

117 Reedsburg Area Medical Center
 2000 North Dewey Street
 Reedsburg, WI 53959
 608-524-6487

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Sauk
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	33.1%	57.9%	0.57	58.2%	0.57	42.2%	0.78	34.6%	0.96
Obstetrics	55.9%	36.8%	1.52	41.0%	0.03	19.9%	2.81	66.5%	0.84
Pediatrics	0.0%	59.6%	N/A	55.7%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	37.0%	58.7%	0.63	62.3%	0.59	42.0%	0.88	38.7%	0.96
Average Census (Patients)									
Adult Medical-Surgical	5.0	26.8	0.18	25.0	0.20	12.3	0.40	4.5	1.10
Obstetrics	1.1	4.8	0.23	4.5	0.25	1.4	0.80	1.3	0.84
Pediatrics	0.0	1.5	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.0	49.8	0.14	53.8	0.13	19.1	0.37	6.6	1.07
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	4.6	0.68	4.5	0.69	3.8	0.83	2.8	1.11
Obstetrics	2.0	2.4	0.83	2.5	0.79	2.1	0.98	2.1	0.98
Pediatrics	0.0	3.8	N/A	4.5	N/A	2.0	N/A	0.0	N/A
Total Hospital	3.1	4.9	0.63	4.5	0.68	4.0	0.76	2.7	1.12
Surgical Operations									
Inpatient	93	1,037	0.09	947	0.10	334	0.28	138	0.67
Outpatient	2,168	3,865	0.56	3,798	0.57	2,451	0.88	1,833	1.18
Inpatient as % of All Surgeries	4.1%	21.2%	0.19	20.0%	0.21	12.0%	0.34	7.0%	0.59
Outpatient Visits									
Non-Emergency Visits	105,104	145,246	0.72	172,458	0.61	76,359	1.38	88,161	1.19
Emergency Visits	8,596	16,058	0.54	16,037	0.54	11,733	0.73	8,204	1.05
Full-Time Equivalents (FTEs)									
Administrators	5.6	19.0	0.30	20.3	0.28	12.6	0.45	7.6	0.74
Nurses, Licensed	124.4	247.5	0.50	270.6	0.46	121.7	1.02	133.8	0.93
Ancillary Nursing Personnel	9.5	40.3	0.24	38.3	0.25	21.5	0.44	19.0	0.50
All Other Personnel	318.0	496.2	0.64	620.2	0.51	244.0	1.30	416.5	0.76
Total FTEs	457.6	803.0	0.57	949.5	0.48	399.8	1.14	576.9	0.79
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.7	13.0	0.75	12.6	0.77	14.8	0.65	15.1	0.64
Nurses, Licensed	214.6	168.4	1.27	168.2	1.28	143.7	1.49	265.6	0.81
Ancillary Nursing Personnel	16.4	27.4	0.60	23.8	0.69	25.4	0.65	37.7	0.43
All Other Personnel	548.4	337.6	1.62	385.4	1.42	288.0	1.90	827.1	0.66
Total FTEs	789.1	546.4	1.44	590.0	1.34	471.8	1.67	1,145.6	0.69

Total Hospital:
 Beds Set Up & Staffed 19
 Discharges 834
 Inpatient Days 2,567

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 1
 Discharges 27
 Inpatient Days 333

Newborn Nursery:
 Bassinets 2
 Total Births 198
 Newborn Days 343

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	578	1,811	33.1%	5.0	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	202	408	55.9%	1.1	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	2	55	348	47.7%	1.0	6.3
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	1	5.6	Surgical Personnel	6	0	6.0
Physicians & Dentists	10	7	14.6	Radiological Services Personnel	15	3	16.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	0	3.0
Registered Nurses	60	54	93.0	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	2	0	2.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	7	10	14.8	Physical Therapists	5	0	5.0
Ancillary Nursing Personnel	6	5	9.5	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	8	5	12.4	Recreational Therapists	0	0	0.0
Physician Assistants	6	6	10.8	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	8	2	9.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	28	3	28.0
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	166	15	171.5
Pharmacy Personnel	23	9	26.7				
Clinical Laboratory Personnel	14	0	14.0	Total	387	120	457.6

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value ¹	Ratio	Value ⁴	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$78,738,089	50.5%	46.6%	1.08	42.1%	1.20	49.5%	1.02	53.6%	0.94
Medical Assistance	\$21,954,804	14.1%	14.4%	0.98	12.0%	1.17	13.2%	1.07	12.5%	1.12
Commercial	\$51,507,069	33.1%	33.9%	0.98	37.4%	0.88	33.6%	0.98	31.6%	1.05
All Other	\$3,607,383	2.3%	5.1%	0.46	8.4%	0.27	3.7%	0.62	2.3%	1.00
Deductions as % of Total Gross Patient Revenue										
Medicare	\$30,826,957	19.8%	35.2%	0.56	31.8%	0.62	35.9%	0.55	19.4%	1.02
Medical Assistance	\$15,489,996	9.9%	11.1%	0.90	9.3%	1.07	10.4%	0.96	10.3%	0.96
Commercial	\$25,889,701	16.6%	14.9%	1.11	19.0%	0.88	13.9%	1.20	17.0%	0.98
Charity Care	\$1,662,400	1.1%	0.7%	1.50	0.5%	2.00	0.8%	1.41	1.6%	0.68
Bad Debt	\$541,405	0.3%	1.0%	0.34	1.0%	0.34	1.3%	0.27	0.9%	0.40
All Other	\$1,487,348	1.0%	2.8%	0.34	4.5%	0.21	2.3%	0.41	1.5%	0.64
Total Deductions	\$75,897,807	48.7%	65.8%	0.74	66.2%	0.74	64.5%	0.76	50.7%	0.96
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		19.1%	6.5%	2.95	6.8%	2.82	7.3%	2.63	18.8%	1.02
Net Gains/Losses as % of Net Income		16.1%	29.4%	0.55	49.6%	0.32	21.5%	0.75	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$50,072,016	55.4%	42.4%	1.30	44.5%	1.24	44.5%	1.25	56.9%	0.97
Supplies & Services	\$33,918,675	37.5%	51.3%	0.73	48.9%	0.77	48.6%	0.77	36.8%	1.02
Capital Component	\$6,469,015	7.2%	6.2%	1.15	6.6%	1.08	6.9%	1.04	6.2%	1.15
Fiscal Statistics										
Operating Margin (%)		8.4%	10.4%	0.81	8.0%	1.04	13.9%	0.61	2.5%	3.33
Total Hospital Net Income (%)		9.9%	14.1%	0.70	14.8%	0.67	17.0%	0.58	2.3%	4.38
Return on Equity (%)		8.3%	6.3%	1.32	10.2%	0.82	13.1%	0.63	1.6%	5.06
Current Ratio		2.6	4.1	0.64	2.7	0.99	4.4	0.60	1.9	1.36
Days in Net Patient Accounts Receivable		43.4	87.5	0.50	50.7	0.86	43.9	0.99	46.7	0.93
Average Payment Period		97.0	89.9	1.08	78.2	1.24	61.1	1.59	126.3	0.77
Equity Financing (%)		51.4%	64.7%	0.79	59.6%	0.86	78.9%	0.65	44.5%	1.15
Long-Term Debt to Equity Ratio		0.6	0.3	1.68	0.3	2.18	0.1	4.27	0.7	0.80
Times Interest Earned		7.7	21.0	0.37	18.0	0.43	25.9	0.30	3.5	2.21
Total Asset Turnover		0.8	0.4	1.94	0.6	1.31	0.7	1.12	0.7	1.13
Average Age of Plant (Years)		8.3	17.1	0.49	12.6	0.66	10.3	0.80	10.5	0.79
Increase (Decrease) Total Net Patient Revenue		16.8%	12.7%	1.32	11.3%	1.49	14.2%	1.18	2.8%	5.94
Outpatient Gross Revenue (% of Total GPR)		87.7%	64.9%	1.35	61.9%	1.42	76.7%	1.14	86.8%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$15,943	\$18,658	0.85	\$18,949	0.84	\$12,297	1.30	\$14,396	1.11
Inpatient Net Revenue per Day		\$4,697	\$3,656	1.28	\$3,664	1.28	\$2,830	1.66	\$4,834	0.97
Outpatient Net Revenue per Visit		\$586	\$781	0.75	\$753	0.78	\$806	0.73	\$587	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$155,807,345	Cash & Cash Equivalents	\$11,445,391	Current Liabilities	\$22,900,143
Less Deductions	\$75,897,807	Net Patient Receivables	\$9,509,523	Long-Term Debt	\$33,759,678
Net Patient Revenue	\$79,909,538	Other Receivables	\$1,641,014	Other Liabilities	\$1,203,960
Plus Other Revenue	\$18,854,139			Subtotal	\$57,863,781
Total Revenue	\$98,763,677	Land, Buildings & Equipment (Net)	\$50,578,338	Unrestricted Fund Balance	\$61,138,475
Less Expenses	\$90,459,706	Other Assets	\$45,827,990	Restricted Fund Balance	\$711,358
Non-Operating Gains/Losses	\$1,591,671			Total Liabilities & Fund Balance	\$119,002,256
Net Income	\$9,895,642	Total Assets	\$119,002,256		