

323 Marshfield Medical Center - Minocqua
 9576 Highway 70
 Minocqua, WI 54548

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Oneida
 Analysis Area: North Central (6)
 Volume Group: 6

Selected Utilization Statistics	FY 2021	All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2021 vs.	
		Value	Ratio	Value	Ratio	Value	Ratio	FY	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	78.6%	57.9%	1.36	58.8%	1.34	58.1%	1.35	0.0%	N/A
Obstetrics	29.3%	36.8%	0.80	39.4%	0.04	31.4%	0.93	0.0%	N/A
Pediatrics	0.0%	59.6%	N/A	69.2%	N/A	77.0%	N/A	0.0%	N/A
Total Hospital	65.6%	58.7%	1.12	61.6%	1.06	55.7%	1.18	0.0%	N/A
Average Census (Patients)									
Adult Medical-Surgical	11.0	26.8	0.41	17.6	0.62	31.3	0.35	0.0	N/A
Obstetrics	1.5	4.8	0.30	3.2	0.46	4.8	0.30	0.0	N/A
Pediatrics	0.0	1.5	N/A	2.9	N/A	4.0	N/A	0.0	N/A
Total Hospital	12.5	49.8	0.25	35.6	0.35	61.6	0.20	0.0	N/A
Average Length of Stay (Days)									
Adult Medical-Surgical	4.1	4.6	0.90	4.4	0.94	4.4	0.94	0.0	N/A
Obstetrics	2.1	2.4	0.86	2.2	0.96	2.4	0.89	0.0	N/A
Pediatrics	0.0	3.8	N/A	4.3	N/A	3.5	N/A	0.0	N/A
Total Hospital	3.7	4.9	0.76	4.7	0.78	4.6	0.80	0.0	N/A
Surgical Operations									
Inpatient	304	1,037	0.29	1,116	0.27	1,302	0.23	0	N/A
Outpatient	4,477	3,865	1.16	3,513	1.27	5,418	0.83	0	N/A
Inpatient as % of All Surgeries	6.4%	21.2%	0.30	24.1%	0.26	19.4%	0.33	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	120,571	145,246	0.83	131,878	0.91	219,131	0.55	0	N/A
Emergency Visits	8,282	16,058	0.52	11,093	0.75	24,739	0.33	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	1.0	19.0	0.05	20.4	0.05	20.7	0.05	0.0	N/A
Nurses, Licensed	83.3	247.5	0.34	172.5	0.48	342.9	0.24	0.0	N/A
Ancillary Nursing Personnel	8.2	40.3	0.20	24.7	0.33	54.5	0.15	0.0	N/A
All Other Personnel	152.6	496.2	0.31	457.0	0.33	656.1	0.23	0.0	N/A
Total FTEs	245.1	803.0	0.31	674.6	0.36	1,074.1	0.23	0.0	N/A
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.7	13.0	0.05	17.1	0.04	10.1	0.07	0.0	N/A
Nurses, Licensed	58.3	168.4	0.35	144.1	0.40	168.5	0.35	0.0	N/A
Ancillary Nursing Personnel	5.7	27.4	0.21	20.6	0.28	26.8	0.21	0.0	N/A
All Other Personnel	106.9	337.6	0.32	381.6	0.28	322.3	0.33	0.0	N/A
Total FTEs	171.6	546.4	0.31	563.4	0.30	527.7	0.33	0.0	N/A

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	19	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	4
Discharges	1,230	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	210
Inpatient Days	4,552			Inpatient Days	0	Newborn Days	411

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2021	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	14	976	4,017	78.6%	11.0	4.1
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	254	535	29.3%	1.5	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	6	6	8.4
Physicians & Dentists	3	1	3.0	Radiological Services Personnel	16	7	17.6
Medical & Dental Residents	0	0	0.0	Sonographers	6	4	7.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	3	4.6
Registered Nurses	51	57	81.7	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	1	0.7
Ancillary Nursing Personnel	4	8	8.2	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	8	1	8.6	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	1	1	1.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	56	16	69.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	10	3	10.0
Pharmacy Personnel	12	8	13.6	Total	186	116	245.1
Clinical Laboratory Personnel	7	0	7.0				

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Selected Financial Statistics	FY 2021	All GMS Hospitals		Analysis Area		Volume Group		FY 2021 vs.		
		Value	Ratio	Value	Ratio	Value	Ratio	FY	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$197,188,898	60.6%	46.6%	1.30	51.2%	1.18	43.4%	1.40	0.0%	N/A
Medical Assistance	\$31,078,616	9.6%	14.4%	0.66	13.3%	0.72	18.4%	0.52	0.0%	N/A
Commercial	\$78,198,311	24.0%	33.9%	0.71	29.9%	0.80	33.8%	0.71	0.0%	N/A
All Other	\$18,791,226	5.8%	5.1%	1.14	5.7%	1.02	4.3%	1.33	0.0%	N/A
Deductions as % of Total Gross Patient Revenue										
Medicare	\$126,161,246	38.8%	35.2%	1.10	36.0%	1.08	33.7%	1.15	0.0%	N/A
Medical Assistance	\$22,990,410	7.1%	11.1%	0.64	10.1%	0.70	14.1%	0.50	0.0%	N/A
Commercial	\$24,114,506	7.4%	14.9%	0.50	9.2%	0.80	13.7%	0.54	0.0%	N/A
Charity Care	\$1,429,594	0.4%	0.7%	0.62	0.8%	0.57	0.7%	0.67	0.0%	N/A
Bad Debt	\$3,903,980	1.2%	1.0%	1.18	0.8%	1.48	1.3%	0.96	0.0%	N/A
All Other	\$11,873,672	3.7%	2.8%	1.31	3.5%	1.04	2.7%	1.36	0.0%	N/A
Total Deductions	\$190,473,408	58.6%	65.8%	0.89	60.4%	0.97	66.0%	0.89	0.0%	N/A
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.5%	6.5%	0.08		4.2%	0.12	6.7%	0.07	0.0%	N/A
Net Gains/Losses as % of Net Income	0.0%	29.4%	N/A		32.5%	N/A	20.9%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$55,834,479	46.0%	42.4%	1.08	42.4%	1.09	43.3%	1.06	0.0%	N/A
Supplies & Services	\$60,644,531	50.0%	51.3%	0.97	52.7%	0.95	49.2%	1.01	0.0%	N/A
Capital Component	\$4,891,399	4.0%	6.2%	0.65	4.9%	0.82	7.4%	0.54	0.0%	N/A
Fiscal Statistics										
Operating Margin (%)		10.4%	10.4%	1.00	9.6%	1.08	12.2%	0.85	0.0%	N/A
Total Hospital Net Income (%)		10.4%	14.1%	0.74	13.6%	0.76	15.0%	0.69	0.0%	N/A
Return on Equity (%)		0.4%	6.3%	0.07	3.3%	0.13	3.8%	0.12	0.0%	N/A
Current Ratio		2.8	4.1	0.68	2.8	0.98	4.0	0.69	0.0	N/A
Days in Net Patient Accounts Receivable		874.7	87.5	10.00	167.5	5.22	139.1	6.29	0.0	N/A
Average Payment Period		876.4	89.9	9.75	165.5	5.30	140.8	6.22	0.0	N/A
Equity Financing (%)		47.4%	64.7%	0.73	50.9%	0.93	62.1%	0.76	0.0%	N/A
Long-Term Debt to Equity Ratio		0.8	0.3	2.55	0.7	1.20	0.4	2.01	0.0	N/A
Times Interest Earned		0.0	21.0	N/A	48.7	N/A	15.1	N/A	0.0	N/A
Total Asset Turnover		0.0	0.4	0.10	0.2	0.18	0.2	0.17	0.0	N/A
Average Age of Plant (Years)		194.8	17.1	11.41	33.5	5.81	23.5	8.29	0.0	N/A
Increase (Decrease) Total Net Patient Revenue		155.6%	12.7%	12.21	25.1%	6.20	18.6%	8.35	0.0%	N/A
Outpatient Gross Revenue (% of Total GPR)		92.0%	64.9%	1.42	70.5%	1.30	69.2%	1.33	N/A	N/A
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$9,008	\$18,658	0.48		\$16,540	0.54	\$18,023	0.50	\$0	N/A
Inpatient Net Revenue per Day	\$2,669	\$3,656	0.73		\$3,511	0.76	\$3,813	0.70	\$0	N/A
Outpatient Net Revenue per Visit	\$990	\$781	1.27		\$799	1.24	\$729	1.36	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$325,257,051	Cash & Cash Equivalents	\$99,648,000	Current Liabilities	\$280,428,000
Less Deductions	\$190,473,408	Net Patient Receivables	\$322,991,000	Long-Term Debt	\$1,268,807,000
Net Patient Revenue	\$134,783,643	Other Receivables	\$205,942,000	Other Liabilities	\$134,673,000
Plus Other Revenue	\$673,693			Subtotal	\$1,683,908,000
Total Revenue	\$135,457,336	Land, Buildings & Equipment (Net)	\$1,077,713,000	Unrestricted Fund Balance	\$1,515,971,000
Less Expenses	\$121,370,409	Other Assets	\$1,493,585,000	Restricted Fund Balance	\$130,865,000
Non-Operating Gains/Losses	\$0	Total Assets	\$3,199,879,000	Total Liabilities & Fund Balance	\$3,199,879,000
Net Income	\$14,086,927				