

061 UnityPoint Health - Meriter
 202 South Park Street
 Madison, WI 53715
 608-417-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 7

Selected Utilization Statistics	FY 2022	All GMS Hospitals		Analysis Area 1		Volume Group 7		FY 2022 vs. 2021	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2021	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	66.2%	60.7%	1.09	61.3%	1.08	74.8%	0.89	68.1%	0.97
Obstetrics	85.9%	37.3%	2.30	37.3%	1.03	51.0%	1.68	96.7%	0.89
Pediatrics	0.0%	67.4%	N/A	60.8%	N/A	58.9%	N/A	0.0%	N/A
Total Hospital	78.1%	61.9%	1.26	62.3%	1.25	73.0%	1.07	81.1%	0.96
Average Census (Patients)									
Adult Medical-Surgical	61.6	27.3	2.26	26.4	2.34	108.7	0.57	53.2	1.16
Obstetrics	38.6	4.7	8.15	4.3	8.90	14.4	2.69	40.6	0.95
Pediatrics	0.0	1.7	N/A	2.4	N/A	5.5	N/A	0.0	N/A
Total Hospital	207.8	50.5	4.12	54.9	3.79	214.4	0.97	202.0	1.03
Average Length of Stay (Days)									
Adult Medical-Surgical	4.6	4.9	0.94	4.9	0.94	5.4	0.86	4.1	1.13
Obstetrics	2.8	2.4	1.15	2.5	1.10	2.5	1.09	2.8	0.98
Pediatrics	0.0	4.0	N/A	4.4	N/A	4.6	N/A	0.0	N/A
Total Hospital	5.0	5.3	0.96	5.2	0.97	5.8	0.87	4.9	1.03
Surgical Operations									
Inpatient	1,545	990	1.56	894	1.73	3,804	0.41	1,488	1.04
Outpatient	8,554	4,017	2.13	4,062	2.11	11,772	0.73	8,115	1.05
Inpatient as % of All Surgeries	15.3%	19.8%	0.77	18.0%	0.85	24.4%	0.63	15.5%	0.99
Outpatient Visits									
Non-Emergency Visits	296,820	141,022	2.10	182,049	1.63	460,116	0.65	285,134	1.04
Emergency Visits	43,985	17,305	2.54	17,809	2.47	43,288	1.02	40,844	1.08
Full-Time Equivalents (FTEs)									
Administrators	32.0	18.9	1.69	19.3	1.65	61.8	0.52	30.0	1.07
Nurses, Licensed	762.7	234.4	3.25	274.7	2.78	855.9	0.89	903.2	0.84
Ancillary Nursing Personnel	132.2	38.1	3.47	35.1	3.76	143.5	0.92	244.7	0.54
All Other Personnel	1,538.1	466.6	3.30	643.2	2.39	1,747.7	0.88	1,802.3	0.85
Total FTEs	2,465.0	758.0	3.25	972.4	2.53	2,808.9	0.88	2,980.2	0.83
FTEs per 100 Patient Census (Adjusted)									
Administrators	6.8	12.6	0.54	12.6	0.54	11.2	0.60	6.8	0.99
Nurses, Licensed	161.2	156.2	1.03	178.7	0.90	155.4	1.04	204.9	0.79
Ancillary Nursing Personnel	27.9	25.4	1.10	22.9	1.22	26.1	1.07	55.5	0.50
All Other Personnel	325.1	310.9	1.05	418.4	0.78	317.4	1.02	408.9	0.80
Total FTEs	521.0	505.0	1.03	632.6	0.82	510.1	1.02	676.1	0.77

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	266	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	26
Discharges	15,036	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	4,465
Inpatient Days	75,862			Inpatient Days	0	Newborn Days	8,690

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2022	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	93	4,879	22,485	66.2%	61.6	4.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	4	0	0	0	0.0%	0.0	0.0
Obstetrics	1	45	5,094	14,102	85.9%	38.6	2.8
Psychiatric	1	30	1,439	8,201	74.9%	22.5	5.7
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	14	255	3,983	77.9%	10.9	15.6
Cardiac Intensive Unit	1	40	2,115	11,667	79.9%	32.0	5.5
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	30	614	11,081	101.2%	30.4	18.0
Other Intensive Care	1	14	640	4,343	85.0%	11.9	6.8
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	32	0	32.0	Surgical Personnel	12	31	33.7
Physicians & Dentists	57	44	57.0	Radiological Services Personnel	27	39	49.7
Medical & Dental Residents	0	0	0.0	Sonographers	5	21	21.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	26	22.7
Registered Nurses	225	739	741.6	Occupational Therapists	13	31	28.1
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	6	5.8
Licensed Practical Nurses	1	0	1.0	Physical Therapists	16	46	42.1
Ancillary Nursing Personnel	26	214	132.2	Physical Therapy Assistants/Aides	14	22	29.1
Medical Assistants	30	26	48.3	Recreational Therapists	1	1	1.9
Physician Assistants	1	5	1.0	Dietitians & Nutritionists	6	5	9.3
Nurse Practitioners	1	16	1.9	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	36	17	43.6
Clinical Nurse Specialists	16	3	18.2	All Other Health Professionals	193	211	308.0
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	494	412	724.4
Pharmacy Personnel	56	57	79.6				
Clinical Laboratory Personnel	16	20	30.2	Total	1,287	1,992	2,465.0

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Selected Financial Statistics	FY 2022	All GMS Hospitals		Analysis Area		Volume Group		FY 2022 vs. 2021		
		Value	Ratio	Value ¹	Ratio	Value ⁷	Ratio	FY 2021	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$602,743,662	36.1%	47.3%	0.76	42.3%	0.85	47.4%	0.76	35.2%	1.02
Medical Assistance	\$287,436,883	17.2%	14.4%	1.20	12.2%	1.41	13.1%	1.31	17.3%	1.00
Commercial	\$724,235,644	43.4%	32.9%	1.32	36.7%	1.18	33.3%	1.30	43.5%	1.00
All Other	\$55,590,765	3.3%	5.4%	0.61	8.8%	0.38	6.2%	0.54	4.0%	0.83
Deductions as % of Total Gross Patient Revenue										
Medicare	\$472,544,644	28.3%	36.1%	0.78	32.5%	0.87	37.0%	0.76	27.5%	1.03
Medical Assistance	\$224,961,716	13.5%	11.3%	1.19	9.6%	1.40	10.4%	1.29	13.2%	1.02
Commercial	\$403,326,542	24.2%	14.8%	1.63	18.5%	1.31	15.9%	1.51	25.2%	0.96
Charity Care	\$8,747,285	0.5%	0.7%	0.72	0.6%	0.87	0.7%	0.70	0.6%	0.92
Bad Debt	\$13,747,296	0.8%	0.9%	0.94	0.9%	0.87	0.8%	1.09	0.5%	1.64
All Other	\$46,500,342	2.8%	3.0%	0.92	4.8%	0.58	3.3%	0.85	3.4%	0.83
Total Deductions	\$1,169,827,825	70.0%	66.8%	1.05	67.0%	1.05	68.2%	1.03	70.4%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	11.8%	5.7%	2.05	4.8%	2.46	6.3%	1.87	13.4%	0.88	
Net Gains/Losses as % of Net Income	199.7%	N/A	N/A	5,067.6%	0.04	N/A	N/A	74.9%	2.67	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$264,750,122	48.1%	41.8%	1.15	43.9%	1.10	40.1%	1.20	49.6%	0.97
Supplies & Services	\$248,120,089	45.1%	52.2%	0.86	48.8%	0.92	54.5%	0.83	43.3%	1.04
Capital Component	\$36,986,961	6.7%	6.0%	1.12	7.3%	0.93	5.4%	1.24	7.2%	0.94
Fiscal Statistics										
Operating Margin (%)	3.0%	5.7%	0.52	4.7%	0.64	4.7%	0.64	4.1%	0.73	
Total Hospital Net Income (%)	-3.2%	3.5%	N/A	-0.1%	32.13	2.5%	N/A	14.6%	N/A	
Return on Equity (%)	-1.9%	1.4%	N/A	0.0%	44.31	1.7%	N/A	9.0%	N/A	
Current Ratio	1.6	3.9	0.42	3.2	0.50	5.3	0.31	1.3	1.23	
Days in Net Patient Accounts Receivable	39.9	91.7	0.44	71.6	0.56	59.1	0.68	27.5	1.45	
Average Payment Period	51.4	91.7	0.56	90.2	0.57	47.4	1.08	65.7	0.78	
Equity Financing (%)	74.7%	59.1%	1.26	50.6%	1.48	68.4%	1.09	74.8%	1.00	
Long-Term Debt to Equity Ratio	0.2	0.4	0.52	0.5	0.47	0.2	0.96	0.2	1.00	
Times Interest Earned	-1.3	5.7	N/A	0.9	N/A	5.2	N/A	12.0	N/A	
Total Asset Turnover	0.6	0.4	1.49	0.4	1.40	0.7	0.88	0.6	1.13	
Average Age of Plant (Years)	7.8	18.1	0.43	15.8	0.50	13.2	0.59	7.1	1.11	
Increase (Decrease) Total Net Patient Revenue	9.5%	3.5%	2.68	5.2%	1.82	4.6%	2.06	3.0%	3.14	
Outpatient Gross Revenue (% of Total GPR)	56.1%	66.2%	0.85	63.7%	0.88	61.1%	0.92	54.2%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,251	\$19,849	0.82	\$21,625	0.75	\$23,038	0.71	\$15,150	1.07	
Inpatient Net Revenue per Day	\$3,221	\$3,697	0.87	\$4,090	0.79	\$3,969	0.81	\$3,084	1.04	
Outpatient Net Revenue per Visit	\$791	\$819	0.97	\$759	1.04	\$910	0.87	\$728	1.09	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,670,006,954	Cash & Cash Equivalents	\$40,876,522	Current Liabilities	\$74,180,923
Less Deductions	\$1,169,827,825	Net Patient Receivables	\$54,732,354	Long-Term Debt	\$147,185,000
Net Patient Revenue	\$500,179,129	Other Receivables	\$16,907,730	Other Liabilities	\$2,113,353
Plus Other Revenue	\$66,597,218			Subtotal	\$223,479,276
Total Revenue	\$566,776,345	Land, Buildings & Equipment (Net)	\$283,402,602	Unrestricted Fund Balance	\$680,536,935
Less Expenses	\$549,857,172	Other Assets	\$515,141,565	Restricted Fund Balance	\$8,448,473
Non-Operating Gains/Losses	-\$33,889,435			Total Liabilities & Fund Balance	\$904,016,211
Net Income	-\$16,970,262	Total Assets	\$911,060,773		