111 Aspirus Divine Savior Hospital & Clinics

2817 New Pinery Road Portage, WI 53901 608-742-4131

Total FTEs

Fiscal Year: 07/01 to 06/30

Control:

Type: GMS

General Medical & Surgical

0.86

590.0

1.08

471.8

791.3

0.64

Other Not-For-Profit

Analysis Area:

County:

Columbia Southern (1)

Volume Group: 4

| | | All GMS Hospitals | | Analysis Area 1 | | Volume Group 4 | | FY 2021 vs. 2020 | |
|--|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| | | · | | | | | | | |
| Selected Utilization Statistics | FY 2021 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2020 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 29.2% | 57.9% | 0.50 | 58.2% | 0.50 | 42.2% | 0.69 | 34.0% | 0.86 |
| Obstetrics | 4.6% | 36.8% | 0.12 | 41.0% | 0.02 | 19.9% | 0.23 | 17.4% | 0.26 |
| Pediatrics | 0.0% | 59.6% | N/A | 55.7% | N/A | 0.0% | N/A | 0.0% | N/A |
| Total Hospital | 20.2% | 58.7% | 0.34 | 62.3% | 0.32 | 42.0% | 0.48 | 31.5% | 0.64 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 11.7 | 26.8 | 0.44 | 25.0 | 0.47 | 12.3 | 0.95 | 12.6 | 0.93 |
| Obstetrics | 0.8 | 4.8 | 0.17 | 4.5 | 0.18 | 1.4 | 0.59 | 1.0 | 0.78 |
| Pediatrics | 0.0 | 1.5 | N/A | 2.2 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 13.0 | 49.8 | 0.26 | 53.8 | 0.24 | 19.1 | 0.68 | 15.4 | 0.84 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.7 | 4.6 | 0.80 | 4.5 | 0.81 | 3.8 | 0.97 | 3.7 | 1.00 |
| Obstetrics | 1.7 | 2.4 | 0.68 | 2.5 | 0.65 | 2.1 | 0.81 | 2.0 | 0.83 |
| Pediatrics | 0.0 | 3.8 | N/A | 4.5 | N/A | 2.0 | N/A | 0.0 | N/A |
| Total Hospital | 3.2 | 4.9 | 0.66 | 4.5 | 0.71 | 4.0 | 0.79 | 3.9 | 0.82 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 313 | 1,037 | 0.30 | 947 | 0.33 | 334 | 0.94 | 331 | 0.95 |
| Outpatient | 1,703 | 3,865 | 0.44 | 3,798 | 0.45 | 2,451 | 0.69 | 1,169 | 1.46 |
| Inpatient as % of All Surgeries | 15.5% | 21.2% | 0.73 | 20.0% | 0.78 | 12.0% | 1.30 | 22.1% | 0.70 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 55,129 | 145,246 | 0.38 | 172,458 | 0.32 | 76,359 | 0.72 | 125,741 | 0.44 |
| Emergency Visits | 12,460 | 16,058 | 0.78 | 16,037 | 0.78 | 11,733 | 1.06 | 14,354 | 0.87 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 26.3 | 19.0 | 1.38 | 20.3 | 1.29 | 12.6 | 2.09 | 30.0 | 0.88 |
| Nurses, Licensed | 103.8 | 247.5 | 0.42 | 270.6 | 0.38 | 121.7 | 0.85 | 142.6 | 0.73 |
| Ancillary Nursing Personnel | 22.1 | 40.3 | 0.55 | 38.3 | 0.58 | 21.5 | 1.03 | 13.9 | 1.59 |
| All Other Personnel | 301.9 | 496.2 | 0.61 | 620.2 | 0.49 | 244.0 | 1.24 | 446.7 | 0.68 |
| Total FTEs | 454.0 | 803.0 | 0.57 | 949.5 | 0.48 | 399.8 | 1.14 | 633.2 | 0.72 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 29.4 | 13.0 | 2.27 | 12.6 | 2.33 | 14.8 | 1.99 | 37.5 | 0.78 |
| Nurses, Licensed | 116.3 | 168.4 | 0.69 | 168.2 | 0.69 | 143.7 | 0.81 | 178.2 | 0.65 |
| Ancillary Nursing Personnel | 24.8 | 27.4 | 0.90 | 23.8 | 1.04 | 25.4 | 0.98 | 17.3 | 1.43 |
| All Other Personnel | 338.5 | 337.6 | 1.00 | 385.4 | 0.88 | 288.0 | 1.18 | 558.3 | 0.61 |

Total Hospital: Medicare-certified Swing Beds: Newborn Nursery: Contract with: Beds Set Up & Staffed 64 Average Beds Used Health Maintenance 0 Bassinets 18 Yes Discharges 1,474 Discharges 178 Organization (HMO) 1 Total Births Inpatient Days Inpatient Days 13 Newborn Days 281 4,730 Preferred Provider Yes Organization (PPO)

0.93

546.4

509.1

111 Aspirus Divine Savior Hospital & Clinics

Portage, WI 53901

| - | | Beds Set Up & Staffed | | | _ | Average Census | Average Length of Stay |
|--------------------------------------|----------|--------------------------|--------------|--------------|-----------|-------------------|---------------------------|
| | Level of | | Discharges & | Patient Days | Occupancy | | - |
| Inpatient Service Area | Service* | 06/30/2021 | Transfers** | of Care | Rate (%) | (Patients) | (Days) |
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 2 | 40 | 1,160 | 4,262 | 29.2% | 11.7 | 3.7 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 1 | 18 | 180 | 299 | 4.6% | 8.0 | 1.7 |
| Psychiatric | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 1 | 6 | 29 | 169 | 7.7% | 0.5 | 5.8 |
| Cardiac Intensive Unit | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 1 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

^{* 1 =} Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

| | Number | Number | Number | | | Number | Number | Number |
|---|-----------|-----------|--------|---------------------------------------|-------|-----------|-----------|--------|
| Occupation | Full-Time | Part-Time | FTE | Occupation | | Full-Time | Part-Time | FTE |
| Administrators/Assistant Administrators | 25 | 1 | 26.3 | Surgical Personnel | | 9 | 2 | 10.0 |
| Physicians & Dentists | 21 | 10 | 28.2 | Radiological Services Personnel | | 12 | 5 | 12.5 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | | 1 | 2 | 2.3 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | | 4 | 1 | 5.0 |
| Registered Nurses | 73 | 35 | 92.1 | Occupational Therapists | | 6 | 3 | 8.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | | 2 | 3 | 3.6 |
| Licensed Practical Nurses | 6 | 7 | 11.6 | Physical Therapists | | 17 | 7 | 22.4 |
| Ancillary Nursing Personnel | 12 | 19 | 22.1 | Physical Therapy Assistants/Aides | | 8 | 6 | 12.2 |
| Medical Assistants | 17 | 3 | 19.1 | Recreational Therapists | | 1 | 0 | 1.0 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | | 1 | 2 | 2.0 |
| Nurse Practitioners | 0 | 0 | 0.0 | Psychologists | | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | | 1 | 0 | 1.0 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | | 30 | 10 | 35.4 |
| Health Info Mgmt-Administrators/Technicians | 0 | 1 | 0.3 | All Other Personnel | | 102 | 59 | 122.8 |
| Pharmacy Personnel | 9 | 0 | 9.0 | | Total | 364 | 177 | 454.0 |
| Clinical Laboratory Personnel | 7 | 1 | 7.3 | | | | - | |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

111 Aspirus Divine Savior Hospital & Clinics

| 111 Aspirus Divine Savior Hosp Portage, WI 53901 | | | All GMS Hos | spitals | Analysis Are | | | FY 2021 vs. 2020 | | |
|---|---------------------|-------------------------|------------------|----------------------|------------------------------|---------------------------|-------------------|------------------|-----------------------------|-----------|
| Selected Financial Statistics | | FY 2021 | Value | Ratio | 1 Value | Ratio | 4 Value | Ratio | FY 2020 | Ratio |
| Gross Revenue as % of Total | | | | | | | | | | |
| Medicare | \$88,196,461 | 40.6% | 46.6% | 0.87 | 42.1% | 0.96 | 49.5% | 0.82 | 44.1% | 0.92 |
| Medical Assistance | \$31,543,733 | 14.5% | 14.4% | 1.01 | 12.0% | 1.21 | 13.2% | 1.10 | 15.0% | 0.97 |
| Commercial | \$89,513,545 | 41.2% | 33.9% | 1.22 | 37.4% | 1.10 | 33.6% | 1.23 | 35.7% | 1.15 |
| All Other | \$7,870,279 | 3.6% | 5.1% | 0.72 | 8.4% | 0.43 | 3.7% | 0.97 | 5.2% | 0.70 |
| Deductions as % of Total Gro | ss Patient Revenue | | | | | | | | | |
| Medicare | \$67,921,032 | 31.3% | 35.2% | 0.89 | 31.8% | 0.98 | 35.9% | 0.87 | 32.4% | 0.96 |
| Medical Assistance | \$28,512,597 | 13.1% | 11.1% | 1.19 | 9.3% | 1.42 | 10.4% | 1.27 | 11.3% | 1.16 |
| Commercial | \$30,433,365 | 14.0% | 14.9% | 0.94 | 19.0% | 0.74 | 13.9% | 1.01 | 13.5% | 1.04 |
| Charity Care | \$516,631 | 0.2% | 0.7% | 0.33 | 0.5% | 0.45 | 0.8% | 0.31 | 0.5% | 0.44 |
| Bad Debt | \$3,265,359 | 1.5% | 1.0% | 1.48 | 1.0% | 1.46 | 1.3% | 1.16 | 3.0% | 0.50 |
| All Other | \$6,940,892 | 3.2% | 2.8% | 1.14 | 4.5% | 0.70 | 2.3% | 1.39 | 2.2% | 1.46 |
| Total Deductions | \$137,589,876 | 63.4% | 65.8% | 0.96 | 66.2% | 0.96 | 64.5% | 0.98 | 63.0% | 1.01 |
| Other Revenue & Net Gains of | | | | | | | | | | |
| Other Revenue as % of Tota | | 2.5% | 6.5% | 0.39 | 6.8% | 0.38 | 7.3% | 0.35 | 10.6% | 0.24 |
| Net Gains/Losses as % of N | let Income | 279.5% | 29.4% | 9.52 | 49.6% | 5.63 | 21.5% | 12.99 | N/A | N/A |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$50,366,471 | 59.2% | 42.4% | 1.39 | 44.5% | 1.33 | 44.5% | 1.33 | 61.1% | 0.97 |
| Supplies & Services | \$29,467,945 | 34.6% | 51.3% | 0.67 | 48.9% | 0.71 | 48.6% | 0.71 | 29.8% | 1.16 |
| Capital Component | \$5,254,601 | 6.2% | 6.2% | 0.99 | 6.6% | 0.93 | 6.9% | 0.89 | 9.1% | 0.68 |
| Fiscal Statistics | , | | | | | 4 . 4 | | | | |
| Operating Margin (%) | | -4.3% | 10.4% | N/A | 8.0% | N/A | 13.9% | N/A | -3.8% | 1.11 |
| Total Hospital Net Income (%) | | 2.2% | 14.1% | 0.16 | 14.8% | 0.15 | 17.0% | 0.13 | -1.7% | N/A |
| Return on Equity (%) | | 1.3% | 6.3% | 0.21 | 10.2% | 0.13 | 13.1% | 0.10 | -1.0% | N/A |
| Current Ratio | | 1.5 | 4.1 | 0.37 | 2.7 | 0.57 | 4.4 | 0.34 | 1.4 | 1.04 |
| Days in Net Patient Accounts Receivable | | 55.9 | 87.5 | 0.64 | 50.7 | 1.10 | 43.9 | 1.27 | 51.0 | 1.10 |
| Average Payment Period | | 89.1 | 89.9 | 0.99 | 78.2 | 1.14 | 61.1 | 1.46 | 94.2 | 0.95 |
| Equity Financing (%) | | 58.8% | 64.7% | 0.91 | 59.6% | 0.99 | 78.9% | 0.75 | 57.8% | 1.02 |
| Long-Term Debt to Equity R | atio | 0.4 | 0.3 | 1.23 | 0.3 | 1.60 | 0.1 | 3.14 | 0.4 | 0.91 |
| Times Interest Earned | dio | 4.5 | 21.0 | 0.21 | 18.0 | 0.25 | 25.9 | 0.17 | 0.6 | 7.71 |
| Total Asset Turnover | | 0.6 | 0.4 | 1.30 | 0.6 | 0.88 | 0.7 | 0.75 | 0.6 | 0.95 |
| Average Age of Plant (Years | z) | 15.0 | 17.1 | 0.88 | 12.6 | 1.19 | 10.3 | 1.45 | 14.9 | 1.00 |
| Increase (Decrease) Total N | | 5.0% | 12.7% | 0.40 | 11.3% | 0.45 | 14.2% | 0.36 | -12.8% | N/A |
| Outpatient Gross Revenue (| | 83.9% | 64.9% | 1.29 | 61.9% | 1.35 | 76.7% | 1.09 | 82.7% | 1.01 |
| Net Revenue Statistics | (70 OF TOTAL OF TV) | 03.370 | 04.970 | 1.49 | 01.370 | 1.99 | | 1.09. | 02.170 | |
| Inpatient Net Revenue per [| Discharge | \$10,150 | \$18,658 | 0.54 | \$18,949 | 0.54 | \$12,297 | 0.83 | \$11,282 | 0.90 |
| Inpatient Net Revenue per I | | \$2,815 | \$3,656 | 0.34 | \$3,664 | 0.54 | \$2,830 | 0.83 | \$3,248 | 0.90 |
| Outpatient Net Revenue per | | \$1,001 | \$5,030 \$781 | 1.28 | \$3,00 4 \$753 | 1.33 | \$806 | | | 2.15 |
| | | \$ 1,00 I | | | φ/33 | 1.33 | | 1.24 | \$466 | 2.13 |
| Income Stat | | Assets | | | * 44.075.050 | Liabilities & Fund | | | | |
| Gross Patient Revenue (GPR) | \$217,124,017 | Cash & Cash Equivalents | | | \$11,875,353 | Current Liabilities | | | \$19,651,391 | |
| _ess Deductions | \$137,589,876 | Net Patient Receivables | | | \$12,174,220 | Long-Term Debt | | | \$34,904,417 \$5,749,462 | |
| Net Patient Revenue | \$79,534,141 | Other Receivables | | | \$3,344,319 | Other Liabilities | | | \$5,748,462 | |
| Plus Other Revenue | \$2,079,640 | | | | | Sub | ototal | | \$60 | ,304,270 |
| Total Revenue | \$81,613,782 | | | gs & Equipment (Net) | | | | | | |
| Less Expenses | \$85,089,017 | Other Asse | ets | | \$47,284,105 | Unrestricted Fund Balance | | | \$86 | 5,067,055 |
| Non-Operating Gains/Losses | \$5,411,492 | | | | | Restricted Fund Balance | | | • • • • | \$33,094 |
| Net Income | \$1,936,257 | Total Asset | S | | \$146,371,325 | Total | Liabilities & Fun | id Balance | \$146 | ,371,325 |
| | | | | | | | | | | |