

**101 St Clare Memorial Hospital**  
 855 South Main Street  
 Oconto Falls, WI 54154  
 920-846-3444

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Religious Organization

County: Oconto  
 Analysis Area: Northeastern (4)  
 Volume Group: 2

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 4		Volume Group 2		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	8.1%	57.9%	0.14	57.7%	0.14	19.3%	0.42	9.2%	0.89
Obstetrics	0.0%	36.8%	N/A	33.1%	N/A	21.6%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	12.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	8.1%	58.7%	0.14	51.8%	0.16	20.9%	0.39	9.2%	0.89
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	1.6	26.8	0.06	25.0	0.07	3.3	0.49	2.0	0.81
Obstetrics	0.0	4.8	N/A	3.9	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.6	49.8	0.03	44.3	0.04	4.2	0.39	2.0	0.81
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.3	4.6	0.72	4.2	0.78	3.6	0.91	3.2	1.03
Obstetrics	0.0	2.4	N/A	2.3	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.3	4.9	0.67	4.4	0.74	3.1	1.06	3.2	1.02
<b>Surgical Operations</b>									
Inpatient	44	1,037	0.04	879	0.05	202	0.22	52	0.85
Outpatient	780	3,865	0.20	5,410	0.14	1,213	0.64	532	1.47
Inpatient as % of All Surgeries	5.3%	21.2%	0.25	14.0%	0.38	14.3%	0.37	8.9%	0.60
<b>Outpatient Visits</b>									
Non-Emergency Visits	14,361	145,246	0.10	191,881	0.07	37,326	0.38	12,198	1.18
Emergency Visits	4,654	16,058	0.29	17,038	0.27	4,868	0.96	4,317	1.08
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	3.0	19.0	0.16	15.5	0.19	5.6	0.54	3.0	1.00
Nurses, Licensed	37.6	247.5	0.15	286.5	0.13	48.0	0.78	37.3	1.01
Ancillary Nursing Personnel	6.5	40.3	0.16	43.7	0.15	5.7	1.14	5.3	1.23
All Other Personnel	57.5	496.2	0.12	497.2	0.12	98.5	0.58	58.8	0.98
Total FTEs	104.6	803.0	0.13	842.9	0.12	157.8	0.66	104.3	1.00
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	18.1	13.0	1.40	8.7	2.07	26.2	0.69	15.9	1.14
Nurses, Licensed	226.7	168.4	1.35	160.8	1.41	225.1	1.01	197.6	1.15
Ancillary Nursing Personnel	39.2	27.4	1.43	24.5	1.60	26.6	1.47	28.1	1.39
All Other Personnel	346.6	337.6	1.03	279.1	1.24	461.9	0.75	311.8	1.11
Total FTEs	630.6	546.4	1.15	473.2	1.33	739.8	0.85	553.4	1.14

**Total Hospital:**

Beds Set Up & Staffed 20  
 Discharges 182  
 Inpatient Days 594

**Contract with:**

Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 144  
 Inpatient Days 1,756

**Newborn Nursery:**

Bassinets 0  
 Total Births 0  
 Newborn Days 0

**101 St Clare Memorial Hospital**  
Oconto Falls, WI 54154

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	20	181	594	8.1%	1.6	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	0	4	3.6
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	1	5	3.4
Medical & Dental Residents	0	0	0.0	Sonographers	0	3	1.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	2.3
Registered Nurses	13	26	29.8	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	1	2.9
Ancillary Nursing Personnel	2	6	6.5	Physical Therapy Assistants/Aides	0	1	0.0
Medical Assistants	1	1	1.9	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.8	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	4	1	4.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	8	13	13.8
Pharmacy Personnel	9	6	12.9				
Clinical Laboratory Personnel	10	4	12.2				
				<b>Total</b>	<b>59</b>	<b>74</b>	<b>104.6</b>

**101 St Clare Memorial Hospital**

Oconto Falls, WI 54154

Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$31,414,514	46.1%	46.6%	0.99	47.1%	0.98	47.7%	0.97	49.4%	0.93
Medical Assistance	\$17,623,793	25.9%	14.4%	1.79	12.3%	2.10	12.6%	2.05	21.6%	1.20
Commercial	\$16,489,076	24.2%	33.9%	0.71	36.3%	0.67	35.5%	0.68	24.3%	1.00
All Other	\$2,645,880	3.9%	5.1%	0.77	4.2%	0.92	4.2%	0.92	4.6%	0.84
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$17,022,699	25.0%	35.2%	0.71	35.4%	0.71	27.4%	0.91	28.4%	0.88
Medical Assistance	\$10,803,851	15.8%	11.1%	1.43	9.8%	1.62	8.8%	1.79	12.4%	1.28
Commercial	\$7,605,618	11.2%	14.9%	0.75	16.0%	0.70	12.2%	0.92	9.1%	1.23
Charity Care	\$662,890	1.0%	0.7%	1.36	0.7%	1.42	0.7%	1.38	0.8%	1.15
Bad Debt	\$934,825	1.4%	1.0%	1.35	1.1%	1.28	1.3%	1.09	1.7%	0.82
All Other	\$1,877,089	2.8%	2.8%	0.98	2.9%	0.94	2.4%	1.14	3.2%	0.87
Total Deductions	\$38,906,972	57.1%	65.8%	0.87	65.9%	0.87	52.8%	1.08	55.5%	1.03
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	13.4%	6.5%	2.07	6.1%	2.22	4.2%	3.22	24.7%	0.54	
Net Gains/Losses as % of Net Income	35.7%	29.4%	1.22	31.1%	1.15	27.5%	1.30	N/A	N/A	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$9,437,629	31.9%	42.4%	0.75	42.5%	0.75	46.9%	0.68	38.9%	0.82
Supplies & Services	\$18,335,208	62.0%	51.3%	1.21	50.9%	1.22	45.9%	1.35	55.3%	1.12
Capital Component	\$1,806,014	6.1%	6.2%	0.98	6.6%	0.92	7.1%	0.85	5.8%	1.06
<b>Fiscal Statistics</b>										
Operating Margin (%)	12.5%	10.4%	1.20	15.9%	0.79	14.1%	0.89	8.2%	1.52	
Total Hospital Net Income (%)	18.2%	14.1%	1.29	21.5%	0.85	18.4%	0.99	7.7%	2.37	
Return on Equity (%)	15.6%	6.3%	2.47	15.0%	1.04	1.6%	9.79	7.7%	2.04	
Current Ratio	0.3	4.1	0.06	3.7	0.07	2.8	0.09	0.3	0.80	
Days in Net Patient Accounts Receivable	49.0	87.5	0.56	56.7	0.87	469.6	0.10	71.5	0.69	
Average Payment Period	379.1	89.9	4.22	76.1	4.98	503.0	0.75	331.6	1.14	
Equity Financing (%)	9.7%	64.7%	0.15	75.3%	0.13	50.7%	0.19	0.0%	N/A	
Long-Term Debt to Equity Ratio	1.3	0.3	4.06	0.2	8.75	0.7	1.81	-9.1	N/A	
Times Interest Earned	61.2	21.0	2.91	32.4	1.89	28.6	2.14	14.8	4.15	
Total Asset Turnover	0.8	0.4	1.87	0.7	1.23	0.1	9.77	1.0	0.80	
Average Age of Plant (Years)	11.4	17.1	0.67	10.6	1.07	72.9	0.16	11.5	0.99	
Increase (Decrease) Total Net Patient Revenue	19.3%	12.7%	1.52	10.0%	1.93	13.5%	1.43	14.3%	1.35	
Outpatient Gross Revenue (% of Total GPR)	90.2%	64.9%	1.39	74.4%	1.21	80.3%	1.12	89.3%	1.01	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$16,777	\$18,658	0.90	\$15,148	1.11	\$17,504	0.96	\$13,752	1.22	
Inpatient Net Revenue per Day	\$2,201	\$3,656	0.60	\$3,286	0.67	\$4,490	0.49	\$2,458	0.90	
Outpatient Net Revenue per Visit	\$1,286	\$781	1.65	\$699	1.84	\$784	1.64	\$1,276	1.01	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$68,173,263	Cash & Cash Equivalents	-\$98,511	Current Liabilities	\$29,187,486
Less Deductions	\$38,906,972	Net Patient Receivables	\$3,930,364	Long-Term Debt	\$5,456,000
Net Patient Revenue	\$29,266,291	Other Receivables	\$1,495,178	Other Liabilities	\$3,346,752
Plus Other Revenue	\$4,538,255			Subtotal	\$37,990,238
Total Revenue	\$33,804,546	Land, Buildings & Equipment (Net)	\$10,710,689	Unrestricted Fund Balance	\$4,083,802
Less Expenses	\$29,578,851	Other Assets	\$26,036,320	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$2,347,754			Total Liabilities & Fund Balance	\$42,074,040
Net Income	\$6,573,449	Total Assets	\$42,074,040		