.02
Outpatient Net Revenue per		\$1,053	\$781	1.35	\$874	1.20	\$881	1.20	\$1,007	1.04
Income Stat		;		sets	<b>QQU</b>				d Balances	
Gross Patient Revenue (GPR)	\$1,742,271,796	Cash & Ca		55615	\$182,827	Curro				370 640
			Cash & Cash Equivalents Net Patient Receivables			Current Liabilities Long-Term Debt			\$106,379,640 \$0	
		Other Receivables			\$83,544,270 \$1,132,302	Other Liabilities				
Net Patient Revenue\$671,327,286Plus Other Revenue\$41,255,804						Subtotal			\$127,149,201 \$233,528,841	
Total Revenue	\$41,255,804 \$712,583,089	Land Ruild	lings & Equipmer	nt (Net)	¢200 007 022	Sub	lotal		φ <b>∠</b> 33	,JZ0,04 I
	\$712,583,089 \$605,107,771	Other Asse			\$200,907,022	Unros	Unrestricted Fund Balance			202 240
Less Expenses	\$695,197,771		15		\$208,055,769		icted Fund Bala			,293,349
Non-Operating Gains/Losses	\$3,622,292	Total Asset	2		¢102 000 100					,725,623
Net Income	\$21,007,610	Total Asset	5		\$493,822,190	Total Liabilities & Fund Balance			\$493	,822,190