

058 Marshfield Medical Center - Ladysmith
 900 College Avenue West
 Ladysmith, WI 54848
 715-532-5561

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Rusk
 Analysis Area: West Central (5A)
 Volume Group: 2

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	8.4%	57.9%	0.14	49.7%	0.17	19.3%	0.43	7.2%	1.16
Obstetrics	0.0%	36.8%	N/A	28.0%	N/A	21.6%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	8.4%	58.7%	0.14	50.3%	0.17	20.9%	0.40	7.2%	1.16
Average Census (Patients)									
Adult Medical-Surgical	2.1	26.8	0.08	11.9	0.18	3.3	0.63	1.8	1.16
Obstetrics	0.0	4.8	N/A	2.0	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.1	49.8	0.04	18.8	0.11	4.2	0.50	1.8	1.16
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.6	0.78	4.2	0.85	3.6	0.99	3.7	0.97
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.2	4.9	0.87	4.4	0.97	3.1	1.38	3.7	1.15
Surgical Operations									
Inpatient	1	1,037	0.00	390	0.00	202	0.00	7	0.14
Outpatient	608	3,865	0.16	2,637	0.23	1,213	0.50	483	1.26
Inpatient as % of All Surgeries	0.2%	21.2%	0.01	12.9%	0.01	14.3%	0.01	1.4%	0.11
Outpatient Visits									
Non-Emergency Visits	56,358	145,246	0.39	85,077	0.66	37,326	1.51	48,175	1.17
Emergency Visits	6,827	16,058	0.43	8,132	0.84	4,868	1.40	8,048	0.85
Full-Time Equivalents (FTEs)									
Administrators	3.0	19.0	0.16	10.7	0.28	5.6	0.54	3.0	1.00
Nurses, Licensed	29.1	247.5	0.12	127.1	0.23	48.0	0.61	31.5	0.92
Ancillary Nursing Personnel	5.1	40.3	0.13	20.5	0.25	5.7	0.90	5.3	0.96
All Other Personnel	104.3	496.2	0.21	291.6	0.36	98.5	1.06	122.1	0.85
Total FTEs	141.5	803.0	0.18	450.0	0.31	157.8	0.90	161.9	0.87
FTEs per 100 Patient Census (Adjusted)									
Administrators	8.0	13.0	0.62	14.3	0.56	26.2	0.30	10.3	0.77
Nurses, Licensed	77.5	168.4	0.46	169.5	0.46	225.1	0.34	108.5	0.71
Ancillary Nursing Personnel	13.6	27.4	0.50	27.3	0.50	26.6	0.51	18.3	0.74
All Other Personnel	278.1	337.6	0.82	388.8	0.72	461.9	0.60	421.2	0.66
Total FTEs	377.2	546.4	0.69	599.9	0.63	739.8	0.51	558.3	0.68

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	180	Preferred Provider Organization (PPO)	Yes	Discharges	33	Total Births	0
Inpatient Days	764			Inpatient Days	471	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	25	215	764	8.4%	2.1	3.6
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	1	1	1.2
Physicians & Dentists	7	3	7.3	Radiological Services Personnel	3	3	4.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	18	12	23.1	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	1	2.8
Ancillary Nursing Personnel	5	3	5.1	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	9	1	9.8	Recreational Therapists	0	0	0.0
Physician Assistants	1	1	1.8	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	5	2	5.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	31	5	34.1
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	26	6	28.7
Pharmacy Personnel	7	3	7.6				
Clinical Laboratory Personnel	5	0	5.0				
				Total	126	41	141.5

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	2 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$31,989,102	55.6%	46.6%	1.19	50.7%	1.10	47.7%	1.17	55.9%	1.00
Medical Assistance	\$10,148,236	17.6%	14.4%	1.22	12.0%	1.47	12.6%	1.40	16.4%	1.07
Commercial	\$12,419,304	21.6%	33.9%	0.64	32.9%	0.66	35.5%	0.61	22.8%	0.95
All Other	\$2,950,747	5.1%	5.1%	1.01	4.5%	1.15	4.2%	1.22	4.9%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$12,218,754	21.2%	35.2%	0.60	33.4%	0.64	27.4%	0.78	22.4%	0.95
Medical Assistance	\$7,360,862	12.8%	11.1%	1.16	8.6%	1.48	8.8%	1.45	8.6%	1.50
Commercial	\$2,708,196	4.7%	14.9%	0.32	10.0%	0.47	12.2%	0.39	3.3%	1.43
Charity Care	\$333,286	0.6%	0.7%	0.81	0.6%	0.99	0.7%	0.82	0.9%	0.65
Bad Debt	\$926,361	1.6%	1.0%	1.58	1.1%	1.42	1.3%	1.28	2.1%	0.79
All Other	\$1,189,023	2.1%	2.8%	0.74	2.7%	0.78	2.4%	0.86	0.0%	115.51
Total Deductions	\$24,736,482	43.0%	65.8%	0.65	56.4%	0.76	52.8%	0.81	37.2%	1.16
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.3%	6.5%	0.05		5.6%	0.06	4.2%	0.07	0.7%	0.43
Net Gains/Losses as % of Net Income	0.0%	29.4%	N/A		37.6%	N/A	27.5%	N/A	1.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$14,141,509	48.4%	42.4%	1.14	50.5%	0.96	46.9%	1.03	45.4%	1.06
Supplies & Services	\$14,258,451	48.8%	51.3%	0.95	44.3%	1.10	45.9%	1.06	51.0%	0.96
Capital Component	\$837,694	2.9%	6.2%	0.46	5.1%	0.56	7.1%	0.40	3.6%	0.80
Fiscal Statistics										
Operating Margin (%)		11.1%	10.4%	1.06	9.6%	1.15	14.1%	0.79	4.9%	2.27
Total Hospital Net Income (%)		11.1%	14.1%	0.78	14.5%	0.76	18.4%	0.60	4.9%	2.25
Return on Equity (%)		0.1%	6.3%	0.02	2.4%	0.05	1.6%	0.07	0.1%	2.26
Current Ratio		2.8	4.1	0.68	2.7	1.03	2.8	1.00	2.3	1.20
Days in Net Patient Accounts Receivable		3,597.5	87.5	41.12	250.3	14.37	469.6	7.66	3,173.0	1.13
Average Payment Period		3,538.9	89.9	39.37	256.1	13.82	503.0	7.04	4,743.7	0.75
Equity Financing (%)		47.4%	64.7%	0.73	51.4%	0.92	50.7%	0.94	44.0%	1.08
Long-Term Debt to Equity Ratio		0.8	0.3	2.55	0.7	1.24	0.7	1.14	0.9	0.93
Times Interest Earned		5,023.0	21.0	238.88	45.6	110.07	28.6	175.69	399.1	12.59
Total Asset Turnover		0.0	0.4	0.02	0.2	0.07	0.1	0.12	0.0	1.01
Average Age of Plant (Years)		2,837.1	17.1	166.27	51.5	55.05	72.9	38.94	1,547.8	1.83
Increase (Decrease) Total Net Patient Revenue		0.9%	12.7%	0.07	13.4%	0.06	13.5%	0.06	13.7%	0.06
Outpatient Gross Revenue (% of Total GPR)		94.7%	64.9%	1.46	75.1%	1.26	80.3%	1.18	93.8%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,757	\$18,658	0.47		\$16,496	0.53	\$17,504	0.50	\$9,078	0.96
Inpatient Net Revenue per Day	\$1,562	\$3,656	0.43		\$3,511	0.45	\$4,490	0.35	\$1,721	0.91
Outpatient Net Revenue per Visit	\$504	\$781	0.64		\$874	0.58	\$784	0.64	\$560	0.90

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$57,507,388	Cash & Cash Equivalents	\$99,648,000	Current Liabilities	\$280,428,000
Less Deductions	\$24,736,482	Net Patient Receivables	\$322,991,000	Long-Term Debt	\$1,268,807,000
Net Patient Revenue	\$32,770,906	Other Receivables	\$205,942,000	Other Liabilities	\$134,673,000
Plus Other Revenue	\$102,705			Subtotal	\$1,683,908,000
Total Revenue	\$32,873,611	Land, Buildings & Equipment (Net)	\$1,077,713,000	Unrestricted Fund Balance	\$1,515,971,000
Less Expenses	\$29,237,654	Other Assets	\$1,493,585,000	Restricted Fund Balance	\$130,865,000
Non-Operating Gains/Losses	\$0	Total Assets	\$3,199,879,000	Total Liabilities & Fund Balance	\$3,199,879,000
Net Income	\$3,635,957				