

045 Gundersen St. Joseph's Hospital and Clinics
 PO Box 527, 400 Water Avenue
 Hillsboro, WI 54634
 608-489-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 2

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	14.6%	60.7%	0.24	48.3%	0.30	20.4%	0.71	16.8%	0.87
Obstetrics	0.0%	37.3%	N/A	52.2%	N/A	19.3%	N/A	0.0%	N/A
Pediatrics	0.0%	67.4%	N/A	27.8%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	14.6%	61.9%	0.24	52.3%	0.28	21.1%	0.69	16.8%	0.87
Average Census (Patients)									
Adult Medical-Surgical	1.9	27.3	0.07	17.3	0.11	3.3	0.58	2.2	0.87
Obstetrics	0.0	4.7	N/A	4.4	N/A	0.8	N/A	0.0	N/A
Pediatrics	0.0	1.7	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.9	50.5	0.04	28.6	0.07	3.9	0.49	2.2	0.87
Average Length of Stay (Days)									
Adult Medical-Surgical	4.1	4.9	0.83	3.9	1.04	4.1	0.99	4.1	1.00
Obstetrics	0.0	2.4	N/A	3.2	N/A	1.9	N/A	0.0	N/A
Pediatrics	0.0	4.0	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.1	5.3	0.77	5.3	0.77	3.5	1.16	4.1	1.00
Surgical Operations									
Inpatient	2	990	0.00	777	0.00	181	0.01	2	1.00
Outpatient	157	4,017	0.04	2,953	0.05	1,361	0.12	166	0.95
Inpatient as % of All Surgeries	1.3%	19.8%	0.06	20.8%	0.06	11.7%	0.11	1.2%	1.06
Outpatient Visits									
Non-Emergency Visits	40,240	141,022	0.29	139,670	0.29	43,437	0.93	42,447	0.95
Emergency Visits	2,927	17,305	0.17	15,081	0.19	4,927	0.59	2,839	1.03
Full-Time Equivalents (FTEs)									
Administrators	14.0	18.9	0.74	12.1	1.16	7.3	1.92	12.0	1.17
Nurses, Licensed	35.6	234.4	0.15	149.1	0.24	46.6	0.76	38.8	0.92
Ancillary Nursing Personnel	6.2	38.1	0.16	20.6	0.30	9.1	0.68	6.7	0.92
All Other Personnel	94.5	466.6	0.20	402.4	0.23	110.7	0.85	88.7	1.07
Total FTEs	150.2	758.0	0.20	584.2	0.26	173.6	0.87	146.2	1.03
FTEs per 100 Patient Census (Adjusted)									
Administrators	55.2	12.6	4.39	8.3	6.63	33.5	1.65	46.2	1.20
Nurses, Licensed	140.3	156.2	0.90	102.9	1.36	213.4	0.66	149.2	0.94
Ancillary Nursing Personnel	24.4	25.4	0.96	14.2	1.71	41.6	0.59	25.9	0.94
All Other Personnel	372.9	310.9	1.20	277.6	1.34	507.2	0.74	341.4	1.09
Total FTEs	592.8	505.0	1.17	403.1	1.47	795.7	0.75	562.7	1.05

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	13	Health Maintenance Organization (HMO)	Yes	Average Beds Used	7	Bassinets	0
Discharges	169	Preferred Provider Organization (PPO)	Yes	Discharges	71	Total Births	0
Inpatient Days	691			Inpatient Days	796	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	169	691	14.6%	1.9	4.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	14	0	14.0	Surgical Personnel	1	1	1.8
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	5	1	5.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	0	1.0
Registered Nurses	24	23	32.8	Occupational Therapists	1	1	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	1	0	1.0	Physical Therapists	3	1	3.8
Ancillary Nursing Personnel	5	6	6.2	Physical Therapy Assistants/Aides	1	1	1.0
Medical Assistants	8	7	11.7	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	1	1	1.8	Psychologists	2	1	2.8
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	3	2	4.3
Health Info Mgmt-Administrators/Technicians	2	4	4.9	All Other Personnel	36	11	40.5
Pharmacy Personnel	1	4	3.1				
Clinical Laboratory Personnel	5	3	6.7				
				Total	120	69	150.2

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$30,963,932	48.1%	47.3%	1.02	46.5%	1.03	47.2%	1.02	50.5%	0.95
Medical Assistance	\$9,181,132	14.3%	14.4%	0.99	10.5%	1.35	12.9%	1.11	13.1%	1.09
Commercial	\$18,129,915	28.1%	32.9%	0.85	34.6%	0.81	35.1%	0.80	27.5%	1.02
All Other	\$6,144,274	9.5%	5.4%	1.76	8.4%	1.14	4.8%	1.98	8.8%	1.08
Deductions as % of Total Gross Patient Revenue										
Medicare	\$11,840,994	18.4%	36.1%	0.51	33.5%	0.55	29.4%	0.63	21.2%	0.87
Medical Assistance	\$5,977,829	9.3%	11.3%	0.82	8.4%	1.10	9.6%	0.97	8.1%	1.15
Commercial	\$8,057,027	12.5%	14.8%	0.85	16.0%	0.78	13.1%	0.95	12.1%	1.03
Charity Care	\$900,697	1.4%	0.7%	1.93	0.5%	2.70	0.6%	2.33	0.7%	1.95
Bad Debt	\$1,501,408	2.3%	0.9%	2.66	0.8%	2.78	1.1%	2.03	2.3%	1.02
All Other	\$3,011,411	4.7%	3.0%	1.54	6.3%	0.74	3.3%	1.42	4.8%	0.97
Total Deductions	\$31,289,366	48.6%	66.8%	0.73	65.6%	0.74	57.1%	0.85	49.2%	0.99
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.7%	5.7%	1.00	23.7%	0.24	4.1%	1.38	4.3%	1.32
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	125.8%	N/A	N/A	N/A	27.2%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$13,875,782	46.1%	41.8%	1.10	53.3%	0.86	46.6%	0.99	46.1%	1.00
Supplies & Services	\$12,719,059	42.3%	52.2%	0.81	42.3%	1.00	47.2%	0.90	42.1%	1.00
Capital Component	\$3,493,982	11.6%	6.0%	1.93	4.4%	2.66	6.2%	1.87	11.7%	0.99
Fiscal Statistics										
Operating Margin (%)		14.4%	5.7%	2.52	0.8%	18.84	11.8%	1.21	11.0%	1.30
Total Hospital Net Income (%)		14.4%	3.5%	4.12	-3.1%	N/A	11.1%	1.30	14.6%	0.99
Return on Equity (%)		8.4%	1.4%	5.91	-2.3%	N/A	0.8%	10.33	8.4%	1.01
Current Ratio		9.9	3.9	2.55	29.1	0.34	1.6	6.05	5.1	1.94
Days in Net Patient Accounts Receivable		49.2	91.7	0.54	57.9	0.85	569.1	0.09	48.9	1.01
Average Payment Period		35.0	91.7	0.38	11.8	2.98	772.8	0.05	62.5	0.56
Equity Financing (%)		57.4%	59.1%	0.97	87.6%	0.65	39.2%	1.46	51.1%	1.12
Long-Term Debt to Equity Ratio		0.7	0.4	1.60	0.1	9.99	1.1	0.60	0.8	0.83
Times Interest Earned		7.3	5.7	1.29	-6.2	N/A	17.1	0.43	7.4	0.99
Total Asset Turnover		0.6	0.4	1.40	0.8	0.76	0.1	7.91	0.6	1.06
Average Age of Plant (Years)		3.6	18.1	0.20	9.7	0.37	99.6	0.04	2.7	1.35
Increase (Decrease) Total Net Patient Revenue		6.4%	3.5%	1.80	3.0%	2.10	2.2%	2.90	42.8%	0.15
Outpatient Gross Revenue (% of Total GPR)		92.5%	66.2%	1.40	82.1%	1.13	81.7%	1.13	91.7%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$20,280		\$19,849	1.02	\$19,610	1.03	\$21,242	0.95	\$20,879	0.97
Inpatient Net Revenue per Day	\$3,140		\$3,697	0.85	\$3,774	0.83	\$4,286	0.73	\$4,045	0.78
Outpatient Net Revenue per Visit	\$683		\$819	0.83	\$837	0.82	\$728	0.94	\$587	1.17

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$64,419,253	Cash & Cash Equivalents	\$21,534,775	Current Liabilities	\$2,647,869
Less Deductions	\$31,289,366	Net Patient Receivables	\$4,466,205	Long-Term Debt	\$22,946,503
Net Patient Revenue	\$33,129,887	Other Receivables	\$246,815	Other Liabilities	\$2,306
Plus Other Revenue	\$2,011,861			Subtotal	\$25,596,678
Total Revenue	\$35,141,748	Land, Buildings & Equipment (Net)	\$32,861,597	Unrestricted Fund Balance	\$34,432,431
Less Expenses	\$30,088,823	Other Assets	\$919,717	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$3,905			Total Liabilities & Fund Balance	\$60,029,109
Net Income	\$5,049,020	Total Assets	\$60,029,109		