

178 Froedtert Holy Family Memorial
 2300 Western Ave
 Manitowoc, WI 54220
 920-320-2011

Fiscal Year: 7/01 to 6/30
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 4

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	40.6%	57.9%	0.70	57.7%	0.70	42.2%	0.96	42.6%	0.95
Obstetrics	5.7%	36.8%	0.16	33.1%	0.02	19.9%	0.29	6.2%	0.92
Pediatrics	0.0%	59.6%	N/A	12.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	35.7%	58.7%	0.61	51.8%	0.69	42.0%	0.85	36.8%	0.97
Average Census (Patients)									
Adult Medical-Surgical	14.2	26.8	0.53	25.0	0.57	12.3	1.16	14.9	0.95
Obstetrics	0.7	4.8	0.15	3.9	0.19	1.4	0.53	0.8	0.92
Pediatrics	0.0	1.5	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	20.7	49.8	0.42	44.3	0.47	19.1	1.08	21.3	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.6	0.74	4.2	0.81	3.8	0.90	3.2	1.05
Obstetrics	2.0	2.4	0.83	2.3	0.89	2.1	0.98	2.2	0.92
Pediatrics	0.0	3.8	N/A	2.4	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.6	4.9	0.74	4.4	0.82	4.0	0.90	3.6	1.02
Surgical Operations									
Inpatient	632	1,037	0.61	879	0.72	334	1.89	760	0.83
Outpatient	2,101	3,865	0.54	5,410	0.39	2,451	0.86	1,726	1.22
Inpatient as % of All Surgeries	23.1%	21.2%	1.09	14.0%	1.65	12.0%	1.93	30.6%	0.76
Outpatient Visits									
Non-Emergency Visits	122,165	145,246	0.84	191,881	0.64	76,359	1.60	211,931	0.58
Emergency Visits	9,144	16,058	0.57	17,038	0.54	11,733	0.78	8,849	1.03
Full-Time Equivalents (FTEs)									
Administrators	19.0	19.0	1.00	15.5	1.22	12.6	1.51	22.7	0.84
Nurses, Licensed	166.1	247.5	0.67	286.5	0.58	121.7	1.36	142.5	1.17
Ancillary Nursing Personnel	14.0	40.3	0.35	43.7	0.32	21.5	0.65	19.7	0.71
All Other Personnel	475.3	496.2	0.96	497.2	0.96	244.0	1.95	459.7	1.03
Total FTEs	674.4	803.0	0.84	842.9	0.80	399.8	1.69	644.6	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	18.8	13.0	1.45	8.7	2.15	14.8	1.27	24.7	0.76
Nurses, Licensed	164.1	168.4	0.97	160.8	1.02	143.7	1.14	154.7	1.06
Ancillary Nursing Personnel	13.8	27.4	0.50	24.5	0.56	25.4	0.55	21.4	0.65
All Other Personnel	469.8	337.6	1.39	279.1	1.68	288.0	1.63	499.0	0.94
Total FTEs	666.6	546.4	1.22	473.2	1.41	471.8	1.41	699.7	0.95

Total Hospital:

Beds Set Up & Staffed 58
 Discharges 2,088
 Inpatient Days 7,556

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 6
 Total Births 107
 Newborn Days 233

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 6/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	35	1,534	5,192	40.6%	14.2	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	13	134	271	5.7%	0.7	2.0
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	10	366	2,093	57.3%	5.7	5.7
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	19	0	19.0	Surgical Personnel	6	0	6.0
Physicians & Dentists	38	4	38.3	Radiological Services Personnel	26	3	26.0
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	3.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	4	6.0
Registered Nurses	143	25	144.1	Occupational Therapists	6	0	6.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.0
Licensed Practical Nurses	1	2	1.0	Physical Therapists	9	1	9.0
Ancillary Nursing Personnel	14	11	14.0	Physical Therapy Assistants/Aides	7	1	7.0
Medical Assistants	41	4	41.0	Recreational Therapists	0	0	0.0
Physician Assistants	10	0	10.0	Dietitians & Nutritionists	3	1	3.0
Nurse Practitioners	17	0	17.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	60	15	60.0
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	209	45	210.0
Pharmacy Personnel	10	2	10.0				
Clinical Laboratory Personnel	34	10	34.0				
				Total	672	131	674.4

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$196,021,452	54.8%	46.6%	1.17	47.1%	1.16	49.5%	1.11	55.7%	0.98
Medical Assistance	\$43,505,415	12.2%	14.4%	0.84	12.3%	0.99	13.2%	0.92	11.6%	1.04
Commercial	\$105,752,704	29.5%	33.9%	0.87	36.3%	0.81	33.6%	0.88	29.2%	1.01
All Other	\$12,720,508	3.6%	5.1%	0.70	4.2%	0.84	3.7%	0.95	3.5%	1.02
Deductions as % of Total Gross Patient Revenue										
Medicare	\$150,425,672	42.0%	35.2%	1.19	35.4%	1.19	35.9%	1.17	42.6%	0.99
Medical Assistance	\$36,483,771	10.2%	11.1%	0.92	9.8%	1.04	10.4%	0.98	9.3%	1.09
Commercial	\$48,836,986	13.6%	14.9%	0.91	16.0%	0.85	13.9%	0.98	13.3%	1.02
Charity Care	\$924	0.0%	0.7%	0.00	0.7%	0.00	0.8%	0.00	0.1%	0.00
Bad Debt	\$6,187,905	1.7%	1.0%	1.70	1.1%	1.61	1.3%	1.34	1.7%	1.01
All Other	\$9,413,473	2.6%	2.8%	0.94	2.9%	0.90	2.3%	1.14	2.4%	1.10
Total Deductions	\$251,348,731	70.2%	65.8%	1.07	65.9%	1.07	64.5%	1.09	69.4%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.3%	6.5%	0.66	6.1%	0.71	7.3%	0.59	12.3%	0.35
Net Gains/Losses as % of Net Income		N/A	29.4%	N/A	31.1%	N/A	21.5%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$70,170,537	54.6%	42.4%	1.29	42.5%	1.28	44.5%	1.23	54.3%	1.01
Supplies & Services	\$51,445,036	40.0%	51.3%	0.78	50.9%	0.79	48.6%	0.82	38.9%	1.03
Capital Component	\$6,945,739	5.4%	6.2%	0.87	6.6%	0.82	6.9%	0.78	6.8%	0.79
Fiscal Statistics										
Operating Margin (%)		-15.4%	10.4%	N/A	15.9%	N/A	13.9%	N/A	-6.6%	2.35
Total Hospital Net Income (%)		-9.9%	14.1%	N/A	21.5%	N/A	17.0%	N/A	-0.5%	21.23
Return on Equity (%)		-18.2%	6.3%	N/A	15.0%	N/A	13.1%	N/A	-0.3%	55.49
Current Ratio		2.0	4.1	0.48	3.7	0.53	4.4	0.44	1.4	1.38
Days in Net Patient Accounts Receivable		28.7	87.5	0.33	56.7	0.51	43.9	0.65	37.9	0.76
Average Payment Period		40.6	89.9	0.45	76.1	0.53	61.1	0.66	54.8	0.74
Equity Financing (%)		64.1%	64.7%	0.99	75.3%	0.85	78.9%	0.81	61.9%	1.04
Long-Term Debt to Equity Ratio		0.2	0.3	0.69	0.2	1.49	0.1	1.75	0.4	0.57
Times Interest Earned		-11.0	21.0	N/A	32.4	N/A	25.9	N/A	0.6	N/A
Total Asset Turnover		1.7	0.4	4.06	0.7	2.66	0.7	2.34	0.7	2.64
Average Age of Plant (Years)		0.2	17.1	0.01	10.6	0.02	10.3	0.02	19.3	0.01
Increase (Decrease) Total Net Patient Revenue		3.0%	12.7%	0.24	10.0%	0.30	14.2%	0.21	-13.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		79.5%	64.9%	1.22	74.4%	1.07	76.7%	1.04	76.8%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$9,388	\$18,658	0.50	\$15,148	0.62	\$12,297	0.76	\$12,969	0.72
Inpatient Net Revenue per Day		\$2,588	\$3,656	0.71	\$3,286	0.79	\$2,830	0.91	\$3,647	0.71
Outpatient Net Revenue per Visit		\$710	\$781	0.91	\$699	1.02	\$806	0.88	\$366	1.94

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$358,000,079	Cash & Cash Equivalents	\$10,625,058	Current Liabilities	\$13,654,576
Less Deductions	\$251,348,731	Net Patient Receivables	\$8,386,169	Long-Term Debt	\$9,310,412
Net Patient Revenue	\$106,651,348	Other Receivables	\$2,559,235	Other Liabilities	\$0
Plus Other Revenue	\$4,756,607			Subtotal	\$22,964,988
Total Revenue	\$111,407,955	Land, Buildings & Equipment (Net)	\$20,997,629	Unrestricted Fund Balance	\$41,077,080
Less Expenses	\$128,561,312	Other Assets	\$21,473,977	Restricted Fund Balance	\$3,974,887
Non-Operating Gains/Losses	\$5,525,786			Total Liabilities & Fund Balance	\$64,042,068
Net Income	-\$11,627,571	Total Assets	\$64,042,068		