

057 Mayo Clinic Health System - La Crosse
 700 West Avenue South
 La Crosse, WI 54601
 608-785-0940

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: La Crosse
 Analysis Area: Southwestern (5B)
 Volume Group: 7

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 5B		Volume Group 7		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	58.5%	60.7%	0.96	48.3%	1.21	74.8%	0.78	58.1%	1.01
Obstetrics	21.3%	37.3%	0.57	52.2%	0.07	51.0%	0.42	21.4%	0.99
Pediatrics	0.0%	67.4%	N/A	27.8%	N/A	58.9%	N/A	0.0%	N/A
Total Hospital	52.7%	61.9%	0.85	52.3%	1.01	73.0%	0.72	45.1%	1.17
Average Census (Patients)									
Adult Medical-Surgical	39.8	27.3	1.46	17.3	2.30	108.7	0.37	39.5	1.01
Obstetrics	3.4	4.7	0.72	4.4	0.77	14.4	0.24	3.9	0.88
Pediatrics	0.0	1.7	N/A	0.6	N/A	5.5	N/A	0.0	N/A
Total Hospital	50.1	50.5	0.99	28.6	1.75	214.4	0.23	50.5	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	4.4	4.9	0.90	3.9	1.13	5.4	0.83	4.0	1.10
Obstetrics	2.2	2.4	0.93	3.2	0.69	2.5	0.88	2.2	0.99
Pediatrics	0.0	4.0	N/A	2.3	N/A	4.6	N/A	0.0	N/A
Total Hospital	4.4	5.3	0.82	5.3	0.82	5.8	0.75	4.1	1.07
Surgical Operations									
Inpatient	771	990	0.78	777	0.99	3,804	0.20	721	1.07
Outpatient	5,210	4,017	1.30	2,953	1.76	11,772	0.44	4,754	1.10
Inpatient as % of All Surgeries	12.9%	19.8%	0.65	20.8%	0.62	24.4%	0.53	13.2%	0.98
Outpatient Visits									
Non-Emergency Visits	331,701	141,022	2.35	139,670	2.37	460,116	0.72	325,932	1.02
Emergency Visits	25,412	17,305	1.47	15,081	1.69	43,288	0.59	23,954	1.06
Full-Time Equivalents (FTEs)									
Administrators	39.0	18.9	2.06	12.1	3.23	61.8	0.63	38.7	1.01
Nurses, Licensed	530.3	234.4	2.26	149.1	3.56	855.9	0.62	542.5	0.98
Ancillary Nursing Personnel	62.3	38.1	1.64	20.6	3.02	143.5	0.43	70.0	0.89
All Other Personnel	1,519.3	466.6	3.26	402.4	3.78	1,747.7	0.87	1,519.1	1.00
Total FTEs	2,150.9	758.0	2.84	584.2	3.68	2,808.9	0.77	2,170.2	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.3	12.6	1.13	8.3	1.71	11.2	1.27	15.2	0.94
Nurses, Licensed	194.0	156.2	1.24	102.9	1.89	155.4	1.25	213.0	0.91
Ancillary Nursing Personnel	22.8	25.4	0.90	14.2	1.60	26.1	0.87	27.5	0.83
All Other Personnel	555.8	310.9	1.79	277.6	2.00	317.4	1.75	596.4	0.93
Total FTEs	786.9	505.0	1.56	403.1	1.95	510.1	1.54	852.1	0.92

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	95	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	6
Discharges	4,196	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	542
Inpatient Days	18,280			Inpatient Days	0	Newborn Days	880

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	68	3,291	14,529	58.5%	39.8	4.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	16	558	1,245	21.3%	3.4	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	9	292	2,134	65.0%	5.8	7.3
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	2	55	372	51.0%	1.0	6.8
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	39	0	39.0	Surgical Personnel	14	25	30.8
Physicians & Dentists	128	53	156.6	Radiological Services Personnel	35	36	55.4
Medical & Dental Residents	12	6	14.4	Sonographers	12	13	17.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	20	17	27.1
Registered Nurses	179	361	406.0	Occupational Therapists	5	8	10.0
Certified Nurse Midwives	6	0	6.0	Occupational Therapy Assistants/Aides	1	3	4.0
Licensed Practical Nurses	27	36	51.3	Physical Therapists	20	18	30.1
Ancillary Nursing Personnel	16	126	62.3	Physical Therapy Assistants/Aides	7	10	12.2
Medical Assistants	33	48	61.6	Recreational Therapists	1	2	1.7
Physician Assistants	18	16	25.3	Dietitians & Nutritionists	6	6	8.2
Nurse Practitioners	25	21	36.4	Psychologists	5	2	6.6
Certified Registered Nurse Anesthetists	18	7	23.6	Social Workers	40	16	48.0
Clinical Nurse Specialists	7	0	7.0	All Other Health Professionals	369	143	447.3
Health Info Mgmt-Administrators/Technicians	42	2	43.0	All Other Personnel	323	190	420.4
Pharmacy Personnel	40	40	58.0				
Clinical Laboratory Personnel	32	18	41.9				
				Total	1,480	1,223	2,150.9

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	5B Value	Ratio	7 Value	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$581,926,527	52.9%	47.3%	1.12	46.5%	1.14	47.4%	1.12	50.7%	1.04
Medical Assistance	\$112,087,665	10.2%	14.4%	0.71	10.5%	0.97	13.1%	0.78	10.8%	0.95
Commercial	\$349,148,671	31.7%	32.9%	0.96	34.6%	0.92	33.3%	0.95	33.5%	0.95
All Other	\$56,914,715	5.2%	5.4%	0.96	8.4%	0.62	6.2%	0.83	5.0%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$435,347,147	39.6%	36.1%	1.10	33.5%	1.18	37.0%	1.07	37.5%	1.06
Medical Assistance	\$87,642,155	8.0%	11.3%	0.71	8.4%	0.94	10.4%	0.76	8.4%	0.95
Commercial	\$114,957,238	10.4%	14.8%	0.71	16.0%	0.65	15.9%	0.66	10.8%	0.97
Charity Care	\$4,004,196	0.4%	0.7%	0.50	0.5%	0.70	0.7%	0.49	0.5%	0.70
Bad Debt	\$7,950,381	0.7%	0.9%	0.83	0.8%	0.86	0.8%	0.96	0.7%	1.08
All Other	\$36,385,162	3.3%	3.0%	1.09	6.3%	0.52	3.3%	1.01	3.0%	1.09
Total Deductions	\$686,286,279	62.4%	66.8%	0.93	65.6%	0.95	68.2%	0.91	60.9%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	7.3%	5.7%	1.27	23.7%	0.31	6.3%	1.16	6.1%	1.18	
Net Gains/Losses as % of Net Income	280.3%	N/A	N/A	125.8%	2.23	N/A	N/A	108.1%	2.59	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$273,331,022	60.6%	41.8%	1.45	53.3%	1.14	40.1%	1.51	60.9%	1.00
Supplies & Services	\$157,261,506	34.9%	52.2%	0.67	42.3%	0.83	54.5%	0.64	34.5%	1.01
Capital Component	\$20,162,099	4.5%	6.0%	0.75	4.4%	1.02	5.4%	0.83	4.5%	0.99
Fiscal Statistics										
Operating Margin (%)	-1.0%	5.7%	N/A	0.8%	N/A	4.7%	N/A	-0.1%	10.51	
Total Hospital Net Income (%)	0.6%	3.5%	0.16	-3.1%	N/A	2.5%	0.22	1.2%	0.47	
Return on Equity (%)	1.0%	1.4%	0.72	-2.3%	N/A	1.7%	0.60	2.1%	0.49	
Current Ratio	4.5	3.9	1.15	29.1	0.15	5.3	0.85	6.6	0.68	
Days in Net Patient Accounts Receivable	40.6	91.7	0.44	57.9	0.70	59.1	0.69	43.8	0.93	
Average Payment Period	16.4	91.7	0.18	11.8	1.40	47.4	0.35	15.6	1.05	
Equity Financing (%)	51.5%	59.1%	0.87	87.6%	0.59	68.4%	0.75	50.4%	1.02	
Long-Term Debt to Equity Ratio	0.0	0.4	N/A	0.1	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned	1.6	5.7	0.28	-6.2	N/A	5.2	0.32	2.4	0.69	
Total Asset Turnover	1.8	0.4	4.37	0.8	2.36	0.7	2.59	1.8	1.04	
Average Age of Plant (Years)	15.3	18.1	0.84	9.7	1.57	13.2	1.15	14.7	1.04	
Increase (Decrease) Total Net Patient Revenue	2.1%	3.5%	0.58	3.0%	0.68	4.6%	0.45	16.8%	0.12	
Outpatient Gross Revenue (% of Total GPR)	81.8%	66.2%	1.24	82.1%	1.00	61.1%	1.34	80.2%	1.02	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$17,649	\$19,849	0.89	\$19,610	0.90	\$23,038	0.77	\$17,190	1.03	
Inpatient Net Revenue per Day	\$4,089	\$3,697	1.11	\$3,774	1.08	\$3,969	1.03	\$4,223	0.97	
Outpatient Net Revenue per Visit	\$974	\$819	1.19	\$837	1.16	\$910	1.07	\$957	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,100,077,578	Cash & Cash Equivalents	\$2,850	Current Liabilities	\$19,689,720
Less Deductions	\$686,286,279	Net Patient Receivables	\$46,001,477	Long-Term Debt	\$0
Net Patient Revenue	\$413,791,299	Other Receivables	\$2,148,935	Other Liabilities	\$98,988,171
Plus Other Revenue	\$32,448,888			Subtotal	\$118,677,891
Total Revenue	\$446,240,188	Land, Buildings & Equipment (Net)	\$121,433,880	Unrestricted Fund Balance	\$125,855,301
Less Expenses	\$450,754,627	Other Assets	\$74,946,050	Restricted Fund Balance	\$14,819,379
Non-Operating Gains/Losses	\$7,018,849			Total Liabilities & Fund Balance	\$244,533,192
Net Income	\$2,504,410	Total Assets	\$244,533,192		