

067 Aurora Medical Center - Bay Area
 3003 University Drive
 Marinette, WI 54143
 715-735-6621

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Marinette
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	59.9%	57.9%	1.03	57.7%	1.04	54.3%	1.10	63.2%	0.95
Obstetrics	36.1%	36.8%	0.98	33.1%	0.08	31.5%	1.15	21.4%	1.69
Pediatrics	0.0%	59.6%	N/A	12.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	46.9%	58.7%	0.80	51.8%	0.91	55.3%	0.85	52.5%	0.89
Average Census (Patients)									
Adult Medical-Surgical	24.6	26.8	0.92	25.0	0.98	18.1	1.36	24.0	1.02
Obstetrics	2.5	4.8	0.52	3.9	0.66	3.1	0.82	1.5	1.69
Pediatrics	0.0	1.5	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	34.2	49.8	0.69	44.3	0.77	37.4	0.92	31.0	1.11
Average Length of Stay (Days)									
Adult Medical-Surgical	4.0	4.6	0.88	4.2	0.96	4.1	1.00	3.5	1.15
Obstetrics	2.2	2.4	0.89	2.3	0.95	2.3	0.94	1.5	1.45
Pediatrics	0.0	3.8	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.5	4.9	0.92	4.4	1.02	4.4	1.03	3.6	1.26
Surgical Operations									
Inpatient	340	1,037	0.33	879	0.39	612	0.56	370	0.92
Outpatient	2,249	3,865	0.58	5,410	0.42	2,709	0.83	1,902	1.18
Inpatient as % of All Surgeries	13.1%	21.2%	0.62	14.0%	0.94	18.4%	0.71	16.3%	0.81
Outpatient Visits									
Non-Emergency Visits	82,200	145,246	0.57	191,881	0.43	120,713	0.68	91,806	0.90
Emergency Visits	20,474	16,058	1.27	17,038	1.20	16,865	1.21	17,829	1.15
Full-Time Equivalents (FTEs)									
Administrators	11.0	19.0	0.58	15.5	0.71	17.0	0.65	13.0	0.85
Nurses, Licensed	178.8	247.5	0.72	286.5	0.62	164.3	1.09	173.4	1.03
Ancillary Nursing Personnel	56.0	40.3	1.39	43.7	1.28	24.6	2.28	59.1	0.95
All Other Personnel	348.7	496.2	0.70	497.2	0.70	297.6	1.17	323.1	1.08
Total FTEs	594.4	803.0	0.74	842.9	0.71	503.6	1.18	568.6	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.8	13.0	0.60	8.7	0.90	14.0	0.56	11.2	0.70
Nurses, Licensed	127.0	168.4	0.75	160.8	0.79	134.7	0.94	149.3	0.85
Ancillary Nursing Personnel	39.7	27.4	1.45	24.5	1.62	20.2	1.97	50.9	0.78
All Other Personnel	247.6	337.6	0.73	279.1	0.89	244.0	1.01	278.1	0.89
Total FTEs	422.1	546.4	0.77	473.2	0.89	412.8	1.02	489.4	0.86

Total Hospital:
 Beds Set Up & Staffed 73
 Discharges 2,777
 Inpatient Days 12,498

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 11
 Total Births 159
 Newborn Days 321

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	41	2,213	8,962	59.9%	24.6	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	426	922	36.1%	2.5	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	10	217	2,342	64.2%	6.4	10.8
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	1	11	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	1	4	51	272	18.6%	0.7	5.3

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	0	11.0	Surgical Personnel	7	8	13.8
Physicians & Dentists	25	15	26.1	Radiological Services Personnel	23	11	28.1
Medical & Dental Residents	0	0	0.0	Sonographers	4	1	4.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	13	12.4
Registered Nurses	55	115	163.8	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.9
Licensed Practical Nurses	4	3	6.1	Physical Therapists	9	1	9.9
Ancillary Nursing Personnel	8	68	56.0	Physical Therapy Assistants/Aides	4	3	6.8
Medical Assistants	4	2	5.4	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	2	1	2.6
Nurse Practitioners	5	1	5.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	31	24	50.5
Health Info Mgmt-Administrators/Technicians	14	1	14.9	All Other Personnel	75	52	123.7
Pharmacy Personnel	12	9	17.5				
Clinical Laboratory Personnel	10	17	24.8				
				Total	315	346	594.4

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$244,680,896	56.7%	46.6%	1.21	47.1%	1.20	49.9%	1.14	57.8%	0.98
Medical Assistance	\$60,194,687	13.9%	14.4%	0.97	12.3%	1.13	15.6%	0.90	11.7%	1.19
Commercial	\$93,431,286	21.6%	33.9%	0.64	36.3%	0.60	30.3%	0.71	22.0%	0.98
All Other	\$33,588,318	7.8%	5.1%	1.53	4.2%	1.83	4.2%	1.84	8.5%	0.91
Deductions as % of Total Gross Patient Revenue										
Medicare	\$199,441,770	46.2%	35.2%	1.31	35.4%	1.30	36.9%	1.25	46.0%	1.00
Medical Assistance	\$51,684,373	12.0%	11.1%	1.08	9.8%	1.22	11.4%	1.05	9.8%	1.22
Commercial	\$40,188,230	9.3%	14.9%	0.62	16.0%	0.58	11.8%	0.79	9.9%	0.94
Charity Care	\$3,563,170	0.8%	0.7%	1.16	0.7%	1.20	0.9%	0.88	0.7%	1.11
Bad Debt	\$6,444,106	1.5%	1.0%	1.46	1.1%	1.39	1.2%	1.27	1.0%	1.48
All Other	\$22,135,436	5.1%	2.8%	1.83	2.9%	1.75	2.5%	2.08	5.4%	0.96
Total Deductions	\$323,457,085	74.9%	65.8%	1.14	65.9%	1.14	64.7%	1.16	72.7%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.9%		6.5%	0.14	6.1%	0.15	4.5%	0.20	10.1%	0.09
Net Gains/Losses as % of Net Income	25.6%		29.4%	0.87	31.1%	0.82	43.7%	0.59	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$39,263,540	37.7%	42.4%	0.89	42.5%	0.89	38.8%	0.97	36.9%	1.02
Supplies & Services	\$53,803,461	51.7%	51.3%	1.01	50.9%	1.02	54.3%	0.95	51.7%	1.00
Capital Component	\$10,992,962	10.6%	6.2%	1.70	6.6%	1.59	6.9%	1.54	11.4%	0.93
Fiscal Statistics										
Operating Margin (%)		4.9%	10.4%	0.47	15.9%	0.31	9.6%	0.51	5.8%	0.84
Total Hospital Net Income (%)		6.5%	14.1%	0.46	21.5%	0.30	15.9%	0.41	4.8%	1.36
Return on Equity (%)		3.3%	6.3%	0.53	15.0%	0.22	11.2%	0.30	2.3%	1.47
Current Ratio		3.5	4.1	0.86	3.7	0.96	3.9	0.90	3.5	1.01
Days in Net Patient Accounts Receivable		58.7	87.5	0.67	56.7	1.04	51.2	1.15	56.5	1.04
Average Payment Period		85.5	89.9	0.95	76.1	1.12	62.2	1.37	89.9	0.95
Equity Financing (%)		51.4%	64.7%	0.80	75.3%	0.68	78.3%	0.66	47.0%	1.09
Long-Term Debt to Equity Ratio		0.7	0.3	2.04	0.2	4.39	0.1	6.78	0.7	0.91
Times Interest Earned		3.2	21.0	0.15	32.4	0.10	21.6	0.15	3.1	1.04
Total Asset Turnover		0.5	0.4	1.18	0.7	0.78	0.7	0.77	0.5	1.05
Average Age of Plant (Years)		2.9	17.1	0.17	10.6	0.28	10.5	0.28	1.7	1.74
Increase (Decrease) Total Net Patient Revenue		12.4%	12.7%	0.97	10.0%	1.23	8.7%	1.42	-9.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		75.0%	64.9%	1.16	74.4%	1.01	69.3%	1.08	72.7%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,404		\$18,658	0.66	\$15,148	0.82	\$13,373	0.93	\$9,546	1.30
Inpatient Net Revenue per Day	\$2,679		\$3,656	0.73	\$3,286	0.82	\$3,024	0.89	\$2,615	1.02
Outpatient Net Revenue per Visit	\$783		\$781	1.00	\$699	1.12	\$626	1.25	\$636	1.23

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$431,895,187	Cash & Cash Equivalents	\$58,201,981	Current Liabilities	\$22,722,379
Less Deductions	\$323,457,085	Net Patient Receivables	\$17,448,425	Long-Term Debt	\$74,425,000
Net Patient Revenue	\$108,438,102	Other Receivables	\$540,215	Other Liabilities	\$7,709,903
Plus Other Revenue	\$993,927			Subtotal	\$104,857,282
Total Revenue	\$109,432,032	Land, Buildings & Equipment (Net)	\$132,882,083	Unrestricted Fund Balance	\$111,050,465
Less Expenses	\$104,059,963	Other Assets	\$6,835,042	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,851,846			Total Liabilities & Fund Balance	\$215,907,747
Net Income	\$7,223,915	Total Assets	\$215,907,746		