

026 Upland Hills Health Inc
 800 Compassion Way, PO Box 800
 Dodgeville, WI 53533
 608-930-8000

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Iowa
 Analysis Area: Southern (1)
 Volume Group: 4

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	38.6%	60.7%	0.64	61.3%	0.63	42.3%	0.91	39.3%	0.98
Obstetrics	33.3%	37.3%	0.89	37.3%	0.04	19.5%	1.71	29.2%	1.14
Pediatrics	0.0%	67.4%	N/A	60.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	36.9%	61.9%	0.60	62.3%	0.59	42.5%	0.87	36.7%	1.01
Average Census (Patients)									
Adult Medical-Surgical	6.6	27.3	0.24	26.4	0.25	10.3	0.64	6.7	0.98
Obstetrics	1.7	4.7	0.35	4.3	0.38	1.2	1.35	1.5	1.14
Pediatrics	0.1	1.7	0.03	2.4	0.02	0.0	0.03	0.1	0.83
Total Hospital	9.2	50.5	0.18	54.9	0.17	16.0	0.58	9.2	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	4.2	4.9	0.85	4.9	0.85	4.0	1.04	4.4	0.95
Obstetrics	2.3	2.4	0.96	2.5	0.92	2.0	1.15	2.1	1.09
Pediatrics	1.9	4.0	0.47	4.4	0.43	1.9	1.00	1.8	1.07
Total Hospital	3.5	5.3	0.66	5.2	0.67	4.2	0.83	3.7	0.95
Surgical Operations									
Inpatient	177	990	0.18	894	0.20	203	0.87	167	1.06
Outpatient	2,602	4,017	0.65	4,062	0.64	2,140	1.22	2,357	1.10
Inpatient as % of All Surgeries	6.4%	19.8%	0.32	18.0%	0.35	8.7%	0.74	6.6%	0.96
Outpatient Visits									
Non-Emergency Visits	85,474	141,022	0.61	182,049	0.47	62,243	1.37	75,214	1.14
Emergency Visits	8,008	17,305	0.46	17,809	0.45	12,695	0.63	6,774	1.18
Full-Time Equivalents (FTEs)									
Administrators	4.0	18.9	0.21	19.3	0.21	8.5	0.47	4.0	1.00
Nurses, Licensed	86.7	234.4	0.37	274.7	0.32	102.2	0.85	86.5	1.00
Ancillary Nursing Personnel	10.1	38.1	0.26	35.1	0.29	19.1	0.53	13.0	0.78
All Other Personnel	248.8	466.6	0.53	643.2	0.39	204.1	1.22	254.2	0.98
Total FTEs	349.5	758.0	0.46	972.4	0.36	333.9	1.05	357.6	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.1	12.6	0.49	12.6	0.49	10.5	0.58	6.9	0.89
Nurses, Licensed	133.1	156.2	0.85	178.7	0.74	126.3	1.05	149.6	0.89
Ancillary Nursing Personnel	15.5	25.4	0.61	22.9	0.68	23.6	0.66	22.5	0.69
All Other Personnel	382.0	310.9	1.23	418.4	0.91	252.2	1.51	439.8	0.87
Total FTEs	536.7	505.0	1.06	632.6	0.85	412.6	1.30	618.9	0.87

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	1
Discharges	971	Preferred Provider Organization (PPO)	Yes	Discharges	27	Total Births	255
Inpatient Days	3,367			Inpatient Days	156	Newborn Days	492

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	570	2,393	38.6%	6.6	4.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	14	66	0.0%	0.2	4.7
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	10	19	0.0%	0.1	1.9
Obstetrics	1	5	262	608	33.3%	1.7	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	77	281	25.7%	0.8	3.6
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	0	2	1.2
Physicians & Dentists	11	7	14.9	Radiological Services Personnel	5	5	8.3
Medical & Dental Residents	0	0	0.0	Sonographers	1	3	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	5	4.9
Registered Nurses	34	61	70.1	Occupational Therapists	1	3	3.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	4	2.1
Licensed Practical Nurses	5	7	9.8	Physical Therapists	7	6	11.1
Ancillary Nursing Personnel	2	15	10.1	Physical Therapy Assistants/Aides	2	2	3.1
Medical Assistants	8	3	10.3	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	3	1.9
Nurse Practitioners	5	1	5.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	0	2	1.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	11	8	16.1
Health Info Mgmt-Administrators/Technicians	10	2	11.3	All Other Personnel	90	67	129.1
Pharmacy Personnel	6	2	7.7				
Clinical Laboratory Personnel	13	8	17.9				
				Total	220	216	349.5

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value ¹	Ratio	Value ⁴	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$63,290,595	33.1%	47.3%	0.70	42.3%	0.78	49.6%	0.67	32.0%	1.03
Medical Assistance	\$21,401,769	11.2%	14.4%	0.78	12.2%	0.92	14.0%	0.80	11.7%	0.95
Commercial	\$102,047,219	53.3%	32.9%	1.62	36.7%	1.45	32.3%	1.65	53.4%	1.00
All Other	\$4,708,388	2.5%	5.4%	0.45	8.8%	0.28	4.2%	0.59	2.9%	0.86
Deductions as % of Total Gross Patient Revenue										
Medicare	\$52,012,827	27.2%	36.1%	0.75	32.5%	0.84	35.7%	0.76	23.7%	1.15
Medical Assistance	\$16,801,391	8.8%	11.3%	0.78	9.6%	0.91	10.9%	0.81	9.0%	0.98
Commercial	\$38,117,662	19.9%	14.8%	1.35	18.5%	1.08	12.5%	1.59	23.1%	0.86
Charity Care	\$1,458,956	0.8%	0.7%	1.05	0.6%	1.26	0.8%	0.95	0.4%	2.14
Bad Debt	\$1,542,235	0.8%	0.9%	0.92	0.9%	0.85	1.2%	0.66	0.9%	0.89
All Other	\$2,848,343	1.5%	3.0%	0.49	4.8%	0.31	2.4%	0.62	2.0%	0.73
Total Deductions	\$112,781,414	58.9%	66.8%	0.88	67.0%	0.88	63.6%	0.93	59.0%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	2.3%	5.7%	0.41	4.8%	0.49	3.6%	0.66	3.0%	0.77	
Net Gains/Losses as % of Net Income	N/A	N/A	N/A	5,067.6%	N/A	N/A	N/A	N/A	34.4%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$37,554,733	54.5%	41.8%	1.30	43.9%	1.24	45.9%	1.19	56.4%	0.97
Supplies & Services	\$24,364,197	35.4%	52.2%	0.68	48.8%	0.72	47.4%	0.75	32.3%	1.10
Capital Component	\$6,965,561	10.1%	6.0%	1.68	7.3%	1.39	6.6%	1.53	11.3%	0.89
Fiscal Statistics										
Operating Margin (%)	14.5%	5.7%	2.54	4.7%	3.09	9.4%	1.53	10.5%	1.38	
Total Hospital Net Income (%)	12.6%	3.5%	3.60	-0.1%	N/A	6.9%	1.83	15.2%	0.83	
Return on Equity (%)	7.0%	1.4%	4.90	0.0%	N/A	3.4%	2.07	8.5%	0.82	
Current Ratio	3.4	3.9	0.88	3.2	1.06	12.0	0.29	3.3	1.04	
Days in Net Patient Accounts Receivable	35.6	91.7	0.39	71.6	0.50	51.1	0.70	37.3	0.95	
Average Payment Period	58.4	91.7	0.64	90.2	0.65	42.5	1.37	71.1	0.82	
Equity Financing (%)	75.4%	59.1%	1.28	50.6%	1.49	70.3%	1.07	72.1%	1.05	
Long-Term Debt to Equity Ratio	0.3	0.4	0.67	0.5	0.61	0.1	2.85	0.3	0.86	
Times Interest Earned	12.1	5.7	2.12	0.9	13.36	10.4	1.16	13.7	0.89	
Total Asset Turnover	0.6	0.4	1.36	0.4	1.27	0.5	1.12	0.5	1.07	
Average Age of Plant (Years)	10.3	18.1	0.57	15.8	0.65	11.6	0.89	9.0	1.15	
Increase (Decrease) Total Net Patient Revenue	13.4%	3.5%	3.79	5.2%	2.57	3.2%	4.12	18.4%	0.73	
Outpatient Gross Revenue (% of Total GPR)	85.4%	66.2%	1.29	63.7%	1.34	79.4%	1.08	84.2%	1.01	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,411	\$19,849	0.73	\$21,625	0.67	\$11,983	1.20	\$16,724	0.86	
Inpatient Net Revenue per Day	\$3,944	\$3,697	1.07	\$4,090	0.96	\$2,623	1.50	\$4,414	0.89	
Outpatient Net Revenue per Visit	\$703	\$819	0.86	\$759	0.93	\$907	0.78	\$672	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$191,447,971	Cash & Cash Equivalents	\$22,078,714	Current Liabilities	\$10,128,411
Less Deductions	\$112,781,414	Net Patient Receivables	\$7,673,940	Long-Term Debt	\$30,092,112
Net Patient Revenue	\$78,666,557	Other Receivables	\$1,081,833	Other Liabilities	\$0
Plus Other Revenue	\$1,886,666			Subtotal	\$40,220,523
Total Revenue	\$80,553,223	Land, Buildings & Equipment (Net)	\$47,974,248	Unrestricted Fund Balance	\$107,164,314
Less Expenses	\$68,884,491	Other Assets	\$63,249,287	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$1,762,677			Total Liabilities & Fund Balance	\$147,384,837
Net Income	\$9,906,055	Total Assets	\$142,058,022		