

**034 SSM Health St Agnes Hospital**  
 430 E Division, PO Box 385  
 Fond du Lac, WI 54935  
 920-929-2300

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Fond du Lac  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 6

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	66.2%	57.9%	1.14	50.0%	1.33	58.1%	1.14	60.2%	1.10
Obstetrics	32.4%	36.8%	0.88	28.9%	0.21	31.4%	1.03	32.9%	0.99
Pediatrics	0.0%	59.6%	N/A	23.2%	N/A	77.0%	N/A	0.0%	N/A
Total Hospital	60.2%	58.7%	1.03	50.4%	1.19	55.7%	1.08	58.2%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	51.0	26.8	1.90	23.2	2.19	31.3	1.63	46.4	1.10
Obstetrics	6.2	4.8	1.27	4.6	1.33	4.8	1.27	6.2	0.99
Pediatrics	0.0	1.5	N/A	0.3	N/A	4.0	N/A	0.0	N/A
Total Hospital	77.7	49.8	1.56	37.4	2.08	61.6	1.26	72.7	1.07
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.6	4.6	1.01	4.2	1.11	4.4	1.05	4.5	1.03
Obstetrics	2.7	2.4	1.09	2.3	1.17	2.4	1.12	2.3	1.14
Pediatrics	0.0	3.8	N/A	2.6	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.8	4.9	0.98	4.4	1.09	4.6	1.02	4.6	1.04
<b>Surgical Operations</b>									
Inpatient	1,000	1,037	0.96	1,060	0.94	1,302	0.77	1,114	0.90
Outpatient	6,499	3,865	1.68	5,859	1.11	5,418	1.20	5,458	1.19
Inpatient as % of All Surgeries	13.3%	21.2%	0.63	15.3%	0.87	19.4%	0.69	17.0%	0.79
<b>Outpatient Visits</b>									
Non-Emergency Visits	192,301	145,246	1.32	100,098	1.92	219,131	0.88	136,983	1.40
Emergency Visits	29,584	16,058	1.84	15,000	1.97	24,739	1.20	27,562	1.07
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	23.5	19.0	1.23	14.2	1.66	20.7	1.14	0.0	N/A
Nurses, Licensed	378.1	247.5	1.53	181.5	2.08	342.9	1.10	459.3	0.82
Ancillary Nursing Personnel	22.3	40.3	0.55	13.1	1.70	54.5	0.41	91.4	0.24
All Other Personnel	715.0	496.2	1.44	298.4	2.40	656.1	1.09	854.8	0.84
Total FTEs	1,138.9	803.0	1.42	507.2	2.25	1,074.1	1.06	1,405.5	0.81
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	9.1	13.0	0.70	11.3	0.81	10.1	0.90	0.0	N/A
Nurses, Licensed	146.8	168.4	0.87	144.6	1.02	168.5	0.87	189.0	0.78
Ancillary Nursing Personnel	8.6	27.4	0.32	10.4	0.83	26.8	0.32	37.6	0.23
All Other Personnel	277.6	337.6	0.82	237.6	1.17	322.3	0.86	351.7	0.79
Total FTEs	442.2	546.4	0.81	403.9	1.09	527.7	0.84	578.3	0.76

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	129	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	15
Discharges	5,958	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	728
Inpatient Days	28,345			Inpatient Days	0	Newborn Days	926

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	77	4,034	18,609	66.2%	51.0	4.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	5	60	720	39.5%	2.0	12.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	19	847	2,247	32.4%	6.2	2.7
<b>Psychiatric</b>	1	16	827	3,184	54.5%	8.7	3.9
<b>Alcoholism/chemical dependency</b>	1	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	257	3,585	81.8%	9.8	13.9
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	21	4	23.5	Surgical Personnel	14	8	19.1
Physicians & Dentists	38	11	40.8	Radiological Services Personnel	12	12	17.4
Medical & Dental Residents	0	0	0.0	Sonographers	1	11	7.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	145	348	351.9	Occupational Therapists	9	8	14.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	1.8
Licensed Practical Nurses	4	12	10.2	Physical Therapists	3	0	3.0
Ancillary Nursing Personnel	8	32	22.3	Physical Therapy Assistants/Aides	3	3	4.9
Medical Assistants	4	4	5.4	Recreational Therapists	0	2	1.4
Physician Assistants	1	7	7.0	Dietitians & Nutritionists	24	15	32.5
Nurse Practitioners	12	5	12.0	Psychologists	34	7	34.6
Certified Registered Nurse Anesthetists	4	1	4.0	Social Workers	7	17	13.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	106	222	208.3
Health Info Mgmt-Administrators/Technicians	13	6	13.0	All Other Personnel	120	126	177.0
Pharmacy Personnel	24	15	30.7				
Clinical Laboratory Personnel	36	101	83.1				
				<b>Total</b>	<b>643</b>	<b>979</b>	<b>1,138.9</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$438,608,244	51.9%	46.6%	1.11	48.5%	1.07	43.4%	1.20	53.5%	0.97
Medical Assistance	\$89,604,480	10.6%	14.4%	0.74	11.1%	0.96	18.4%	0.58	10.9%	0.98
Commercial	\$288,257,502	34.1%	33.9%	1.01	37.0%	0.92	33.8%	1.01	34.0%	1.00
All Other	\$28,093,629	3.3%	5.1%	0.66	3.4%	0.97	4.3%	0.77	1.6%	2.06
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$321,166,304	38.0%	35.2%	1.08	34.4%	1.11	33.7%	1.13	40.0%	0.95
Medical Assistance	\$80,960,415	9.6%	11.1%	0.87	8.5%	1.13	14.1%	0.68	9.3%	1.03
Commercial	\$96,391,492	11.4%	14.9%	0.76	14.3%	0.80	13.7%	0.83	11.9%	0.96
Charity Care	\$2,466,792	0.3%	0.7%	0.41	0.6%	0.46	0.7%	0.44	0.3%	1.01
Bad Debt	\$15,738,735	1.9%	1.0%	1.83	1.4%	1.33	1.3%	1.49	2.0%	0.93
All Other	\$34,398,403	4.1%	2.8%	1.46	2.5%	1.65	2.7%	1.52	1.4%	3.01
Total Deductions	\$551,122,141	65.3%	65.8%	0.99	61.6%	1.06	66.0%	0.99	64.9%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	4.1%	6.5%	0.63	2.9%	1.44	6.7%	0.61	7.7%	0.53	
Net Gains/Losses as % of Net Income	42.6%	29.4%	1.45	25.8%	1.66	20.9%	2.04	69.8%	0.61	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$122,895,602	47.5%	42.4%	1.12	39.7%	1.20	43.3%	1.10	48.1%	0.99
Supplies & Services	\$109,080,586	42.2%	51.3%	0.82	53.8%	0.78	49.2%	0.86	41.2%	1.02
Capital Component	\$26,547,192	10.3%	6.2%	1.65	6.5%	1.57	7.4%	1.38	10.7%	0.96
<b>Fiscal Statistics</b>										
Operating Margin (%)	15.5%	10.4%	1.49	14.3%	1.09	12.2%	1.27	5.1%	3.06	
Total Hospital Net Income (%)	24.3%	14.1%	1.72	18.3%	1.33	15.0%	1.62	15.0%	1.61	
Return on Equity (%)	28.8%	6.3%	4.56	17.0%	1.70	3.8%	7.67	7.1%	4.03	
Current Ratio	1.3	4.1	0.31	9.1	0.14	4.0	0.32	1.9	0.67	
Days in Net Patient Accounts Receivable	54.5	87.5	0.62	53.2	1.02	139.1	0.39	80.0	0.68	
Average Payment Period	64.3	89.9	0.72	32.2	2.00	140.8	0.46	79.8	0.81	
Equity Financing (%)	221.0%	64.7%	3.42	109.2%	2.02	62.1%	3.56	85.6%	2.58	
Long-Term Debt to Equity Ratio	-0.4	0.3	N/A	-0.1	4.49	0.4	N/A	0.2	N/A	
Times Interest Earned	12.1	21.0	0.58	32.4	0.38	15.1	0.81	10.6	1.15	
Total Asset Turnover	1.1	0.4	2.48	0.9	1.20	0.2	4.39	0.4	2.50	
Average Age of Plant (Years)	4.2	17.1	0.25	7.7	0.55	23.5	0.18	3.1	1.35	
Increase (Decrease) Total Net Patient Revenue	16.0%	12.7%	1.25	13.9%	1.15	18.6%	0.86	-12.6%	N/A	
Outpatient Gross Revenue (% of Total GPR)	70.4%	64.9%	1.08	70.3%	1.00	69.2%	1.02	70.1%	1.00	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$15,302	\$18,658	0.82	\$13,612	1.12	\$18,023	0.85	\$12,425	1.23	
Inpatient Net Revenue per Day	\$3,277	\$3,656	0.90	\$3,085	1.06	\$3,813	0.86	\$2,725	1.20	
Outpatient Net Revenue per Visit	\$983	\$781	1.26	\$815	1.21	\$729	1.35	\$1,185	0.83	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$844,563,854	Cash & Cash Equivalents	\$7,816	Current Liabilities	\$42,569,780
Less Deductions	\$551,122,141	Net Patient Receivables	\$43,825,999	Long-Term Debt	-\$233,223,097
Net Patient Revenue	\$293,441,713	Other Receivables	\$579,113	Other Liabilities	-\$157,508,822
Plus Other Revenue	\$12,580,614			Subtotal	-\$348,162,139
Total Revenue	\$306,022,328	Land, Buildings & Equipment (Net)	\$208,506,704	Unrestricted Fund Balance	\$635,832,528
Less Expenses	\$258,523,380	Other Assets	\$34,750,756	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$35,316,414			Total Liabilities & Fund Balance	\$287,670,389
Net Income	\$82,815,362	Total Assets	\$287,670,388		