

063 SSM Health St Mary's Hospital
 700 South Park Street
 Madison, WI 53715
 608-251-6100

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	76.4%	57.9%	1.32	58.2%	1.31	72.0%	1.06	72.1%	1.06
Obstetrics	37.8%	36.8%	1.03	41.0%	0.43	46.8%	0.81	41.7%	0.91
Pediatrics	13.5%	59.6%	0.23	55.7%	0.24	51.3%	0.26	10.4%	1.30
Total Hospital	72.8%	58.7%	1.24	62.3%	1.17	68.8%	1.06	61.3%	1.19
Average Census (Patients)									
Adult Medical-Surgical	24.4	26.8	0.91	25.0	0.98	108.1	0.23	23.1	1.06
Obstetrics	17.8	4.8	3.67	4.5	3.91	14.4	1.24	19.6	0.91
Pediatrics	1.6	1.5	1.05	2.2	0.72	5.0	1.05	1.2	1.30
Total Hospital	263.4	49.8	5.29	53.8	4.90	209.1	1.26	229.4	1.15
Average Length of Stay (Days)									
Adult Medical-Surgical	5.1	4.6	1.11	4.5	1.12	5.0	1.01	3.9	1.31
Obstetrics	2.9	2.4	1.21	2.5	1.16	2.6	1.14	3.2	0.93
Pediatrics	2.3	3.8	0.59	4.5	0.51	4.1	0.55	2.0	1.12
Total Hospital	3.5	4.9	0.71	4.5	0.77	5.3	0.65	4.9	0.70
Surgical Operations									
Inpatient	4,528	1,037	4.37	947	4.78	3,842	1.18	4,514	1.00
Outpatient	4,514	3,865	1.17	3,798	1.19	11,153	0.40	3,525	1.28
Inpatient as % of All Surgeries	50.1%	21.2%	2.37	20.0%	2.51	25.6%	1.95	56.2%	0.89
Outpatient Visits									
Non-Emergency Visits	52,543	145,246	0.36	172,458	0.30	450,554	0.12	45,434	1.16
Emergency Visits	43,540	16,058	2.71	16,037	2.72	40,709	1.07	38,990	1.12
Full-Time Equivalents (FTEs)									
Administrators	70.5	19.0	3.70	20.3	3.47	63.3	1.11	78.0	0.90
Nurses, Licensed	724.4	247.5	2.93	270.6	2.68	921.1	0.79	740.2	0.98
Ancillary Nursing Personnel	0.0	40.3	N/A	38.3	N/A	153.6	N/A	105.4	0.00
All Other Personnel	686.0	496.2	1.38	620.2	1.11	1,865.1	0.37	780.8	0.88
Total FTEs	1,480.9	803.0	1.84	949.5	1.56	3,003.0	0.49	1,704.4	0.87
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.7	13.0	0.83	12.6	0.85	11.7	0.91	21.9	0.49
Nurses, Licensed	110.2	168.4	0.65	168.2	0.66	170.7	0.65	208.1	0.53
Ancillary Nursing Personnel	0.0	27.4	N/A	23.8	N/A	28.5	N/A	29.6	0.00
All Other Personnel	104.4	337.6	0.31	385.4	0.27	345.6	0.30	219.6	0.48
Total FTEs	225.4	546.4	0.41	590.0	0.38	556.5	0.40	479.3	0.47

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	362	Health Maintenance		Average Beds Used	0	Bassinets	30
Discharges	27,820	Organization (HMO)	Yes	Discharges	0	Total Births	1,955
Inpatient Days	96,139	Preferred Provider		Inpatient Days	0	Newborn Days	3,215
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	32	1,749	8,920	76.4%	24.4	5.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	12	261	590	13.5%	1.6	2.3
Obstetrics	1	47	2,200	6,479	37.8%	17.8	2.9
Psychiatric	1	20	1,059	5,508	75.5%	15.1	5.2
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	27	328	10,226	103.8%	28.0	31.2
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	186	11,540	58,259	85.8%	159.6	5.0
Neonatal Intensive/Intermediate Care	1	38	296	6,157	44.4%	16.9	20.8
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	69	5	70.5	Surgical Personnel	24	28	43.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	10	7	15.3
Medical & Dental Residents	0	0	0.0	Sonographers	10	20	20.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	17	11	20.6
Registered Nurses	424	525	723.4	Occupational Therapists	5	13	5.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	18	13.9
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	2	76	2.1
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	1	5.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	1	10	3.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	398	276	506.0
Pharmacy Personnel	29	32	42.0				
Clinical Laboratory Personnel	4	6	8.4	Total	1,002	1,029	1,480.9

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$876,462,608	55.2%	46.6%	1.18	42.1%	1.31	46.9%	1.18	53.3%	1.04
Medical Assistance	\$202,240,015	12.7%	14.4%	0.88	12.0%	1.06	13.3%	0.96	12.3%	1.03
Commercial	\$473,400,518	29.8%	33.9%	0.88	37.4%	0.80	34.1%	0.87	31.2%	0.96
All Other	\$35,606,356	2.2%	5.1%	0.44	8.4%	0.27	5.7%	0.39	3.2%	0.71
Deductions as % of Total Gross Patient Revenue										
Medicare	\$674,960,344	42.5%	35.2%	1.21	31.8%	1.34	36.2%	1.18	40.5%	1.05
Medical Assistance	\$154,857,053	9.8%	11.1%	0.88	9.3%	1.05	10.3%	0.95	9.2%	1.06
Commercial	\$268,984,623	16.9%	14.9%	1.13	19.0%	0.89	16.2%	1.04	13.9%	1.22
Charity Care	\$5,873,692	0.4%	0.7%	0.52	0.5%	0.69	0.7%	0.53	0.6%	0.59
Bad Debt	\$19,268,114	1.2%	1.0%	1.19	1.0%	1.18	0.8%	1.47	1.3%	0.91
All Other	\$16,660,481	1.0%	2.8%	0.38	4.5%	0.23	3.0%	0.34	0.9%	1.20
Total Deductions	\$1,140,604,307	71.8%	65.8%	1.09	66.2%	1.09	67.3%	1.07	66.4%	1.08
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.7%	6.5%	1.04	6.8%	0.99	6.7%	1.00	7.0%	0.96
Net Gains/Losses as % of Net Income		33.8%	29.4%	1.15	49.6%	0.68	30.5%	1.11	20.5%	1.65
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$180,131,995	42.1%	42.4%	0.99	44.5%	0.95	41.3%	1.02	43.8%	0.96
Supplies & Services	\$225,019,848	52.6%	51.3%	1.02	48.9%	1.08	53.3%	0.99	50.6%	1.04
Capital Component	\$22,549,096	5.3%	6.2%	0.85	6.6%	0.79	5.4%	0.97	5.6%	0.94
Fiscal Statistics										
Operating Margin (%)		10.8%	10.4%	1.03	8.0%	1.34	9.3%	1.16	17.9%	0.60
Total Hospital Net Income (%)		15.4%	14.1%	1.09	14.8%	1.04	12.9%	1.20	21.6%	0.72
Return on Equity (%)		30.8%	6.3%	4.88	10.2%	3.03	8.9%	3.47	21.5%	1.43
Current Ratio		0.8	4.1	0.19	2.7	0.30	4.8	0.17	0.7	1.21
Days in Net Patient Accounts Receivable		63.8	87.5	0.73	50.7	1.26	61.8	1.03	44.2	1.45
Average Payment Period		99.7	89.9	1.11	78.2	1.28	62.8	1.59	97.7	1.02
Equity Financing (%)		30.7%	64.7%	0.47	59.6%	0.52	69.5%	0.44	78.5%	0.39
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.2	N/A	0.0	N/A
Times Interest Earned		0.0	21.0	N/A	18.0	N/A	24.3	N/A	0.0	N/A
Total Asset Turnover		1.9	0.4	4.42	0.6	2.98	0.7	2.85	1.0	1.99
Average Age of Plant (Years)		19.2	17.1	1.13	12.6	1.53	13.3	1.45	18.5	1.04
Increase (Decrease) Total Net Patient Revenue		-1.4%	12.7%	N/A	11.3%	N/A	11.2%	N/A	-3.4%	0.41
Outpatient Gross Revenue (% of Total GPR)		35.1%	64.9%	0.54	61.9%	0.57	59.3%	0.59	33.3%	1.05
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,101		\$18,658	0.54	\$18,949	0.53	\$21,058	0.48	\$19,216	0.53
Inpatient Net Revenue per Day	\$1,804		\$3,656	0.49	\$3,664	0.49	\$3,785	0.48	\$3,788	0.48
Outpatient Net Revenue per Visit	\$1,929		\$781	2.47	\$753	2.56	\$881	2.19	\$1,688	1.14

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,587,709,496	Cash & Cash Equivalents	\$7,230	Current Liabilities	\$111,729,833
Less Deductions	\$1,140,604,307	Net Patient Receivables	\$78,160,151	Long-Term Debt	\$0
Net Patient Revenue	\$447,105,189	Other Receivables	\$767,903	Other Liabilities	\$63,618,426
Plus Other Revenue	\$32,205,890			Subtotal	\$175,348,259
Total Revenue	\$479,311,079	Land, Buildings & Equipment (Net)	\$134,210,953	Unrestricted Fund Balance	\$77,751,087
Less Expenses	\$427,700,939	Other Assets	\$39,953,109	Restricted Fund Balance	\$6,208,639
Non-Operating Gains/Losses	\$26,392,865			Total Liabilities & Fund Balance	\$253,099,346
Net Income	\$78,003,005	Total Assets	\$253,099,346		