

**057 Mayo Clinic Health System - La Crosse**  
 700 West Avenue South  
 La Crosse, WI 54601  
 608-785-0940

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: La Crosse  
 Analysis Area: Southwestern (5B)  
 Volume Group: 7

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	58.1%	57.9%	1.00	44.6%	1.30	72.0%	0.81	43.2%	1.34
Obstetrics	21.4%	36.8%	0.58	52.1%	0.07	46.8%	0.46	17.1%	1.25
Pediatrics	0.0%	59.6%	N/A	30.0%	N/A	51.3%	N/A	0.0%	N/A
Total Hospital	45.1%	58.7%	0.77	48.8%	0.92	68.8%	0.66	34.9%	1.29
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	39.5	26.8	1.47	17.0	2.33	108.1	0.37	37.6	1.05
Obstetrics	3.9	4.8	0.80	4.5	0.85	14.4	0.27	3.8	1.02
Pediatrics	0.0	1.5	N/A	0.6	N/A	5.0	N/A	0.0	N/A
Total Hospital	50.5	49.8	1.01	28.6	1.77	209.1	0.24	47.9	1.06
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.0	4.6	0.88	4.1	0.99	5.0	0.80	4.3	0.94
Obstetrics	2.2	2.4	0.92	3.2	0.70	2.6	0.87	2.2	1.00
Pediatrics	0.0	3.8	N/A	2.5	N/A	4.1	N/A	0.0	N/A
Total Hospital	4.1	4.9	0.84	4.9	0.83	5.3	0.77	4.3	0.96
<b>Surgical Operations</b>									
Inpatient	721	1,037	0.70	828	0.87	3,842	0.19	708	1.02
Outpatient	4,754	3,865	1.23	2,810	1.69	11,153	0.43	4,412	1.08
Inpatient as % of All Surgeries	13.2%	21.2%	0.62	22.8%	0.58	25.6%	0.51	13.8%	0.95
<b>Outpatient Visits</b>									
Non-Emergency Visits	325,932	145,246	2.24	141,645	2.30	450,554	0.72	296,776	1.10
Emergency Visits	23,954	16,058	1.49	14,182	1.69	40,709	0.59	17,857	1.34
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	38.7	19.0	2.03	11.3	3.42	63.3	0.61	89.0	0.43
Nurses, Licensed	542.5	247.5	2.19	150.4	3.61	921.1	0.59	541.5	1.00
Ancillary Nursing Personnel	70.0	40.3	1.74	22.0	3.18	153.6	0.46	47.5	1.48
All Other Personnel	1,519.1	496.2	3.06	396.9	3.83	1,865.1	0.81	1,480.7	1.03
Total FTEs	2,170.2	803.0	2.70	580.7	3.74	3,003.0	0.72	2,158.6	1.01
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	15.2	13.0	1.17	8.5	1.78	11.7	1.30	40.0	0.38
Nurses, Licensed	213.0	168.4	1.26	113.4	1.88	170.7	1.25	243.5	0.87
Ancillary Nursing Personnel	27.5	27.4	1.00	16.6	1.66	28.5	0.97	21.3	1.29
All Other Personnel	596.4	337.6	1.77	299.2	1.99	345.6	1.73	665.8	0.90
Total FTEs	852.1	546.4	1.56	437.7	1.95	556.5	1.53	970.7	0.88

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	112	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	21
Discharges	4,514	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	603
Inpatient Days	18,434			Inpatient Days	0	Newborn Days	1,004

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	68	3,579	14,423	58.1%	39.5	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	18	628	1,409	21.4%	3.9	2.2
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	227	2,070	47.3%	5.7	9.1
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	14	80	532	10.4%	1.5	6.7
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	1	38.7	Surgical Personnel	14	25	32.5
Physicians & Dentists	130	43	157.6	Radiological Services Personnel	33	31	53.2
Medical & Dental Residents	18	0	18.0	Sonographers	13	9	18.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	17	12	24.7
Registered Nurses	172	345	413.5	Occupational Therapists	5	7	9.1
Certified Nurse Midwives	6	0	6.0	Occupational Therapy Assistants/Aides	3	1	3.8
Licensed Practical Nurses	27	37	54.8	Physical Therapists	22	11	27.9
Ancillary Nursing Personnel	19	100	70.0	Physical Therapy Assistants/Aides	6	12	11.8
Medical Assistants	34	43	64.1	Recreational Therapists	1	2	1.7
Physician Assistants	18	10	23.2	Dietitians & Nutritionists	5	4	7.4
Nurse Practitioners	23	20	36.6	Psychologists	3	3	5.4
Certified Registered Nurse Anesthetists	17	7	22.6	Social Workers	33	10	37.8
Clinical Nurse Specialists	9	0	9.0	All Other Health Professionals	373	114	441.4
Health Info Mgmt-Administrators/Technicians	46	2	47.0	All Other Personnel	343	129	432.0
Pharmacy Personnel	42	31	59.1				
Clinical Laboratory Personnel	32	15	43.4				
				<b>Total</b>	<b>1,502</b>	<b>1,024</b>	<b>2,170.2</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5B Value	Ratio	7 Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$525,646,941	50.7%	46.6%	1.09	45.7%	1.11	46.9%	1.08	52.1%	0.97
Medical Assistance	\$111,547,364	10.8%	14.4%	0.75	10.5%	1.02	13.3%	0.81	9.8%	1.10
Commercial	\$347,791,493	33.5%	33.9%	0.99	35.7%	0.94	34.1%	0.98	33.9%	0.99
All Other	\$51,726,198	5.0%	5.1%	0.98	8.1%	0.62	5.7%	0.87	4.3%	1.16
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$388,380,651	37.5%	35.2%	1.06	32.9%	1.14	36.2%	1.04	38.5%	0.97
Medical Assistance	\$87,161,091	8.4%	11.1%	0.76	8.2%	1.03	10.3%	0.82	7.4%	1.13
Commercial	\$112,074,361	10.8%	14.9%	0.72	16.1%	0.67	16.2%	0.67	10.3%	1.05
Charity Care	\$5,373,733	0.5%	0.7%	0.73	0.4%	1.18	0.7%	0.74	0.9%	0.59
Bad Debt	\$6,921,558	0.7%	1.0%	0.66	0.9%	0.74	0.8%	0.81	1.0%	0.69
All Other	\$31,357,030	3.0%	2.8%	1.08	5.9%	0.51	3.0%	0.99	2.5%	1.19
Total Deductions	\$631,268,423	60.9%	65.8%	0.93	64.5%	0.94	67.3%	0.90	60.7%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	6.1%	6.5%	0.95	19.4%	0.32	6.7%	0.92	11.8%	0.52	
Net Gains/Losses as % of Net Income	108.1%	29.4%	3.68	94.5%	1.14	30.5%	3.55	N/A	N/A	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$263,496,879	60.9%	42.4%	1.44	55.8%	1.09	41.3%	1.48	60.6%	1.00
Supplies & Services	\$149,343,019	34.5%	51.3%	0.67	39.5%	0.87	53.3%	0.65	34.7%	0.99
Capital Component	\$19,534,873	4.5%	6.2%	0.73	4.7%	0.95	5.4%	0.83	4.6%	0.98
<b>Fiscal Statistics</b>										
Operating Margin (%)	-0.1%	10.4%	N/A	0.2%	N/A	9.3%	N/A	-2.2%	0.04	
Total Hospital Net Income (%)	1.2%	14.1%	0.08	4.3%	0.28	12.9%	0.09	-0.9%	N/A	
Return on Equity (%)	2.1%	6.3%	0.33	3.3%	0.64	8.9%	0.23	-1.4%	N/A	
Current Ratio	6.6	4.1	1.59	21.9	0.30	4.8	1.38	9.5	0.69	
Days in Net Patient Accounts Receivable	43.8	87.5	0.50	56.7	0.77	61.8	0.71	46.3	0.95	
Average Payment Period	15.6	89.9	0.17	17.0	0.92	62.8	0.25	13.6	1.15	
Equity Financing (%)	50.4%	64.7%	0.78	87.4%	0.58	69.5%	0.73	53.0%	0.95	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned	2.4	21.0	0.11	10.7	0.22	24.3	0.10	0.0	N/A	
Total Asset Turnover	1.8	0.4	4.09	0.7	2.39	0.7	2.64	1.5	1.16	
Average Age of Plant (Years)	14.7	17.1	0.86	9.0	1.63	13.3	1.11	14.2	1.03	
Increase (Decrease) Total Net Patient Revenue	16.8%	12.7%	1.32	15.9%	1.05	11.2%	1.49	0.0%	899.80	
Outpatient Gross Revenue (% of Total GPR)	80.2%	64.9%	1.24	80.2%	1.00	59.3%	1.35	78.6%	1.02	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$17,190	\$18,658	0.92	\$17,806	0.97	\$21,058	0.82	\$18,573	0.93	
Inpatient Net Revenue per Day	\$4,223	\$3,656	1.15	\$3,646	1.16	\$3,785	1.12	\$4,379	0.96	
Outpatient Net Revenue per Visit	\$957	\$781	1.22	\$806	1.19	\$881	1.09	\$889	1.08	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,036,711,996	Cash & Cash Equivalents	\$11,268	Current Liabilities	\$17,933,007
Less Deductions	\$631,268,423	Net Patient Receivables	\$48,612,061	Long-Term Debt	\$0
Net Patient Revenue	\$405,443,573	Other Receivables	\$793,192	Other Liabilities	\$104,252,318
Plus Other Revenue	\$26,515,365			Subtotal	\$122,185,325
Total Revenue	\$431,958,938	Land, Buildings & Equipment (Net)	\$96,858,435	Unrestricted Fund Balance	\$124,260,691
Less Expenses	\$432,374,771	Other Assets	\$100,171,060	Restricted Fund Balance	\$8,923,509
Non-Operating Gains/Losses	\$5,555,025			Total Liabilities & Fund Balance	\$246,446,016
Net Income	\$5,139,192	Total Assets	\$246,446,016		