

**074 Aspirus Merrill Hospital**  
 601 Center Avenue South  
 Merrill, WI 54452  
 715-536-5511

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Religious Organization

County: Lincoln  
 Analysis Area: North Central (6)  
 Volume Group: 2

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 6		Volume Group 2		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	34.3%	57.9%	0.59	58.8%	0.58	19.3%	1.78	73.7%	0.47
Obstetrics	0.0%	36.8%	N/A	39.4%	N/A	21.6%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	69.2%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	34.3%	58.7%	0.58	61.6%	0.56	20.9%	1.64	73.7%	0.47
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.4	26.8	0.13	17.6	0.19	3.3	1.03	2.2	1.55
Obstetrics	0.0	4.8	N/A	3.2	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.4	49.8	0.07	35.6	0.10	4.2	0.81	2.2	1.55
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.6	4.6	0.78	4.4	0.82	3.6	0.99	2.8	1.28
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	4.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.5	4.9	0.71	4.7	0.73	3.1	1.13	2.7	1.28
<b>Surgical Operations</b>									
Inpatient	9	1,037	0.01	1,116	0.01	202	0.04	6	1.50
Outpatient	271	3,865	0.07	3,513	0.08	1,213	0.22	256	1.06
Inpatient as % of All Surgeries	3.2%	21.2%	0.15	24.1%	0.13	14.3%	0.23	2.3%	1.40
<b>Outpatient Visits</b>									
Non-Emergency Visits	9,864	145,246	0.07	131,878	0.07	37,326	0.26	9,747	1.01
Emergency Visits	5,094	16,058	0.32	11,093	0.46	4,868	1.05	5,435	0.94
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	2.0	19.0	0.10	20.4	0.10	5.6	0.36	3.0	0.67
Nurses, Licensed	23.2	247.5	0.09	172.5	0.13	48.0	0.48	23.9	0.97
Ancillary Nursing Personnel	3.0	40.3	0.07	24.7	0.12	5.7	0.53	2.6	1.13
All Other Personnel	27.3	496.2	0.06	457.0	0.06	98.5	0.28	23.5	1.16
Total FTEs	55.5	803.0	0.07	674.6	0.08	157.8	0.35	53.1	1.04
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	8.0	13.0	0.62	17.1	0.47	26.2	0.31	13.5	0.60
Nurses, Licensed	92.8	168.4	0.55	144.1	0.64	225.1	0.41	107.4	0.86
Ancillary Nursing Personnel	12.0	27.4	0.44	20.6	0.58	26.6	0.45	11.9	1.01
All Other Personnel	109.5	337.6	0.32	381.6	0.29	461.9	0.24	105.4	1.04
Total FTEs	222.3	546.4	0.41	563.4	0.39	739.8	0.30	238.1	0.93

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	10	Health Maintenance		Average Beds Used	1	Bassinets	0
Discharges	361	Organization (HMO)	Yes	Discharges	7	Total Births	0
Inpatient Days	1,251	Preferred Provider		Inpatient Days	64	Newborn Days	0
		Organization (PPO)	Yes				

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	10	350	1,251	34.3%	3.4	3.6
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	1	2.0	Surgical Personnel	0	1	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	6	3	6.8
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	3	4.5
Registered Nurses	22	7	23.2	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	3	1	3.0	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	5	2	5.8
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	1	0	1.0
Pharmacy Personnel	2	1	2.0				
Clinical Laboratory Personnel	5	4	6.2				
				<b>Total</b>	<b>50</b>	<b>23</b>	<b>55.5</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$17,247,797	49.6%	46.6%	1.06	51.2%	0.97	47.7%	1.04	48.2%	1.03
Medical Assistance	\$6,944,619	20.0%	14.4%	1.39	13.3%	1.51	12.6%	1.59	19.1%	1.05
Commercial	\$8,366,353	24.1%	33.9%	0.71	29.9%	0.81	35.5%	0.68	23.3%	1.03
All Other	\$2,189,145	6.3%	5.1%	1.24	5.7%	1.11	4.2%	1.50	9.3%	0.67
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$8,238,537	23.7%	35.2%	0.67	36.0%	0.66	27.4%	0.87	26.1%	0.91
Medical Assistance	\$4,287,481	12.3%	11.1%	1.11	10.1%	1.22	8.8%	1.40	11.4%	1.08
Commercial	\$1,582,647	4.6%	14.9%	0.30	9.2%	0.49	12.2%	0.37	3.2%	1.43
Charity Care	\$896,485	2.6%	0.7%	3.62	0.8%	3.37	0.7%	3.66	2.2%	1.19
Bad Debt	\$1,327,663	3.8%	1.0%	3.75	0.8%	4.71	1.3%	3.04	4.5%	0.84
All Other	\$1,555,849	4.5%	2.8%	1.60	3.5%	1.27	2.4%	1.85	5.5%	0.81
Total Deductions	\$17,888,662	51.5%	65.8%	0.78	60.4%	0.85	52.8%	0.98	52.9%	0.97
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	1.5%	6.5%	0.23		4.2%	0.35	4.2%	0.35	9.6%	0.15
Net Gains/Losses as % of Net Income	18.2%	29.4%	0.62		32.5%	0.56	27.5%	0.66	0.0%	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$6,337,054	30.6%	42.4%	0.72	42.4%	0.72	46.9%	0.65	30.8%	0.99
Supplies & Services	\$13,354,786	64.5%	51.3%	1.26	52.7%	1.22	45.9%	1.40	63.3%	1.02
Capital Component	\$1,013,003	4.9%	6.2%	0.79	4.9%	0.99	7.1%	0.68	6.0%	0.82
<b>Fiscal Statistics</b>										
Operating Margin (%)	-21.0%	10.4%	N/A		9.6%	N/A	14.1%	N/A	-12.4%	1.70
Total Hospital Net Income (%)	-26.9%	14.1%	N/A		13.6%	N/A	18.4%	N/A	-12.4%	2.18
Return on Equity (%)	-53.2%	6.3%	N/A		3.3%	N/A	1.6%	N/A	-22.6%	2.36
Current Ratio	2.3	4.1	0.57		2.8	0.83	2.8	0.84	0.8	2.88
Days in Net Patient Accounts Receivable	49.2	87.5	0.56		167.5	0.29	469.6	0.10	54.8	0.90
Average Payment Period	19.3	89.9	0.22		165.5	0.12	503.0	0.04	70.1	0.28
Equity Financing (%)	9.1%	64.7%	0.14		50.9%	0.18	50.7%	0.18	18.7%	0.49
Long-Term Debt to Equity Ratio	0.0	0.3	N/A		0.7	N/A	0.7	N/A	0.0	N/A
Times Interest Earned	0.0	21.0	N/A		48.7	N/A	28.6	N/A	0.0	N/A
Total Asset Turnover	2.1	0.4	4.84		0.2	8.99	0.1	25.21	1.8	1.13
Average Age of Plant (Years)	9.5	17.1	0.56		33.5	0.28	72.9	0.13	7.6	1.24
Increase (Decrease) Total Net Patient Revenue	8.7%	12.7%	0.68		25.1%	0.35	13.5%	0.65	-10.0%	N/A
Outpatient Gross Revenue (% of Total GPR)	86.4%	64.9%	1.33		70.5%	1.22	80.3%	1.08	90.1%	0.96
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$10,774	\$18,658	0.58		\$16,540	0.65	\$17,504	0.62	\$8,928	1.21
Inpatient Net Revenue per Day	\$2,962	\$3,656	0.81		\$3,511	0.84	\$4,490	0.66	\$3,079	0.96
Outpatient Net Revenue per Visit	\$948	\$781	1.21		\$799	1.19	\$784	1.21	\$938	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$34,747,915	Cash & Cash Equivalents	\$620	Current Liabilities	\$1,045,182
Less Deductions	\$17,888,662	Net Patient Receivables	\$2,273,263	Long-Term Debt	\$0
Net Patient Revenue	\$16,859,253	Other Receivables	\$18,248	Other Liabilities	\$6,454,011
Plus Other Revenue	\$252,974			Subtotal	\$7,499,193
Total Revenue	\$17,112,227	Land, Buildings & Equipment (Net)	\$5,802,078	Unrestricted Fund Balance	\$752,388
Less Expenses	\$20,704,843	Other Assets	\$157,372	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$801,329	Total Assets	\$8,251,581	Total Liabilities & Fund Balance	\$8,251,581
Net Income	-\$4,393,945				