

128 Spooner Health
 1280 Chandler Drive
 Spooner, WI 54801
 715-635-2111

Fiscal Year: 04/01 to 03/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Washburn
 Analysis Area: Western Lake Superior (7)
 Volume Group: 2

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	11.1%	57.9%	0.19	25.1%	0.44	19.3%	0.58	13.6%	0.81
Obstetrics	0.0%	36.8%	N/A	24.3%	N/A	21.6%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	14.1%	58.7%	0.24	28.2%	0.50	20.9%	0.67	13.7%	1.03
Average Census (Patients)									
Adult Medical-Surgical	2.2	26.8	0.08	5.0	0.45	3.3	0.66	2.2	1.02
Obstetrics	0.0	4.8	N/A	1.1	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.8	49.8	0.06	6.5	0.43	4.2	0.67	2.7	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	3.6	4.6	0.79	3.6	1.01	3.6	1.01	3.3	1.11
Obstetrics	0.0	2.4	N/A	2.3	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.6	4.9	0.74	3.9	0.93	3.1	1.18	3.4	1.07
Surgical Operations									
Inpatient	0	1,037	N/A	70	N/A	202	N/A	0	N/A
Outpatient	296	3,865	0.08	1,013	0.29	1,213	0.24	338	0.88
Inpatient as % of All Surgeries	0.0%	21.2%	N/A	6.4%	N/A	14.3%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	20,195	145,246	0.14	40,762	0.50	37,326	0.54	21,515	0.94
Emergency Visits	5,930	16,058	0.37	6,148	0.96	4,868	1.22	7,154	0.83
Full-Time Equivalents (FTEs)									
Administrators	3.0	19.0	0.16	2.8	1.08	5.6	0.54	3.0	1.00
Nurses, Licensed	31.3	247.5	0.13	61.3	0.51	48.0	0.65	32.1	0.97
Ancillary Nursing Personnel	2.8	40.3	0.07	8.9	0.32	5.7	0.50	2.6	1.09
All Other Personnel	80.1	496.2	0.16	146.9	0.55	98.5	0.81	78.8	1.02
Total FTEs	117.2	803.0	0.15	219.9	0.53	157.8	0.74	116.6	1.01
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.9	13.0	1.07	5.7	2.44	26.2	0.53	13.5	1.03
Nurses, Licensed	144.6	168.4	0.86	125.8	1.15	225.1	0.64	144.3	1.00
Ancillary Nursing Personnel	13.1	27.4	0.48	18.3	0.72	26.6	0.49	11.7	1.12
All Other Personnel	370.4	337.6	1.10	301.1	1.23	461.9	0.80	354.1	1.05
Total FTEs	542.0	546.4	0.99	450.8	1.20	739.8	0.73	523.6	1.04

Total Hospital:
 Beds Set Up & Staffed 20
 Discharges 283
 Inpatient Days 1,026

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 3
 Discharges 47
 Inpatient Days 494

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 03/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	223	809	11.1%	2.2	3.6
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	7	38	0.0%	0.1	5.4
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	46	148	0.0%	0.4	3.2
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	7	31	0.0%	0.1	4.4

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	3	2	3.4	Radiological Services Personnel	7	1	7.8
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.8
Registered Nurses	19	15	29.3	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	4	2	5.4
Ancillary Nursing Personnel	0	4	2.8	Physical Therapy Assistants/Aides	2	3	3.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	8	7.5
Health Info Mgmt-Administrators/Technicians	3	1	3.5	All Other Personnel	29	9	33.7
Pharmacy Personnel	5	0	5.0				
Clinical Laboratory Personnel	6	0	6.0				
				Total	91	46	117.2

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$29,213,136	57.6%	46.6%	1.23	50.8%	1.13	47.7%	1.21	56.3%	1.02
Medical Assistance	\$7,807,371	15.4%	14.4%	1.07	16.7%	0.92	12.6%	1.22	14.4%	1.07
Commercial	\$10,145,876	20.0%	33.9%	0.59	26.9%	0.74	35.5%	0.56	24.8%	0.81
All Other	\$3,588,735	7.1%	5.1%	1.40	5.6%	1.27	4.2%	1.68	4.5%	1.58
Deductions as % of Total Gross Patient Revenue										
Medicare	\$14,005,475	27.6%	35.2%	0.78	27.0%	1.02	27.4%	1.01	29.1%	0.95
Medical Assistance	\$5,498,060	10.8%	11.1%	0.98	11.1%	0.97	8.8%	1.23	10.7%	1.01
Commercial	\$2,276,519	4.5%	14.9%	0.30	5.5%	0.82	12.2%	0.37	5.4%	0.83
Charity Care	\$366,676	0.7%	0.7%	1.01	0.7%	1.07	0.7%	1.03	0.8%	0.91
Bad Debt	\$646,015	1.3%	1.0%	1.25	1.5%	0.85	1.3%	1.01	2.0%	0.63
All Other	\$1,998,636	3.9%	2.8%	1.41	2.7%	1.46	2.4%	1.63	1.7%	2.25
Total Deductions	\$24,791,381	48.8%	65.8%	0.74	48.5%	1.01	52.8%	0.93	49.8%	0.98
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	18.5%	6.5%	2.86	3.4%	5.48	4.2%	4.45	0.3%	57.83	
Net Gains/Losses as % of Net Income	16.6%	29.4%	0.57	46.4%	0.36	27.5%	0.60	74.0%	0.22	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,740,700	40.5%	42.4%	0.95	52.8%	0.77	46.9%	0.86	38.8%	1.04
Supplies & Services	\$12,319,170	46.4%	51.3%	0.90	40.1%	1.16	45.9%	1.01	47.4%	0.98
Capital Component	\$3,478,437	13.1%	6.2%	2.10	7.1%	1.84	7.1%	1.83	13.8%	0.95
Fiscal Statistics										
Operating Margin (%)	16.7%	10.4%	1.61	12.3%	1.36	14.1%	1.19	2.3%	7.36	
Total Hospital Net Income (%)	19.4%	14.1%	1.38	20.8%	0.93	18.4%	1.05	8.2%	2.36	
Return on Equity (%)	9.4%	6.3%	1.49	2.3%	4.15	1.6%	5.89	4.4%	2.15	
Current Ratio	2.2	4.1	0.53	3.1	0.70	2.8	0.79	2.0	1.12	
Days in Net Patient Accounts Receivable	39.2	87.5	0.45	372.2	0.11	469.6	0.08	45.0	0.87	
Average Payment Period	143.7	89.9	1.60	407.2	0.35	503.0	0.29	69.1	2.08	
Equity Financing (%)	60.4%	64.7%	0.93	51.8%	1.17	50.7%	1.19	59.2%	1.02	
Long-Term Debt to Equity Ratio	0.4	0.3	1.25	0.7	0.60	0.7	0.56	0.5	0.75	
Times Interest Earned	10.3	21.0	0.49	56.7	0.18	28.6	0.36	4.3	2.38	
Total Asset Turnover	0.5	0.4	1.09	0.1	4.76	0.1	5.69	0.5	0.94	
Average Age of Plant (Years)	5.1	17.1	0.30	55.6	0.09	72.9	0.07	3.9	1.32	
Increase (Decrease) Total Net Patient Revenue	-4.1%	12.7%	N/A	17.4%	N/A	13.5%	N/A	-3.6%	1.13	
Outpatient Gross Revenue (% of Total GPR)	87.9%	64.9%	1.35	86.8%	1.01	80.3%	1.10	87.5%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,300	\$18,658	0.66	\$14,908	0.83	\$17,504	0.70	\$13,518	0.91	
Inpatient Net Revenue per Day	\$2,784	\$3,656	0.76	\$3,393	0.82	\$4,490	0.62	\$2,470	1.13	
Outpatient Net Revenue per Visit	\$863	\$781	1.10	\$924	0.93	\$784	1.10	\$807	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$50,755,117	Cash & Cash Equivalents	\$17,059,346	Current Liabilities	\$9,487,849
Less Deductions	\$24,791,381	Net Patient Receivables	\$2,785,821	Long-Term Debt	\$16,907,062
Net Patient Revenue	\$25,963,736	Other Receivables	\$143,060	Other Liabilities	\$553,353
Plus Other Revenue	\$5,910,691			Subtotal	\$26,948,264
Total Revenue	\$31,874,429	Land, Buildings & Equipment (Net)	\$22,882,001	Unrestricted Fund Balance	\$41,113,191
Less Expenses	\$26,538,307	Other Assets	\$25,191,227	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,061,513			Total Liabilities & Fund Balance	\$68,061,455
Net Income	\$6,397,635	Total Assets	\$68,061,455		