

041 St Mary's Hospital Medical Center
 1726 Shawano Avenue
 Green Bay, WI 54303
 920-498-4200

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Brown
 Analysis Area: Northeastern (4)
 Volume Group: 4

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	75.2%	57.9%	1.30	57.7%	1.30	42.2%	1.78	45.9%	1.64
Obstetrics	0.0%	36.8%	N/A	33.1%	N/A	19.9%	N/A	12.7%	0.00
Pediatrics	0.0%	59.6%	N/A	12.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	70.1%	58.7%	1.19	51.8%	1.35	42.0%	1.67	42.3%	1.66
Average Census (Patients)									
Adult Medical-Surgical	42.1	26.8	1.57	25.0	1.68	12.3	3.42	28.9	1.46
Obstetrics	0.0	4.8	N/A	3.9	N/A	1.4	N/A	1.5	0.00
Pediatrics	0.0	1.5	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	44.9	49.8	0.90	44.3	1.01	19.1	2.34	35.1	1.28
Average Length of Stay (Days)									
Adult Medical-Surgical	5.0	4.6	1.08	4.2	1.18	3.8	1.31	4.0	1.26
Obstetrics	0.0	2.4	N/A	2.3	N/A	2.1	N/A	2.1	0.00
Pediatrics	0.0	3.8	N/A	2.4	N/A	2.0	N/A	0.0	N/A
Total Hospital	5.1	4.9	1.05	4.4	1.16	4.0	1.27	4.0	1.27
Surgical Operations									
Inpatient	535	1,037	0.52	879	0.61	334	1.60	586	0.91
Outpatient	5,622	3,865	1.45	5,410	1.04	2,451	2.29	4,655	1.21
Inpatient as % of All Surgeries	8.7%	21.2%	0.41	14.0%	0.62	12.0%	0.73	11.2%	0.78
Outpatient Visits									
Non-Emergency Visits	69,200	145,246	0.48	191,881	0.36	76,359	0.91	65,181	1.06
Emergency Visits	21,099	16,058	1.31	17,038	1.24	11,733	1.80	23,766	0.89
Full-Time Equivalents (FTEs)									
Administrators	9.0	19.0	0.47	15.5	0.58	12.6	0.72	5.5	1.64
Nurses, Licensed	144.5	247.5	0.58	286.5	0.50	121.7	1.19	159.7	0.91
Ancillary Nursing Personnel	29.1	40.3	0.72	43.7	0.67	21.5	1.35	39.7	0.73
All Other Personnel	184.6	496.2	0.37	497.2	0.37	244.0	0.76	219.9	0.84
Total FTEs	367.2	803.0	0.46	842.9	0.44	399.8	0.92	424.7	0.86
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.2	13.0	0.48	8.7	0.71	14.8	0.42	4.4	1.40
Nurses, Licensed	100.0	168.4	0.59	160.8	0.62	143.7	0.70	128.8	0.78
Ancillary Nursing Personnel	20.1	27.4	0.73	24.5	0.82	25.4	0.79	32.0	0.63
All Other Personnel	127.8	337.6	0.38	279.1	0.46	288.0	0.44	177.3	0.72
Total FTEs	254.1	546.4	0.47	473.2	0.54	471.8	0.54	342.5	0.74

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	64	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	0
Discharges	3,200	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	16,379			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	56	3,097	15,366	75.2%	42.1	5.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	8	103	1,013	34.7%	2.8	9.8
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	7	15	17.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	8	17	19.4
Medical & Dental Residents	0	0	0.0	Sonographers	2	3	3.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	6	9.0
Registered Nurses	64	134	144.5	Occupational Therapists	1	2	2.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	3	5.3
Ancillary Nursing Personnel	8	46	29.1	Physical Therapy Assistants/Aides	2	2	3.6
Medical Assistants	0	0	0.0	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	5	15	12.7
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	52	50	73.1
Pharmacy Personnel	6	2	6.5				
Clinical Laboratory Personnel	23	12	29.1	Total	199	307	367.2

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$211,746,572	48.2%	46.6%	1.03	47.1%	1.02	49.5%	0.97	44.7%	1.08
Medical Assistance	\$53,281,224	12.1%	14.4%	0.84	12.3%	0.98	13.2%	0.92	13.6%	0.89
Commercial	\$154,481,629	35.1%	33.9%	1.04	36.3%	0.97	33.6%	1.05	36.3%	0.97
All Other	\$20,080,111	4.6%	5.1%	0.90	4.2%	1.08	3.7%	1.22	5.4%	0.85
Deductions as % of Total Gross Patient Revenue										
Medicare	\$157,557,823	35.8%	35.2%	1.02	35.4%	1.01	35.9%	1.00	34.8%	1.03
Medical Assistance	\$43,207,801	9.8%	11.1%	0.89	9.8%	1.00	10.4%	0.95	10.9%	0.90
Commercial	\$82,069,848	18.7%	14.9%	1.25	16.0%	1.17	13.9%	1.35	17.9%	1.05
Charity Care	\$1,681,278	0.4%	0.7%	0.54	0.7%	0.56	0.8%	0.51	0.7%	0.57
Bad Debt	\$6,289,882	1.4%	1.0%	1.40	1.1%	1.33	1.3%	1.11	1.2%	1.16
All Other	\$15,426,010	3.5%	2.8%	1.26	2.9%	1.20	2.3%	1.52	3.1%	1.13
Total Deductions	\$306,232,642	69.7%	65.8%	1.06	65.9%	1.06	64.5%	1.08	68.6%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	10.9%	6.5%	1.69	6.1%	1.81	7.3%	1.51	6.4%	1.71	
Net Gains/Losses as % of Net Income	28.4%	29.4%	0.97	31.1%	0.91	21.5%	1.32	13.7%	2.08	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$26,214,850	22.7%	42.4%	0.53	42.5%	0.53	44.5%	0.51	38.8%	0.58
Supplies & Services	\$81,432,168	70.4%	51.3%	1.37	50.9%	1.38	48.6%	1.45	54.6%	1.29
Capital Component	\$8,017,191	6.9%	6.2%	1.11	6.6%	1.05	6.9%	1.00	6.6%	1.06
Fiscal Statistics										
Operating Margin (%)	22.7%	10.4%	2.19	15.9%	1.43	13.9%	1.64	-8.8%	N/A	
Total Hospital Net Income (%)	29.1%	14.1%	2.06	21.5%	1.36	17.0%	1.71	-10.3%	N/A	
Return on Equity (%)	20.5%	6.3%	3.24	15.0%	1.36	13.1%	1.56	-6.0%	N/A	
Current Ratio	1.5	4.1	0.35	3.7	0.39	4.4	0.33	1.4	1.03	
Days in Net Patient Accounts Receivable	49.7	87.5	0.57	56.7	0.88	43.9	1.13	56.5	0.88	
Average Payment Period	64.3	89.9	0.72	76.1	0.85	61.1	1.05	75.1	0.86	
Equity Financing (%)	77.8%	64.7%	1.20	75.3%	1.03	78.9%	0.99	65.5%	1.19	
Long-Term Debt to Equity Ratio	0.1	0.3	0.41	0.2	0.87	0.1	1.03	0.1	1.06	
Times Interest Earned	-173.7	21.0	N/A	32.4	N/A	25.9	N/A	-50.9	3.41	
Total Asset Turnover	0.6	0.4	1.50	0.7	0.99	0.7	0.87	0.6	1.08	
Average Age of Plant (Years)	15.0	17.1	0.88	10.6	1.42	10.3	1.45	13.3	1.13	
Increase (Decrease) Total Net Patient Revenue	15.1%	12.7%	1.18	10.0%	1.51	14.2%	1.07	-2.9%	N/A	
Outpatient Gross Revenue (% of Total GPR)	69.0%	64.9%	1.06	74.4%	0.93	76.7%	0.90	71.9%	0.96	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,071	\$18,658	0.75	\$15,148	0.93	\$12,297	1.14	\$12,431	1.13	
Inpatient Net Revenue per Day	\$2,753	\$3,656	0.75	\$3,286	0.84	\$2,830	0.97	\$3,107	0.89	
Outpatient Net Revenue per Visit	\$1,048	\$781	1.34	\$699	1.50	\$806	1.30	\$908	1.15	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$439,589,536	Cash & Cash Equivalents	-\$217,304	Current Liabilities	\$19,288,566
Less Deductions	\$306,232,642	Net Patient Receivables	\$18,162,691	Long-Term Debt	\$24,088,233
Net Patient Revenue	\$133,356,894	Other Receivables	\$3,230,333	Other Liabilities	\$8,233,513
Plus Other Revenue	\$16,360,847			Subtotal	\$51,610,312
Total Revenue	\$149,717,740	Land, Buildings & Equipment (Net)	\$100,548,721	Unrestricted Fund Balance	\$180,547,965
Less Expenses	\$115,664,209	Other Assets	\$110,433,836	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$13,511,781			Total Liabilities & Fund Balance	\$232,158,277
Net Income	\$47,565,313	Total Assets	\$232,158,277		