

137 Aurora Medical Center of Manitowoc County
 5000 Memorial Drive
 Two Rivers, WI 54241
 920-794-5000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Manitowoc
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	22.1%	57.9%	0.38	57.7%	0.38	54.3%	0.41	17.8%	1.24
Obstetrics	34.5%	36.8%	0.94	33.1%	0.06	31.5%	1.10	32.0%	1.08
Pediatrics	0.0%	59.6%	N/A	12.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	32.4%	58.7%	0.55	51.8%	0.63	55.3%	0.59	26.9%	1.20
Average Census (Patients)									
Adult Medical-Surgical	8.4	26.8	0.31	25.0	0.34	18.1	0.46	6.8	1.24
Obstetrics	2.1	4.8	0.43	3.9	0.54	3.1	0.67	1.9	1.08
Pediatrics	0.0	1.5	N/A	0.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	20.1	49.8	0.40	44.3	0.45	37.4	0.54	16.7	1.20
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	4.6	0.77	4.2	0.84	4.1	0.87	3.1	1.13
Obstetrics	1.9	2.4	0.77	2.3	0.83	2.3	0.82	1.8	1.07
Pediatrics	0.0	3.8	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.9	0.64	4.4	0.70	4.4	0.71	2.8	1.13
Surgical Operations									
Inpatient	438	1,037	0.42	879	0.50	612	0.72	492	0.89
Outpatient	3,125	3,865	0.81	5,410	0.58	2,709	1.15	2,486	1.26
Inpatient as % of All Surgeries	12.3%	21.2%	0.58	14.0%	0.88	18.4%	0.67	16.5%	0.74
Outpatient Visits									
Non-Emergency Visits	77,085	145,246	0.53	191,881	0.40	120,713	0.64	64,807	1.19
Emergency Visits	14,308	16,058	0.89	17,038	0.84	16,865	0.85	12,757	1.12
Full-Time Equivalents (FTEs)									
Administrators	9.0	19.0	0.47	15.5	0.58	17.0	0.53	9.0	1.00
Nurses, Licensed	112.9	247.5	0.46	286.5	0.39	164.3	0.69	108.1	1.04
Ancillary Nursing Personnel	35.2	40.3	0.87	43.7	0.81	24.6	1.43	22.4	1.57
All Other Personnel	226.1	496.2	0.46	497.2	0.45	297.6	0.76	227.3	0.99
Total FTEs	383.2	803.0	0.48	842.9	0.45	503.6	0.76	366.8	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.2	13.0	0.71	8.7	1.06	14.0	0.66	11.3	0.82
Nurses, Licensed	115.6	168.4	0.69	160.8	0.72	134.7	0.86	135.5	0.85
Ancillary Nursing Personnel	36.0	27.4	1.31	24.5	1.47	20.2	1.79	28.0	1.29
All Other Personnel	231.4	337.6	0.69	279.1	0.83	244.0	0.95	284.9	0.81
Total FTEs	392.2	546.4	0.72	473.2	0.83	412.8	0.95	459.7	0.85

Total Hospital:
 Beds Set Up & Staffed 62
 Discharges 2,368
 Inpatient Days 7,332

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 8
 Total Births 414
 Newborn Days 710

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	38	865	3,064	22.1%	8.4	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	6	402	756	34.5%	2.1	1.9
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	611	611	27.9%	1.7	1.0
Step-Down (Special Care)	1	12	301	2,901	66.2%	7.9	9.6
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	11	1	11.8
Physicians & Dentists	2	17	3.8	Radiological Services Personnel	14	3	17.0
Medical & Dental Residents	0	0	0.0	Sonographers	5	0	5.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	1	8.1
Registered Nurses	82	37	105.7	Occupational Therapists	5	4	7.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.9
Licensed Practical Nurses	2	2	2.5	Physical Therapists	12	3	14.8
Ancillary Nursing Personnel	25	25	35.2	Physical Therapy Assistants/Aides	4	7	8.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	2	4.7	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	21	14	29.3
Health Info Mgmt-Administrators/Technicians	5	1	5.6	All Other Personnel	65	44	87.8
Pharmacy Personnel	6	1	6.4				
Clinical Laboratory Personnel	15	3	16.1				
				Total	297	167	383.2

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$129,357,340	44.1%	46.6%	0.95	47.1%	0.94	49.9%	0.88	43.3%	1.02
Medical Assistance	\$37,710,057	12.9%	14.4%	0.89	12.3%	1.04	15.6%	0.83	12.9%	0.99
Commercial	\$112,260,877	38.3%	33.9%	1.13	36.3%	1.05	30.3%	1.26	39.4%	0.97
All Other	\$13,765,886	4.7%	5.1%	0.93	4.2%	1.11	4.2%	1.11	4.3%	1.08
Deductions as % of Total Gross Patient Revenue										
Medicare	\$101,439,228	34.6%	35.2%	0.98	35.4%	0.98	36.9%	0.94	33.5%	1.03
Medical Assistance	\$30,112,087	10.3%	11.1%	0.93	9.8%	1.05	11.4%	0.90	9.5%	1.08
Commercial	\$51,062,825	17.4%	14.9%	1.17	16.0%	1.09	11.8%	1.48	16.7%	1.04
Charity Care	\$2,670,176	0.9%	0.7%	1.28	0.7%	1.33	0.9%	0.97	1.0%	0.93
Bad Debt	\$4,086,556	1.4%	1.0%	1.37	1.1%	1.30	1.2%	1.19	1.4%	0.98
All Other	\$7,886,511	2.7%	2.8%	0.96	2.9%	0.92	2.5%	1.09	2.3%	1.15
Total Deductions	\$197,257,383	67.3%	65.8%	1.02	65.9%	1.02	64.7%	1.04	64.5%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.8%	6.5%	0.12		6.1%	0.13	4.5%	0.18	7.8%	0.10
Net Gains/Losses as % of Net Income	0.1%	29.4%	0.00		31.1%	0.00	43.7%	0.00	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,383,147	35.4%	42.4%	0.83	42.5%	0.83	38.8%	0.91	34.4%	1.03
Supplies & Services	\$41,231,727	57.5%	51.3%	1.12	50.9%	1.13	54.3%	1.06	58.1%	0.99
Capital Component	\$5,060,562	7.1%	6.2%	1.13	6.6%	1.07	6.9%	1.03	7.5%	0.94
Fiscal Statistics										
Operating Margin (%)	25.8%	10.4%	2.48		15.9%	1.63	9.6%	2.68	25.9%	1.00
Total Hospital Net Income (%)	25.8%	14.1%	1.83		21.5%	1.20	15.9%	1.62	25.9%	1.00
Return on Equity (%)	8.8%	6.3%	1.39		15.0%	0.58	11.2%	0.79	9.0%	0.97
Current Ratio	27.6	4.1	6.69		3.7	7.47	3.9	7.04	34.3	0.80
Days in Net Patient Accounts Receivable	56.6	87.5	0.65		56.7	1.00	51.2	1.11	59.7	0.95
Average Payment Period	49.7	89.9	0.55		76.1	0.65	62.2	0.80	38.7	1.28
Equity Financing (%)	95.9%	64.7%	1.48		75.3%	1.27	78.3%	1.22	95.9%	1.00
Long-Term Debt to Equity Ratio	0.0	0.3	0.00		0.2	0.00	0.1	0.00	0.0	0.74
Times Interest Earned	36.5	21.0	1.73		32.4	1.12	21.6	1.69	35.6	1.02
Total Asset Turnover	0.3	0.4	0.79		0.7	0.52	0.7	0.52	0.3	0.97
Average Age of Plant (Years)	11.5	17.1	0.68		10.6	1.09	10.5	1.09	10.7	1.08
Increase (Decrease) Total Net Patient Revenue	14.7%	12.7%	1.15		10.0%	1.47	8.7%	1.69	-5.1%	N/A
Outpatient Gross Revenue (% of Total GPR)	78.1%	64.9%	1.20		74.4%	1.05	69.3%	1.13	77.1%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,409	\$18,658	0.67		\$15,148	0.82	\$13,373	0.93	\$12,575	0.99
Inpatient Net Revenue per Day	\$3,769	\$3,656	1.03		\$3,286	1.15	\$3,024	1.25	\$4,172	0.90
Outpatient Net Revenue per Visit	\$772	\$781	0.99		\$699	1.10	\$626	1.23	\$760	1.02

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$293,094,160	Cash & Cash Equivalents	\$238,055,132	Current Liabilities	\$9,249,139
Less Deductions	\$197,257,383	Net Patient Receivables	\$14,866,567	Long-Term Debt	\$112,955
Net Patient Revenue	\$95,836,777	Other Receivables	\$207,020	Other Liabilities	\$2,380,138
Plus Other Revenue	\$760,949			Subtotal	\$11,742,232
Total Revenue	\$96,597,725	Land, Buildings & Equipment (Net)	\$24,838,969	Unrestricted Fund Balance	\$272,128,483
Less Expenses	\$71,675,436	Other Assets	\$5,903,025	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$18,175			Total Liabilities & Fund Balance	\$283,870,715
Net Income	\$24,940,464	Total Assets	\$283,870,713		