

011 Beloit Health System
 1969 West Hart Road
 Beloit, WI 53511
 608-324-5011

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Rock
 Analysis Area: Southern (1)
 Volume Group: 6

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	68.7%	60.7%	1.13	61.3%	1.12	62.5%	1.10	60.1%	1.14
Obstetrics	19.1%	37.3%	0.51	37.3%	0.08	29.3%	0.65	19.2%	0.99
Pediatrics	7.8%	67.4%	0.12	60.8%	0.13	84.5%	0.09	4.2%	1.84
Total Hospital	50.1%	61.9%	0.81	62.3%	0.80	58.2%	0.86	48.6%	1.03
Average Census (Patients)									
Adult Medical-Surgical	16.5	27.3	0.60	26.4	0.63	36.5	0.45	14.4	1.14
Obstetrics	2.9	4.7	0.60	4.3	0.66	4.8	0.60	2.9	0.99
Pediatrics	0.2	1.7	0.09	2.4	0.06	4.5	0.09	0.1	1.84
Total Hospital	48.6	50.5	0.96	54.9	0.89	68.8	0.71	47.2	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	4.9	0.92	4.9	0.92	4.8	0.94	4.7	0.97
Obstetrics	2.3	2.4	0.96	2.5	0.92	2.4	0.96	2.2	1.03
Pediatrics	1.8	4.0	0.46	4.4	0.42	3.5	0.52	1.6	1.13
Total Hospital	4.3	5.3	0.82	5.2	0.84	5.0	0.87	4.4	0.99
Surgical Operations									
Inpatient	847	990	0.86	894	0.95	1,312	0.65	991	0.85
Outpatient	3,789	4,017	0.94	4,062	0.93	5,549	0.68	3,666	1.03
Inpatient as % of All Surgeries	18.3%	19.8%	0.92	18.0%	1.01	19.1%	0.96	21.3%	0.86
Outpatient Visits									
Non-Emergency Visits	360,263	141,022	2.55	182,049	1.98	238,140	1.51	364,325	0.99
Emergency Visits	28,144	17,305	1.63	17,809	1.58	27,894	1.01	27,534	1.02
Full-Time Equivalents (FTEs)									
Administrators	7.0	18.9	0.37	19.3	0.36	19.9	0.35	4.0	1.75
Nurses, Licensed	324.3	234.4	1.38	274.7	1.18	376.4	0.86	319.5	1.02
Ancillary Nursing Personnel	31.3	38.1	0.82	35.1	0.89	51.2	0.61	38.8	0.81
All Other Personnel	790.9	466.6	1.70	643.2	1.23	706.7	1.12	859.6	0.92
Total FTEs	1,153.4	758.0	1.52	972.4	1.19	1,154.3	1.00	1,221.8	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.2	12.6	0.26	12.6	0.26	9.1	0.35	2.1	1.56
Nurses, Licensed	149.4	156.2	0.96	178.7	0.84	172.3	0.87	164.6	0.91
Ancillary Nursing Personnel	14.4	25.4	0.57	22.9	0.63	23.4	0.61	20.0	0.72
All Other Personnel	364.3	310.9	1.17	418.4	0.87	323.5	1.13	442.9	0.82
Total FTEs	531.3	505.0	1.05	632.6	0.84	528.4	1.01	629.6	0.84

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	97	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	4,093	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	347
Inpatient Days	17,741			Inpatient Days	0	Newborn Days	667

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	24	1,329	6,019	68.7%	16.5	4.5
Orthopedic	1	8	223	961	32.9%	2.6	4.3
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	1	7	357	2,146	0.0%	5.9	6.0
Pediatric, acute	2	2	31	57	7.8%	0.2	1.8
Obstetrics	1	15	451	1,043	19.1%	2.9	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	8	209	857	29.3%	2.3	4.1
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	10	58	449	12.3%	1.2	7.7
Step-Down (Special Care)	1	23	1,435	6,209	74.0%	17.0	4.3
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	4	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	0	7.0	Surgical Personnel	6	4	8.3
Physicians & Dentists	72	12	77.0	Radiological Services Personnel	17	30	30.2
Medical & Dental Residents	0	0	0.0	Sonographers	2	8	4.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	13	10.3
Registered Nurses	206	153	302.3	Occupational Therapists	3	4	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	5	3	6.5	Physical Therapists	12	4	14.1
Ancillary Nursing Personnel	10	57	31.3	Physical Therapy Assistants/Aides	9	0	9.0
Medical Assistants	37	17	46.0	Recreational Therapists	0	0	0.0
Physician Assistants	9	0	9.0	Dietitians & Nutritionists	1	6	1.8
Nurse Practitioners	15	1	15.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	10	5	14.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	116	96	146.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	296	160	373.5
Pharmacy Personnel	12	8	14.9				
Clinical Laboratory Personnel	18	15	28.0				
				Total	870	597	1,153.4

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$544,971,706	50.8%	47.3%	1.07	42.3%	1.20	43.9%	1.16	50.4%	1.01
Medical Assistance	\$200,337,019	18.7%	14.4%	1.30	12.2%	1.53	19.1%	0.98	18.3%	1.02
Commercial	\$313,804,779	29.2%	32.9%	0.89	36.7%	0.80	32.6%	0.90	29.8%	0.98
All Other	\$13,919,947	1.3%	5.4%	0.24	8.8%	0.15	4.4%	0.30	1.5%	0.86
Deductions as % of Total Gross Patient Revenue										
Medicare	\$452,357,002	42.2%	36.1%	1.17	32.5%	1.30	34.9%	1.21	41.5%	1.02
Medical Assistance	\$178,495,155	16.6%	11.3%	1.48	9.6%	1.73	14.9%	1.12	15.8%	1.06
Commercial	\$163,860,577	15.3%	14.8%	1.03	18.5%	0.83	13.7%	1.12	15.8%	0.96
Charity Care	\$2,052,961	0.2%	0.7%	0.26	0.6%	0.32	0.6%	0.33	0.0%	7.73
Bad Debt	\$16,910,801	1.6%	0.9%	1.80	0.9%	1.67	0.9%	1.71	1.9%	0.81
All Other	\$9,743,963	0.9%	3.0%	0.30	4.8%	0.19	2.7%	0.33	1.1%	0.86
Total Deductions	\$823,420,459	76.7%	66.8%	1.15	67.0%	1.15	67.7%	1.13	76.1%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	3.1%	5.7%	0.55	4.8%	0.66	6.5%	0.48	2.7%	1.15	
Net Gains/Losses as % of Net Income	105.4%	N/A	N/A	5,067.6%	0.02	N/A	N/A	83.6%	1.26	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$140,672,331	54.7%	41.8%	1.31	43.9%	1.25	42.9%	1.28	53.6%	1.02
Supplies & Services	\$102,955,327	40.1%	52.2%	0.77	48.8%	0.82	50.0%	0.80	39.5%	1.01
Capital Component	\$13,431,610	5.2%	6.0%	0.87	7.3%	0.72	7.1%	0.73	6.9%	0.76
Fiscal Statistics										
Operating Margin (%)	0.3%	5.7%	0.04	4.7%	0.05	8.3%	0.03	0.9%	0.28	
Total Hospital Net Income (%)	-5.0%	3.5%	N/A	-0.1%	50.31	6.4%	N/A	5.3%	N/A	
Return on Equity (%)	-4.4%	1.4%	N/A	0.0%	104.45	1.6%	N/A	4.5%	N/A	
Current Ratio	2.1	3.9	0.55	3.2	0.66	4.0	0.53	1.8	1.21	
Days in Net Patient Accounts Receivable	46.7	91.7	0.51	71.6	0.65	126.5	0.37	60.2	0.78	
Average Payment Period	52.4	91.7	0.57	90.2	0.58	146.1	0.36	84.7	0.62	
Equity Financing (%)	59.5%	59.1%	1.01	50.6%	1.18	57.6%	1.03	54.7%	1.09	
Long-Term Debt to Equity Ratio	0.4	0.4	0.94	0.5	0.85	0.5	0.86	0.4	1.00	
Times Interest Earned	-2.9	5.7	N/A	0.9	N/A	6.7	N/A	5.4	N/A	
Total Asset Turnover	0.9	0.4	2.22	0.4	2.08	0.3	3.55	0.8	1.14	
Average Age of Plant (Years)	19.2	18.1	1.06	15.8	1.21	22.6	0.85	14.0	1.37	
Increase (Decrease) Total Net Patient Revenue	-0.5%	3.5%	N/A	5.2%	N/A	-0.3%	1.56	11.7%	N/A	
Outpatient Gross Revenue (% of Total GPR)	77.6%	66.2%	1.17	63.7%	1.22	68.3%	1.14	75.7%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,567	\$19,849	0.63	\$21,625	0.58	\$18,944	0.66	\$15,442	0.81	
Inpatient Net Revenue per Day	\$2,899	\$3,697	0.78	\$4,090	0.71	\$3,762	0.77	\$3,526	0.82	
Outpatient Net Revenue per Visit	\$554	\$819	0.68	\$759	0.73	\$679	0.82	\$537	1.03	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,073,033,453	Cash & Cash Equivalents	\$31,489,284	Current Liabilities	\$35,718,032
Less Deductions	\$823,420,459	Net Patient Receivables	\$31,959,003	Long-Term Debt	\$64,892,856
Net Patient Revenue	\$249,612,994	Other Receivables	\$2,926,344	Other Liabilities	\$11,916,773
Plus Other Revenue	\$8,102,091			Subtotal	\$112,527,661
Total Revenue	\$257,715,083	Land, Buildings & Equipment (Net)	\$117,741,280	Unrestricted Fund Balance	\$165,517,487
Less Expenses	\$257,059,268	Other Assets	\$93,929,237	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$12,863,839			Total Liabilities & Fund Balance	\$278,045,148
Net Income	-\$12,208,024	Total Assets	\$278,045,148		