

**085 Ascension St. Francis Hospital**  
 3237 South 16th Street  
 Milwaukee, WI 53215  
 414-647-5000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 5

| Selected Utilization Statistics               | FY 2021 | All GMS Hospitals |       | Analysis Area 2B |       | Volume Group 5 |       | FY 2021 vs. 2020 |       |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
|   |         | Value             | Ratio | Value            | Ratio | Value          | Ratio | FY 2020          | Ratio |
| <b>Occupancy Rate (%)</b>                     |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 0.2%    | 57.9%             | 0.00  | 68.4%            | 0.00  | 54.3%          | 0.00  | 1.6%             | 0.11  |
| Obstetrics                                    | 142.9%  | 36.8%             | 3.88  | 42.5%            | 0.10  | 31.5%          | 4.54  | 102.5%           | 1.39  |
| Pediatrics                                    | 0.0%    | 59.6%             | N/A   | 78.9%            | N/A   | 0.0%           | N/A   | 0.0%             | N/A   |
| Total Hospital                                | 127.0%  | 58.7%             | 2.16  | 68.1%            | 1.86  | 55.3%          | 2.29  | 91.8%            | 1.38  |
| <b>Average Census (Patients)</b>              |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 0.0     | 26.8              | 0.00  | 106.2            | 0.00  | 18.1           | 0.00  | 0.4              | 0.09  |
| Obstetrics                                    | 4.3     | 4.8               | 0.89  | 17.1             | 0.25  | 3.1            | 1.39  | 4.1              | 1.05  |
| Pediatrics                                    | 0.0     | 1.5               | N/A   | 7.5              | N/A   | 0.0            | N/A   | 0.0              | N/A   |
| Total Hospital                                | 63.5    | 49.8              | 1.28  | 158.1            | 0.40  | 37.4           | 1.70  | 68.8             | 0.92  |
| <b>Average Length of Stay (Days)</b>          |         |                   |       |                  |       |                |       |                  |       |
| Adult Medical-Surgical                        | 1.7     | 4.6               | 0.37  | 5.5              | 0.31  | 4.1            | 0.42  | 5.0              | 0.34  |
| Obstetrics                                    | 3.3     | 2.4               | 1.34  | 2.6              | 1.25  | 2.3            | 1.43  | 2.7              | 1.22  |
| Pediatrics                                    | 0.0     | 3.8               | N/A   | 3.5              | N/A   | 0.0            | N/A   | 0.0              | N/A   |
| Total Hospital                                | 5.5     | 4.9               | 1.13  | 6.0              | 0.92  | 4.4            | 1.25  | 5.3              | 1.04  |
| <b>Surgical Operations</b>                    |         |                   |       |                  |       |                |       |                  |       |
| Inpatient                                     | 435     | 1,037             | 0.42  | 2,696            | 0.16  | 612            | 0.71  | 510              | 0.85  |
| Outpatient                                    | 803     | 3,865             | 0.21  | 4,901            | 0.16  | 2,709          | 0.30  | 1,059            | 0.76  |
| Inpatient as % of All Surgeries               | 35.1%   | 21.2%             | 1.66  | 35.5%            | 0.99  | 18.4%          | 1.91  | 32.5%            | 1.08  |
| <b>Outpatient Visits</b>                      |         |                   |       |                  |       |                |       |                  |       |
| Non-Emergency Visits                          | 100,869 | 145,246           | 0.69  | 244,552          | 0.41  | 120,713        | 0.84  | 90,150           | 1.12  |
| Emergency Visits                              | 31,580  | 16,058            | 1.97  | 36,633           | 0.86  | 16,865         | 1.87  | 38,534           | 0.82  |
| <b>Full-Time Equivalents (FTEs)</b>           |         |                   |       |                  |       |                |       |                  |       |
| Administrators                                | 18.0    | 19.0              | 0.94  | 50.6             | 0.36  | 17.0           | 1.06  | 18.0             | 1.00  |
| Nurses, Licensed                              | 158.9   | 247.5             | 0.64  | 682.1            | 0.23  | 164.3          | 0.97  | 206.6            | 0.77  |
| Ancillary Nursing Personnel                   | 38.7    | 40.3              | 0.96  | 143.1            | 0.27  | 24.6           | 1.57  | 48.8             | 0.79  |
| All Other Personnel                           | 207.9   | 496.2             | 0.42  | 1,134.1          | 0.18  | 297.6          | 0.70  | 257.8            | 0.81  |
| Total FTEs                                    | 423.5   | 803.0             | 0.53  | 2,009.8          | 0.21  | 503.6          | 0.84  | 531.3            | 0.80  |
| <b>FTEs per 100 Patient Census (Adjusted)</b> |         |                   |       |                  |       |                |       |                  |       |
| Administrators                                | 9.2     | 13.0              | 0.71  | 14.7             | 0.62  | 14.0           | 0.66  | 8.3              | 1.10  |
| Nurses, Licensed                              | 80.8    | 168.4             | 0.48  | 198.5            | 0.41  | 134.7          | 0.60  | 95.5             | 0.85  |
| Ancillary Nursing Personnel                   | 19.7    | 27.4              | 0.72  | 41.6             | 0.47  | 20.2           | 0.98  | 22.6             | 0.87  |
| All Other Personnel                           | 105.8   | 337.6             | 0.31  | 330.0            | 0.32  | 244.0          | 0.43  | 119.2            | 0.89  |
| Total FTEs                                    | 215.5   | 546.4             | 0.39  | 584.8            | 0.37  | 412.8          | 0.52  | 245.5            | 0.88  |

**Total Hospital:**  
 Beds Set Up & Staffed 50  
 Discharges 4,231  
 Inpatient Days 23,174

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 2  
 Total Births 406  
 Newborn Days 685

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| Inpatient Service Area                | Level of Service* | Beds Set Up & Staffed<br>06/30/2021 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| <b>General Medical-Surgical</b>       |                   |                                     |                          |                      |                    |                           |                               |
| Adult Medical-Surgical, Acute         | 1                 | 19                                  | 7                        | 12                   | 0.2%               | 0.0                       | 1.7                           |
| Orthopedic                            | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Rehabilitation & Physical Medicine    | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Hospice                               | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Acute Long-Term Care                  | 4                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Acute                           | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Pediatric, acute</b>               | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Obstetrics</b>                     | 1                 | 3                                   | 478                      | 1,565                | 142.9%             | 4.3                       | 3.3                           |
| <b>Psychiatric</b>                    | 1                 | 13                                  | 921                      | 3,914                | 82.5%              | 10.7                      | 4.2                           |
| <b>Alcoholism/chemical dependency</b> | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>ICU/CCU</b>                        |                   |                                     |                          |                      |                    |                           |                               |
| Medical-Surgical Intensive Care       | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Cardiac Intensive Unit                | 2                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Pediatric Intensive Care              | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Burn Care                             | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Mixed Intensive Care                  | 1                 | 4                                   | 166                      | 2,982                | 204.2%             | 8.2                       | 18.0                          |
| Step-Down (Special Care)              | 1                 | 11                                  | 2,659                    | 14,701               | 366.2%             | 40.3                      | 5.5                           |
| Neonatal Intensive/Intermediate Care  | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| Other Intensive Care                  | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Subacute care</b>                  | 5                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |
| <b>Other inpatient</b>                | 3                 | 0                                   | 0                        | 0                    | 0.0%               | 0.0                       | 0.0                           |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation                                  | Number Full-Time | Number Part-Time | Number FTE | Occupation                            | Number Full-Time | Number Part-Time | Number FTE   |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators     | 18               | 0                | 18.0       | Surgical Personnel                    | 13               | 2                | 14.5         |
| Physicians & Dentists                       | 0                | 0                | 0.0        | Radiological Services Personnel       | 20               | 18               | 28.9         |
| Medical & Dental Residents                  | 0                | 0                | 0.0        | Sonographers                          | 5                | 0                | 5.0          |
| Dental Hygienists                           | 0                | 0                | 0.0        | Respiratory Therapists                | 13               | 4                | 14.4         |
| Registered Nurses                           | 130              | 64               | 158.9      | Occupational Therapists               | 3                | 13               | 6.5          |
| Certified Nurse Midwives                    | 0                | 0                | 0.0        | Occupational Therapy Assistants/Aides | 0                | 0                | 0.0          |
| Licensed Practical Nurses                   | 0                | 0                | 0.0        | Physical Therapists                   | 10               | 13               | 16.6         |
| Ancillary Nursing Personnel                 | 29               | 30               | 38.7       | Physical Therapy Assistants/Aides     | 0                | 0                | 0.0          |
| Medical Assistants                          | 2                | 4                | 3.9        | Recreational Therapists               | 0                | 1                | 0.8          |
| Physician Assistants                        | 0                | 0                | 0.0        | Dietitians & Nutritionists            | 0                | 0                | 0.0          |
| Nurse Practitioners                         | 0                | 0                | 0.0        | Psychologists                         | 0                | 0                | 0.0          |
| Certified Registered Nurse Anesthetists     | 0                | 0                | 0.0        | Social Workers                        | 0                | 2                | 1.7          |
| Clinical Nurse Specialists                  | 0                | 0                | 0.0        | All Other Health Professionals        | 19               | 12               | 21.4         |
| Health Info Mgmt-Administrators/Technicians | 11               | 1                | 11.8       | All Other Personnel                   | 38               | 11               | 43.9         |
| Pharmacy Personnel                          | 27               | 13               | 29.1       |                                       |                  |                  |              |
| Clinical Laboratory Personnel               | 5                | 9                | 9.3        |                                       |                  |                  |              |
|   |                  |                  |            | <b>Total</b>                          | <b>343</b>       | <b>197</b>       | <b>423.5</b> |

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| Selected Financial Statistics                            | FY 2021       | All GMS Hospitals |       | Analysis Area |       | Volume Group |       | FY 2021 vs. 2020 |       |      |
|--|---------------|-------------------|-------|---------------|-------|--------------|-------|------------------|-------|------|
|  |               | Value             | Ratio | 2B<br>Value   | Ratio | 5<br>Value   | Ratio | FY 2020          | Ratio |      |
| <b>Gross Revenue as % of Total Gross Patient Revenue</b> |               |                   |       |               |       |              |       |                  |       |      |
| Medicare   | \$215,046,986 | 48.2%             | 46.6% | 1.03          | 44.6% | 1.08         | 49.9% | 0.97             | 47.1% | 1.02 |
| Medical Assistance                                       | \$120,497,760 | 27.0%             | 14.4% | 1.87          | 21.6% | 1.25         | 15.6% | 1.74             | 25.4% | 1.06 |
| Commercial   | \$85,900,911  | 19.3%             | 33.9% | 0.57          | 30.1% | 0.64         | 30.3% | 0.63             | 21.7% | 0.89 |
| All Other  | \$24,586,476  | 5.5%              | 5.1%  | 1.09          | 3.7%  | 1.51         | 4.2%  | 1.30             | 5.8%  | 0.94 |
| <b>Deductions as % of Total Gross Patient Revenue</b>    |               |                   |       |               |       |              |       |                  |       |      |
| Medicare   | \$156,503,424 | 35.1%             | 35.2% | 1.00          | 35.8% | 0.98         | 36.9% | 0.95             | 34.4% | 1.02 |
| Medical Assistance                                       | \$90,124,966  | 20.2%             | 11.1% | 1.83          | 16.4% | 1.23         | 11.4% | 1.77             | 18.6% | 1.09 |
| Commercial   | \$35,439,461  | 7.9%              | 14.9% | 0.53          | 14.1% | 0.56         | 11.8% | 0.67             | 7.8%  | 1.02 |
| Charity Care   | \$13,997,744  | 3.1%              | 0.7%  | 4.40          | 0.9%  | 3.57         | 0.9%  | 3.35             | 4.8%  | 0.65 |
| Bad Debt   | \$7,156,135   | 1.6%              | 1.0%  | 1.58          | 0.9%  | 1.71         | 1.2%  | 1.37             | 1.8%  | 0.89 |
| All Other  | \$7,805,416   | 1.7%              | 2.8%  | 0.63          | 1.3%  | 1.37         | 2.5%  | 0.71             | 0.7%  | 2.43 |
| Total Deductions   | \$311,027,146 | 69.7%             | 65.8% | 1.06          | 69.4% | 1.00         | 64.7% | 1.08             | 68.1% | 1.02 |
| <b>Other Revenue &amp; Net Gains or Losses</b>           |               |                   |       |               |       |              |       |                  |       |      |
| Other Revenue as % of Total Revenue                      | 7.9%          | 6.5%              | 1.22  | 5.3%          | 1.49  | 4.5%         | 1.77  | 12.5%            | 0.63  |      |
| Net Gains/Losses as % of Net Income                      | N/A           | 29.4%             | N/A   | N/A           | N/A   | 43.7%        | N/A   | 2.8%             | N/A   |      |
| <b>Expenses as % of Total Expenses</b>                   |               |                   |       |               |       |              |       |                  |       |      |
| Salary/Fringe Benefits                                   | \$47,283,864  | 29.5%             | 42.4% | 0.70          | 34.5% | 0.86         | 38.8% | 0.76             | 31.3% | 0.94 |
| Supplies & Services                                      | \$107,965,674 | 67.3%             | 51.3% | 1.31          | 59.5% | 1.13         | 54.3% | 1.24             | 65.9% | 1.02 |
| Capital Component  | \$5,067,985   | 3.2%              | 6.2%  | 0.51          | 6.0%  | 0.53         | 6.9%  | 0.46             | 2.8%  | 1.12 |
| <b>Fiscal Statistics</b>                                 |               |                   |       |               |       |              |       |                  |       |      |
| Operating Margin (%)                                     | -9.3%         | 10.4%             | N/A   | 11.2%         | N/A   | 9.6%         | N/A   | -1.1%            | 8.51  |      |
| Total Hospital Net Income (%)                            | -1.2%         | 14.1%             | N/A   | 10.9%         | N/A   | 15.9%        | N/A   | -1.1%            | 1.08  |      |
| Return on Equity (%)                                     | -2.1%         | 6.3%              | N/A   | 7.1%          | N/A   | 11.2%        | N/A   | -1.7%            | 1.19  |      |
| Current Ratio  | 1.3           | 4.1               | 0.32  | 6.9           | 0.19  | 3.9          | 0.34  | 1.6              | 0.84  |      |
| Days in Net Patient Accounts Receivable                  | 43.5          | 87.5              | 0.50  | 56.9          | 0.76  | 51.2         | 0.85  | 36.8             | 1.18  |      |
| Average Payment Period                                   | 60.2          | 89.9              | 0.67  | 51.3          | 1.17  | 62.2         | 0.97  | 69.7             | 0.86  |      |
| Equity Financing (%)                                     | 53.9%         | 64.7%             | 0.83  | 83.8%         | 0.64  | 78.3%        | 0.69  | 32.5%            | 1.66  |      |
| Long-Term Debt to Equity Ratio                           | 0.0           | 0.3               | N/A   | 0.1           | N/A   | 0.1          | N/A   | 0.0              | N/A   |      |
| Times Interest Earned                                    | 0.0           | 21.0              | N/A   | 14.2          | N/A   | 21.6         | N/A   | 0.0              | N/A   |      |
| Total Asset Turnover                                     | 1.6           | 0.4               | 3.67  | 0.7           | 2.40  | 0.7          | 2.40  | 1.5              | 1.02  |      |
| Average Age of Plant (Years)                             | 5.3           | 17.1              | 0.31  | 11.7          | 0.46  | 10.5         | 0.51  | 4.4              | 1.20  |      |
| Increase (Decrease) Total Net Patient Revenue            | -10.1%        | 12.7%             | N/A   | 11.5%         | N/A   | 8.7%         | N/A   | -5.1%            | 1.97  |      |
| Outpatient Gross Revenue (% of Total GPR)                | 67.9%         | 64.9%             | 1.05  | 52.8%         | 1.29  | 69.3%        | 0.98  | 67.5%            | 1.01  |      |
| <b>Net Revenue Statistics</b>                            |               |                   |       |               |       |              |       |                  |       |      |
| Inpatient Net Revenue per Discharge                      | \$12,596      | \$18,658          | 0.68  | \$25,873      | 0.49  | \$13,373     | 0.94  | \$11,580         | 1.09  |      |
| Inpatient Net Revenue per Day                            | \$2,313       | \$3,656           | 0.63  | \$4,216       | 0.55  | \$3,024      | 0.76  | \$2,158          | 1.07  |      |
| Outpatient Net Revenue per Visit                         | \$671         | \$781             | 0.86  | \$852         | 0.79  | \$626        | 1.07  | \$801            | 0.84  |      |

| Income Statement            |               | Assets                            |              | Liabilities & Fund Balances      |              |
|-----------------------------|---------------|-----------------------------------|--------------|----------------------------------|--------------|
| Gross Patient Revenue (GPR) | \$446,032,131 | Cash & Cash Equivalents           | \$6,665      | Current Liabilities              | \$25,607,410 |
| Less Deductions             | \$311,027,146 | Net Patient Receivables           | \$16,079,760 | Long-Term Debt                   | \$0          |
| Net Patient Revenue         | \$135,004,985 | Other Receivables                 | \$791,169    | Other Liabilities                | \$17,344,549 |
| Plus Other Revenue          | \$11,607,587  |                                   |              | Subtotal                         | \$42,951,959 |
| Total Revenue               | \$146,612,571 | Land, Buildings & Equipment (Net) | \$59,502,602 | Unrestricted Fund Balance        | \$50,230,974 |
| Less Expenses               | \$160,317,523 | Other Assets                      | \$16,802,740 | Restricted Fund Balance          | \$0          |
| Non-Operating Gains/Losses  | \$11,779,485  |                                   |              | Total Liabilities & Fund Balance | \$93,182,933 |
| Net Income                  | -\$1,925,467  | Total Assets                      | \$93,182,936 |                                  |              |