

098 ProHealth Oconomowoc Memorial Hospital
 791 Summit Avenue
 Oconomowoc, WI 53066
 262-569-9400

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Waukesha
 Analysis Area: Southeastern (2A)
 Volume Group: 5

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	73.1%	57.9%	1.26	61.6%	1.19	54.3%	1.35	50.8%	1.44
Obstetrics	38.8%	36.8%	1.05	32.8%	0.14	31.5%	1.23	21.8%	1.78
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	57.9%	58.7%	0.99	56.8%	1.02	55.3%	1.05	43.4%	1.33
Average Census (Patients)									
Adult Medical-Surgical	25.6	26.8	0.95	34.1	0.75	18.1	1.42	17.8	1.44
Obstetrics	4.7	4.8	0.96	5.4	0.85	3.1	1.51	2.6	1.78
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	36.5	49.8	0.73	64.9	0.56	37.4	0.98	20.4	1.79
Average Length of Stay (Days)									
Adult Medical-Surgical	4.3	4.6	0.95	4.3	1.01	4.1	1.07	3.7	1.17
Obstetrics	2.3	2.4	0.94	2.3	0.99	2.3	1.00	2.3	0.99
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.6	4.9	0.95	4.5	1.01	4.4	1.05	2.5	1.81
Surgical Operations									
Inpatient	615	1,037	0.59	1,167	0.53	612	1.00	812	0.76
Outpatient	2,703	3,865	0.70	4,137	0.65	2,709	1.00	2,010	1.34
Inpatient as % of All Surgeries	18.5%	21.2%	0.88	22.0%	0.84	18.4%	1.01	28.8%	0.64
Outpatient Visits									
Non-Emergency Visits	68,234	145,246	0.47	170,630	0.40	120,713	0.57	60,781	1.12
Emergency Visits	12,272	16,058	0.76	21,970	0.56	16,865	0.73	11,535	1.06
Full-Time Equivalents (FTEs)									
Administrators	0.0	19.0	N/A	22.0	N/A	17.0	N/A	0.0	N/A
Nurses, Licensed	109.6	247.5	0.44	286.1	0.38	164.3	0.67	112.4	0.97
Ancillary Nursing Personnel	17.2	40.3	0.43	52.9	0.32	24.6	0.70	20.5	0.84
All Other Personnel	161.3	496.2	0.33	515.7	0.31	297.6	0.54	160.6	1.00
Total FTEs	288.1	803.0	0.36	876.8	0.33	503.6	0.57	293.5	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	13.0	N/A	11.5	N/A	14.0	N/A	0.0	N/A
Nurses, Licensed	97.7	168.4	0.58	148.8	0.66	134.7	0.73	138.4	0.71
Ancillary Nursing Personnel	15.3	27.4	0.56	27.5	0.56	20.2	0.76	25.2	0.61
All Other Personnel	143.8	337.6	0.43	268.3	0.54	244.0	0.59	197.7	0.73
Total FTEs	256.7	546.4	0.47	456.1	0.56	412.8	0.62	361.2	0.71

Total Hospital:
 Beds Set Up & Staffed 63
 Discharges 2,895
 Inpatient Days 13,320

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 12
 Total Births 357
 Newborn Days 735

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	35	2,150	9,333	73.1%	25.6	4.3
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	2	12	744	1,700	38.8%	4.7	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	11	327	1,553	38.7%	4.3	4.7
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	5	357	734	40.2%	2.0	2.1
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	7	3	7.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	10	13	16.3
Medical & Dental Residents	0	0	0.0	Sonographers	2	4	3.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	4	7.6
Registered Nurses	72	76	109.6	Occupational Therapists	3	7	5.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	0	0	0.0	Physical Therapists	10	5	12.6
Ancillary Nursing Personnel	8	23	17.2	Physical Therapy Assistants/Aides	2	4	3.1
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	16	15	25.6
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	46	27	60.1
Pharmacy Personnel	14	11	17.8	Total	196	193	288.1
Clinical Laboratory Personnel	0	0	0.0				

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	2A Value	Ratio	5 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$255,591,623	58.9%	46.6%	1.26	51.5%	1.14	49.9%	1.18	56.6%	1.04
Medical Assistance	\$28,039,402	6.5%	14.4%	0.45	11.3%	0.57	15.6%	0.42	6.3%	1.03
Commercial	\$147,247,572	33.9%	33.9%	1.00	34.7%	0.98	30.3%	1.12	36.2%	0.94
All Other	\$3,071,995	0.7%	5.1%	0.14	2.5%	0.29	4.2%	0.17	0.9%	0.77
Deductions as % of Total Gross Patient Revenue										
Medicare	\$208,612,415	48.1%	35.2%	1.37	41.5%	1.16	36.9%	1.30	46.7%	1.03
Medical Assistance	\$24,140,655	5.6%	11.1%	0.50	9.1%	0.61	11.4%	0.49	5.4%	1.04
Commercial	\$72,002,695	16.6%	14.9%	1.11	16.0%	1.03	11.8%	1.41	17.1%	0.97
Charity Care	\$2,539,497	0.6%	0.7%	0.82	0.9%	0.66	0.9%	0.62	0.0%	N/A
Bad Debt	\$2,939,340	0.7%	1.0%	0.66	1.0%	0.66	1.2%	0.58	0.7%	1.01
All Other	\$18,618	0.0%	2.8%	0.00	1.2%	0.00	2.5%	0.00	0.8%	0.01
Total Deductions	\$310,253,221	71.5%	65.8%	1.09	69.8%	1.02	64.7%	1.11	70.6%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.3%	6.5%	0.98	5.3%	1.19	4.5%	1.41	4.4%	1.43
Net Gains/Losses as % of Net Income		2.2%	29.4%	0.07	13.2%	0.16	43.7%	0.05	117.7%	0.02
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$35,063,277	30.5%	42.4%	0.72	38.6%	0.79	38.8%	0.79	30.2%	1.01
Supplies & Services	\$66,277,149	57.6%	51.3%	1.12	53.1%	1.09	54.3%	1.06	57.0%	1.01
Capital Component	\$13,701,083	11.9%	6.2%	1.91	8.4%	1.43	6.9%	1.73	12.8%	0.93
Fiscal Statistics										
Operating Margin (%)		12.9%	10.4%	1.24	13.6%	0.94	9.6%	1.34	1.7%	7.49
Total Hospital Net Income (%)		13.1%	14.1%	0.93	15.4%	0.85	15.9%	0.83	-11.0%	N/A
Return on Equity (%)		13.5%	6.3%	2.15	9.8%	1.39	11.2%	1.21	-8.2%	N/A
Current Ratio		2.7	4.1	0.66	7.4	0.37	3.9	0.69	1.9	1.47
Days in Net Patient Accounts Receivable		50.6	87.5	0.58	51.6	0.98	51.2	0.99	49.6	1.02
Average Payment Period		40.3	89.9	0.45	51.5	0.78	62.2	0.65	52.4	0.77
Equity Financing (%)		33.1%	64.7%	0.51	80.1%	0.41	78.3%	0.42	41.0%	0.81
Long-Term Debt to Equity Ratio		2.3	0.3	6.96	0.1	24.34	0.1	23.15	1.8	1.25
Times Interest Earned		6.0	21.0	0.28	14.8	0.40	21.6	0.28	-1.9	N/A
Total Asset Turnover		1.0	0.4	2.40	0.6	1.65	0.7	1.57	0.8	1.22
Average Age of Plant (Years)		13.6	17.1	0.80	11.1	1.23	10.5	1.29	13.3	1.02
Increase (Decrease) Total Net Patient Revenue		20.1%	12.7%	1.57	7.7%	2.59	8.7%	2.31	-0.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		71.1%	64.9%	1.09	65.6%	1.08	69.3%	1.03	66.2%	1.07
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,288		\$18,658	0.71	\$14,982	0.89	\$13,373	0.99	\$5,026	2.64
Inpatient Net Revenue per Day	\$3,245		\$3,656	0.89	\$3,228	1.01	\$3,024	1.07	\$1,468	2.21
Outpatient Net Revenue per Visit	\$1,095		\$781	1.40	\$697	1.57	\$626	1.75	\$1,253	0.87

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$433,950,592	Cash & Cash Equivalents	\$9,970,237	Current Liabilities	\$11,709,926
Less Deductions	\$310,253,221	Net Patient Receivables	\$17,151,810	Long-Term Debt	\$97,310,169
Net Patient Revenue	\$123,697,371	Other Receivables	\$43,884	Other Liabilities	-\$23,246,669
Plus Other Revenue	\$8,349,167			Subtotal	\$85,773,426
Total Revenue	\$132,046,538	Land, Buildings & Equipment (Net)	\$95,376,676	Unrestricted Fund Balance	\$42,520,848
Less Expenses	\$115,041,509	Other Assets	\$5,751,667	Restricted Fund Balance	\$386,465
Non-Operating Gains/Losses	\$374,646			Total Liabilities & Fund Balance	\$128,294,274
Net Income	\$17,379,675	Total Assets	\$128,294,274		