

108 Southwest Health
 1400 East Side Road
 Platteville, WI 53818
 608-348-2331

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	25.7%	57.9%	0.44	58.2%	0.44	36.8%	0.70	22.5%	1.14
Obstetrics	17.4%	36.8%	0.47	41.0%	0.02	23.3%	0.74	16.3%	1.06
Pediatrics	0.0%	59.6%	N/A	55.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	34.3%	58.7%	0.58	62.3%	0.55	42.9%	0.80	28.8%	1.19
Average Census (Patients)									
Adult Medical-Surgical	5.1	26.8	0.19	25.0	0.21	7.2	0.71	4.5	1.14
Obstetrics	0.9	4.8	0.18	4.5	0.19	0.9	0.94	0.8	1.06
Pediatrics	0.0	1.5	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	12.0	49.8	0.24	53.8	0.22	10.9	1.10	10.1	1.19
Average Length of Stay (Days)									
Adult Medical-Surgical	2.0	4.6	0.44	4.5	0.44	3.5	0.58	1.9	1.07
Obstetrics	1.6	2.4	0.64	2.5	0.62	2.1	0.76	1.5	1.05
Pediatrics	0.0	3.8	N/A	4.5	N/A	1.8	N/A	0.0	N/A
Total Hospital	4.2	4.9	0.86	4.5	0.93	3.8	1.11	3.6	1.15
Surgical Operations									
Inpatient	418	1,037	0.40	947	0.44	234	1.79	414	1.01
Outpatient	1,186	3,865	0.31	3,798	0.31	1,718	0.69	967	1.23
Inpatient as % of All Surgeries	26.1%	21.2%	1.23	20.0%	1.31	12.0%	2.18	30.0%	0.87
Outpatient Visits									
Non-Emergency Visits	93,640	145,246	0.64	172,458	0.54	77,301	1.21	69,512	1.35
Emergency Visits	6,340	16,058	0.39	16,037	0.40	9,586	0.66	6,056	1.05
Full-Time Equivalents (FTEs)									
Administrators	33.0	19.0	1.73	20.3	1.63	11.2	2.94	33.0	1.00
Nurses, Licensed	106.4	247.5	0.43	270.6	0.39	81.2	1.31	138.0	0.77
Ancillary Nursing Personnel	13.3	40.3	0.33	38.3	0.35	13.2	1.01	49.6	0.27
All Other Personnel	247.0	496.2	0.50	620.2	0.40	206.7	1.20	308.1	0.80
Total FTEs	399.8	803.0	0.50	949.5	0.42	312.3	1.28	528.8	0.76
FTEs per 100 Patient Census (Adjusted)									
Administrators	63.8	13.0	4.92	12.6	5.05	20.5	3.11	79.6	0.80
Nurses, Licensed	205.6	168.4	1.22	168.2	1.22	148.3	1.39	332.8	0.62
Ancillary Nursing Personnel	25.8	27.4	0.94	23.8	1.08	24.2	1.07	119.6	0.22
All Other Personnel	477.3	337.6	1.41	385.4	1.24	377.6	1.26	742.9	0.64
Total FTEs	772.5	546.4	1.41	590.0	1.31	570.6	1.35	1,274.9	0.61

Total Hospital:
 Beds Set Up & Staffed 35
 Discharges 1,051
 Inpatient Days 4,387

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 20
 Inpatient Days 156

Newborn Nursery:
 Bassinets 5
 Total Births 204
 Newborn Days 317

108 Southwest Health
Platteville, WI 53818

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	20	935	1,879	25.7%	5.1	2.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	2	5	202	317	17.4%	0.9	1.6
Psychiatric	1	10	87	2,191	60.0%	6.0	25.2
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	33	0	33.0	Surgical Personnel	5	1	5.6
Physicians & Dentists	20	5	24.0	Radiological Services Personnel	8	4	8.9
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	1	4.0
Registered Nurses	70	39	80.1	Occupational Therapists	1	2	1.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	2	1.0
Licensed Practical Nurses	10	9	14.3	Physical Therapists	8	2	9.3
Ancillary Nursing Personnel	10	12	13.3	Physical Therapy Assistants/Aides	1	2	1.6
Medical Assistants	12	3	12.7	Recreational Therapists	1	0	1.0
Physician Assistants	6	3	7.1	Dietitians & Nutritionists	1	2	1.0
Nurse Practitioners	6	5	6.0	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	6	2	6.0	Social Workers	3	0	3.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	41	15	43.4
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	80	44	97.5
Pharmacy Personnel	7	12	11.3				
Clinical Laboratory Personnel	7	5	9.8				
				Total	345	170	399.8

108 Southwest Health

Platteville, WI 53818

Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value ¹	Ratio	Value ³	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$69,947,780	42.4%	46.6%	0.91	42.1%	1.01	47.0%	0.90	40.6%	1.05
Medical Assistance	\$21,026,998	12.8%	14.4%	0.88	12.0%	1.06	13.0%	0.98	11.6%	1.10
Commercial	\$71,890,370	43.6%	33.9%	1.29	37.4%	1.16	36.1%	1.21	45.8%	0.95
All Other	\$2,007,929	1.2%	5.1%	0.24	8.4%	0.14	3.8%	0.32	2.1%	0.58
Deductions as % of Total Gross Patient Revenue										
Medicare	\$43,248,601	26.2%	35.2%	0.74	31.8%	0.82	32.5%	0.81	26.3%	1.00
Medical Assistance	\$15,080,742	9.1%	11.1%	0.83	9.3%	0.99	9.9%	0.93	9.0%	1.02
Commercial	\$29,360,856	17.8%	14.9%	1.19	19.0%	0.94	14.1%	1.26	17.6%	1.01
Charity Care	\$232,897	0.1%	0.7%	0.20	0.5%	0.27	0.7%	0.21	0.2%	0.70
Bad Debt	\$1,352,656	0.8%	1.0%	0.81	1.0%	0.80	1.5%	0.55	2.3%	0.35
All Other	\$704,869	0.4%	2.8%	0.15	4.5%	0.09	1.8%	0.24	-0.4%	N/A
Total Deductions	\$89,980,621	54.6%	65.8%	0.83	66.2%	0.82	60.4%	0.90	55.0%	0.99
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		7.9%	6.5%	1.22	6.8%	1.16	7.5%	1.05	8.0%	0.99
Net Gains/Losses as % of Net Income		57.0%	29.4%	1.94	49.6%	1.15	42.4%	1.34	197.7%	0.29
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$46,362,433	63.4%	42.4%	1.49	44.5%	1.43	50.4%	1.26	60.6%	1.05
Supplies & Services	\$22,226,229	30.4%	51.3%	0.59	48.9%	0.62	42.2%	0.72	32.2%	0.94
Capital Component	\$4,495,426	6.2%	6.2%	0.99	6.6%	0.93	7.5%	0.82	7.2%	0.86
Fiscal Statistics										
Operating Margin (%)		10.1%	10.4%	0.97	8.0%	1.26	8.9%	1.14	-1.3%	N/A
Total Hospital Net Income (%)		20.7%	14.1%	1.47	14.8%	1.40	14.5%	1.43	1.3%	16.12
Return on Equity (%)		14.2%	6.3%	2.25	10.2%	1.40	11.3%	1.26	0.7%	19.16
Current Ratio		1.9	4.1	0.46	2.7	0.71	5.3	0.35	3.0	0.63
Days in Net Patient Accounts Receivable		56.1	87.5	0.64	50.7	1.11	49.1	1.14	60.2	0.93
Average Payment Period		95.2	89.9	1.06	78.2	1.22	43.7	2.18	72.2	1.32
Equity Financing (%)		78.6%	64.7%	1.21	59.6%	1.32	76.8%	1.02	66.6%	1.18
Long-Term Debt to Equity Ratio		0.1	0.3	0.27	0.3	0.35	0.2	0.47	0.2	0.44
Times Interest Earned		41.0	21.0	1.95	18.0	2.28	19.8	2.08	2.4	17.38
Total Asset Turnover		0.6	0.4	1.41	0.6	0.95	0.7	0.83	0.6	1.08
Average Age of Plant (Years)		13.0	17.1	0.76	12.6	1.03	10.5	1.23	13.7	0.94
Increase (Decrease) Total Net Patient Revenue		27.9%	12.7%	2.19	11.3%	2.48	11.8%	2.36	-9.8%	N/A
Outpatient Gross Revenue (% of Total GPR)		78.1%	64.9%	1.20	61.9%	1.26	79.7%	0.98	76.5%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,095		\$18,658	0.92	\$18,949	0.90	\$14,182	1.21	\$14,306	1.19
Inpatient Net Revenue per Day	\$4,255		\$3,656	1.16	\$3,664	1.16	\$3,541	1.20	\$3,865	1.10
Outpatient Net Revenue per Visit	\$578		\$781	0.74	\$753	0.77	\$602	0.96	\$616	0.94

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$164,873,075	Cash & Cash Equivalents	\$21,127,873	Current Liabilities	\$18,233,927
Less Deductions	\$89,980,621	Net Patient Receivables	\$11,503,086	Long-Term Debt	\$9,244,841
Net Patient Revenue	\$74,892,454	Other Receivables	\$270,365	Other Liabilities	\$1,316,062
Plus Other Revenue	\$6,408,739			Subtotal	\$28,794,830
Total Revenue	\$81,301,195	Land, Buildings & Equipment (Net)	\$37,877,003	Unrestricted Fund Balance	\$105,455,728
Less Expenses	\$73,084,088	Other Assets	\$63,472,231	Restricted Fund Balance	\$828,130
Non-Operating Gains/Losses	\$10,880,939			Total Liabilities & Fund Balance	\$134,250,558
Net Income	\$19,098,046	Total Assets	\$134,250,558		