

152 Gundersen Tri-County Hospital and Clinics
 18601 Lincoln Street
 Whitehall, WI 54773
 715-538-4361

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Trempealeau
 Analysis Area: Southwestern (5B)
 Volume Group: 1

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2021 vs. 2020	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2020	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	12.1%	57.9%	0.21	44.6%	0.27	14.2%	0.85	14.0%	0.86
Obstetrics	0.0%	36.8%	N/A	52.1%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	30.0%	N/A	62.6%	N/A	0.0%	N/A
Total Hospital	14.0%	58.7%	0.24	48.8%	0.29	18.3%	0.76	15.7%	0.89
Average Census (Patients)									
Adult Medical-Surgical	1.8	26.8	0.07	17.0	0.11	2.1	0.88	2.1	0.86
Obstetrics	0.0	4.8	N/A	4.5	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.5	N/A	0.6	N/A	0.2	N/A	0.0	N/A
Total Hospital	2.1	49.8	0.04	28.6	0.07	2.8	0.76	2.4	0.89
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.6	0.74	4.1	0.83	3.6	0.93	3.6	0.93
Obstetrics	0.0	2.4	N/A	3.2	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.8	N/A	2.5	N/A	2.6	N/A	0.0	N/A
Total Hospital	4.2	4.9	0.85	4.9	0.84	4.3	0.96	4.1	1.02
Surgical Operations									
Inpatient	0	1,037	N/A	828	N/A	54	N/A	6	0.00
Outpatient	183	3,865	0.05	2,810	0.07	1,655	0.11	206	0.89
Inpatient as % of All Surgeries	0.0%	21.2%	N/A	22.8%	N/A	3.2%	N/A	2.8%	0.00
Outpatient Visits									
Non-Emergency Visits	42,772	145,246	0.29	141,645	0.30	27,310	1.57	28,604	1.50
Emergency Visits	4,450	16,058	0.28	14,182	0.31	3,184	1.40	3,399	1.31
Full-Time Equivalents (FTEs)									
Administrators	0.0	19.0	N/A	11.3	N/A	1.7	N/A	0.0	N/A
Nurses, Licensed	27.8	247.5	0.11	150.4	0.18	37.1	0.75	27.8	1.00
Ancillary Nursing Personnel	10.5	40.3	0.26	22.0	0.48	6.4	1.65	7.7	1.37
All Other Personnel	112.9	496.2	0.23	396.9	0.28	71.3	1.58	109.9	1.03
Total FTEs	151.2	803.0	0.19	580.7	0.26	116.6	1.30	145.4	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	13.0	N/A	8.5	N/A	11.4	N/A	0.0	N/A
Nurses, Licensed	247.3	168.4	1.47	113.4	2.18	246.5	1.00	264.4	0.94
Ancillary Nursing Personnel	93.3	27.4	3.40	16.6	5.62	42.3	2.21	72.8	1.28
All Other Personnel	1,004.6	337.6	2.98	299.2	3.36	473.5	2.12	1,044.2	0.96
Total FTEs	1,345.1	546.4	2.46	437.7	3.07	773.8	1.74	1,381.4	0.97

Total Hospital:

Beds Set Up & Staffed 15
 Discharges 184
 Inpatient Days 764

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 95
 Inpatient Days 1,729

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	196	662	12.1%	1.8	3.4
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	11	102	0.0%	0.3	9.3
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	0	1	0.2
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	3	3	5.3
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.1
Registered Nurses	17	13	23.8	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	3	1	3.7
Ancillary Nursing Personnel	7	4	10.5	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	5	1	5.6	Recreational Therapists	3	1	3.0
Physician Assistants	3	2	3.7	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	3	0	3.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	6	4.8
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	54	17	62.7
Pharmacy Personnel	3	1	3.3				
Clinical Laboratory Personnel	1	7	7.5				
				Total	120	58	151.2

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs. 2020		
		Value	Ratio	5B Value	Ratio	1 Value	Ratio	FY 2020	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$19,885,398	47.6%	46.6%	1.02	45.7%	1.04	46.0%	1.03	50.5%	0.94
Medical Assistance	\$5,800,506	13.9%	14.4%	0.96	10.5%	1.32	12.0%	1.16	10.3%	1.35
Commercial	\$11,742,954	28.1%	33.9%	0.83	35.7%	0.79	37.7%	0.75	29.5%	0.95
All Other	\$4,326,400	10.4%	5.1%	2.04	8.1%	1.28	4.2%	2.45	9.8%	1.06
Deductions as % of Total Gross Patient Revenue										
Medicare	\$8,047,003	19.3%	35.2%	0.55	32.9%	0.59	24.4%	0.79	19.2%	1.00
Medical Assistance	\$3,338,068	8.0%	11.1%	0.72	8.2%	0.98	8.3%	0.96	6.0%	1.34
Commercial	\$4,572,308	11.0%	14.9%	0.73	16.1%	0.68	11.4%	0.96	10.0%	1.09
Charity Care	\$350,661	0.8%	0.7%	1.18	0.4%	1.91	0.7%	1.18	1.5%	0.55
Bad Debt	\$396,709	1.0%	1.0%	0.93	0.9%	1.05	1.4%	0.68	1.3%	0.76
All Other	\$1,453,292	3.5%	2.8%	1.25	5.9%	0.59	2.2%	1.56	3.5%	1.00
Total Deductions	\$18,158,041	43.5%	65.8%	0.66	64.5%	0.67	48.5%	0.90	41.5%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.9%	6.5%	0.75	19.4%	0.25	5.2%	0.94	11.9%	0.41
Net Gains/Losses as % of Net Income		2.2%	29.4%	0.08	94.5%	0.02	16.4%	0.13	0.6%	3.46
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$11,589,028	51.8%	42.4%	1.22	55.8%	0.93	49.0%	1.06	54.5%	0.95
Supplies & Services	\$9,985,526	44.6%	51.3%	0.87	39.5%	1.13	44.0%	1.01	41.8%	1.07
Capital Component	\$810,921	3.6%	6.2%	0.58	4.7%	0.76	7.0%	0.52	3.7%	0.97
Fiscal Statistics										
Operating Margin (%)		9.7%	10.4%	0.94	0.2%	39.47	12.2%	0.80	15.6%	0.62
Total Hospital Net Income (%)		9.9%	14.1%	0.70	4.3%	2.33	14.2%	0.70	15.7%	0.63
Return on Equity (%)		10.6%	6.3%	1.67	3.3%	3.24	21.6%	0.49	17.4%	0.61
Current Ratio		7.0	4.1	1.70	21.9	0.32	2.1	3.30	4.1	1.69
Days in Net Patient Accounts Receivable		56.9	87.5	0.65	56.7	1.00	53.3	1.07	63.6	0.90
Average Payment Period		43.0	89.9	0.48	17.0	2.53	54.9	0.78	78.5	0.55
Equity Financing (%)		71.8%	64.7%	1.11	87.4%	0.82	43.0%	1.67	56.9%	1.26
Long-Term Debt to Equity Ratio		0.0	0.3	0.10	0.1	0.58	0.7	0.04	0.1	0.51
Times Interest Earned		57.3	21.0	2.72	10.7	5.33	13.9	4.12	66.6	0.86
Total Asset Turnover		1.1	0.4	2.47	0.7	1.45	1.5	0.71	1.1	0.96
Average Age of Plant (Years)		18.0	17.1	1.05	9.0	2.00	8.5	2.12	19.2	0.94
Increase (Decrease) Total Net Patient Revenue		9.9%	12.7%	0.78	15.9%	0.62	15.6%	0.64	3.9%	2.52
Outpatient Gross Revenue (% of Total GPR)		84.6%	64.9%	1.30	80.2%	1.05	82.0%	1.03	80.1%	1.06
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,051	\$18,658	0.91	\$17,806	0.96	\$21,986	0.78	\$17,605	0.97	
Inpatient Net Revenue per Day	\$2,153	\$3,656	0.59	\$3,646	0.59	\$3,295	0.65	\$2,073	1.04	
Outpatient Net Revenue per Visit	\$406	\$781	0.52	\$806	0.50	\$696	0.58	\$517	0.78	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$41,755,258	Cash & Cash Equivalents	\$13,248,832	Current Liabilities	\$2,554,837
Less Deductions	\$18,158,041	Net Patient Receivables	\$3,680,885	Long-Term Debt	\$524,979
Net Patient Revenue	\$23,597,217	Other Receivables	\$103,151	Other Liabilities	\$3,519,160
Plus Other Revenue	\$1,203,062			Subtotal	\$6,598,976
Total Revenue	\$24,800,279	Land, Buildings & Equipment (Net)	\$5,399,794		
Less Expenses	\$22,385,475	Other Assets	\$947,946	Unrestricted Fund Balance	\$16,781,632
Non-Operating Gains/Losses	\$54,756			Restricted Fund Balance	\$0
Net Income	\$2,469,560	Total Assets	\$23,380,608	Total Liabilities & Fund Balance	\$23,380,608