

138 Vernon Memorial Healthcare
 507 S Main Street
 Viroqua, WI 54665
 608-637-2101

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 3

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	41.3%	57.9%	0.71	44.6%	0.93	36.8%	1.12	38.0%	1.09
Obstetrics	14.3%	36.8%	0.39	52.1%	0.01	23.3%	0.61	14.5%	0.98
Pediatrics	0.0%	59.6%	N/A	30.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	35.9%	58.7%	0.61	48.8%	0.74	42.9%	0.84	33.8%	1.06
Average Census (Patients)									
Adult Medical-Surgical	8.3	26.8	0.31	17.0	0.49	7.2	1.15	7.6	1.09
Obstetrics	0.7	4.8	0.15	4.5	0.16	0.9	0.78	0.7	0.98
Pediatrics	0.0	1.5	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	9.0	49.8	0.18	28.6	0.31	10.9	0.82	8.5	1.06
Average Length of Stay (Days)									
Adult Medical-Surgical	2.5	4.6	0.55	4.1	0.62	3.5	0.73	2.3	1.09
Obstetrics	2.0	2.4	0.81	3.2	0.62	2.1	0.96	2.0	0.97
Pediatrics	0.0	3.8	N/A	2.5	N/A	1.8	N/A	0.0	N/A
Total Hospital	2.5	4.9	0.51	4.9	0.50	3.8	0.66	2.3	1.07
Surgical Operations									
Inpatient	596	1,037	0.57	828	0.72	234	2.55	626	0.95
Outpatient	718	3,865	0.19	2,810	0.26	1,718	0.42	618	1.16
Inpatient as % of All Surgeries	45.4%	21.2%	2.14	22.8%	1.99	12.0%	3.79	50.3%	0.90
Outpatient Visits									
Non-Emergency Visits	120,552	145,246	0.83	141,645	0.85	77,301	1.56	114,682	1.05
Emergency Visits	6,840	16,058	0.43	14,182	0.48	9,586	0.71	6,302	1.09
Full-Time Equivalents (FTEs)									
Administrators	18.8	19.0	0.99	11.3	1.66	11.2	1.67	12.7	1.48
Nurses, Licensed	79.1	247.5	0.32	150.4	0.53	81.2	0.97	83.8	0.94
Ancillary Nursing Personnel	12.9	40.3	0.32	22.0	0.59	13.2	0.98	17.0	0.76
All Other Personnel	231.8	496.2	0.47	396.9	0.58	206.7	1.12	238.3	0.97
Total FTEs	342.6	803.0	0.43	580.7	0.59	312.3	1.10	351.7	0.97
FTEs per 100 Patient Census (Adjusted)									
Administrators	51.3	13.0	3.96	8.5	6.02	20.5	2.50	41.9	1.22
Nurses, Licensed	215.9	168.4	1.28	113.4	1.90	148.3	1.46	275.9	0.78
Ancillary Nursing Personnel	35.3	27.4	1.29	16.6	2.13	24.2	1.46	56.0	0.63
All Other Personnel	632.8	337.6	1.87	299.2	2.12	377.6	1.68	784.7	0.81
Total FTEs	935.4	546.4	1.71	437.7	2.14	570.6	1.64	1,158.5	0.81

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 1,326
 Inpatient Days 3,277

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 3
 Discharges 25
 Inpatient Days 228

Newborn Nursery:
 Bassinets 5
 Total Births 135
 Newborn Days 239

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	20	1,194	3,016	41.3%	8.3	2.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	132	261	14.3%	0.7	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	18	1	18.8	Surgical Personnel	5	0	5.0
Physicians & Dentists	12	6	16.7	Radiological Services Personnel	12	1	12.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	2.5
Registered Nurses	24	68	68.5	Occupational Therapists	4	6	6.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	1	4.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	10	1	10.1
Ancillary Nursing Personnel	4	15	12.9	Physical Therapy Assistants/Aides	6	1	6.9
Medical Assistants	9	0	9.0	Recreational Therapists	0	0	0.0
Physician Assistants	3	3	5.4	Dietitians & Nutritionists	5	8	11.0
Nurse Practitioners	4	4	6.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	2	3.8	Social Workers	2	3	4.1
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	38	18	49.6
Health Info Mgmt-Administrators/Technicians	13	1	13.6	All Other Personnel	37	25	51.8
Pharmacy Personnel	7	4	8.5				
Clinical Laboratory Personnel	8	7	13.2				
				Total	229	178	342.6

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$82,790,835	53.1%	46.6%	1.14	45.7%	1.16	47.0%	1.13	52.3%	1.01
Medical Assistance	\$18,484,372	11.8%	14.4%	0.82	10.5%	1.13	13.0%	0.91	11.4%	1.04
Commercial	\$51,099,284	32.8%	33.9%	0.97	35.7%	0.92	36.1%	0.91	32.9%	0.99
All Other	\$3,623,614	2.3%	5.1%	0.46	8.1%	0.29	3.8%	0.61	3.3%	0.70
Deductions as % of Total Gross Patient Revenue										
Medicare	\$53,296,532	34.2%	35.2%	0.97	32.9%	1.04	32.5%	1.05	30.7%	1.11
Medical Assistance	\$11,229,989	7.2%	11.1%	0.65	8.2%	0.88	9.9%	0.73	6.9%	1.04
Commercial	\$19,935,529	12.8%	14.9%	0.86	16.1%	0.79	14.1%	0.90	12.7%	1.01
Charity Care	\$1,523,074	1.0%	0.7%	1.37	0.4%	2.21	0.7%	1.48	1.6%	0.61
Bad Debt	\$1,081,158	0.7%	1.0%	0.68	0.9%	0.76	1.5%	0.46	1.0%	0.66
All Other	\$877,934	0.6%	2.8%	0.20	5.9%	0.10	1.8%	0.32	0.5%	1.05
Total Deductions	\$87,944,216	56.4%	65.8%	0.86	64.5%	0.87	60.4%	0.93	53.5%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	15.8%	6.5%	2.44	19.4%	0.81	7.5%	2.10	15.5%	1.02	
Net Gains/Losses as % of Net Income	23.2%	29.4%	0.79	94.5%	0.25	42.4%	0.55	22.4%	1.04	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$36,646,913	51.9%	42.4%	1.22	55.8%	0.93	50.4%	1.03	54.7%	0.95
Supplies & Services	\$27,966,783	39.6%	51.3%	0.77	39.5%	1.00	42.2%	0.94	34.2%	1.16
Capital Component	\$5,967,637	8.5%	6.2%	1.36	4.7%	1.78	7.5%	1.13	11.1%	0.76
Fiscal Statistics										
Operating Margin (%)	12.7%	10.4%	1.22	0.2%	51.34	8.9%	1.42	5.7%	2.22	
Total Hospital Net Income (%)	15.9%	14.1%	1.12	4.3%	3.72	14.5%	1.10	7.2%	2.20	
Return on Equity (%)	10.9%	6.3%	1.73	3.3%	3.35	11.3%	0.97	4.9%	2.22	
Current Ratio	3.7	4.1	0.89	21.9	0.17	5.3	0.69	3.3	1.10	
Days in Net Patient Accounts Receivable	40.9	87.5	0.47	56.7	0.72	49.1	0.83	42.3	0.97	
Average Payment Period	82.6	89.9	0.92	17.0	4.87	43.7	1.89	72.7	1.14	
Equity Financing (%)	73.9%	64.7%	1.14	87.4%	0.85	76.8%	0.96	71.1%	1.04	
Long-Term Debt to Equity Ratio	0.2	0.3	0.49	0.1	3.00	0.2	0.86	0.2	0.73	
Times Interest Earned	14.5	21.0	0.69	10.7	1.35	19.8	0.74	7.3	1.99	
Total Asset Turnover	0.7	0.4	1.55	0.7	0.90	0.7	0.91	0.7	0.99	
Average Age of Plant (Years)	12.3	17.1	0.72	9.0	1.37	10.5	1.17	8.9	1.38	
Increase (Decrease) Total Net Patient Revenue	10.2%	12.7%	0.80	15.9%	0.64	11.8%	0.86	-8.1%	N/A	
Outpatient Gross Revenue (% of Total GPR)	75.5%	64.9%	1.16	80.2%	0.94	79.7%	0.95	72.8%	1.04	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,924	\$18,658	0.85	\$17,806	0.89	\$14,182	1.12	\$15,092	1.06	
Inpatient Net Revenue per Day	\$6,062	\$3,656	1.66	\$3,646	1.66	\$3,541	1.71	\$6,409	0.95	
Outpatient Net Revenue per Visit	\$373	\$781	0.48	\$806	0.46	\$602	0.62	\$351	1.06	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$155,998,105	Cash & Cash Equivalents	\$42,987,905	Current Liabilities	\$15,029,869
Less Deductions	\$87,944,216	Net Patient Receivables	\$7,629,455	Long-Term Debt	\$14,460,067
Net Patient Revenue	\$68,053,889	Other Receivables	\$328,689	Other Liabilities	\$2,338,019
Plus Other Revenue	\$12,762,028			Subtotal	\$31,827,955
Total Revenue	\$80,815,916	Land, Buildings & Equipment (Net)	\$38,195,058	Unrestricted Fund Balance	\$90,111,215
Less Expenses	\$70,581,333	Other Assets	\$32,798,063	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$3,088,235			Total Liabilities & Fund Balance	\$121,939,170
Net Income	\$13,322,818	Total Assets	\$121,939,170		