

**131 Aspirus Stevens Point Hospital**  
 900 Illinois Avenue  
 Stevens Point, WI 54481  
 715-346-5000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Portage  
 Analysis Area: North Central (6)  
 Volume Group: 5

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 6		Volume Group 5		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	47.1%	57.9%	0.81	58.8%	0.80	54.3%	0.87	75.7%	0.62
Obstetrics	42.0%	36.8%	1.14	39.4%	0.06	31.5%	1.33	50.7%	0.83
Pediatrics	0.0%	59.6%	N/A	69.2%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	68.0%	58.7%	1.16	61.6%	1.10	55.3%	1.23	71.0%	0.96
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	8.9	26.8	0.33	17.6	0.51	18.1	0.50	10.6	0.84
Obstetrics	2.5	4.8	0.52	3.2	0.79	3.1	0.81	2.5	0.99
Pediatrics	0.0	1.5	N/A	2.9	N/A	0.0	N/A	0.0	N/A
Total Hospital	29.2	49.8	0.59	35.6	0.82	37.4	0.78	26.3	1.11
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	4.6	0.81	4.4	0.85	4.1	0.92	3.2	1.16
Obstetrics	2.1	2.4	0.84	2.2	0.94	2.3	0.90	2.1	0.99
Pediatrics	0.0	3.8	N/A	4.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.8	4.9	0.78	4.7	0.80	4.4	0.86	3.1	1.22
<b>Surgical Operations</b>									
Inpatient	494	1,037	0.48	1,116	0.44	612	0.81	568	0.87
Outpatient	3,067	3,865	0.79	3,513	0.87	2,709	1.13	2,699	1.14
Inpatient as % of All Surgeries	13.9%	21.2%	0.66	24.1%	0.58	18.4%	0.75	17.4%	0.80
<b>Outpatient Visits</b>									
Non-Emergency Visits	358,677	145,246	2.47	131,878	2.72	120,713	2.97	370,190	0.97
Emergency Visits	13,357	16,058	0.83	11,093	1.20	16,865	0.79	14,484	0.92
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	13.6	19.0	0.71	20.4	0.66	17.0	0.80	20.3	0.67
Nurses, Licensed	174.6	247.5	0.71	172.5	1.01	164.3	1.06	126.3	1.38
Ancillary Nursing Personnel	1.8	40.3	0.04	24.7	0.07	24.6	0.07	15.1	0.12
All Other Personnel	355.1	496.2	0.72	457.0	0.78	297.6	1.19	208.1	1.71
Total FTEs	545.0	803.0	0.68	674.6	0.81	503.6	1.08	369.8	1.47
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	11.3	13.0	0.87	17.1	0.66	14.0	0.81	19.2	0.59
Nurses, Licensed	145.7	168.4	0.87	144.1	1.01	134.7	1.08	119.6	1.22
Ancillary Nursing Personnel	1.5	27.4	0.05	20.6	0.07	20.2	0.07	14.3	0.10
All Other Personnel	296.3	337.6	0.88	381.6	0.78	244.0	1.21	197.0	1.50
Total FTEs	454.9	546.4	0.83	563.4	0.81	412.8	1.10	350.1	1.30

**Total Hospital:**  
 Beds Set Up & Staffed 43  
 Discharges 2,817  
 Inpatient Days 10,671

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 2  
 Total Births 340  
 Newborn Days 569

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	19	874	3,264	47.1%	8.9	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	447	919	42.0%	2.5	2.1
<b>Psychiatric</b>	1	7	475	1,199	46.9%	3.3	2.5
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	11	1,021	5,289	131.7%	14.5	5.2
Neonatal Intensive/Intermediate Care	2	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	8	13.6	Surgical Personnel	19	10	20.8
Physicians & Dentists	19	17	21.6	Radiological Services Personnel	19	14	21.6
Medical & Dental Residents	0	0	0.0	Sonographers	4	4	5.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	14	6	17.1
Registered Nurses	125	84	146.8	Occupational Therapists	1	2	1.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.0
Licensed Practical Nurses	5	3	5.6	Physical Therapists	16	6	18.5
Ancillary Nursing Personnel	1	1	1.8	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	40	28	42.7	Recreational Therapists	0	0	0.0
Physician Assistants	1	3	1.3	Dietitians & Nutritionists	0	1	0.0
Nurse Practitioners	21	13	22.2	Psychologists	5	3	5.5
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	89	52	99.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	38	32	45.7
Pharmacy Personnel	10	4	10.8				
Clinical Laboratory Personnel	38	22	42.9				
				<b>Total</b>	<b>477</b>	<b>314</b>	<b>545.0</b>

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$144,482,677	48.1%	46.6%	1.03	51.2%	0.94	49.9%	0.97	47.0%	1.02
Medical Assistance	\$44,375,750	14.8%	14.4%	1.03	13.3%	1.11	15.6%	0.95	13.1%	1.13
Commercial	\$95,156,254	31.7%	33.9%	0.94	29.9%	1.06	30.3%	1.05	31.7%	1.00
All Other	\$16,091,644	5.4%	5.1%	1.06	5.7%	0.95	4.2%	1.27	8.3%	0.65
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$100,397,273	33.5%	35.2%	0.95	36.0%	0.93	36.9%	0.91	32.8%	1.02
Medical Assistance	\$32,840,622	10.9%	11.1%	0.99	10.1%	1.09	11.4%	0.96	9.2%	1.20
Commercial	\$20,559,571	6.9%	14.9%	0.46	9.2%	0.74	11.8%	0.58	5.3%	1.30
Charity Care	\$4,745,025	1.6%	0.7%	2.22	0.8%	2.07	0.9%	1.69	1.8%	0.90
Bad Debt	\$3,730,741	1.2%	1.0%	1.22	0.8%	1.53	1.2%	1.06	1.9%	0.66
All Other	\$12,451,574	4.1%	2.8%	1.48	3.5%	1.18	2.5%	1.68	6.1%	0.68
Total Deductions	\$174,724,806	58.2%	65.8%	0.89	60.4%	0.96	64.7%	0.90	56.9%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.2%	6.5%	0.34	4.2%	0.52	4.5%	0.49	12.8%	0.17
Net Gains/Losses as % of Net Income		107.1%	29.4%	3.65	32.5%	3.30	43.7%	2.45	0.1%	875.18
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$33,369,456	26.0%	42.4%	0.61	42.4%	0.61	38.8%	0.67	28.2%	0.92
Supplies & Services	\$85,225,011	66.4%	51.3%	1.29	52.7%	1.26	54.3%	1.22	64.0%	1.04
Capital Component	\$9,727,262	7.6%	6.2%	1.22	4.9%	1.53	6.9%	1.10	7.8%	0.97
<b>Fiscal Statistics</b>										
Operating Margin (%)		-0.1%	10.4%	N/A	9.6%	N/A	9.6%	N/A	11.9%	N/A
Total Hospital Net Income (%)		1.3%	14.1%	0.09	13.6%	0.10	15.9%	0.08	11.9%	0.11
Return on Equity (%)		1.8%	6.3%	0.29	3.3%	0.55	11.2%	0.16	15.5%	0.12
Current Ratio		1.2	4.1	0.30	2.8	0.44	3.9	0.32	1.1	1.14
Days in Net Patient Accounts Receivable		45.2	87.5	0.52	167.5	0.27	51.2	0.88	48.4	0.93
Average Payment Period		60.3	89.9	0.67	165.5	0.36	62.2	0.97	67.6	0.89
Equity Financing (%)		60.0%	64.7%	0.93	50.9%	1.18	78.3%	0.77	63.0%	0.95
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.7	N/A	0.1	N/A	0.0	N/A
Times Interest Earned		26,426.2	21.0	1,256.8	48.7	542.15	21.6	1,225.2	0.0	N/A
Total Asset Turnover		1.3	0.4	3.10	0.2	5.77	0.7	2.03	1.3	1.02
Average Age of Plant (Years)		7.4	17.1	0.43	33.5	0.22	10.5	0.70	6.9	1.07
Increase (Decrease) Total Net Patient Revenue		9.3%	12.7%	0.73	25.1%	0.37	8.7%	1.07	-11.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		75.7%	64.9%	1.17	70.5%	1.07	69.3%	1.09	75.4%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge		\$12,235	\$18,658	0.66	\$16,540	0.74	\$13,373	0.91	\$10,316	1.19
Inpatient Net Revenue per Day		\$3,237	\$3,656	0.89	\$3,511	0.92	\$3,024	1.07	\$3,354	0.97
Outpatient Net Revenue per Visit		\$254	\$781	0.33	\$799	0.32	\$626	0.41	\$228	1.11

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$300,106,325	Cash & Cash Equivalents	\$6,450	Current Liabilities	\$19,743,440
Less Deductions	\$174,724,806	Net Patient Receivables	\$15,525,478	Long-Term Debt	\$0
Net Patient Revenue	\$125,381,519	Other Receivables	\$41,155	Other Liabilities	\$18,768,217
Plus Other Revenue	\$2,816,767			Subtotal	\$38,511,657
Total Revenue	\$128,198,286	Land, Buildings & Equipment (Net)	\$70,481,130	Unrestricted Fund Balance	\$57,822,506
Less Expenses	\$128,321,729	Other Assets	\$10,279,950	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,867,504			Total Liabilities & Fund Balance	\$96,334,163
Net Income	\$1,744,061	Total Assets	\$96,334,163		