

025 Memorial Hospital of Lafayette Co.
 800 Clay Street
 Darlington, WI 53530
 608-776-4466

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: County

County: Lafayette
 Analysis Area: Southern (1)
 Volume Group: 1

| Selected Utilization Statistics | FY 2022 | All GMS Hospitals | | Analysis Area 1 | | Volume Group 1 | | FY 2022 vs. 2021 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2021 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 7.2% | 60.7% | 0.12 | 61.3% | 0.12 | 15.0% | 0.48 | 6.9% | 1.04 |
| Obstetrics | 0.0% | 37.3% | N/A | 37.3% | N/A | 0.0% | N/A | 0.0% | N/A |
| Pediatrics | 0.0% | 67.4% | N/A | 60.8% | N/A | 59.0% | N/A | 0.0% | N/A |
| Total Hospital | 7.2% | 61.9% | 0.12 | 62.3% | 0.12 | 19.9% | 0.36 | 6.9% | 1.04 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 1.8 | 27.3 | 0.07 | 26.4 | 0.07 | 2.6 | 0.71 | 1.7 | 1.04 |
| Obstetrics | 0.0 | 4.7 | N/A | 4.3 | N/A | 0.0 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 1.7 | N/A | 2.4 | N/A | 0.2 | N/A | 0.0 | N/A |
| Total Hospital | 1.8 | 50.5 | 0.04 | 54.9 | 0.03 | 3.5 | 0.51 | 1.7 | 1.04 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 2.5 | 4.9 | 0.52 | 4.9 | 0.52 | 3.9 | 0.65 | 2.8 | 0.92 |
| Obstetrics | 0.0 | 2.4 | N/A | 2.5 | N/A | 0.0 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 4.0 | N/A | 4.4 | N/A | 2.5 | N/A | 0.0 | N/A |
| Total Hospital | 2.5 | 5.3 | 0.48 | 5.2 | 0.49 | 4.8 | 0.53 | 2.8 | 0.92 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 75 | 990 | 0.08 | 894 | 0.08 | 64 | 1.17 | 57 | 1.32 |
| Outpatient | 450 | 4,017 | 0.11 | 4,062 | 0.11 | 1,572 | 0.29 | 514 | 0.88 |
| Inpatient as % of All Surgeries | 14.3% | 19.8% | 0.72 | 18.0% | 0.79 | 3.9% | 3.65 | 10.0% | 1.43 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 25,470 | 141,022 | 0.18 | 182,049 | 0.14 | 20,590 | 1.24 | 23,473 | 1.09 |
| Emergency Visits | 2,001 | 17,305 | 0.12 | 17,809 | 0.11 | 4,256 | 0.47 | 1,857 | 1.08 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 5.0 | 18.9 | 0.26 | 19.3 | 0.26 | 3.1 | 1.60 | 5.0 | 1.00 |
| Nurses, Licensed | 46.4 | 234.4 | 0.20 | 274.7 | 0.17 | 36.9 | 1.26 | 43.5 | 1.07 |
| Ancillary Nursing Personnel | 12.3 | 38.1 | 0.32 | 35.1 | 0.35 | 6.4 | 1.93 | 13.7 | 0.90 |
| All Other Personnel | 81.7 | 466.6 | 0.18 | 643.2 | 0.13 | 63.8 | 1.28 | 79.3 | 1.03 |
| Total FTEs | 145.4 | 758.0 | 0.19 | 972.4 | 0.15 | 110.2 | 1.32 | 141.5 | 1.03 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 45.0 | 12.6 | 3.57 | 12.6 | 3.58 | 16.5 | 2.72 | 45.3 | 0.99 |
| Nurses, Licensed | 417.4 | 156.2 | 2.67 | 178.7 | 2.34 | 195.6 | 2.13 | 394.2 | 1.06 |
| Ancillary Nursing Personnel | 110.7 | 25.4 | 4.36 | 22.9 | 4.84 | 33.9 | 3.27 | 123.9 | 0.89 |
| All Other Personnel | 735.6 | 310.9 | 2.37 | 418.4 | 1.76 | 338.7 | 2.17 | 718.3 | 1.02 |
| Total FTEs | 1,308.7 | 505.0 | 2.59 | 632.6 | 2.07 | 584.8 | 2.24 | 1,281.7 | 1.02 |

| Total Hospital: | | Contract with: | | Medicare-certified Swing Beds: | | Newborn Nursery: | |
|------------------------|-----|-----------------------|-----|---------------------------------------|-----|-------------------------|---|
| Beds Set Up & Staffed | 25 | Health Maintenance | | Average Beds Used | 25 | Bassinets | 0 |
| Discharges | 259 | Organization (HMO) | Yes | Discharges | 42 | Total Births | 0 |
| Inpatient Days | 660 | Preferred Provider | | Inpatient Days | 372 | Newborn Days | 0 |
| | | Organization (PPO) | Yes | | | | |

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2022 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|----------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 2 | 25 | 259 | 660 | 7.2% | 1.8 | 2.5 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 5 | 0 | 5.0 | Surgical Personnel | 1 | 0 | 1.0 |
| Physicians & Dentists | 3 | 1 | 3.8 | Radiological Services Personnel | 4 | 1 | 4.4 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 0 | 0 | 0.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 3 | 0 | 3.0 |
| Registered Nurses | 40 | 2 | 41.4 | Occupational Therapists | 0 | 0 | 0.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Licensed Practical Nurses | 2 | 0 | 2.0 | Physical Therapists | 1 | 0 | 1.0 |
| Ancillary Nursing Personnel | 11 | 2 | 12.3 | Physical Therapy Assistants/Aides | 1 | 0 | 1.0 |
| Medical Assistants | 7 | 0 | 7.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 5 | 1 | 5.8 | Dietitians & Nutritionists | 0 | 0 | 0.0 |
| Nurse Practitioners | 3 | 0 | 3.0 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 0 | 1 | 0.6 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 38 | 2 | 39.1 |
| Health Info Mgmt-Administrators/Technicians | 7 | 0 | 7.0 | All Other Personnel | 0 | 0 | 0.0 |
| Pharmacy Personnel | 2 | 0 | 2.0 | | | | |
| Clinical Laboratory Personnel | 6 | 0 | 6.0 | | | | |
| | | | | Total | 139 | 10 | 145.4 |

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| Selected Financial Statistics | FY 2022 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2022 vs. 2021 | | |
|--|--------------|-------------------|----------|--------------------|----------|--------------------|----------|------------------|----------|-------|
| | | Value | Ratio | Value ¹ | Ratio | Value ¹ | Ratio | FY 2021 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$24,252,036 | 55.0% | 47.3% | 1.16 | 42.3% | 1.30 | 47.0% | 1.17 | 54.0% | 1.02 |
| Medical Assistance | \$3,968,515 | 9.0% | 14.4% | 0.63 | 12.2% | 0.74 | 13.0% | 0.69 | 8.6% | 1.04 |
| Commercial | \$15,483,555 | 35.1% | 32.9% | 1.07 | 36.7% | 0.96 | 36.0% | 0.98 | 36.2% | 0.97 |
| All Other | \$390,505 | 0.9% | 5.4% | 0.16 | 8.8% | 0.10 | 4.0% | 0.22 | 1.2% | 0.76 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$10,029,507 | 22.7% | 36.1% | 0.63 | 32.5% | 0.70 | 26.2% | 0.87 | 23.5% | 0.97 |
| Medical Assistance | \$2,171,997 | 4.9% | 11.3% | 0.44 | 9.6% | 0.51 | 9.3% | 0.53 | 4.4% | 1.12 |
| Commercial | \$5,734,811 | 13.0% | 14.8% | 0.88 | 18.5% | 0.70 | 11.3% | 1.15 | 16.0% | 0.81 |
| Charity Care | \$217,249 | 0.5% | 0.7% | 0.68 | 0.6% | 0.82 | 0.7% | 0.71 | 0.5% | 1.04 |
| Bad Debt | \$74,478 | 0.2% | 0.9% | 0.19 | 0.9% | 0.18 | 1.5% | 0.11 | 0.6% | 0.28 |
| All Other | \$156,448 | 0.4% | 3.0% | 0.12 | 4.8% | 0.07 | 2.2% | 0.16 | 0.3% | 1.05 |
| Total Deductions | \$18,384,490 | 41.7% | 66.8% | 0.62 | 67.0% | 0.62 | 51.3% | 0.81 | 45.3% | 0.92 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 3.1% | 5.7% | 0.54 | 4.8% | 0.64 | 4.8% | 0.65 | 2.8% | 1.11 |
| Net Gains/Losses as % of Net Income | | 8.3% | N/A | N/A | 5,067.6% | 0.00 | 11.4% | N/A | 99.7% | 0.08 |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$12,009,723 | 47.1% | 41.8% | 1.13 | 43.9% | 1.07 | 49.1% | 0.96 | 50.6% | 0.93 |
| Supplies & Services | \$12,190,197 | 47.8% | 52.2% | 0.92 | 48.8% | 0.98 | 43.7% | 1.09 | 44.2% | 1.08 |
| Capital Component | \$1,311,962 | 5.1% | 6.0% | 0.86 | 7.3% | 0.71 | 7.2% | 0.72 | 5.3% | 0.98 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 3.8% | 5.7% | 0.67 | 4.7% | 0.82 | 6.2% | 0.62 | 0.1% | 72.83 |
| Total Hospital Net Income (%) | | 4.2% | 3.5% | 1.19 | -0.1% | N/A | 6.9% | 0.60 | 16.2% | 0.26 |
| Return on Equity (%) | | 5.5% | 1.4% | 3.89 | 0.0% | N/A | 7.1% | 0.77 | 21.1% | 0.26 |
| Current Ratio | | 2.5 | 3.9 | 0.64 | 3.2 | 0.77 | 3.3 | 0.76 | 5.8 | 0.42 |
| Days in Net Patient Accounts Receivable | | 48.2 | 91.7 | 0.53 | 71.6 | 0.67 | 58.5 | 0.82 | 49.9 | 0.97 |
| Average Payment Period | | 37.5 | 91.7 | 0.41 | 90.2 | 0.42 | 38.2 | 0.98 | 21.9 | 1.71 |
| Equity Financing (%) | | 76.4% | 59.1% | 1.29 | 50.6% | 1.51 | 49.5% | 1.54 | 85.2% | 0.90 |
| Long-Term Debt to Equity Ratio | | 0.0 | 0.4 | N/A | 0.5 | N/A | 0.8 | N/A | 0.0 | N/A |
| Times Interest Earned | | 91.2 | 5.7 | 15.95 | 0.9 | 100.56 | 6.4 | 14.19 | 119.1 | 0.77 |
| Total Asset Turnover | | 1.3 | 0.4 | 3.17 | 0.4 | 2.97 | 1.0 | 1.29 | 1.1 | 1.21 |
| Average Age of Plant (Years) | | 14.1 | 18.1 | 0.78 | 15.8 | 0.89 | 7.1 | 1.98 | 14.0 | 1.01 |
| Increase (Decrease) Total Net Patient Revenue | | 6.6% | 3.5% | 1.86 | 5.2% | 1.27 | 8.5% | 0.78 | 11.4% | 0.58 |
| Outpatient Gross Revenue (% of Total GPR) | | 83.7% | 66.2% | 1.26 | 63.7% | 1.31 | 81.4% | 1.03 | 84.3% | 0.99 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$17,170 | | \$19,849 | 0.87 | \$21,625 | 0.79 | \$19,261 | 0.89 | \$18,903 | 0.91 |
| Inpatient Net Revenue per Day | \$4,697 | | \$3,697 | 1.27 | \$4,090 | 1.15 | \$2,916 | 1.61 | \$5,081 | 0.92 |
| Outpatient Net Revenue per Visit | \$744 | | \$819 | 0.91 | \$759 | 0.98 | \$812 | 0.92 | \$749 | 0.99 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|--------------|-----------------------------------|--------------|----------------------------------|--------------|
| Gross Patient Revenue (GPR) | \$44,094,612 | Cash & Cash Equivalents | \$301,984 | Current Liabilities | \$2,520,812 |
| Less Deductions | \$18,384,490 | Net Patient Receivables | \$3,397,242 | Long-Term Debt | \$0 |
| Net Patient Revenue | \$25,710,122 | Other Receivables | \$78,200 | Other Liabilities | \$2,204,214 |
| Plus Other Revenue | \$817,513 | | | Subtotal | \$4,725,026 |
| Total Revenue | \$26,527,634 | Land, Buildings & Equipment (Net) | \$9,489,038 | | |
| Less Expenses | \$25,511,882 | Other Assets | \$6,760,943 | Unrestricted Fund Balance | \$15,302,381 |
| Non-Operating Gains/Losses | \$91,703 | | | Restricted Fund Balance | \$0 |
| Net Income | \$1,107,455 | Total Assets | \$20,027,407 | Total Liabilities & Fund Balance | \$20,027,407 |