## 043 Aurora Medical Center - Washington County

1032 East Sumner Street Hartford, WI 53027 262-673-2300 Fiscal Year: Type:

01/01 to 12/31

GMS General Medical & Surgical County: Analysis Area: Washington Southeastern (2A)

Volume Group:

| Control. Other Not-For-Profit | Control: | Other Not-For-Profit |
|-------------------------------|----------|----------------------|
|-------------------------------|----------|----------------------|

|                                 | <del></del> |                    | All GMS Hospitals |        | Analysis Area<br>2A |       | Volume Group<br>3 |         | FY 2022 vs. 2021 |       |
|---------------------------------|-------------|--------------------|-------------------|--------|---------------------|-------|-------------------|---------|------------------|-------|
| Selected Utilization Statistics |             | FY 2022            | Value             | Ratio  | Value               | Ratio | Value             | Ratio   | FY 2021          | Ratio |
| Occupancy Rate (%)              |             | 1 1 2022           | value             | itatio | value               | ratio | value             | rano    | 1 1 2021         | ratio |
| Adult Medical-Surgical          |             | 34.2%              | 60.7%             | 0.56   | 65.2%               | 0.52  | 37.9%             | 0.90    | 35.6%            | 0.96  |
| Obstetrics                      |             | 0.0%               | 37.3%             | N/A    | 38.4%               | N/A   | 18.2%             | N/A     | 0.0%             | N/A   |
| Pediatrics                      |             | 0.0%               | 67.4%             | N/A    | 0.0%                | N/A   | 0.0%              | N/A     | 0.0%             | N/A   |
| Total Hospital                  |             | 37.5%              | 61.9%             | 0.61   | 65.0%               | 0.58  | 39.7%             | 0.94    | 38.4%            | 0.98  |
| Average Census (Patients)       |             |                    | 9 9               | 9. 9   |                     |       |                   |         |                  |       |
| Adult Medical-Surgical          |             | 9.9                | 27.3              | 0.36   | 30.6                | 0.32  | 6.8               | 1.46    | 10.3             | 0.96  |
| Obstetrics                      |             | 0.0                | 4.7               | N/A    | 5.3                 | N/A   | 0.9               | N/A     | 0.0              | N/A   |
| Pediatrics                      |             | 0.0                | 1.7               | N/A    | 0.0                 | N/A   | 0.0               | N/A     | 0.0              | N/A   |
| Total Hospital                  |             | 13.1               | 50.5              | 0.26   | 59.7                | 0.22  | 9.8               | 1.34    | 13.4             | 0.98  |
| Average Length of Stay (Days)   |             |                    |                   |        |                     |       |                   |         |                  |       |
| Adult Medical-Surgical          |             | 4.3                | 4.9               | 0.87   | 4.7                 | 0.91  | 3.7               | 1.15    | 4.1              | 1.06  |
| Obstetrics                      |             | 0.0                | 2.4               | N/A    | 2.3                 | N/A   | 2.1               | N/A     | 0.0              | N/A   |
| Pediatrics                      |             | 0.0                | 4.0               | N/A    | 0.0                 | N/A   | 0.0               | N/A     | 0.0              | N/A   |
| Total Hospital                  |             | 4.4                | 5.3               | 0.83   | 4.9                 | 0.90  | 4.0               | 1.11    | 4.2              | 1.06  |
| Surgical Operations             |             |                    |                   |        |                     |       |                   |         |                  |       |
| Inpatient                       |             | 164                | 990               | 0.17   | 1,096               | 0.15  | 203               | 0.81    | 187              | 0.88  |
| Outpatient                      |             | 2,696              | 4,017             | 0.67   | 4,105               | 0.66  | 1,593             | 1.69    | 2,904            | 0.93  |
| Inpatient as % of All Surgeries |             | 5.7%               | 19.8%             | 0.29   | 21.1%               | 0.27  | 11.3%             | 0.51    | 6.0%             | 0.95  |
| Outpatient Visits               |             |                    |                   |        |                     |       |                   |         |                  |       |
| Non-Emergency Visits            |             | 79,517             | 141,022           | 0.56   | 148,029             | 0.54  | 64,671            | 1.23    | 75,478           | 1.05  |
| Emergency Visits                |             | 9,551              | 17,305            | 0.55   | 21,238              | 0.45  | 8,798             | 1.09    | 9,535            | 1.00  |
| Full-Time Equivalents (FTEs)    |             |                    |                   |        |                     |       |                   |         |                  |       |
| Administrators                  |             | 5.0                | 18.9              | 0.26   | 18.9                | 0.26  | 12.5              | 0.40    | 6.0              | 0.83  |
| Nurses, Licensed                |             | 91.0               | 234.4             | 0.39   | 224.6               | 0.41  | 81.9              | 1.11    | 98.1             | 0.93  |
| Ancillary Nursing Personnel     |             | 22.0               | 38.1              | 0.58   | 41.2                | 0.53  | 11.6              | 1.90    | 24.8             | 0.89  |
| All Other Personnel             |             | 168.3              | 466.6             | 0.36   | 410.1               | 0.41  | 180.7             | 0.93    | 253.3            | 0.66  |
| Total FTEs                      |             | 286.3              | 758.0             | 0.38   | 694.8               | 0.41  | 286.7             | 1.00    | 382.3            | 0.75  |
| FTEs per 100 Patient Census (Ac | ljusted)    |                    |                   |        |                     |       |                   |         |                  |       |
| Administrators                  |             | 6.5                | 12.6              | 0.52   | 10.6                | 0.62  | 23.7              | 0.27    | 8.6              | 0.76  |
| Nurses, Licensed                |             | 118.7              | 156.2             | 0.76   | 125.5               | 0.95  | 155.9             | 0.76    | 140.4            | 0.85  |
| Ancillary Nursing Personnel     |             | 28.7               | 25.4              | 1.13   | 23.0                | 1.25  | 22.0              | 1.30    | 35.5             | 0.81  |
| All Other Personnel             |             | 219.5              | 310.9             | 0.71   | 229.1               | 0.96  | 344.0             | 0.64    | 362.5            | 0.61  |
| Total FTEs                      |             | 373.3              | 505.0             | 0.74   | 388.2               | 0.96  | 545.6             | 0.68    | 547.0            | 0.68  |
| Total Hospital:                 |             | Contract with:     |                   |        | care-certified S    |       | _                 | Newborn |                  | _     |
| Beds Set Up & Staffed           | 35          | Health Maintenance | 、 Yes             |        | verage Beds Us      | ed    | 0                 | Bassin  |                  | 0     |
| •                               | ,088        | Organization (HMO  | ) 168             |        | ischarges           |       | 0                 | Total E |                  | 0     |
| Inpatient Days 4                | ,788        | Preferred Provider |                   | Ir     | patient Days        |       | 0                 | Newbo   | orn Days         | 0     |
|                                 |             |                    | Yes               |        |                     |       |                   |         |                  |       |

Yes

Organization (PPO)

## 043 Aurora Medical Center - Washington County

Hartford, WI 53027

|                                      |          | Beds Set Up |              |              |           | Average    | Average        |
|--------------------------------------|----------|-------------|--------------|--------------|-----------|------------|----------------|
|                                      | Level of | & Staffed   | Discharges & | Patient Days | Occupancy | Census     | Length of Stay |
| Inpatient Service Area               | Service* | 12/31/2022  | Transfers**  | of Care      | Rate (%)  | (Patients) | (Days)         |
| General Medical-Surgical             |          |             |              |              |           |            |                |
| Adult Medical-Surgical, Acute        | 1        | 29          | 841          | 3,616        | 34.2%     | 9.9        | 4.3            |
| Orthopedic                           | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Rehabilitation & Physical Medicine   | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Hospice                              | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Acute Long-Term Care                 | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Other Acute                          | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Pediatric, acute                     | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Obstetrics                           | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Psychiatric                          | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Alcoholism/chemical dependency       | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| ICU/CCU                              |          |             |              |              |           |            |                |
| Medical-Surgical Intensive Care      | 2        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Cardiac Intensive Unit               | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Pediatric Intensive Care             | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Burn Care                            | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Mixed Intensive Care                 | 1        | 6           | 248          | 1,172        | 53.5%     | 3.2        | 4.7            |
| Step-Down (Special Care)             | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Neonatal Intensive/Intermediate Care | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Other Intensive Care                 | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Subacute care                        | 5        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |
| Other inpatient                      | 3        | 0           | 0            | 0            | 0.0%      | 0.0        | 0.0            |

<sup>\* 1 =</sup> Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network 4 = Contracted, 5 = Service Not Provided

|   | Number    | Number    | Number |                                       |       | Number    | Number    | Number |
|---|-----------|-----------|--------|---------------------------------------|-------|-----------|-----------|--------|
| Occupation                                  | Full-Time | Part-Time | FTE    | Occupation                            |       | Full-Time | Part-Time | FTE    |
| Administrators/Assistant Administrators     | 5         | 0         | 5.0    | Surgical Personnel                    |       | 9         | 3         | 11.0   |
| Physicians & Dentists                       | 9         | 13        | 11.1   | Radiological Services Personnel       |       | 13        | 10        | 17.6   |
| Medical & Dental Residents                  | 0         | 0         | 0.0    | Sonographers                          |       | 3         | 3         | 4.5    |
| Dental Hygienists                           | 0         | 0         | 0.0    | Respiratory Therapists                |       | 4         | 3         | 4.6    |
| Registered Nurses                           | 54        | 58        | 81.9   | Occupational Therapists               |       | 1         | 2         | 2.4    |
| Certified Nurse Midwives                    | 0         | 0         | 0.0    | Occupational Therapy Assistants/Aides |       | 0         | 0         | 0.0    |
| Licensed Practical Nurses                   | 0         | 0         | 0.0    | Physical Therapists                   |       | 1         | 1         | 1.7    |
| Ancillary Nursing Personnel                 | 10        | 33        | 22.0   | Physical Therapy Assistants/Aides     |       | 0         | 3         | 1.6    |
| Medical Assistants                          | 1         | 0         | 1.0    | Recreational Therapists               |       | 0         | 0         | 0.0    |
| Physician Assistants                        | 1         | 1         | 1.5    | Dietitians & Nutritionists            |       | 0         | 1         | 0.5    |
| Nurse Practitioners                         | 3         | 1         | 3.6    | Psychologists                         |       | 0         | 0         | 0.0    |
| Certified Registered Nurse Anesthetists     | 4         | 4         | 4.5    | Social Workers                        |       | 1         | 2         | 2.6    |
| Clinical Nurse Specialists                  | 1         | 0         | 1.0    | All Other Health Professionals        |       | 10        | 13        | 17.5   |
| Health Info Mgmt-Administrators/Technicians | 1         | 6         | 4.4    | All Other Personnel                   |       | 46        | 43        | 65.3   |
| Pharmacy Personnel                          | 4         | 6         | 6.1    |                                       | Total | 193       | 211       | 286.3  |
| Clinical Laboratory Personnel               | 12        | 5         | 15.1   |                                       |       |           | -         |        |

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

## 043 Aurora Medical Center - Washington County

| Hartford, WI 53027              | , WI 53027                |  | All GMS Hospitals       |           | Analysis Area       |                   | Volume Group              |                    | FY 2022 vs. 2021 |           |
|---------------------------------|---------------------------|--|-------------------------|-----------|---------------------|-------------------|---------------------------|--------------------|------------------|-----------|
| Selected Financial Statistics   |                           | FY 2022  | Value                   | Ratio     | 2A<br>Value         | Ratio             | 3<br>Value                | Ratio              | FY 2021          | Ratio     |
| Gross Revenue as % of Total     | Gross Patient Revenue     |  |                         |           |                     |                   |                           |                    |                  |           |
| Medicare                        | \$133,322,825             | 50.2%  | 47.3%                   | 1.06      | 52.3%               | 0.96              | 48.7%                     | 1.03               | 48.5%            | 1.03      |
| Medical Assistance              | \$23,484,853              | 8.8%   | 14.4%                   | 0.61      | 11.4%               | 0.78              | 12.5%                     | 0.71               | 8.6%             | 1.03      |
| Commercial                      | \$99,445,549              | 37.4%  | 32.9%                   | 1.14      | 33.6%               | 1.11              | 35.0%                     | 1.07               | 40.5%            | 0.92      |
| All Other                       | \$9,567,921               | 3.6%   | 5.4%                    | 0.66      | 2.7%                | 1.32              | 3.9%                      | 0.92               | 2.5%             | 1.45      |
| Deductions as % of Total Gro    | ss Patient Revenue        |  |                         |           |                     |                   |                           |                    |                  |           |
| Medicare                        | \$109,749,350             | 41.3%  | 36.1%                   | 1.14      | 42.5%               | 0.97              | 31.8%                     | 1.30               | 39.4%            | 1.05      |
| Medical Assistance              | \$20,636,202              | 7.8%   | 11.3%                   | 0.69      | 9.4%                | 0.83              | 9.0%                      | 0.87               | 7.6%             | 1.02      |
| Commercial                      | \$51,718,022              | 19.5%  | 14.8%                   | 1.32      | 15.7%               | 1.24              | 14.1%                     | 1.38               | 20.7%            | 0.94      |
| Charity Care                    | \$1,667,948               | 0.6%   | 0.7%                    | 0.86      | 0.9%                | 0.70              | 0.7%                      | 0.92               | 0.8%             | 0.78      |
| Bad Debt                        | \$2,425,941               | 0.9%   | 0.9%                    | 1.04      | 0.9%                | 1.02              | 1.2%                      | 0.75               | 0.7%             | 1.25      |
| All Other                       | \$4,929,295               | 1.9%   | 3.0%                    | 0.61      | 1.4%                | 1.34              | 2.5%                      | 0.74               | 1.3%             | 1.46      |
| Total Deductions                | \$191,126,758             | 71.9%  | 66.8%                   | 1.08      | 70.8%               | 1.01              | 59.2%                     | 1.21               | 70.5%            | 1.02      |
| Other Revenue & Net Gains o     |                           |  |                         |           |                     |                   |                           |                    |                  |           |
| Other Revenue as % of Tota      |                           | 0.3%   | 5.7%                    | 0.06      | 4.4%                | 0.08              | 6.5%                      | 0.05               | 0.4%             | 0.94      |
| Net Gains/Losses as % of N      |                           | N/A  | N/A                     | N/A       | N/A                 | N/A               | N/A                       | N/A                | N/A              | N/A       |
| Expenses as % of Total Expenses |                           |  |                         |           |                     |                   |                           |                    |                  |           |
| Salary/Fringe Benefits          | \$27,333,712              | 45.7%  | 41.8%                   | 1.09      | 38.5%               | 1.19              | 49.3%                     | 0.93               | 44.0%            | 1.04      |
| Supplies & Services             | \$28,465,353              | 47.6%  | 52.2%                   | 0.91      | 53.6%               | 0.89              | 43.7%                     | 1.09               | 49.2%            | 0.97      |
| Capital Component               | \$3,946,758               | 6.6%   | 6.0%                    | 1.10      | 7.9%                | 0.84              | 7.0%                      | 0.95               | 6.8%             | 0.97      |
| Fiscal Statistics               |                           |  |                         |           |                     | 9 . 9             |                           |                    |                  |           |
| Operating Margin (%)            |                           | 20.3%  | 5.7%                    | 3.56      | 8.7%                | 2.32              | 5.9%                      | 3.46               | 23.4%            | 0.87      |
| Total Hospital Net Income (%    | <b>%</b> )                | 20.2%  | 3.5%                    | 5.80      | 7.0%                | 2.89              | 2.8%                      | 7.36               | 23.4%            | 0.87      |
| Return on Equity (%)            | 5,                        | 7.3%   | 1.4%                    | 5.14      | 4.4%                | 1.68              | 0.7%                      | 10.16              | 9.4%             | 0.78      |
| Current Ratio                   |                           | 30.4   | 3.9                     | 7.82      | 10.2                | 2.97              | 2.6                       | 11.76              | 21.7             | 1.40      |
| Days in Net Patient Account     | s Receivable              | 59.0   | 91.7                    | 0.64      | 51.6                | 1.14              | 148.9                     | 0.40               | 59.8             | 0.99      |
| Average Payment Period          |                           | 39.5   | 91.7                    | 0.43      | 35.0                | 1.13              | 167.7                     | 0.24               | 51.3             | 0.77      |
| Equity Financing (%)            |                           | 93.5%  | 59.1%                   | 1.58      | 80.3%               | 1.16              | 55.3%                     | 1.69               | 95.4%            | 0.98      |
| Long-Term Debt to Equity R      | atio                      | 0.0  | 0.4                     | N/A       | 0.1                 | N/A               | 0.6                       | N/A                | 0.0              | N/A       |
| Times Interest Earned           | ano                       | 39.3   | 5.7                     | 6.87      | 7.4                 | 5.30              | 5.2                       | 7.62               | 37.2             | 1.06      |
| Total Asset Turnover            |                           | 0.4  | 0.4                     | 0.87      | 0.6                 | 0.57              | 0.3                       | 1.34               | 0.4              | 0.90      |
| Average Age of Plant (Years     | :)                        | 12.1   | 18.1                    | 0.67      | 11.7                | 1.03              | 22.7                      | 0.53               | 11.9             | 1.02      |
| Increase (Decrease) Total N     |                           | -0.2%  | 3.5%                    | N/A       | 1.1%                | N/A               | 5.0%                      | N/A                | 11.9%            | N/A       |
| Outpatient Gross Revenue (      |                           | 82.3%  | 66.2%                   | 1.24      | 66.3%               | 1.24              | 81.3%                     | 1.01               | 80.4%            | 1.02      |
| Net Revenue Statistics          | 70 OI 10tal OI 10         | 02.070   |                         |           |                     | !: <del>5</del> 7 |                           |                    | 00:470           |           |
| Inpatient Net Revenue per D     | )ischarge                 | \$15,034   | \$19.849                | 0.76      | \$15,486            | 0.97              | \$15,118                  | 0.99               | \$15,349         | 0.98      |
| Inpatient Net Revenue per D     |                           | \$3,295  | \$3,697                 | 0.89      | \$3,131             | 1.05              | \$3,557                   | 0.93               | \$3,636          | 0.91      |
| Outpatient Net Revenue per      |                           | \$682  | \$819                   | 0.83      | \$708               | 0.96              | \$717                     | 0.95               | \$688            | 0.99      |
|                                 |                           | ψ002   | 1                       |           | Ψίου                | ;                 |                           |                    |                  | 0.33      |
| Income Statement                |                           |  |                         | sets      | ¢466.055.063        | Curro             | וומסווו<br>nt Liabilities | ities & Fun        | d Balances       | 2 400 00E |
| Gross Patient Revenue (GPR)     | \$265,821,149             |  | sh Equivalents          |           | \$166,055,863       |                   |                           |                    | Ф(               | 6,180,805 |
| Less Deductions                 | \$191,126,758             |  | Net Patient Receivables |           | \$12,078,111        | , ,               |                           | \$0<br>\$7,202,244 |                  |           |
| Net Patient Revenue             | \$74,694,391              | Other Rece   | Other Receivables       |           |                     |                   |                           |                    | \$7,293,214      |           |
| Plus Other Revenue              | \$257,157<br>\$74,054,549 | lond Dull  | lings 0 Familiana       | ot (NIot) | ¢40,000,040         | Sub               | ototal                    |                    | \$13             | 3,474,019 |
| Total Revenue                   | \$74,951,548              | The second secon | lings & Equipmer        | ıı (ivet) | \$18,362,618        | : Umas            | stricted Coad De          | lanca              | <b>#</b> 400     | 0.40.050  |
| Less Expenses                   | \$59,745,823              | Other Asse   | เร                      |           | \$10,809,728        |                   | stricted Fund Ba          |                    | \$193            | 3,848,258 |
| Non-Operating Gains/Losses      | -\$43,866                 | TatalAa  | _                       |           | <b>6007 000 077</b> |                   | icted Fund Bala           |                    | <b>#</b> 00=     | \$0       |
| Net Income                      | \$15,161,859              | Total Asset  | S                       |           | \$207,322,277       | iotal             | Liabilities & Fun         | ia Balance         | \$207            | 7,322,277 |