

305 Froedtert South
 6308 8th Ave
 Kenosha, WI 53143
 262-656-3011

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Kenosha
 Analysis Area: Southeastern (2A)
 Volume Group: 6

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	60.2%	57.9%	1.04	61.6%	0.98	58.1%	1.04	59.8%	1.01
Obstetrics	12.6%	36.8%	0.34	32.8%	0.10	31.4%	0.40	23.0%	0.55
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	77.0%	N/A	0.0%	N/A
Total Hospital	47.8%	58.7%	0.81	56.8%	0.84	55.7%	0.86	50.3%	0.95
Average Census (Patients)									
Adult Medical-Surgical	65.0	26.8	2.42	34.1	1.91	31.3	2.07	72.4	0.90
Obstetrics	3.4	4.8	0.71	5.4	0.63	4.8	0.71	6.2	0.55
Pediatrics	0.0	1.5	N/A	0.0	N/A	4.0	N/A	0.0	N/A
Total Hospital	79.3	49.8	1.59	64.9	1.22	61.6	1.29	90.0	0.88
Average Length of Stay (Days)									
Adult Medical-Surgical	5.2	4.6	1.14	4.3	1.21	4.4	1.19	5.3	0.98
Obstetrics	2.0	2.4	0.81	2.3	0.86	2.4	0.84	2.5	0.79
Pediatrics	0.0	3.8	N/A	0.0	N/A	3.5	N/A	0.0	N/A
Total Hospital	5.1	4.9	1.04	4.5	1.12	4.6	1.09	5.0	1.02
Surgical Operations									
Inpatient	1,557	1,037	1.50	1,167	1.33	1,302	1.20	1,538	1.01
Outpatient	5,372	3,865	1.39	4,137	1.30	5,418	0.99	4,532	1.19
Inpatient as % of All Surgeries	22.5%	21.2%	1.06	22.0%	1.02	19.4%	1.16	25.3%	0.89
Outpatient Visits									
Non-Emergency Visits	457,689	145,246	3.15	170,630	2.68	219,131	2.09	368,739	1.24
Emergency Visits	40,754	16,058	2.54	21,970	1.85	24,739	1.65	54,055	0.75
Full-Time Equivalents (FTEs)									
Administrators	60.8	19.0	3.19	22.0	2.76	20.7	2.95	54.1	1.12
Nurses, Licensed	494.3	247.5	2.00	286.1	1.73	342.9	1.44	536.0	0.92
Ancillary Nursing Personnel	64.8	40.3	1.61	52.9	1.22	54.5	1.19	80.0	0.81
All Other Personnel	1,052.3	496.2	2.12	515.7	2.04	656.1	1.60	1,116.4	0.94
Total FTEs	1,672.2	803.0	2.08	876.8	1.91	1,074.1	1.56	1,786.4	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	22.3	13.0	1.72	11.5	1.95	10.1	2.20	18.8	1.19
Nurses, Licensed	181.5	168.4	1.08	148.8	1.22	168.5	1.08	186.1	0.98
Ancillary Nursing Personnel	23.8	27.4	0.87	27.5	0.86	26.8	0.89	27.8	0.86
All Other Personnel	386.5	337.6	1.14	268.3	1.44	322.3	1.20	387.7	1.00
Total FTEs	614.2	546.4	1.12	456.1	1.35	527.7	1.16	620.4	0.99

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	166	Health Maintenance Organization (HMO)	No	Average Beds Used	0	Bassinets	24
Discharges	5,703	Preferred Provider Organization (PPO)	No	Discharges	0	Total Births	582
Inpatient Days	28,947			Inpatient Days	0	Newborn Days	1,220

305 Froedtert South
Kenosha, WI 53143

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	108	4,552	23,730	60.2%	65.0	5.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	27	629	1,246	12.6%	3.4	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	31	435	3,971	35.1%	10.9	9.1
Step-Down (Special Care)	1	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	2	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	58	5	60.8	Surgical Personnel	26	3	27.7
Physicians & Dentists	51	6	53.8	Radiological Services Personnel	33	53	71.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	12	9	16.9
Registered Nurses	271	291	464.5	Occupational Therapists	7	6	10.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	7	6	10.3	Physical Therapists	28	11	34.8
Ancillary Nursing Personnel	32	60	64.8	Physical Therapy Assistants/Aides	8	15	16.8
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	8	2	9.6	Dietitians & Nutritionists	4	3	5.7
Nurse Practitioners	15	5	19.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	7	2	8.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	107	108	160.8
Health Info Mgmt-Administrators/Technicians	48	0	48.0	All Other Personnel	407	136	487.2
Pharmacy Personnel	40	14	47.8				
Clinical Laboratory Personnel	43	18	52.6	Total	1,212	753	1,672.2

305 Froedtert South
Kenosha, WI 53143

Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$516,551,627	47.3%	46.6%	1.01	51.5%	0.92	43.4%	1.09	47.8%	0.99
Medical Assistance	\$178,964,989	16.4%	14.4%	1.14	11.3%	1.45	18.4%	0.89	15.0%	1.09
Commercial	\$375,170,336	34.4%	33.9%	1.01	34.7%	0.99	33.8%	1.02	33.6%	1.02
All Other	\$21,033,959	1.9%	5.1%	0.38	2.5%	0.78	4.3%	0.44	3.5%	0.55
Deductions as % of Total Gross Patient Revenue										
Medicare	\$412,581,893	37.8%	35.2%	1.07	41.5%	0.91	33.7%	1.12	36.2%	1.04
Medical Assistance	\$156,515,389	14.3%	11.1%	1.29	9.1%	1.57	14.1%	1.02	12.7%	1.13
Commercial	\$136,182,198	12.5%	14.9%	0.84	16.0%	0.78	13.7%	0.91	13.6%	0.92
Charity Care	\$13,914,071	1.3%	0.7%	1.79	0.9%	1.43	0.7%	1.94	1.2%	1.02
Bad Debt	\$14,429,607	1.3%	1.0%	1.30	1.0%	1.29	1.3%	1.06	0.8%	1.56
All Other	\$11,553,017	1.1%	2.8%	0.38	1.2%	0.87	2.7%	0.40	3.1%	0.34
Total Deductions	\$745,176,175	68.3%	65.8%	1.04	69.8%	0.98	66.0%	1.03	67.7%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.6%	6.5%	0.87	5.3%	1.06	6.7%	0.84	4.3%	1.30
Net Gains/Losses as % of Net Income		47.6%	29.4%	1.62	13.2%	3.60	20.9%	2.28	481.4%	0.10
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$174,896,553	52.4%	42.4%	1.24	38.6%	1.36	43.3%	1.21	53.8%	0.98
Supplies & Services	\$128,422,655	38.5%	51.3%	0.75	53.1%	0.73	49.2%	0.78	37.8%	1.02
Capital Component	\$30,194,258	9.1%	6.2%	1.45	8.4%	1.08	7.4%	1.22	8.4%	1.07
Fiscal Statistics										
Operating Margin (%)		9.2%	10.4%	0.88	13.6%	0.67	12.2%	0.75	-2.2%	N/A
Total Hospital Net Income (%)		16.2%	14.1%	1.15	15.4%	1.05	15.0%	1.08	0.6%	28.37
Return on Equity (%)		11.0%	6.3%	1.74	9.8%	1.13	3.8%	2.93	0.4%	30.89
Current Ratio		5.3	4.1	1.29	7.4	0.72	4.0	1.32	4.2	1.26
Days in Net Patient Accounts Receivable		52.1	87.5	0.60	51.6	1.01	139.1	0.37	53.2	0.98
Average Payment Period		39.0	89.9	0.43	51.5	0.76	140.8	0.28	43.0	0.91
Equity Financing (%)		80.9%	64.7%	1.25	80.1%	1.01	62.1%	1.30	84.3%	0.96
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.0	21.0	N/A	14.8	N/A	15.1	N/A	0.0	N/A
Total Asset Turnover		0.6	0.4	1.46	0.6	1.01	0.2	2.59	0.6	1.03
Average Age of Plant (Years)		11.6	17.1	0.68	11.1	1.05	23.5	0.49	11.9	0.98
Increase (Decrease) Total Net Patient Revenue		13.1%	12.7%	1.03	7.7%	1.70	18.6%	0.70	-4.3%	N/A
Outpatient Gross Revenue (% of Total GPR)		70.1%	64.9%	1.08	65.6%	1.07	69.2%	1.01	68.7%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$19,022	\$18,658	1.02	\$14,982	1.27	\$18,023	1.06	\$14,951	1.27
Inpatient Net Revenue per Day		\$3,650	\$3,656	1.00	\$3,228	1.13	\$3,813	0.96	\$2,990	1.22
Outpatient Net Revenue per Visit		\$507	\$781	0.65	\$697	0.73	\$729	0.69	\$510	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,091,720,915	Cash & Cash Equivalents	\$28,802,938	Current Liabilities	\$32,530,772
Less Deductions	\$745,176,175	Net Patient Receivables	\$49,493,893	Long-Term Debt	\$0
Net Patient Revenue	\$346,544,740	Other Receivables	\$510,814	Other Liabilities	\$79,221,017
Plus Other Revenue	\$20,694,409			Subtotal	\$111,751,789
Total Revenue	\$367,239,145	Land, Buildings & Equipment (Net)	\$234,403,508	Unrestricted Fund Balance	\$473,277,505
Less Expenses	\$333,513,466	Other Assets	\$271,818,141	Restricted Fund Balance	\$2,425,395
Non-Operating Gains/Losses	\$30,685,248			Total Liabilities & Fund Balance	\$585,029,294
Net Income	\$64,410,927	Total Assets	\$585,029,294		