

104 Mayo Clinic Health System - Oakridge in Osseo
 13025 Eighth Street, PO Box 70
 Osseo, WI 54758
 715-597-3121

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Trempealeau
 Analysis Area: Southwestern (5B)
 Volume Group: 1

| Selected Utilization Statistics | FY 2021 | All GMS Hospitals | | Analysis Area 5B | | Volume Group 1 | | FY 2021 vs. 2020 | |
|-----------------------------------------------|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2020 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 14.7% | 57.9% | 0.25 | 44.6% | 0.33 | 14.2% | 1.03 | 8.0% | 1.84 |
| Obstetrics | 0.0% | 36.8% | N/A | 52.1% | N/A | 0.0% | N/A | 0.0% | N/A |
| Pediatrics | 0.0% | 59.6% | N/A | 30.0% | N/A | 62.6% | N/A | 0.0% | N/A |
| Total Hospital | 14.7% | 58.7% | 0.25 | 48.8% | 0.30 | 18.3% | 0.80 | 8.0% | 1.84 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 1.8 | 26.8 | 0.07 | 17.0 | 0.10 | 2.1 | 0.86 | 1.3 | 1.38 |
| Obstetrics | 0.0 | 4.8 | N/A | 4.5 | N/A | 0.0 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 1.5 | N/A | 0.6 | N/A | 0.2 | N/A | 0.0 | N/A |
| Total Hospital | 1.8 | 49.8 | 0.04 | 28.6 | 0.06 | 2.8 | 0.64 | 1.3 | 1.38 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.5 | 4.6 | 0.76 | 4.1 | 0.86 | 3.6 | 0.96 | 3.3 | 1.07 |
| Obstetrics | 0.0 | 2.4 | N/A | 3.2 | N/A | 0.0 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 3.8 | N/A | 2.5 | N/A | 2.6 | N/A | 0.0 | N/A |
| Total Hospital | 3.5 | 4.9 | 0.72 | 4.9 | 0.71 | 4.3 | 0.81 | 3.3 | 1.07 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 0 | 1,037 | N/A | 828 | N/A | 54 | N/A | 0 | N/A |
| Outpatient | 0 | 3,865 | N/A | 2,810 | N/A | 1,655 | N/A | 0 | N/A |
| Inpatient as % of All Surgeries | 0.0% | 21.2% | N/A | 22.8% | N/A | 3.2% | N/A | 0.0% | N/A |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 24,726 | 145,246 | 0.17 | 141,645 | 0.17 | 27,310 | 0.91 | 22,648 | 1.09 |
| Emergency Visits | 3,019 | 16,058 | 0.19 | 14,182 | 0.21 | 3,184 | 0.95 | 2,600 | 1.16 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 1.0 | 19.0 | 0.05 | 11.3 | 0.09 | 1.7 | 0.58 | 1.0 | 1.00 |
| Nurses, Licensed | 49.5 | 247.5 | 0.20 | 150.4 | 0.33 | 37.1 | 1.33 | 51.9 | 0.95 |
| Ancillary Nursing Personnel | 11.8 | 40.3 | 0.29 | 22.0 | 0.53 | 6.4 | 1.85 | 10.2 | 1.15 |
| All Other Personnel | 68.6 | 496.2 | 0.14 | 396.9 | 0.17 | 71.3 | 0.96 | 80.8 | 0.85 |
| Total FTEs | 130.8 | 803.0 | 0.16 | 580.7 | 0.23 | 116.6 | 1.12 | 143.9 | 0.91 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 14.8 | 13.0 | 1.14 | 8.5 | 1.74 | 11.4 | 1.29 | 21.1 | 0.70 |
| Nurses, Licensed | 732.7 | 168.4 | 4.35 | 113.4 | 6.46 | 246.5 | 2.97 | 1,094.7 | 0.67 |
| Ancillary Nursing Personnel | 174.5 | 27.4 | 6.36 | 16.6 | 10.51 | 42.3 | 4.13 | 215.1 | 0.81 |
| All Other Personnel | 1,015.7 | 337.6 | 3.01 | 299.2 | 3.40 | 473.5 | 2.14 | 1,704.7 | 0.60 |
| Total FTEs | 1,937.6 | 546.4 | 3.55 | 437.7 | 4.43 | 773.8 | 2.50 | 3,035.6 | 0.64 |

Total Hospital:

Beds Set Up & Staffed 12
 Discharges 184
 Inpatient Days 644

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 9
 Discharges 223
 Inpatient Days 3,148

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

104 Mayo Clinic Health System - Oakridge in Osseo
Osseo, WI 54758

| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2021 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|----------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 12 | 184 | 644 | 14.7% | 1.8 | 3.5 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---------------------------------------------|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 1 | 0 | 1.0 | Surgical Personnel | 0 | 0 | 0.0 |
| Physicians & Dentists | 6 | 2 | 7.7 | Radiological Services Personnel | 1 | 6 | 5.4 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 0 | 0 | 0.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 4 | 3 | 6.0 |
| Registered Nurses | 12 | 37 | 40.1 | Occupational Therapists | 3 | 0 | 3.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Licensed Practical Nurses | 3 | 4 | 6.3 | Physical Therapists | 2 | 3 | 4.4 |
| Ancillary Nursing Personnel | 1 | 14 | 11.8 | Physical Therapy Assistants/Aides | 0 | 5 | 2.4 |
| Medical Assistants | 2 | 1 | 2.9 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 3 | 2 | 4.7 | Dietitians & Nutritionists | 0 | 0 | 0.0 |
| Nurse Practitioners | 3 | 0 | 3.0 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 1 | 0 | 1.0 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 3 | 3 | 5.4 |
| Health Info Mgmt-Administrators/Technicians | 0 | 0 | 0.0 | All Other Personnel | 7 | 2 | 8.6 |
| Pharmacy Personnel | 1 | 5 | 4.5 | | | | |
| Clinical Laboratory Personnel | 6 | 9 | 12.7 | | | | |
| | | | | Total | 59 | 96 | 130.8 |

104 Mayo Clinic Health System - Oakridge in Osseo

Osseo, WI 54758

| Selected Financial Statistics | FY 2021 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2021 vs. 2020 | | |
|----------------------------------------------------------|--------------|-------------------|-------|---------------|-------|--------------|-------|------------------|-------|------|
| | | Value | Ratio | 5B Value | Ratio | 1 Value | Ratio | FY 2020 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$26,453,472 | 55.8% | 46.6% | 1.20 | 45.7% | 1.22 | 46.0% | 1.21 | 57.1% | 0.98 |
| Medical Assistance | \$6,691,419 | 14.1% | 14.4% | 0.98 | 10.5% | 1.34 | 12.0% | 1.17 | 12.1% | 1.17 |
| Commercial | \$12,438,285 | 26.2% | 33.9% | 0.77 | 35.7% | 0.73 | 37.7% | 0.69 | 27.2% | 0.96 |
| All Other | \$1,859,868 | 3.9% | 5.1% | 0.77 | 8.1% | 0.49 | 4.2% | 0.93 | 3.6% | 1.09 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$9,232,639 | 19.5% | 35.2% | 0.55 | 32.9% | 0.59 | 24.4% | 0.80 | 19.2% | 1.01 |
| Medical Assistance | \$3,992,059 | 8.4% | 11.1% | 0.76 | 8.2% | 1.03 | 8.3% | 1.01 | 7.8% | 1.08 |
| Commercial | \$3,155,540 | 6.7% | 14.9% | 0.45 | 16.1% | 0.41 | 11.4% | 0.58 | 6.1% | 1.08 |
| Charity Care | \$1,538,344 | 3.2% | 0.7% | 4.55 | 0.4% | 7.36 | 0.7% | 4.56 | 3.4% | 0.95 |
| Bad Debt | \$1,253,820 | 2.6% | 1.0% | 2.59 | 0.9% | 2.91 | 1.4% | 1.89 | 2.3% | 1.13 |
| All Other | \$612,191 | 1.3% | 2.8% | 0.46 | 5.9% | 0.22 | 2.2% | 0.58 | 0.9% | 1.51 |
| Total Deductions | \$19,784,593 | 41.7% | 65.8% | 0.63 | 64.5% | 0.65 | 48.5% | 0.86 | 39.7% | 1.05 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | 10.8% | 6.5% | 1.67 | 19.4% | 0.56 | 5.2% | 2.09 | 12.9% | 0.84 | |
| Net Gains/Losses as % of Net Income | 0.0% | 29.4% | N/A | 94.5% | N/A | 16.4% | N/A | 0.0% | N/A | |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$17,653,444 | 55.9% | 42.4% | 1.32 | 55.8% | 1.00 | 49.0% | 1.14 | 56.1% | 1.00 |
| Supplies & Services | \$12,857,198 | 40.7% | 51.3% | 0.79 | 39.5% | 1.03 | 44.0% | 0.92 | 40.4% | 1.01 |
| Capital Component | \$1,088,930 | 3.4% | 6.2% | 0.55 | 4.7% | 0.73 | 7.0% | 0.49 | 3.5% | 0.98 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | -1.9% | 10.4% | N/A | 0.2% | N/A | 12.2% | N/A | -2.1% | 0.90 | |
| Total Hospital Net Income (%) | -1.9% | 14.1% | N/A | 4.3% | N/A | 14.2% | N/A | -2.1% | 0.90 | |
| Return on Equity (%) | -3.5% | 6.3% | N/A | 3.3% | N/A | 21.6% | N/A | -2.8% | 1.28 | |
| Current Ratio | 3.7 | 4.1 | 0.89 | 21.9 | 0.17 | 2.1 | 1.73 | 9.9 | 0.37 | |
| Days in Net Patient Accounts Receivable | 52.6 | 87.5 | 0.60 | 56.7 | 0.93 | 53.3 | 0.99 | 46.7 | 1.13 | |
| Average Payment Period | 21.3 | 89.9 | 0.24 | 17.0 | 1.26 | 54.9 | 0.39 | 16.9 | 1.26 | |
| Equity Financing (%) | 64.7% | 64.7% | 1.00 | 87.4% | 0.74 | 43.0% | 1.50 | 58.7% | 1.10 | |
| Long-Term Debt to Equity Ratio | 0.0 | 0.3 | N/A | 0.1 | N/A | 0.7 | N/A | 0.0 | N/A | |
| Times Interest Earned | -73.8 | 21.0 | N/A | 10.7 | N/A | 13.9 | N/A | -66.0 | 1.12 | |
| Total Asset Turnover | 1.9 | 0.4 | 4.34 | 0.7 | 2.53 | 1.5 | 1.25 | 1.3 | 1.43 | |
| Average Age of Plant (Years) | 14.7 | 17.1 | 0.86 | 9.0 | 1.63 | 8.5 | 1.74 | 15.1 | 0.97 | |
| Increase (Decrease) Total Net Patient Revenue | 11.3% | 12.7% | 0.88 | 15.9% | 0.71 | 15.6% | 0.72 | 0.8% | 14.60 | |
| Outpatient Gross Revenue (% of Total GPR) | 73.8% | 64.9% | 1.14 | 80.2% | 0.92 | 82.0% | 0.90 | 72.8% | 1.01 | |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$25,378 | \$18,658 | 1.36 | \$17,806 | 1.43 | \$21,986 | 1.15 | \$27,988 | 0.91 | |
| Inpatient Net Revenue per Day | \$2,495 | \$3,656 | 0.68 | \$3,646 | 0.68 | \$3,295 | 0.76 | \$2,629 | 0.95 | |
| Outpatient Net Revenue per Visit | \$610 | \$781 | 0.78 | \$806 | 0.76 | \$696 | 0.88 | \$572 | 1.07 | |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|--------------|-----------------------------------|--------------|----------------------------------|--------------|
| Gross Patient Revenue (GPR) | \$47,443,044 | Cash & Cash Equivalents | \$706 | Current Liabilities | \$1,786,170 |
| Less Deductions | \$19,784,593 | Net Patient Receivables | \$3,984,407 | Long-Term Debt | \$0 |
| Net Patient Revenue | \$27,658,451 | Other Receivables | \$160,262 | Other Liabilities | \$4,104,752 |
| Plus Other Revenue | \$3,351,558 | | | Subtotal | \$5,890,922 |
| Total Revenue | \$31,010,009 | Land, Buildings & Equipment (Net) | \$10,074,859 | Unrestricted Fund Balance | \$10,782,940 |
| Less Expenses | \$31,599,570 | Other Assets | \$2,453,628 | Restricted Fund Balance | \$36,000 |
| Non-Operating Gains/Losses | \$0 | Total Assets | \$16,673,862 | Total Liabilities & Fund Balance | \$16,673,862 |
| Net Income | -\$589,561 | | | | |