

069 Marshfield Medical Center
 611 St Joseph Avenue
 Marshfield, WI 54449
 715-387-1713

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Wood
 Analysis Area: North Central (6)
 Volume Group: 7

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	98.3%	57.9%	1.70	58.8%	1.67	72.0%	1.37	76.7%	1.28
Obstetrics	113.5%	36.8%	3.08	39.4%	0.23	46.8%	2.42	78.5%	1.45
Pediatrics	61.4%	59.6%	1.03	69.2%	0.89	51.3%	1.20	78.6%	0.78
Total Hospital	94.3%	58.7%	1.60	61.6%	1.53	68.8%	1.37	77.0%	1.22
Average Census (Patients)									
Adult Medical-Surgical	125.9	26.8	4.69	17.6	7.13	108.1	1.16	108.9	1.16
Obstetrics	9.1	4.8	1.88	3.2	2.84	14.4	0.63	8.6	1.05
Pediatrics	9.8	1.5	6.36	2.9	3.42	5.0	6.36	7.1	1.39
Total Hospital	193.2	49.8	3.88	35.6	5.42	209.1	0.92	164.8	1.17
Average Length of Stay (Days)									
Adult Medical-Surgical	5.3	4.6	1.16	4.4	1.21	5.0	1.05	4.5	1.18
Obstetrics	3.1	2.4	1.28	2.2	1.43	2.6	1.21	3.3	0.96
Pediatrics	3.0	3.8	0.78	4.3	0.70	4.1	0.72	2.6	1.17
Total Hospital	5.8	4.9	1.19	4.7	1.22	5.3	1.09	5.0	1.15
Surgical Operations									
Inpatient	4,699	1,037	4.53	1,116	4.21	3,842	1.22	4,688	1.00
Outpatient	15,073	3,865	3.90	3,513	4.29	11,153	1.35	15,580	0.97
Inpatient as % of All Surgeries	23.8%	21.2%	1.12	24.1%	0.99	25.6%	0.93	23.1%	1.03
Outpatient Visits									
Non-Emergency Visits	526,110	145,246	3.62	131,878	3.99	450,554	1.17	408,655	1.29
Emergency Visits	22,926	16,058	1.43	11,093	2.07	40,709	0.56	20,003	1.15
Full-Time Equivalents (FTEs)									
Administrators	28.0	19.0	1.47	20.4	1.37	63.3	0.44	29.0	0.97
Nurses, Licensed	855.7	247.5	3.46	172.5	4.96	921.1	0.93	861.8	0.99
Ancillary Nursing Personnel	86.4	40.3	2.14	24.7	3.49	153.6	0.56	84.9	1.02
All Other Personnel	3,568.5	496.2	7.19	457.0	7.81	1,865.1	1.91	3,493.9	1.02
Total FTEs	4,538.6	803.0	5.65	674.6	6.73	3,003.0	1.51	4,469.6	1.02
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.0	13.0	0.39	17.1	0.29	11.7	0.43	6.2	0.81
Nurses, Licensed	152.6	168.4	0.91	144.1	1.06	170.7	0.89	183.2	0.83
Ancillary Nursing Personnel	15.4	27.4	0.56	20.6	0.75	28.5	0.54	18.0	0.85
All Other Personnel	636.3	337.6	1.88	381.6	1.67	345.6	1.84	742.9	0.86
Total FTEs	809.3	546.4	1.48	563.4	1.44	556.5	1.45	950.3	0.85

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	205	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	2
Discharges	12,203	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,002
Inpatient Days	70,530			Inpatient Days	0	Newborn Days	1,683

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	128	8,669	45,941	98.3%	125.9	5.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	6	244	2,869	131.0%	7.9	11.8
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	16	1,195	3,583	61.4%	9.8	3.0
Obstetrics	1	8	1,057	3,314	113.5%	9.1	3.1
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	24	634	7,505	85.7%	20.6	11.8
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	1	4	129	1,365	93.5%	3.7	10.6
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	19	275	5,953	85.8%	16.3	21.6
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	28	0	28.0	Surgical Personnel	26	8	30.4
Physicians & Dentists	238	130	289.4	Radiological Services Personnel	69	19	81.1
Medical & Dental Residents	79	0	79.0	Sonographers	17	9	22.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	22	28	41.7
Registered Nurses	595	289	751.7	Occupational Therapists	11	12	14.9
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	0	2	1.0
Licensed Practical Nurses	1	2	2.1	Physical Therapists	16	10	22.4
Ancillary Nursing Personnel	59	109	86.4	Physical Therapy Assistants/Aides	2	2	3.0
Medical Assistants	128	38	154.1	Recreational Therapists	0	1	0.6
Physician Assistants	37	6	40.1	Dietitians & Nutritionists	5	4	6.6
Nurse Practitioners	52	27	68.3	Psychologists	9	1	9.4
Certified Registered Nurse Anesthetists	21	9	22.7	Social Workers	11	7	13.4
Clinical Nurse Specialists	10	0	10.0	All Other Health Professionals	751	257	878.9
Health Info Mgmt-Administrators/Technicians	28	6	31.7	All Other Personnel	1,550	226	1,661.7
Pharmacy Personnel	98	28	109.5				
Clinical Laboratory Personnel	71	10	77.2				
				Total	3,935	1,240	4,538.6

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$1,014,272,352	50.9%	46.6%	1.09	51.2%	0.99	46.9%	1.08	52.5%	0.97
Medical Assistance	\$280,147,194	14.0%	14.4%	0.97	13.3%	1.06	13.3%	1.06	13.1%	1.07
Commercial	\$601,031,980	30.1%	33.9%	0.89	29.9%	1.01	34.1%	0.88	31.2%	0.96
All Other	\$99,016,294	5.0%	5.1%	0.98	5.7%	0.88	5.7%	0.86	3.1%	1.59
Deductions as % of Total Gross Patient Revenue										
Medicare	\$727,028,063	36.5%	35.2%	1.04	36.0%	1.01	36.2%	1.01	38.8%	0.94
Medical Assistance	\$207,518,658	10.4%	11.1%	0.94	10.1%	1.03	10.3%	1.01	9.7%	1.08
Commercial	\$198,638,746	10.0%	14.9%	0.67	9.2%	1.08	16.2%	0.61	9.9%	1.00
Charity Care	\$12,303,446	0.6%	0.7%	0.86	0.8%	0.81	0.7%	0.88	0.6%	0.96
Bad Debt	\$17,083,666	0.9%	1.0%	0.84	0.8%	1.06	0.8%	1.03	0.5%	1.60
All Other	\$52,229,385	2.6%	2.8%	0.94	3.5%	0.74	3.0%	0.86	1.3%	2.09
Total Deductions	\$1,214,801,964	60.9%	65.8%	0.93	60.4%	1.01	67.3%	0.91	60.8%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.0%	6.5%	0.15	4.2%	0.23	6.7%	0.15	1.2%	0.83
Net Gains/Losses as % of Net Income		0.0%	29.4%	N/A	32.5%	N/A	30.5%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$349,653,754	46.6%	42.4%	1.10	42.4%	1.10	41.3%	1.13	49.7%	0.94
Supplies & Services	\$375,414,247	50.1%	51.3%	0.98	52.7%	0.95	53.3%	0.94	47.1%	1.06
Capital Component	\$24,582,070	3.3%	6.2%	0.53	4.9%	0.66	5.4%	0.60	3.2%	1.02
Fiscal Statistics										
Operating Margin (%)		4.8%	10.4%	0.46	9.6%	0.50	9.3%	0.52	7.8%	0.61
Total Hospital Net Income (%)		4.8%	14.1%	0.34	13.6%	0.35	12.9%	0.37	7.8%	0.61
Return on Equity (%)		1.2%	6.3%	0.19	3.3%	0.36	8.9%	0.13	1.7%	0.71
Current Ratio		2.8	4.1	0.68	2.8	0.98	4.8	0.58	2.3	1.20
Days in Net Patient Accounts Receivable		151.2	87.5	1.73	167.5	0.90	61.8	2.45	153.7	0.98
Average Payment Period		140.9	89.9	1.57	165.5	0.85	62.8	2.25	239.1	0.59
Equity Financing (%)		47.4%	64.7%	0.73	50.9%	0.93	69.5%	0.68	44.0%	1.08
Long-Term Debt to Equity Ratio		0.8	0.3	2.55	0.7	1.20	0.2	4.50	0.9	0.93
Times Interest Earned		0.0	21.0	N/A	48.7	N/A	24.3	N/A	0.0	N/A
Total Asset Turnover		0.2	0.4	0.57	0.2	1.07	0.7	0.37	0.2	1.16
Average Age of Plant (Years)		38.6	17.1	2.26	33.5	1.15	13.3	2.91	45.8	0.84
Increase (Decrease) Total Net Patient Revenue		16.3%	12.7%	1.28	25.1%	0.65	11.2%	1.45	-2.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		66.0%	64.9%	1.02	70.5%	0.94	59.3%	1.11	65.0%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$20,838	\$18,658	1.12	\$16,540	1.26	\$21,058	0.99	\$20,239	1.03	
Inpatient Net Revenue per Day	\$3,650	\$3,656	1.00	\$3,511	1.04	\$3,785	0.96	\$4,028	0.91	
Outpatient Net Revenue per Visit	\$988	\$781	1.26	\$799	1.24	\$881	1.12	\$1,020	0.97	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,994,467,820	Cash & Cash Equivalents	\$99,648,000	Current Liabilities	\$280,428,000
Less Deductions	\$1,214,801,964	Net Patient Receivables	\$322,991,000	Long-Term Debt	\$1,268,807,000
Net Patient Revenue	\$779,665,856	Other Receivables	\$205,942,000	Other Liabilities	\$134,673,000
Plus Other Revenue	\$7,742,803			Subtotal	\$1,683,908,000
Total Revenue	\$787,408,659	Land, Buildings & Equipment (Net)	\$1,077,713,000	Unrestricted Fund Balance	\$1,515,971,000
Less Expenses	\$749,650,071	Other Assets	\$1,493,585,000	Restricted Fund Balance	\$130,865,000
Non-Operating Gains/Losses	\$0			Total Liabilities & Fund Balance	\$3,199,879,000
Net Income	\$37,758,588	Total Assets	\$3,199,879,000		