

**039 Bellin Hospital**  
 744 S Webster Ave  
 Green Bay, WI 54301  
 920-433-3500

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Brown  
 Analysis Area: Northeastern (4)  
 Volume Group: 7

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 4		Volume Group 7		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	60.4%	57.9%	1.04	57.7%	1.05	72.0%	0.84	53.8%	1.12
Obstetrics	51.9%	36.8%	1.41	33.1%	0.28	46.8%	1.11	51.4%	1.01
Pediatrics	8.4%	59.6%	0.14	12.8%	0.66	51.3%	0.16	12.0%	0.70
Total Hospital	57.1%	58.7%	0.97	51.8%	1.10	68.8%	0.83	49.4%	1.16
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	52.6	26.8	1.96	25.0	2.10	108.1	0.49	46.8	1.12
Obstetrics	9.3	4.8	1.93	3.9	2.43	14.4	0.65	9.3	1.01
Pediatrics	0.8	1.5	0.49	0.3	2.96	5.0	0.49	1.1	0.70
Total Hospital	100.0	49.8	2.01	44.3	2.26	209.1	0.48	86.5	1.16
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.3	4.6	0.95	4.2	1.03	5.0	0.86	4.0	1.09
Obstetrics	2.3	2.4	0.95	2.3	1.02	2.6	0.90	2.5	0.92
Pediatrics	1.6	3.8	0.43	2.4	0.68	4.1	0.39	1.9	0.87
Total Hospital	4.5	4.9	0.92	4.4	1.02	5.3	0.85	4.0	1.13
<b>Surgical Operations</b>									
Inpatient	2,405	1,037	2.32	879	2.74	3,842	0.63	2,381	1.01
Outpatient	20,166	3,865	5.22	5,410	3.73	11,153	1.81	17,543	1.15
Inpatient as % of All Surgeries	10.7%	21.2%	0.50	14.0%	0.76	25.6%	0.42	12.0%	0.89
<b>Outpatient Visits</b>									
Non-Emergency Visits	1,092,120	145,246	7.52	191,881	5.69	450,554	2.42	1,060,306	1.03
Emergency Visits	28,602	16,058	1.78	17,038	1.68	40,709	0.70	27,028	1.06
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	34.8	19.0	1.82	15.5	2.24	63.3	0.55	31.4	1.11
Nurses, Licensed	1,050.5	247.5	4.24	286.5	3.67	921.1	1.14	1,077.2	0.98
Ancillary Nursing Personnel	79.0	40.3	1.96	43.7	1.81	153.6	0.51	74.1	1.07
All Other Personnel	2,096.4	496.2	4.22	497.2	4.22	1,865.1	1.12	2,140.7	0.98
Total FTEs	3,260.6	803.0	4.06	842.9	3.87	3,003.0	1.09	3,323.4	0.98
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.1	13.0	0.47	8.7	0.70	11.7	0.52	7.4	0.83
Nurses, Licensed	185.3	168.4	1.10	160.8	1.15	170.7	1.09	253.4	0.73
Ancillary Nursing Personnel	13.9	27.4	0.51	24.5	0.57	28.5	0.49	17.4	0.80
All Other Personnel	369.7	337.6	1.09	279.1	1.32	345.6	1.07	503.5	0.73
Total FTEs	575.0	546.4	1.05	473.2	1.22	556.5	1.03	781.7	0.74

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	175	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	33
Discharges	8,116	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,533
Inpatient Days	36,483			Inpatient Days	0	Newborn Days	2,977

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	87	4,423	19,187	60.4%	52.6	4.3
Orthopedic	1	30	1,300	5,225	47.7%	14.3	4.0
Rehabilitation & Physical Medicine	1	14	320	4,004	78.4%	11.0	12.5
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	9	169	276	8.4%	0.8	1.6
<b>Obstetrics</b>	1	18	1,472	3,410	51.9%	9.3	2.3
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	17	432	4,381	70.6%	12.0	10.1
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	32	5	34.8	Surgical Personnel	34	17	41.2
Physicians & Dentists	141	12	147.3	Radiological Services Personnel	66	48	81.2
Medical & Dental Residents	0	0	0.0	Sonographers	23	8	25.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	12	12.3
Registered Nurses	583	358	737.6	Occupational Therapists	12	18	22.0
Certified Nurse Midwives	3	2	4.5	Occupational Therapy Assistants/Aides	4	2	5.2
Licensed Practical Nurses	148	52	174.1	Physical Therapists	64	20	70.6
Ancillary Nursing Personnel	40	109	79.0	Physical Therapy Assistants/Aides	13	4	15.0
Medical Assistants	84	34	98.1	Recreational Therapists	0	0	0.0
Physician Assistants	41	7	44.0	Dietitians & Nutritionists	15	5	16.8
Nurse Practitioners	106	21	114.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	13	4	15.0	Social Workers	20	9	24.5
Clinical Nurse Specialists	3	3	4.9	All Other Health Professionals	180	258	305.1
Health Info Mgmt-Administrators/Technicians	76	4	77.7	All Other Personnel	653	609	991.1
Pharmacy Personnel	43	13	49.4				
Clinical Laboratory Personnel	62	22	69.2				
				<b>Total</b>	<b>2,465</b>	<b>1,656</b>	<b>3,260.6</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$649,740,778	43.7%	46.6%	0.94	47.1%	0.93	46.9%	0.93	42.3%	1.03
Medical Assistance	\$162,381,343	10.9%	14.4%	0.76	12.3%	0.89	13.3%	0.82	10.3%	1.06
Commercial	\$645,071,997	43.4%	33.9%	1.28	36.3%	1.19	34.1%	1.27	45.2%	0.96
All Other	\$29,054,346	2.0%	5.1%	0.39	4.2%	0.46	5.7%	0.34	2.1%	0.91
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$432,857,293	29.1%	35.2%	0.83	35.4%	0.82	36.2%	0.80	30.8%	0.94
Medical Assistance	\$126,544,836	8.5%	11.1%	0.77	9.8%	0.87	10.3%	0.83	7.8%	1.09
Commercial	\$250,766,518	16.9%	14.9%	1.13	16.0%	1.05	16.2%	1.04	14.5%	1.17
Charity Care	\$14,721,350	1.0%	0.7%	1.39	0.7%	1.44	0.7%	1.42	1.0%	1.04
Bad Debt	\$11,926,892	0.8%	1.0%	0.79	1.1%	0.75	0.8%	0.97	1.2%	0.68
All Other	\$23,467,391	1.6%	2.8%	0.56	2.9%	0.54	3.0%	0.52	1.4%	1.16
Total Deductions	\$860,284,280	57.9%	65.8%	0.88	65.9%	0.88	67.3%	0.86	56.6%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		4.4%	6.5%	0.68	6.1%	0.73	6.7%	0.66	4.5%	0.98
Net Gains/Losses as % of Net Income		54.1%	29.4%	1.84	31.1%	1.74	30.5%	1.78	36.7%	1.48
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$359,518,229	59.2%	42.4%	1.40	42.5%	1.39	41.3%	1.44	58.0%	1.02
Supplies & Services	\$205,807,571	33.9%	51.3%	0.66	50.9%	0.67	53.3%	0.64	34.1%	1.00
Capital Component	\$41,523,297	6.8%	6.2%	1.10	6.6%	1.03	5.4%	1.26	7.9%	0.87
<b>Fiscal Statistics</b>										
Operating Margin (%)		7.3%	10.4%	0.70	15.9%	0.46	9.3%	0.79	5.1%	1.45
Total Hospital Net Income (%)		14.7%	14.1%	1.04	21.5%	0.69	12.9%	1.14	7.8%	1.90
Return on Equity (%)		11.2%	6.3%	1.77	15.0%	0.74	8.9%	1.26	6.2%	1.79
Current Ratio		3.3	4.1	0.81	3.7	0.91	4.8	0.70	3.3	1.00
Days in Net Patient Accounts Receivable		58.5	87.5	0.67	56.7	1.03	61.8	0.95	48.7	1.20
Average Payment Period		68.7	89.9	0.76	76.1	0.90	62.8	1.09	61.0	1.13
Equity Financing (%)		64.8%	64.7%	1.00	75.3%	0.86	69.5%	0.93	67.3%	0.96
Long-Term Debt to Equity Ratio		0.3	0.3	0.97	0.2	2.10	0.2	1.72	0.3	1.21
Times Interest Earned		17.5	21.0	0.83	32.4	0.54	24.3	0.72	8.0	2.18
Total Asset Turnover		0.7	0.4	1.63	0.7	1.07	0.7	1.06	0.8	0.89
Average Age of Plant (Years)		9.9	17.1	0.58	10.6	0.94	13.3	0.75	9.7	1.03
Increase (Decrease) Total Net Patient Revenue		11.9%	12.7%	0.93	10.0%	1.18	11.2%	1.06	1.8%	6.77
Outpatient Gross Revenue (% of Total GPR)		81.1%	64.9%	1.25	74.4%	1.09	59.3%	1.37	80.4%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$16,020	\$18,658	0.86	\$15,148	1.06	\$21,058	0.76	\$14,012	1.14
Inpatient Net Revenue per Day		\$3,330	\$3,656	0.91	\$3,286	1.01	\$3,785	0.88	\$3,661	0.91
Outpatient Net Revenue per Visit		\$453	\$781	0.58	\$699	0.65	\$881	0.51	\$426	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,486,248,466	Cash & Cash Equivalents	\$218,044,890	Current Liabilities	\$109,548,504
Less Deductions	\$860,284,280	Net Patient Receivables	\$100,357,505	Long-Term Debt	\$193,944,750
Net Patient Revenue	\$625,964,186	Other Receivables	\$1,328,320	Other Liabilities	\$25,228,824
Plus Other Revenue	\$28,892,782			Subtotal	\$328,722,078
Total Revenue	\$654,856,967	Land, Buildings & Equipment (Net)	\$286,609,238	Unrestricted Fund Balance	\$605,978,577
Less Expenses	\$606,849,097	Other Assets	\$328,360,702	Restricted Fund Balance	\$9,769,888
Non-Operating Gains/Losses	\$56,642,552			Total Liabilities & Fund Balance	\$934,700,655
Net Income	\$104,650,422	Total Assets	\$934,700,655		