

093 Marshfield Medical Center - Neillsville
 N3708 River Avenue
 Neillsville, WI 54456
 715-743-3101

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Clark
 Analysis Area: West Central (5A)
 Volume Group: 2

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	22.4%	57.9%	0.39	49.7%	0.45	19.3%	1.17	15.6%	1.44
Obstetrics	0.0%	36.8%	N/A	28.0%	N/A	21.6%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	22.4%	58.7%	0.38	50.3%	0.45	20.9%	1.07	15.6%	1.44
Average Census (Patients)									
Adult Medical-Surgical	1.8	26.8	0.07	11.9	0.15	3.3	0.54	2.3	0.77
Obstetrics	0.0	4.8	N/A	2.0	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.8	49.8	0.04	18.8	0.10	4.2	0.43	2.3	0.77
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	4.6	0.65	4.2	0.72	3.6	0.83	2.6	1.15
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.0	4.9	0.61	4.4	0.68	3.1	0.98	2.8	1.06
Surgical Operations									
Inpatient	43	1,037	0.04	390	0.11	202	0.21	63	0.68
Outpatient	526	3,865	0.14	2,637	0.20	1,213	0.43	488	1.08
Inpatient as % of All Surgeries	7.6%	21.2%	0.36	12.9%	0.59	14.3%	0.53	11.4%	0.66
Outpatient Visits									
Non-Emergency Visits	54,120	145,246	0.37	85,077	0.64	37,326	1.45	59,996	0.90
Emergency Visits	2,453	16,058	0.15	8,132	0.30	4,868	0.50	2,065	1.19
Full-Time Equivalents (FTEs)									
Administrators	2.0	19.0	0.10	10.7	0.19	5.6	0.36	4.8	0.42
Nurses, Licensed	29.8	247.5	0.12	127.1	0.23	48.0	0.62	29.8	1.00
Ancillary Nursing Personnel	9.4	40.3	0.23	20.5	0.46	5.7	1.66	14.3	0.66
All Other Personnel	84.2	496.2	0.17	291.6	0.29	98.5	0.86	116.8	0.72
Total FTEs	125.4	803.0	0.16	450.0	0.28	157.8	0.80	165.7	0.76
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.8	13.0	0.76	14.3	0.69	26.2	0.37	28.1	0.35
Nurses, Licensed	146.5	168.4	0.87	169.5	0.86	225.1	0.65	174.6	0.84
Ancillary Nursing Personnel	46.3	27.4	1.69	27.3	1.69	26.6	1.74	83.8	0.55
All Other Personnel	413.9	337.6	1.23	388.8	1.06	461.9	0.90	684.4	0.60
Total FTEs	616.5	546.4	1.13	599.9	1.03	739.8	0.83	970.8	0.64

Total Hospital:
 Beds Set Up & Staffed 8
 Discharges 219
 Inpatient Days 655

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 2
 Discharges 43
 Inpatient Days 742

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	8	219	655	22.4%	1.8	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	2	0	2.0
Physicians & Dentists	3	0	3.0	Radiological Services Personnel	5	0	5.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	2	3.0
Registered Nurses	24	6	25.8	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	4	3.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	2	2.9
Ancillary Nursing Personnel	5	9	9.4	Physical Therapy Assistants/Aides	3	1	3.1
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	21	5	24.1
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	22	10	27.2
Pharmacy Personnel	2	0	2.0				
Clinical Laboratory Personnel	6	0	6.0				
				Total	108	39	125.4

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	2 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$32,757,405	46.6%	46.6%	1.00	50.7%	0.92	47.7%	0.98	46.7%	1.00
Medical Assistance	\$8,738,685	12.4%	14.4%	0.86	12.0%	1.03	12.6%	0.99	13.6%	0.92
Commercial	\$24,035,896	34.2%	33.9%	1.01	32.9%	1.04	35.5%	0.96	31.6%	1.08
All Other	\$4,813,159	6.8%	5.1%	1.35	4.5%	1.53	4.2%	1.63	8.1%	0.85
Deductions as % of Total Gross Patient Revenue										
Medicare	\$16,130,638	22.9%	35.2%	0.65	33.4%	0.69	27.4%	0.84	24.9%	0.92
Medical Assistance	\$6,079,988	8.6%	11.1%	0.78	8.6%	1.00	8.8%	0.98	6.7%	1.29
Commercial	\$7,500,766	10.7%	14.9%	0.71	10.0%	1.07	12.2%	0.88	7.0%	1.52
Charity Care	\$436,898	0.6%	0.7%	0.87	0.6%	1.06	0.7%	0.88	0.5%	1.21
Bad Debt	\$1,041,701	1.5%	1.0%	1.45	1.1%	1.30	1.3%	1.18	3.0%	0.50
All Other	\$1,738,079	2.5%	2.8%	0.88	2.7%	0.93	2.4%	1.02	3.9%	0.63
Total Deductions	\$32,928,070	46.8%	65.8%	0.71	56.4%	0.83	52.8%	0.89	46.1%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	-1.4%	6.5%	N/A		5.6%	N/A	4.2%	N/A	15.0%	N/A
Net Gains/Losses as % of Net Income	9.8%	29.4%	0.33		37.6%	0.26	27.5%	0.36	3.3%	3.00
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$18,878,948	50.7%	42.4%	1.19	50.5%	1.00	46.9%	1.08	54.6%	0.93
Supplies & Services	\$16,290,360	43.7%	51.3%	0.85	44.3%	0.99	45.9%	0.95	40.6%	1.08
Capital Component	\$2,083,361	5.6%	6.2%	0.90	5.1%	1.09	7.1%	0.78	4.8%	1.17
Fiscal Statistics										
Operating Margin (%)	-1.0%	10.4%	N/A		9.6%	N/A	14.1%	N/A	8.8%	N/A
Total Hospital Net Income (%)	-1.1%	14.1%	N/A		14.5%	N/A	18.4%	N/A	9.1%	N/A
Return on Equity (%)	0.0%	6.3%	N/A		2.4%	N/A	1.6%	N/A	0.1%	N/A
Current Ratio	2.8	4.1	0.68		2.7	1.03	2.8	1.00	2.6	1.06
Days in Net Patient Accounts Receivable	3,150.7	87.5	36.01		250.3	12.59	469.6	6.71	4,206.2	0.75
Average Payment Period	2,903.1	89.9	32.30		256.1	11.33	503.0	5.77	4,680.6	0.62
Equity Financing (%)	47.4%	64.7%	0.73		51.4%	0.92	50.7%	0.94	45.9%	1.03
Long-Term Debt to Equity Ratio	0.8	0.3	2.55		0.7	1.24	0.7	1.14	0.8	0.99
Times Interest Earned	-20.2	21.0	N/A		45.6	N/A	28.6	N/A	49.9	N/A
Total Asset Turnover	0.0	0.4	0.03		0.2	0.07	0.1	0.14	0.0	1.16
Average Age of Plant (Years)	447.4	17.1	26.22		51.5	8.68	72.9	6.14	701.0	0.64
Increase (Decrease) Total Net Patient Revenue	36.9%	12.7%	2.90		13.4%	2.75	13.5%	2.74	5.3%	6.99
Outpatient Gross Revenue (% of Total GPR)	91.3%	64.9%	1.41		75.1%	1.22	80.3%	1.14	86.2%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,752	\$18,658	0.63		\$16,496	0.71	\$17,504	0.67	\$10,186	1.15
Inpatient Net Revenue per Day	\$2,121	\$3,656	0.58		\$3,511	0.60	\$4,490	0.47	\$2,456	0.86
Outpatient Net Revenue per Visit	\$623	\$781	0.80		\$874	0.71	\$784	0.80	\$406	1.54

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$70,345,145	Cash & Cash Equivalents	\$99,648,000	Current Liabilities	\$280,428,000
Less Deductions	\$32,928,070	Net Patient Receivables	\$322,991,000	Long-Term Debt	\$1,268,807,000
Net Patient Revenue	\$37,417,075	Other Receivables	\$205,942,000	Other Liabilities	\$134,673,000
Plus Other Revenue	-\$528,995			Subtotal	\$1,683,908,000
Total Revenue	\$36,888,080	Land, Buildings & Equipment (Net)	\$1,077,713,000	Unrestricted Fund Balance	\$1,515,971,000
Less Expenses	\$37,252,669	Other Assets	\$1,493,585,000	Restricted Fund Balance	\$130,865,000
Non-Operating Gains/Losses	-\$39,602			Total Liabilities & Fund Balance	\$3,199,879,000
Net Income	-\$404,191	Total Assets	\$3,199,879,000		