Wausau, WI 54401 715-847-2121			Contra	Ge						
113-047-2121					eneral Medical & her Not-For-Pro	•	Volume G	roup: 7		
			Contro					1	= / /	
			All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2021 vs. 2020	
Selected Utilization Statistics		FY 2021	Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)										
Adult Medical-Surgical		66.2%	57.9%	1.14	58.8%	1.13	72.0%	0.92	41.5%	1.60
Obstetrics		35.6%	36.8%	0.97	39.4%	0.24	46.8%	0.76	60.5%	0.59
Pediatrics		72.2%	59.6%	1.21	69.2%	1.04	51.3%	1.41	0.0%	N/A
Total Hospital		61.4%	58.7%	1.05	61.6%	1.00	68.8%	0.89	55.8%	1.10
Average Census (Patients)										
Adult Medical-Surgical		57.6	26.8	2.15	17.6	3.27	108.1	0.53	71.0	0.81
Obstetrics		9.6	4.8	1.99	3.2	3.01	14.4	0.67	11.5	0.84
Pediatrics		30.3	1.5	19.65	2.9	10.57	5.0	19.65	0.0	N/A
Total Hospital		194.2	49.8	3.90	35.6	5.45	209.1	0.93	178.7	1.09
Average Length of Stay (Days))									
Adult Medical-Surgical		3.9	4.6	0.85	4.4	0.89	5.0	0.77	3.9	1.01
Obstetrics		1.9	2.4	0.76	2.2	0.85	2.6	0.72	2.9	0.65
Pediatrics		5.0	3.8	1.31	4.3	1.16	4.1	1.21	0.0	N/A
Total Hospital		5.0	4.9	1.02	4.7	1.05	5.3	0.94	4.5	1.10
Surgical Operations										
Inpatient		6,176	1,037	5.96	1,116	5.53	3,842	1.61	6,846	0.90
Outpatient		11,076	3,865	2.87	3,513	3.15	11,153	0.99	11,293	0.98
Inpatient as % of All Surgerie	S	35.8%	21.2%	1.69	24.1%	1.48	25.6%	1.40	37.7%	0.95
Outpatient Visits						1.04				
Non-Emergency Visits		212,589	145,246	1.46	131,878	1.61	450,554	0.47	99,125	2.14
Emergency Visits		32,086	16,058	2.00	11,093	2.89	40,709	0.79	33,595	0.96
Full-Time Equivalents (FTEs)					22 (0.05	00.0			
Administrators		135.8	19.0	7.13	20.4	6.65	63.3	2.14	96.0	1.41
Nurses, Licensed		688.8	247.5	2.78	172.5	3.99	921.1	0.75	590.2	1.17
Ancillary Nursing Personnel		218.9	40.3	5.43	24.7	8.86	153.6	1.43	145.2	1.51
All Other Personnel		1,111.4	496.2	2.24	457.0	2.43	1,865.1	0.60	898.3	1.24
Total FTEs		2,154.8	803.0	2.68	674.6	3.19	3,003.0	0.72	1,729.7	1.25
FTEs per 100 Patient Census (Adjusted)		40.0		A 7 A	4 74	<i></i>	2.52	04.0	4.00
Administrators		29.6	13.0	2.28	17.1	1.74	11.7	2.52	24.0	1.23
Nurses, Licensed		150.1	168.4	0.89	144.1	1.04	170.7	0.88	147.7	1.02
Ancillary Nursing Personnel		47.7	27.4	1.74	20.6	2.31	28.5	1.68	36.3	1.31
All Other Personnel		242.3	337.6	0.72	381.6	0.63	345.6	0.70 0.84	224.8	1.08
Total FTEs		469.7	546.4	0.86	563.4	0.83	556.5		432.8	1.09
Total Hospital:	040	Contract with:		Medicare-certified Sw			0	Newborn	•	07
Beds Set Up & Staffed	316	Health Maintenance	Yes		Average Beds Used Discharges		0	Bassin		27
	14,240	Organization (HMO))				0	Total B		1,152
Inpatient Days	70,867	Preferred Provider	V	Inp	patient Days		0	Newbo	orn Days 2	2,177
		Organization (PPO)	Yes							

145 Aspirus Wausau Hospital Wausau, WI 54401

	Level of	Beds Set Up & Staffed	Discharges &	Patient Days	Occupancy	Average Census	Average Length of Stay	
Inpatient Service Area	Service*	06/30/2021	Transfers**	of Care	Rate (%)	(Patients)	(Days)	
General Medical-Surgical								
Adult Medical-Surgical, Acute	1	87	5,388	21,036	66.2%	57.6	3.9	
Orthopedic	2	0	0	0	0.0%	0.0	0.0	
Rehabilitation & Physical Medicine	1	12	361	3,835	87.6%	10.5	10.6	
Hospice	1	10	759	6,404	175.5%	17.5	8.4	
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0	
Other Acute	2	87	5,767	18,494	0.0%	50.7	3.2	
Pediatric, acute	2	42	2,217	11,069	72.2%	30.3	5.0	
Obstetrics	1	27	1,880	3,509	35.6%	9.6	1.9	
Psychiatric	4	0	0	0	0.0%	0.0	0.0	
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0	
ICU/CCU								
Medical-Surgical Intensive Care	1	16	320	1,946	33.3%	5.3	6.1	
Cardiac Intensive Unit	1	12	269	1,219	27.8%	3.3	4.5	
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0	
Burn Care	2	0	0	0	0.0%	0.0	0.0	
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0	
Step-Down (Special Care)	1	9	19	37	1.1%	0.1	1.9	
Neonatal Intensive/Intermediate Care	1	14	300	3,318	64.9%	9.1	11.1	
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0	
Subacute care	2	0	0	0	0.0%	0.0	0.0	
Other inpatient	2	0	0	0	0.0%	0.0	0.0	

Note: data should be used only in rows; do not summarize columns. ** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

	Number	Number	Number			Number	Number	Number
Occupation	Full-Time	Part-Time	FTE	Occupation		Full-Time	Part-Time	FTE
Administrators/Assistant Administrators	135	1	135.8	Surgical Personnel		23	42	56.6
Physicians & Dentists	33	0	33.0	Radiological Services Personnel		80	75	139.5
Medical & Dental Residents	9	0	9.0	Sonographers		4	21	22.6
Dental Hygienists	0	0	0.0	Respiratory Therapists		26	30	46.0
Registered Nurses	371	407	674.8	Occupational Therapists		17	12	27.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides		1	0	1.0
Licensed Practical Nurses	1	19	11.0	Physical Therapists		27	23	42.8
Ancillary Nursing Personnel	126	264	218.9	Physical Therapy Assistants/Aides		5	4	8.3
Medical Assistants	34	28	54.9	Recreational Therapists		2	3	5.3
Physician Assistants	0	0	0.0	Dietitians & Nutritionists		3	8	8.8
Nurse Practitioners	3	0	3.0	Psychologists		0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers		0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals		57	110	133.0
Health Info Mgmt-Administrators/Technicians	8	3	10.0	All Other Personnel		256	265	384.1
Pharmacy Personnel	46	27	56.8		Total	1,312	1,380	2,154.8
Clinical Laboratory Personnel	45	38	72.9			,- —	,	,

Wausau, WI 54401			All GMS Hospitals		Analysis Area		Volume G	roup	FY 2021 vs. 2020	
					6		7			
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratic
Gross Revenue as % of Total										
Medicare	\$822,838,327	50.5%	46.6%	1.08	51.2%	0.99	46.9%	1.08	51.8%	0.98
Medical Assistance	\$182,076,453	11.2%	14.4%	0.78	13.3%	0.84	13.3%	0.84	10.9%	1.03
Commercial	\$518,222,943	31.8%	33.9%	0.94	29.9%	1.06	34.1%	0.93	32.2%	0.99
All Other	\$105,397,677	6.5%	5.1%	1.28	5.7%	1.15	5.7%	1.13	5.2%	1.26
Deductions as % of Total Gro										
Medicare	\$608,157,503	37.3%	35.2%	1.06	36.0%	1.04	36.2%	1.03	38.2%	0.98
Medical Assistance	\$153,652,054	9.4%	11.1%	0.85	10.1%	0.94	10.3%	0.92	9.1%	1.04
Commercial	\$176,062,258	10.8%	14.9%	0.72	9.2%	1.17	16.2%	0.67	10.8%	1.00
Charity Care	\$8,877,516	0.5%	0.7%	0.76	0.8%	0.71	0.7%	0.78	0.9%	0.59
Bad Debt	\$6,000,018	0.4%	1.0%	0.36	0.8%	0.45	0.8%	0.44	0.5%	0.79
All Other	\$69,739,833	4.3%	2.8%	1.53	3.5%	1.22	3.0%	1.41	3.3%	1.32
Total Deductions	\$1,022,489,182	62.8%	65.8%	0.95	60.4%	1.04	67.3%	0.93	62.7%	1.00
Other Revenue & Net Gains o										
Other Revenue as % of Tota	6.5%	6.5%	1.01	4.2%	1.55	6.7%	0.97	4.8%	1.35	
Net Gains/Losses as % of N		40.1%	29.4%	1.37	32.5%	1.23	30.5%	1.32	2.3%	17.29
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$215,828,576	38.1%	42.4%	0.90	42.4%	0.90	41.3%	0.92	40.3%	0.95
Supplies & Services	\$319,831,473	56.4%	51.3%	1.10	52.7%	1.07	53.3%	1.06	53.5%	1.06
Capital Component	\$30,970,788	5.5%	6.2%	0.88	4.9%	1.11	5.4%	1.00	6.2%	0.88
Fiscal Statistics										
Operating Margin (%)		12.6%	10.4%	1.21	9.6%	1.31	9.3%	1.35	11.6%	1.09
Total Hospital Net Income (9	%)	19.4%	14.1%	1.37	13.6%	1.42	12.9%	1.51	11.8%	1.64
Return on Equity (%)		20.9%	6.3%	3.31	3.3%	6.33	8.9%	2.35	11.2%	1.87
Current Ratio		2.3	4.1	0.56	2.8	0.81	4.8	0.49	1.8	1.30
Days in Net Patient Accounts Receivable		51.1	87.5	0.58	167.5	0.30	61.8	0.83	46.8	1.09
Average Payment Period		57.1	89.9	0.64	165.5	0.35	62.8	0.91	77.6	0.74
Equity Financing (%)		65.8%	64.7%	1.02	50.9%	1.29	69.5%	0.95	61.2%	1.08
Long-Term Debt to Equity Ratio		0.3	0.3	0.78	0.7	0.37	0.2	1.38	0.3	0.82
Times Interest Earned		43.9	21.0	2.09	48.7	0.90	24.3	1.80	18.4	2.38
Total Asset Turnover		1.0	0.4	2.32	0.2	4.30	0.7	1.50	0.9	1.05
Average Age of Plant (Years		11.4	17.1	0.67	33.5	0.34	13.3	0.86	10.3	1.10
Increase (Decrease) Total N	let Patient Revenue	12.7%	12.7%	1.00	25.1%	0.51	11.2%	1.13	2.8%	4.51
Outpatient Gross Revenue (% of Total GPR)	58.0%	64.9%	0.89	70.5%	0.82	59.3%	0.98	55.7%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per D		\$17,643	\$18,658	0.95	\$16,540	1.07	\$21,058	0.84	\$16,204	1.09
Inpatient Net Revenue per D	Day	\$3,569	\$3,656	0.98	\$3,511	1.02	\$3,785	0.94	\$3,614	0.99
Outpatient Net Revenue per	⁻ Visit	\$1,475	\$781	1.89	\$799	1.85	\$881	1.67	\$2,337	0.63
Income Stat	ement		As	sets			Liabili	ties & Fun	d Balances	
Gross Patient Revenue (GPR)	\$1,628,535,404	Cash & Ca	Cash & Cash Equivalents			Current Liabilities			\$84,893,234	
			Receivables	\$7,350,663 \$84,776,747	Long-Term Debt		\$110,199,91			
Net Patient Revenue \$606,046,222 Other Rece				\$0		Other Liabilities		\$28,334,58		
Plus Other Revenue \$42,239,626						Subtotal			\$223,427,73	
Total Revenue	\$648,285,844	Land, Build	ings & Equipmen	nt (Net)	\$261,792,092	:				
Less Expenses	\$566,630,837	Other Asse		· · /	\$298,923,959	Unrestricted Fund Balance			\$429	9,415,729
Non-Operating Gains/Losses \$54,628,593				,	Restricted Fund Balance				\$0	
	\$01,0 <u>2</u> 0,000							\$652,843,462		