

095 Westfields Hospital & Clinic
 535 Hospital Road
 New Richmond, WI 54017
 715-243-2600

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	38.7%	57.9%	0.67	49.7%	0.78	42.2%	0.92	32.2%	1.20
Obstetrics	9.8%	36.8%	0.27	28.0%	0.02	19.9%	0.49	8.9%	1.10
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	30.3%	58.7%	0.52	50.3%	0.60	42.0%	0.72	25.4%	1.19
Average Census (Patients)									
Adult Medical-Surgical	6.6	26.8	0.25	11.9	0.56	12.3	0.53	5.5	1.20
Obstetrics	0.7	4.8	0.14	2.0	0.35	1.4	0.49	0.6	1.10
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.3	49.8	0.15	18.8	0.39	19.1	0.38	6.1	1.19
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	4.6	0.76	4.2	0.84	3.8	0.93	3.1	1.14
Obstetrics	2.0	2.4	0.80	2.2	0.90	2.1	0.95	1.8	1.06
Pediatrics	0.0	3.8	N/A	0.0	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.3	4.9	0.67	4.4	0.74	4.0	0.81	2.9	1.13
Surgical Operations									
Inpatient	132	1,037	0.13	390	0.34	334	0.40	195	0.68
Outpatient	2,362	3,865	0.61	2,637	0.90	2,451	0.96	2,023	1.17
Inpatient as % of All Surgeries	5.3%	21.2%	0.25	12.9%	0.41	12.0%	0.44	8.8%	0.60
Outpatient Visits									
Non-Emergency Visits	113,013	145,246	0.78	85,077	1.33	76,359	1.48	85,332	1.32
Emergency Visits	8,296	16,058	0.52	8,132	1.02	11,733	0.71	7,174	1.16
Full-Time Equivalents (FTEs)									
Administrators	35.7	19.0	1.87	10.7	3.32	12.6	2.84	36.5	0.98
Nurses, Licensed	70.5	247.5	0.28	127.1	0.55	121.7	0.58	67.8	1.04
Ancillary Nursing Personnel	12.6	40.3	0.31	20.5	0.61	21.5	0.59	9.0	1.40
All Other Personnel	163.7	496.2	0.33	291.6	0.56	244.0	0.67	177.8	0.92
Total FTEs	282.5	803.0	0.35	450.0	0.63	399.8	0.71	291.0	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	58.1	13.0	4.48	14.3	4.05	14.8	3.92	80.1	0.73
Nurses, Licensed	114.7	168.4	0.68	169.5	0.68	143.7	0.80	148.6	0.77
Ancillary Nursing Personnel	20.5	27.4	0.75	27.3	0.75	25.4	0.81	19.7	1.04
All Other Personnel	266.2	337.6	0.79	388.8	0.68	288.0	0.92	389.9	0.68
Total FTEs	459.5	546.4	0.84	599.9	0.77	471.8	0.97	638.4	0.72

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	24	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	1
Discharges	815	Preferred Provider Organization (PPO)	Yes	Discharges	63	Total Births	114
Inpatient Days	2,654			Inpatient Days	664	Newborn Days	187

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	687	2,404	38.7%	6.6	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	128	250	9.8%	0.7	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	32	6	35.7	Surgical Personnel	1	7	6.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	10	4	11.0
Medical & Dental Residents	3	0	3.0	Sonographers	2	0	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	4	4.3
Registered Nurses	13	96	58.0	Occupational Therapists	2	5	4.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	4	6	6.5	Physical Therapists	1	8	5.0
Ancillary Nursing Personnel	2	20	12.6	Physical Therapy Assistants/Aides	0	1	0.5
Medical Assistants	7	15	16.6	Recreational Therapists	0	0	0.0
Physician Assistants	0	2	1.1	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	2	5	6.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	19	15	28.3
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	43	42	62.3
Pharmacy Personnel	3	22	14.2				
Clinical Laboratory Personnel	2	5	4.4				
				Total	149	263	282.5

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$62,284,063	41.8%	46.6%	0.90	50.7%	0.83	49.5%	0.84	40.1%	1.04
Medical Assistance	\$16,898,306	11.3%	14.4%	0.79	12.0%	0.94	13.2%	0.86	12.1%	0.94
Commercial	\$64,916,784	43.6%	33.9%	1.29	32.9%	1.33	33.6%	1.30	44.2%	0.99
All Other	\$4,905,765	3.3%	5.1%	0.65	4.5%	0.74	3.7%	0.88	3.6%	0.90
Deductions as % of Total Gross Patient Revenue										
Medicare	\$31,825,900	21.4%	35.2%	0.61	33.4%	0.64	35.9%	0.59	20.2%	1.06
Medical Assistance	\$10,802,414	7.2%	11.1%	0.65	8.6%	0.84	10.4%	0.70	7.4%	0.98
Commercial	\$22,741,212	15.3%	14.9%	1.02	10.0%	1.53	13.9%	1.10	15.3%	1.00
Charity Care	\$981,365	0.7%	0.7%	0.92	0.6%	1.13	0.8%	0.87	0.6%	1.04
Bad Debt	\$1,266,269	0.8%	1.0%	0.83	1.1%	0.75	1.3%	0.66	1.7%	0.51
All Other	\$2,645,085	1.8%	2.8%	0.64	2.7%	0.67	2.3%	0.77	2.0%	0.89
Total Deductions	\$70,262,245	47.2%	65.8%	0.72	56.4%	0.84	64.5%	0.73	47.1%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.4%	6.5%	0.37	5.6%	0.42	7.3%	0.33	2.3%	1.01
Net Gains/Losses as % of Net Income		24.8%	29.4%	0.84	37.6%	0.66	21.5%	1.15	100.3%	0.25
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$28,251,707	37.7%	42.4%	0.89	50.5%	0.75	44.5%	0.85	38.3%	0.98
Supplies & Services	\$43,142,252	57.5%	51.3%	1.12	44.3%	1.30	48.6%	1.18	56.4%	1.02
Capital Component	\$3,620,951	4.8%	6.2%	0.77	5.1%	0.94	6.9%	0.70	5.4%	0.90
Fiscal Statistics										
Operating Margin (%)		7.0%	10.4%	0.67	9.6%	0.73	13.9%	0.50	0.0%	N/A
Total Hospital Net Income (%)		9.1%	14.1%	0.64	14.5%	0.63	17.0%	0.53	8.5%	1.07
Return on Equity (%)		9.6%	6.3%	1.52	2.4%	4.01	13.1%	0.73	8.8%	1.09
Current Ratio		3.1	4.1	0.75	2.7	1.15	4.4	0.70	2.5	1.26
Days in Net Patient Accounts Receivable		38.7	87.5	0.44	250.3	0.15	43.9	0.88	36.2	1.07
Average Payment Period		76.6	89.9	0.85	256.1	0.30	61.1	1.25	89.0	0.86
Equity Financing (%)		70.5%	64.7%	1.09	51.4%	1.37	78.9%	0.89	66.4%	1.06
Long-Term Debt to Equity Ratio		0.1	0.3	0.31	0.7	0.15	0.1	0.79	0.1	0.71
Times Interest Earned		35.6	21.0	1.69	45.6	0.78	25.9	1.37	21.4	1.66
Total Asset Turnover		1.0	0.4	2.41	0.2	6.62	0.7	1.39	0.9	1.09
Average Age of Plant (Years)		10.4	17.1	0.61	51.5	0.20	10.3	1.00	9.4	1.10
Increase (Decrease) Total Net Patient Revenue		19.9%	12.7%	1.56	13.4%	1.48	14.2%	1.40	-3.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		88.2%	64.9%	1.36	75.1%	1.17	76.7%	1.15	86.7%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,642		\$18,658	0.78	\$16,496	0.89	\$12,297	1.19	\$13,950	1.05
Inpatient Net Revenue per Day	\$3,844		\$3,656	1.05	\$3,511	1.09	\$2,830	1.36	\$4,181	0.92
Outpatient Net Revenue per Visit	\$553		\$781	0.71	\$874	0.63	\$806	0.69	\$608	0.91

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$149,004,916	Cash & Cash Equivalents	\$37,261,554	Current Liabilities	\$15,109,975
Less Deductions	\$70,262,245	Net Patient Receivables	\$8,353,365	Long-Term Debt	\$5,604,944
Net Patient Revenue	\$78,742,671	Other Receivables	\$189,785	Other Liabilities	\$2,248,510
Plus Other Revenue	\$1,914,776			Subtotal	\$22,963,429
Total Revenue	\$80,657,447	Land, Buildings & Equipment (Net)	\$18,509,584	Unrestricted Fund Balance	\$54,975,462
Less Expenses	\$75,014,910	Other Assets	\$13,624,606	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,856,537			Total Liabilities & Fund Balance	\$77,938,891
Net Income	\$7,499,074	Total Assets	\$77,938,894		