

072 Froedtert Menomonee Falls Hospital
W180 N8085 Town Hall Road
Menomonee Falls, WI 53051
262-251-1000

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Waukesha
Analysis Area: Southeastern (2A)
Volume Group: 6

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	52.2%	57.9%	0.90	61.6%	0.85	58.1%	0.90	48.4%	1.08
Obstetrics	26.3%	36.8%	0.72	32.8%	0.14	31.4%	0.84	24.0%	1.10
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	77.0%	N/A	0.0%	N/A
Total Hospital	48.5%	58.7%	0.83	56.8%	0.85	55.7%	0.87	50.4%	0.96
Average Census (Patients)									
Adult Medical-Surgical	55.3	26.8	2.06	34.1	1.62	31.3	1.77	51.4	1.08
Obstetrics	4.7	4.8	0.98	5.4	0.87	4.8	0.98	4.3	1.10
Pediatrics	0.0	1.5	N/A	0.0	N/A	4.0	N/A	0.0	N/A
Total Hospital	98.0	49.8	1.97	64.9	1.51	61.6	1.59	101.8	0.96
Average Length of Stay (Days)									
Adult Medical-Surgical	3.8	4.6	0.83	4.3	0.89	4.4	0.87	3.5	1.09
Obstetrics	2.2	2.4	0.89	2.3	0.94	2.4	0.92	2.3	0.96
Pediatrics	0.0	3.8	N/A	0.0	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.0	4.9	0.81	4.5	0.87	4.6	0.85	4.0	1.00
Surgical Operations									
Inpatient	2,840	1,037	2.74	1,167	2.43	1,302	2.18	3,167	0.90
Outpatient	5,337	3,865	1.38	4,137	1.29	5,418	0.99	3,734	1.43
Inpatient as % of All Surgeries	34.7%	21.2%	1.64	22.0%	1.58	19.4%	1.79	45.9%	0.76
Outpatient Visits									
Non-Emergency Visits	94,388	145,246	0.65	170,630	0.55	219,131	0.43	87,150	1.08
Emergency Visits	23,061	16,058	1.44	21,970	1.05	24,739	0.93	28,014	0.82
Full-Time Equivalents (FTEs)									
Administrators	76.5	19.0	4.01	22.0	3.47	20.7	3.70	83.2	0.92
Nurses, Licensed	339.5	247.5	1.37	286.1	1.19	342.9	0.99	364.5	0.93
Ancillary Nursing Personnel	54.2	40.3	1.34	52.9	1.02	54.5	0.99	51.2	1.06
All Other Personnel	572.6	496.2	1.15	515.7	1.11	656.1	0.87	621.0	0.92
Total FTEs	1,042.7	803.0	1.30	876.8	1.19	1,074.1	0.97	1,119.8	0.93
FTEs per 100 Patient Census (Adjusted)									
Administrators	37.4	13.0	2.88	11.5	3.26	10.1	3.68	36.9	1.01
Nurses, Licensed	165.9	168.4	0.99	148.8	1.11	168.5	0.98	161.6	1.03
Ancillary Nursing Personnel	26.5	27.4	0.97	27.5	0.96	26.8	0.99	22.7	1.17
All Other Personnel	279.8	337.6	0.83	268.3	1.04	322.3	0.87	275.3	1.02
Total FTEs	509.6	546.4	0.93	456.1	1.12	527.7	0.97	496.5	1.03

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	202	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	18
Discharges	9,050	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	773
Inpatient Days	35,776			Inpatient Days	0	Newborn Days	1,327

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	106	5,303	20,196	52.2%	55.3	3.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	18	796	1,730	26.3%	4.7	2.2
Psychiatric	1	16	817	3,634	62.2%	10.0	4.4
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	318	2,745	50.1%	7.5	8.6
Step-Down (Special Care)	1	39	1,763	7,116	50.0%	19.5	4.0
Neonatal Intensive/Intermediate Care	1	8	53	355	12.2%	1.0	6.7
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	75	2	76.5	Surgical Personnel	21	16	28.1
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	17	57	52.4
Medical & Dental Residents	0	0	0.0	Sonographers	4	9	7.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	14	6	17.2
Registered Nurses	194	215	330.3	Occupational Therapists	1	17	11.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	2	2.9	Physical Therapists	4	19	14.6
Ancillary Nursing Personnel	14	69	54.2	Physical Therapy Assistants/Aides	0	3	1.5
Medical Assistants	2	0	2.0	Recreational Therapists	0	1	0.7
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	4	3	6.4
Nurse Practitioners	3	2	3.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	2	1.1	Social Workers	11	10	15.2
Clinical Nurse Specialists	2	0	2.0	All Other Health Professionals	101	111	158.0
Health Info Mgmt-Administrators/Technicians	2	1	2.8	All Other Personnel	118	111	176.9
Pharmacy Personnel	39	36	56.2				
Clinical Laboratory Personnel	19	8	22.3				
				Total	647	700	1,042.7

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
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Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$433,773,394	54.9%	46.6%	1.18	51.5%	1.07	43.4%	1.26	55.9%	0.98
Medical Assistance	\$79,416,559	10.0%	14.4%	0.70	11.3%	0.89	18.4%	0.55	7.9%	1.27
Commercial	\$258,747,617	32.7%	33.9%	0.97	34.7%	0.94	33.8%	0.97	31.8%	1.03
All Other	\$18,500,958	2.3%	5.1%	0.46	2.5%	0.95	4.3%	0.54	4.3%	0.54
Deductions as % of Total Gross Patient Revenue										
Medicare	\$344,369,905	43.6%	35.2%	1.24	41.5%	1.05	33.7%	1.29	44.4%	0.98
Medical Assistance	\$64,969,070	8.2%	11.1%	0.74	9.1%	0.90	14.1%	0.58	6.6%	1.25
Commercial	\$121,285,060	15.3%	14.9%	1.03	16.0%	0.96	13.7%	1.12	14.4%	1.07
Charity Care	\$5,399,183	0.7%	0.7%	0.96	0.9%	0.77	0.7%	1.04	0.4%	1.81
Bad Debt	\$7,850,499	1.0%	1.0%	0.97	1.0%	0.97	1.3%	0.79	1.0%	1.03
All Other	\$11,171,922	1.4%	2.8%	0.51	1.2%	1.16	2.7%	0.53	2.5%	0.58
Total Deductions	\$555,045,639	70.2%	65.8%	1.07	69.8%	1.01	66.0%	1.06	69.2%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	7.1%	6.5%	1.10	5.3%	1.34	6.7%	1.06	14.0%	0.51	
Net Gains/Losses as % of Net Income	1,140.8%	29.4%	38.87	13.2%	86.24	20.9%	54.63	N/A	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$113,135,496	49.4%	42.4%	1.16	38.6%	1.28	43.3%	1.14	41.7%	1.19
Supplies & Services	\$102,942,363	44.9%	51.3%	0.88	53.1%	0.85	49.2%	0.91	52.8%	0.85
Capital Component	\$12,960,711	5.7%	6.2%	0.91	8.4%	0.68	7.4%	0.76	5.6%	1.02
Fiscal Statistics										
Operating Margin (%)	9.6%	10.4%	0.93	13.6%	0.71	12.2%	0.79	8.0%	1.21	
Total Hospital Net Income (%)	-1.0%	14.1%	N/A	15.4%	N/A	15.0%	N/A	0.4%	N/A	
Return on Equity (%)	-1.8%	6.3%	N/A	9.8%	N/A	3.8%	N/A	0.9%	N/A	
Current Ratio	1.2	4.1	0.30	7.4	0.17	4.0	0.31	1.3	0.92	
Days in Net Patient Accounts Receivable	42.7	87.5	0.49	51.6	0.83	139.1	0.31	37.1	1.15	
Average Payment Period	47.5	89.9	0.53	51.5	0.92	140.8	0.34	38.6	1.23	
Equity Financing (%)	69.8%	64.7%	1.08	80.1%	0.87	62.1%	1.12	49.4%	1.41	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A	
Times Interest Earned	-0.1	21.0	N/A	14.8	N/A	15.1	N/A	1.6	N/A	
Total Asset Turnover	2.0	0.4	4.62	0.6	3.18	0.2	8.16	2.2	0.90	
Average Age of Plant (Years)	16.7	17.1	0.98	11.1	1.51	23.5	0.71	12.9	1.30	
Increase (Decrease) Total Net Patient Revenue	-9.7%	12.7%	N/A	7.7%	N/A	18.6%	N/A	0.3%	N/A	
Outpatient Gross Revenue (% of Total GPR)	51.5%	64.9%	0.79	65.6%	0.79	69.2%	0.74	54.5%	0.95	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,861	\$18,658	0.74	\$14,982	0.93	\$18,023	0.77	\$13,779	1.01	
Inpatient Net Revenue per Day	\$3,466	\$3,656	0.95	\$3,228	1.07	\$3,813	0.91	\$3,446	1.01	
Outpatient Net Revenue per Visit	\$1,003	\$781	1.28	\$697	1.44	\$729	1.38	\$1,211	0.83	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$790,438,527	Cash & Cash Equivalents	\$6,586	Current Liabilities	\$28,557,339
Less Deductions	\$555,045,639	Net Patient Receivables	\$27,512,477	Long-Term Debt	\$0
Net Patient Revenue	\$235,392,888	Other Receivables	\$40,328	Other Liabilities	\$10,183,574
Plus Other Revenue	\$18,095,976			Subtotal	\$38,740,913
Total Revenue	\$253,488,862	Land, Buildings & Equipment (Net)	\$83,339,166	Unrestricted Fund Balance	\$89,346,797
Less Expenses	\$229,038,570	Other Assets	\$17,189,153	Restricted Fund Balance	\$654,488
Non-Operating Gains/Losses	-\$26,799,471			Total Liabilities & Fund Balance	\$128,087,710
Net Income	-\$2,349,179	Total Assets	\$128,087,710		