

122 River Falls Area Hospital
 1629 East Division Street
 River Falls, WI 54022
 715-425-6155

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 2

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5A		Volume Group 2		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Occupancy Rate (%)										
Adult Medical-Surgical	23.2%	57.9%	0.40	49.7%	0.47	19.3%	1.21	21.3%	1.09	
Obstetrics	0.0%	36.8%	N/A	28.0%	N/A	21.6%	N/A	0.0%	N/A	
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A	
Total Hospital	23.2%	58.7%	0.40	50.3%	0.46	20.9%	1.11	21.5%	1.08	
Average Census (Patients)										
Adult Medical-Surgical	4.2	26.8	0.16	11.9	0.35	3.3	1.25	3.8	1.09	
Obstetrics	0.0	4.8	N/A	2.0	N/A	0.9	N/A	0.0	N/A	
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A	
Total Hospital	4.2	49.8	0.08	18.8	0.22	4.2	0.99	3.9	1.08	
Average Length of Stay (Days)										
Adult Medical-Surgical	3.0	4.6	0.66	4.2	0.73	3.6	0.85	2.7	1.14	
Obstetrics	0.0	2.4	N/A	2.2	N/A	2.2	N/A	1.6	0.00	
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A	
Total Hospital	2.8	4.9	0.57	4.4	0.63	3.1	0.90	2.4	1.15	
Surgical Operations										
Inpatient	107	1,037	0.10	390	0.27	202	0.53	109	0.98	
Outpatient	1,058	3,865	0.27	2,637	0.40	1,213	0.87	727	1.46	
Inpatient as % of All Surgeries	9.2%	21.2%	0.43	12.9%	0.71	14.3%	0.64	13.0%	0.70	
Outpatient Visits										
Non-Emergency Visits	12,833	145,246	0.09	85,077	0.15	37,326	0.34	10,619	1.21	
Emergency Visits	5,607	16,058	0.35	8,132	0.69	4,868	1.15	4,973	1.13	
Full-Time Equivalents (FTEs)										
Administrators	20.0	19.0	1.05	10.7	1.86	5.6	3.58	19.2	1.05	
Nurses, Licensed	47.4	247.5	0.19	127.1	0.37	48.0	0.99	46.7	1.02	
Ancillary Nursing Personnel	3.7	40.3	0.09	20.5	0.18	5.7	0.65	2.9	1.27	
All Other Personnel	64.6	496.2	0.13	291.6	0.22	98.5	0.66	87.9	0.73	
Total FTEs	135.7	803.0	0.17	450.0	0.30	157.8	0.86	156.6	0.87	
FTEs per 100 Patient Census (Adjusted)										
Administrators	61.4	13.0	4.74	14.3	4.29	26.2	2.34	71.8	0.86	
Nurses, Licensed	145.5	168.4	0.86	169.5	0.86	225.1	0.65	175.0	0.83	
Ancillary Nursing Personnel	11.3	27.4	0.41	27.3	0.41	26.6	0.43	10.9	1.04	
All Other Personnel	198.1	337.6	0.59	388.8	0.51	461.9	0.43	329.5	0.60	
Total FTEs	416.4	546.4	0.76	599.9	0.69	739.8	0.56	587.2	0.71	

Total Hospital:
 Beds Set Up & Staffed 18
 Discharges 551
 Inpatient Days 1,526

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 5
 Discharges 42
 Inpatient Days 389

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	18	502	1,526	23.2%	4.2	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	15	10	20.0	Surgical Personnel	1	6	3.4
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	3	2.3
Medical & Dental Residents	0	0	0.0	Sonographers	3	4	6.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.6
Registered Nurses	10	57	47.4	Occupational Therapists	0	2	1.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	6	1	6.8
Ancillary Nursing Personnel	0	11	3.7	Physical Therapy Assistants/Aides	0	1	0.8
Medical Assistants	0	0	0.0	Recreational Therapists	0	2	1.6
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	4	6.0
Health Info Mgmt-Administrators/Technicians	0	1	0.5	All Other Personnel	14	25	26.2
Pharmacy Personnel	2	8	6.7				
Clinical Laboratory Personnel	0	0	0.0				
				Total	57	136	135.7

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5A Value	Ratio	2 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$39,501,691	53.0%	46.6%	1.14	50.7%	1.05	47.7%	1.11	54.9%	0.97
Medical Assistance	\$6,082,158	8.2%	14.4%	0.57	12.0%	0.68	12.6%	0.65	6.7%	1.22
Commercial	\$27,598,641	37.1%	33.9%	1.09	32.9%	1.13	35.5%	1.04	36.2%	1.02
All Other	\$1,293,916	1.7%	5.1%	0.34	4.5%	0.39	4.2%	0.41	2.2%	0.79
Deductions as % of Total Gross Patient Revenue										
Medicare	\$18,916,502	25.4%	35.2%	0.72	33.4%	0.76	27.4%	0.93	24.2%	1.05
Medical Assistance	\$3,173,218	4.3%	11.1%	0.38	8.6%	0.49	8.8%	0.48	3.1%	1.37
Commercial	\$7,653,691	10.3%	14.9%	0.69	10.0%	1.03	12.2%	0.84	9.4%	1.10
Charity Care	\$442,953	0.6%	0.7%	0.83	0.6%	1.02	0.7%	0.84	0.4%	1.44
Bad Debt	\$1,130,535	1.5%	1.0%	1.49	1.1%	1.33	1.3%	1.21	2.1%	0.72
All Other	\$1,560,684	2.1%	2.8%	0.75	2.7%	0.79	2.4%	0.87	2.6%	0.81
Total Deductions	\$32,877,583	44.1%	65.8%	0.67	56.4%	0.78	52.8%	0.84	41.8%	1.06
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.1%	6.5%	0.79	5.6%	0.92	4.2%	1.23	11.6%	0.44
Net Gains/Losses as % of Net Income		N/A	29.4%	N/A	37.6%	N/A	27.5%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$18,339,935	45.4%	42.4%	1.07	50.5%	0.90	46.9%	0.97	47.4%	0.96
Supplies & Services	\$18,606,616	46.1%	51.3%	0.90	44.3%	1.04	45.9%	1.00	43.7%	1.05
Capital Component	\$3,453,724	8.5%	6.2%	1.37	5.1%	1.66	7.1%	1.20	8.9%	0.96
Fiscal Statistics										
Operating Margin (%)		7.9%	10.4%	0.76	9.6%	0.82	14.1%	0.56	7.0%	1.12
Total Hospital Net Income (%)		7.8%	14.1%	0.55	14.5%	0.54	18.4%	0.43	6.9%	1.13
Return on Equity (%)		17.4%	6.3%	2.75	2.4%	7.24	1.6%	10.90	14.1%	1.23
Current Ratio		1.2	4.1	0.29	2.7	0.44	2.8	0.42	1.8	0.66
Days in Net Patient Accounts Receivable		51.0	87.5	0.58	250.3	0.20	469.6	0.11	61.9	0.82
Average Payment Period		61.8	89.9	0.69	256.1	0.24	503.0	0.12	42.7	1.45
Equity Financing (%)		568.6%	64.7%	8.79	51.4%	11.06	50.7%	11.23	525.4%	1.08
Long-Term Debt to Equity Ratio		0.0	0.3	0.00	0.7	0.00	0.7	0.00	0.0	1.02
Times Interest Earned		6.0	21.0	0.29	45.6	0.13	28.6	0.21	5.3	1.13
Total Asset Turnover		2.2	0.4	5.18	0.2	14.19	0.1	26.99	2.0	1.09
Average Age of Plant (Years)		10.8	17.1	0.63	51.5	0.21	72.9	0.15	10.8	1.00
Increase (Decrease) Total Net Patient Revenue		11.3%	12.7%	0.89	13.4%	0.84	13.5%	0.84	0.7%	17.13
Outpatient Gross Revenue (% of Total GPR)		87.2%	64.9%	1.34	75.1%	1.16	80.3%	1.09	85.6%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,875		\$18,658	0.69	\$16,496	0.78	\$17,504	0.74	\$14,680	0.88
Inpatient Net Revenue per Day	\$3,905		\$3,656	1.07	\$3,511	1.11	\$4,490	0.87	\$5,033	0.78
Outpatient Net Revenue per Visit	\$1,898		\$781	2.43	\$874	2.17	\$784	2.42	\$1,883	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$74,476,404	Cash & Cash Equivalents	\$17,743	Current Liabilities	\$6,371,990
Less Deductions	\$32,877,583	Net Patient Receivables	\$5,806,804	Long-Term Debt	\$42,704
Net Patient Revenue	\$41,598,821	Other Receivables	\$52,995	Other Liabilities	-\$98,981,123
Plus Other Revenue	\$2,250,717			Subtotal	-\$92,566,429
Total Revenue	\$43,849,538	Land, Buildings & Equipment (Net)	\$12,236,296	Unrestricted Fund Balance	\$112,319,336
Less Expenses	\$40,400,275	Other Assets	\$1,639,069	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$15,450	Total Assets	\$19,752,907	Total Liabilities & Fund Balance	\$19,752,907
Net Income	\$3,433,813				