

**048 Mercy Health Hospital and Trauma Center - Janesville**  
 1000 Mineral Point Ave  
 Janesville, WI 53548  
 608-756-6000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Rock  
 Analysis Area: Southern (1)  
 Volume Group: 6

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	63.5%	57.9%	1.10	58.2%	1.09	58.1%	1.09	63.1%	1.01
Obstetrics	30.6%	36.8%	0.83	41.0%	0.09	31.4%	0.97	33.3%	0.92
Pediatrics	0.0%	59.6%	N/A	55.7%	N/A	77.0%	N/A	0.0%	N/A
Total Hospital	63.9%	58.7%	1.09	62.3%	1.02	55.7%	1.15	57.7%	1.11
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	36.2	26.8	1.35	25.0	1.45	31.3	1.15	36.0	1.01
Obstetrics	3.7	4.8	0.76	4.5	0.81	4.8	0.76	4.0	0.92
Pediatrics	0.0	1.5	N/A	2.2	N/A	4.0	N/A	0.0	N/A
Total Hospital	76.6	49.8	1.54	53.8	1.43	61.6	1.24	75.6	1.01
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.8	4.6	1.05	4.5	1.06	4.4	1.09	4.4	1.10
Obstetrics	1.8	2.4	0.75	2.5	0.72	2.4	0.77	1.9	0.94
Pediatrics	0.0	3.8	N/A	4.5	N/A	3.5	N/A	0.0	N/A
Total Hospital	5.0	4.9	1.02	4.5	1.10	4.6	1.07	4.4	1.13
<b>Surgical Operations</b>									
Inpatient	1,625	1,037	1.57	947	1.72	1,302	1.25	1,875	0.87
Outpatient	5,183	3,865	1.34	3,798	1.36	5,418	0.96	4,712	1.10
Inpatient as % of All Surgeries	23.9%	21.2%	1.13	20.0%	1.20	19.4%	1.23	28.5%	0.84
<b>Outpatient Visits</b>									
Non-Emergency Visits	850,751	145,246	5.86	172,458	4.93	219,131	3.88	918,966	0.93
Emergency Visits	20,330	16,058	1.27	16,037	1.27	24,739	0.82	25,174	0.81
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	5.0	19.0	0.26	20.3	0.25	20.7	0.24	4.0	1.25
Nurses, Licensed	309.4	247.5	1.25	270.6	1.14	342.9	0.90	312.2	0.99
Ancillary Nursing Personnel	44.8	40.3	1.11	38.3	1.17	54.5	0.82	50.5	0.89
All Other Personnel	511.9	496.2	1.03	620.2	0.83	656.1	0.78	453.7	1.13
Total FTEs	871.1	803.0	1.08	949.5	0.92	1,074.1	0.81	820.4	1.06
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	2.0	13.0	0.15	12.6	0.16	10.1	0.20	1.7	1.18
Nurses, Licensed	122.9	168.4	0.73	168.2	0.73	168.5	0.73	131.0	0.94
Ancillary Nursing Personnel	17.8	27.4	0.65	23.8	0.75	26.8	0.67	21.2	0.84
All Other Personnel	203.3	337.6	0.60	385.4	0.53	322.3	0.63	190.4	1.07
Total FTEs	346.0	546.4	0.63	590.0	0.59	527.7	0.66	344.3	1.00

**Total Hospital:**  
 Beds Set Up & Staffed 120  
 Discharges 5,628  
 Inpatient Days 27,976

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 12  
 Total Births 724  
 Newborn Days 1,185

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	57	2,749	13,206	63.5%	36.2	4.8
Orthopedic	1	18	770	3,741	56.9%	10.2	4.9
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	12	737	1,342	30.6%	3.7	1.8
<b>Psychiatric</b>	1	12	488	1,759	40.2%	4.8	3.6
<b>Alcoholism/chemical dependency</b>	2	6	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	364	3,354	61.3%	9.2	9.2
Step-Down (Special Care)	1	0	715	4,574	0.0%	12.5	6.4
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	1	5.0	Surgical Personnel	15	9	19.1
Physicians & Dentists	51	24	55.5	Radiological Services Personnel	15	27	31.9
Medical & Dental Residents	0	0	0.0	Sonographers	4	5	7.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	8	5.7
Registered Nurses	218	180	300.1	Occupational Therapists	2	3	2.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	2	0.5
Licensed Practical Nurses	1	2	1.6	Physical Therapists	2	3	2.5
Ancillary Nursing Personnel	29	67	44.8	Physical Therapy Assistants/Aides	0	2	1.4
Medical Assistants	0	1	0.8	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	2	2	3.7
Nurse Practitioners	5	2	6.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	5	1.0	Social Workers	4	5	4.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	67	61	91.5
Health Info Mgmt-Administrators/Technicians	12	3	14.2	All Other Personnel	178	74	215.6
Pharmacy Personnel	19	5	21.1				
Clinical Laboratory Personnel	28	8	29.5				
				<b>Total</b>	<b>666</b>	<b>499</b>	<b>871.1</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$534,515,586	44.8%	46.6%	0.96	42.1%	1.06	43.4%	1.03	43.1%	1.04
Medical Assistance	\$135,331,064	11.3%	14.4%	0.79	12.0%	0.94	18.4%	0.62	10.9%	1.04
Commercial	\$323,134,395	27.1%	33.9%	0.80	37.4%	0.72	33.8%	0.80	27.9%	0.97
All Other	\$199,861,907	16.8%	5.1%	3.31	8.4%	1.99	4.3%	3.86	18.0%	0.93
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$427,184,981	35.8%	35.2%	1.02	31.8%	1.13	33.7%	1.06	34.6%	1.04
Medical Assistance	\$107,732,573	9.0%	11.1%	0.82	9.3%	0.97	14.1%	0.64	8.5%	1.07
Commercial	\$144,461,515	12.1%	14.9%	0.81	19.0%	0.64	13.7%	0.89	13.5%	0.90
Charity Care	\$5,947,367	0.5%	0.7%	0.70	0.5%	0.94	0.7%	0.76	0.5%	0.95
Bad Debt	\$26,514,349	2.2%	1.0%	2.18	1.0%	2.15	1.3%	1.77	2.0%	1.11
All Other	\$117,278,795	9.8%	2.8%	3.52	4.5%	2.17	2.7%	3.67	10.5%	0.93
Total Deductions	\$829,119,580	69.5%	65.8%	1.06	66.2%	1.05	66.0%	1.05	69.6%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		30.8%	6.5%	4.75	6.8%	4.54	6.7%	4.57	34.6%	0.89
Net Gains/Losses as % of Net Income		18.7%	29.4%	0.64	49.6%	0.38	20.9%	0.89	9.4%	1.98
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$176,999,873	37.7%	42.4%	0.89	44.5%	0.85	43.3%	0.87	40.2%	0.94
Supplies & Services	\$266,150,293	56.7%	51.3%	1.10	48.9%	1.16	49.2%	1.15	54.1%	1.05
Capital Component	\$26,507,258	5.6%	6.2%	0.91	6.6%	0.85	7.4%	0.76	5.7%	0.99
<b>Fiscal Statistics</b>										
Operating Margin (%)		10.6%	10.4%	1.02	8.0%	1.32	12.2%	0.86	7.3%	1.44
Total Hospital Net Income (%)		12.7%	14.1%	0.90	14.8%	0.86	15.0%	0.85	8.0%	1.58
Return on Equity (%)		8.8%	6.3%	1.39	10.2%	0.87	3.8%	2.34	6.1%	1.43
Current Ratio		3.7	4.1	0.89	2.7	1.37	4.0	0.91	2.9	1.27
Days in Net Patient Accounts Receivable		27.5	87.5	0.31	50.7	0.54	139.1	0.20	40.3	0.68
Average Payment Period		79.7	89.9	0.89	78.2	1.02	140.8	0.57	73.0	1.09
Equity Financing (%)		51.4%	64.7%	0.79	59.6%	0.86	62.1%	0.83	47.1%	1.09
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		13.4	21.0	0.63	18.0	0.74	15.1	0.89	8.0	1.67
Total Asset Turnover		0.7	0.4	1.58	0.6	1.06	0.2	2.79	0.8	0.89
Average Age of Plant (Years)		21.6	17.1	1.26	12.6	1.72	23.5	0.92	20.9	1.03
Increase (Decrease) Total Net Patient Revenue		11.3%	12.7%	0.89	11.3%	1.01	18.6%	0.61	-2.9%	N/A
Outpatient Gross Revenue (% of Total GPR)		70.2%	64.9%	1.08	61.9%	1.13	69.2%	1.01	68.5%	1.02
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$20,555	\$18,658	1.10	\$18,949	1.08	\$18,023	1.14	\$16,989	1.21
Inpatient Net Revenue per Day		\$4,219	\$3,656	1.15	\$3,664	1.15	\$3,813	1.11	\$3,906	1.08
Outpatient Net Revenue per Visit		\$315	\$781	0.40	\$753	0.42	\$729	0.43	\$255	1.23

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,192,842,952	Cash & Cash Equivalents	\$259,151,057	Current Liabilities	\$98,297,711
Less Deductions	\$829,119,580	Net Patient Receivables	\$27,371,006	Long-Term Debt	\$0
Net Patient Revenue	\$363,723,372	Other Receivables	\$21,428,902	Other Liabilities	\$279,587,502
Plus Other Revenue	\$161,542,774			Subtotal	\$377,885,213
Total Revenue	\$525,266,145	Land, Buildings & Equipment (Net)	\$250,527,928	Unrestricted Fund Balance	\$399,956,157
Less Expenses	\$469,657,424	Other Assets	\$219,362,477	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$12,767,816			Total Liabilities & Fund Balance	\$777,841,370
Net Income	\$68,376,537	Total Assets	\$777,841,370		